



#ConnectingTheDots

DWS Group Q2 2026 results

July 29, 2026



Q2 2026 Key Financial Highlights

Significant AuM increase as strong driver for earnings growth



Total AuM reached €1,190bn, gaining almost €100bn in the second quarter



Long-term net flows of €11.6bn, significantly contributing to **total net flows of €24.8bn**



Total revenues at €773mn, including 5% increase in management fees q-o-q



Total costs at €468mn, reflecting higher volume-based costs



EPS reached €2.51 in H1 2026, up 21% vs H1 2025

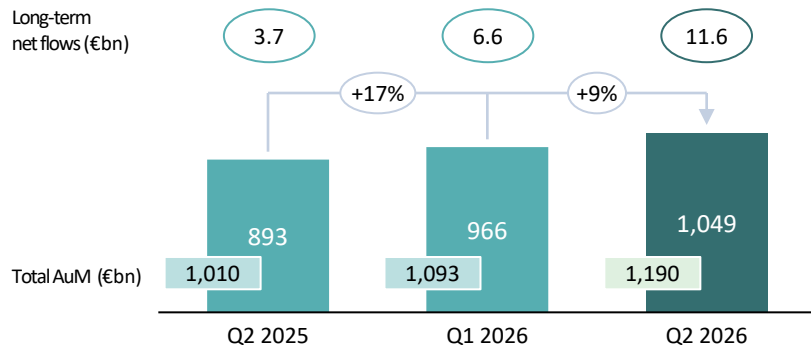
Financial Performance Snapshot – Q2 2026



Positive AuM development driven by favourable markets and total net flows

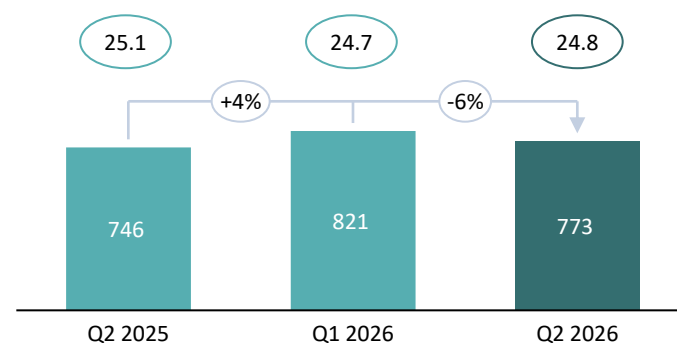
Long-term AuM (€bn)

Long-term
net flows (€bn)



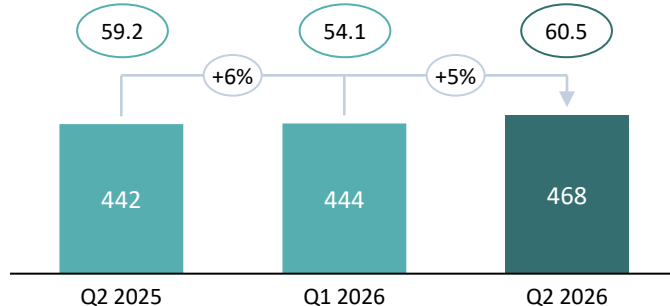
Revenues (€mn)

Management
fee margin
(bps)



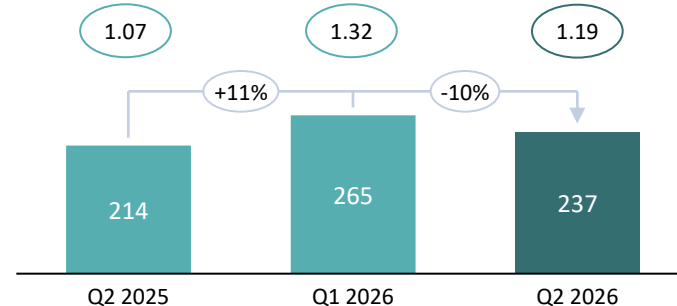
Costs (€mn)

Cost-Income
Ratio (%)



Net Income (€mn)

EPS (€)



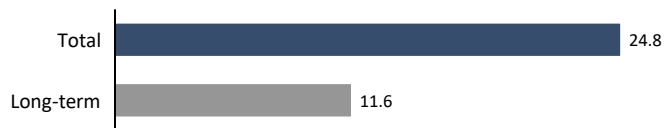
Note: Throughout this presentation, totals may not sum due to rounding differences.

Client Dynamics

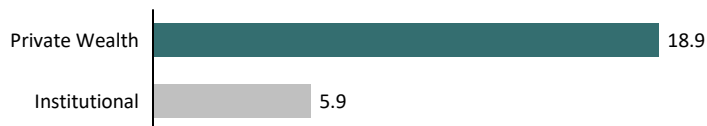
Flows remain positive and resilient across all client segments and regions



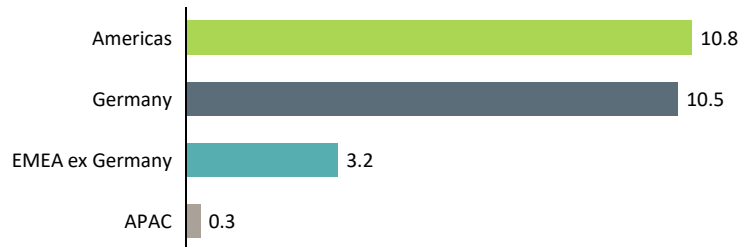
Q2 2026 Net flows (in €bn)



By client segment:



By region:



Q2 Highlights

- » **Overall:** Accelerated client activity and increased risk appetite drove strong business momentum and positive net flows.
- » **Private Wealth:** Strongest quarterly flow result since IPO. Positive momentum driven by continued ETF demand and a recovery in Active inflows.
- » **Institutional:** Solid performance, driven by selected mandate wins, notably in APAC Alternatives, and US Cash inflows, partly offset by PEIF II capital repayments.
- » **Regions:** Net flows were positive across all regions, with particularly strong contributions from European Retail and US Institutional.

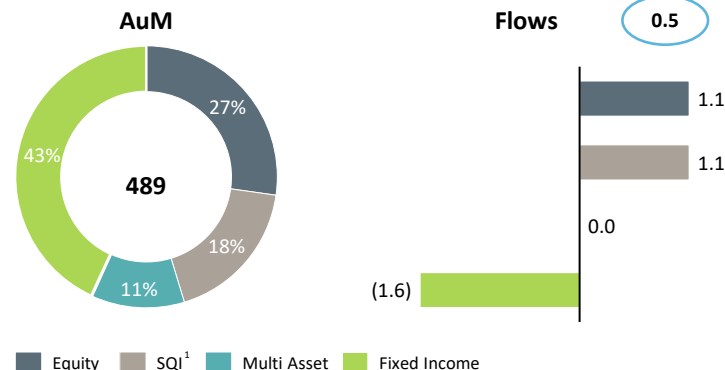
Active Business

Positive flows resulting from a positive turnaround in Active Equity and continued flows into SQI

Q2 Highlights

- » **Equity:** Positive turnaround, driven by improved fund performance and rising client risk appetite, particularly in our Global Equity flagship products
- » **SQI:** Continued positive momentum, with material inflows driven by successful product launches with key distribution partners
- » **Multi-Asset:** Continued demand for DWS Concept Kaldemorgen and mandate wins offset by two large mandate losses
- » **Fixed Income:** Outflows due to planned client redemptions, partly offset by inflows into DWS Floating Rate Notes

Q2 2026 AuM and net flows (in €bn)



Q2 Product Launch Examples

- DWS Invest StepIn Global Equity High Conviction
- DWS Invest Special Situations

¹ Systematic and Quantitative Investments

Xtrackers Business

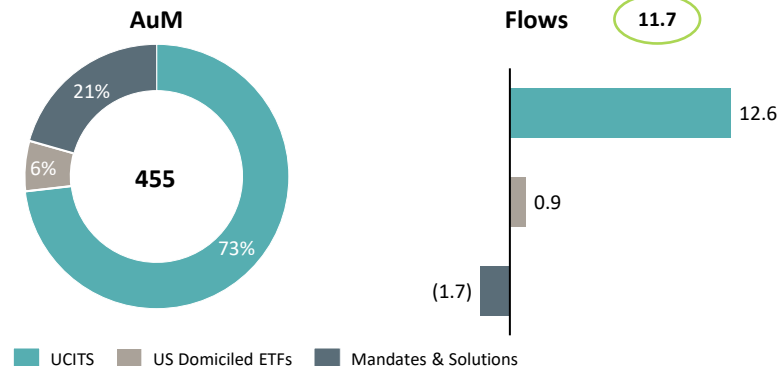
Focused business actions resulting in improved flow picture



Q2 Highlights

- » **UCITS:** Inflows primarily into core exposures, particularly S&P 500 and MSCI World, supported by continued demand for key strategies such as EUR Overnight
- » **US Domiciled ETFs:** Inflows mainly driven by Fixed Income ETFs
- » **Mandates & Solutions:** Outflows mainly driven by a German corporate client
- » **Expanding strategic footprint** with a new digital distribution partnership in EMEA and a strong pipeline for the remaining year
- » **ETP market share** in Europe at 10.2%¹

Q2 2026 AuM and net-flows (in €bn)



Q2 Product Launch Examples

- PostFinance Global Portfolio Xtrackers UCITS ETF
- Xtrackers FTSE All-World UCITS ETF
- Xtrackers FTSE All-World ex US UCITS ETF
- Xtrackers MSCI World IMI UCITS ETF

¹ ETFGI European League Table June 2026

Alternatives Business

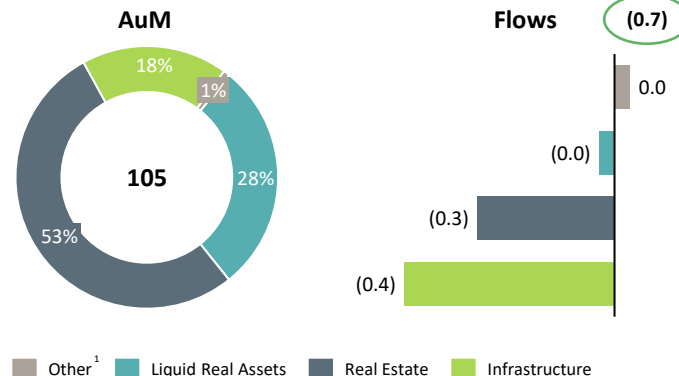
Positive fundraising momentum continues across core businesses



Q2 Highlights

- » **Liquid Real Asset:** Minor outflows driven by reallocations into private markets, in line with market trend
- » **Real Estate:** Ongoing but moderating outflows reflect continued headwinds from geopolitical uncertainty
- » **Infrastructure:** Net outflows result from asset realisations in PEIF I and PEIF II. Fundraising momentum remains positive
- » **Private Credit:** Platform build and fundraising remain primary focus, with several strategies approaching first closings

Q2 2026 AuM and net-flows (€bn)



Q2 Product Highlights

- DWS Invest Essential Materials Producers fund
- Successful final close of second vintage Infrastructure Debt Fund

¹ Includes Private Equity and other alternative strategies

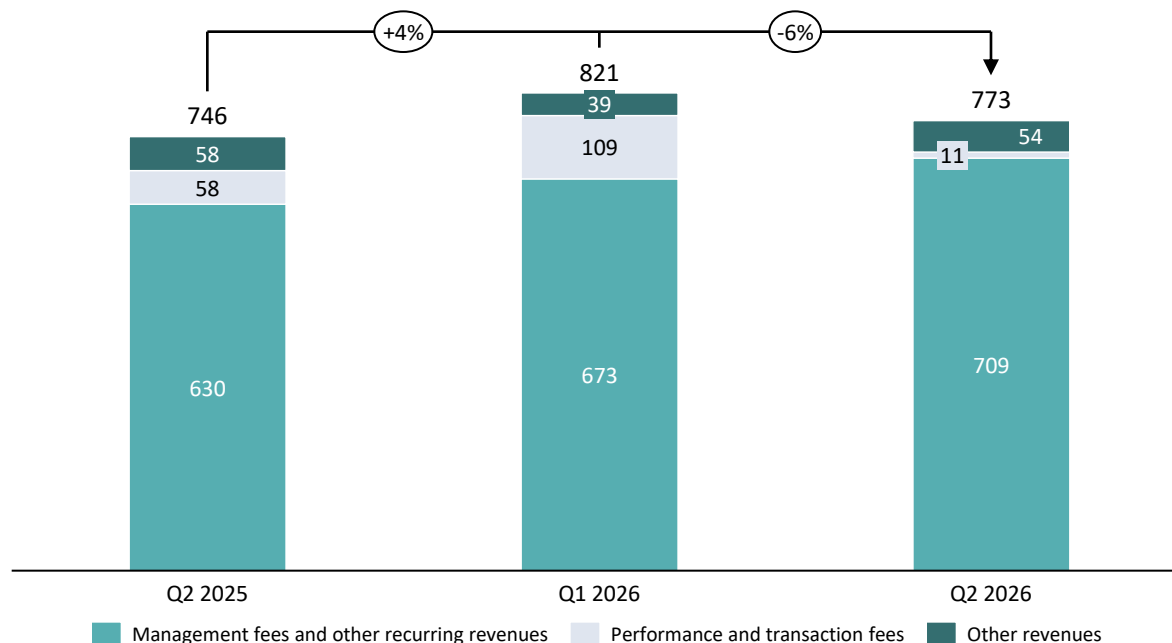
Revenue Development

Total revenues driven by management fee growth

Q2 Highlights

- Total revenues at €773mn, down (6%) q-o-q, but up 4% y-o-y
- Management fees at €709mn, up 5% q-o-q and 13% y-o-y, driven by rising AuM
- Performance and transaction fees amounted to €11mn, reflecting the expected timing of performance fee recognition throughout the year
- Other revenues increased to €54mn, including €23mn from NII and €21mn contribution from Harvest

Net revenues (in €mn)



Cost Development

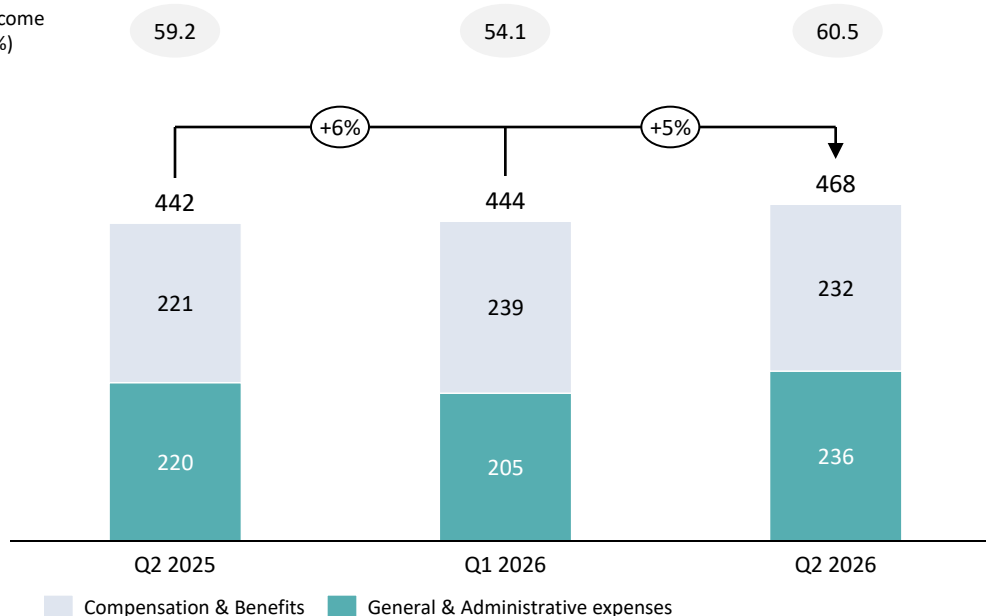
Positive business development drive volume-based costs

Q2 Highlights

- Costs at €468mn, up 5% q-o-q and 6% y-o-y, but on track for flat costs in 2026
- Compensation & Benefits amounted to €232mn, down (3)% from Q1, driven by lower performance-related compensation
- G&A expenses amounted to €236mn driven by higher volume-based costs as a result of positive business development
- Cost-income ratio stood at 60.5% in Q2 and at 57.2% in H1 2026

Costs (in €mn)

Cost-Income
Ratio (%)



#BullishGermany | Structural growth opportunity for DWS



A shift towards funded, capital-markets-based retirement provisions

German pension system			
	Pillar 1 <i>State pension</i>	Pillar 2 <i>Occupational pension</i>	Pillar 3 <i>Private pension</i>
Background	– Mandatory contribution system – Demographic pressure	– Voluntary workplace schemes – Substantial unfunded DB¹ obligations	– Private life and pension system – Voluntary and privately funded
Development	Proposed Reform: – New added capital component – State fund & certified private funds – Adoption expected H2 2026	Trend: – Ongoing shift from DB¹ to DC² – Pension risk transfer + <i>Reform expected by end-2026</i>	Reform: – “Altersvorsorgedepot” (AVD)³ with go-live 01 / 2027 – “Frühstart-Rente” (FSR)⁴
Opportunity for DWS	Mandate upside – Position for asset management mandate – Develop certified private fund alternatives	Scale existing capabilities – Provide tailored advice to LargeCaps via Deutsche Bank – Launch scalable DC² solution for MidCaps – Build pension risk transfer capabilities	Capture retail opportunity – Launch of own AVD solution with DWS product suite – Distribution via established channels e.g., Deutsche Bank, wholesale and digital partnerships

¹ Defined benefits; ² Defined contribution; ³ Retirement savings account; ⁴ Early start pension

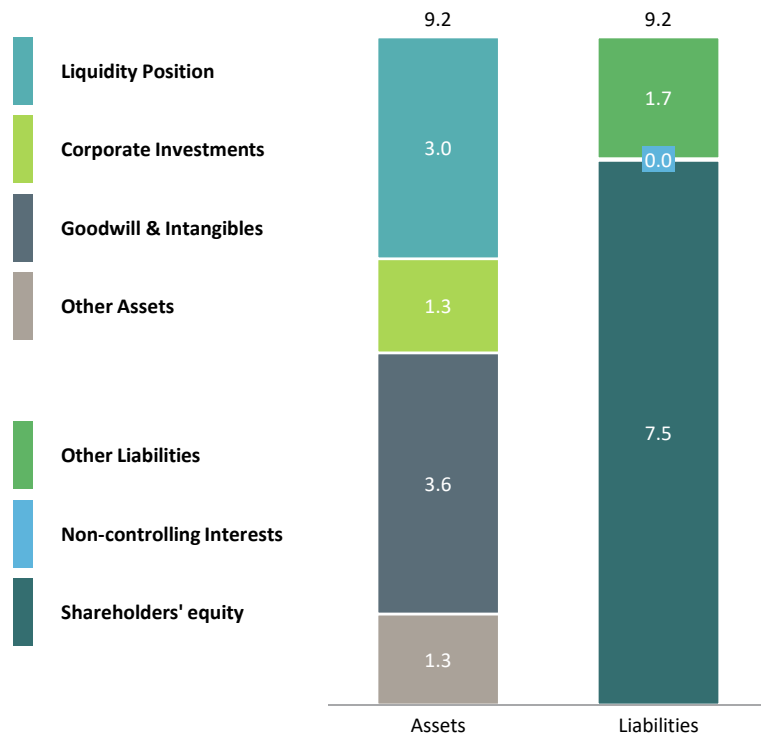
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Appendix

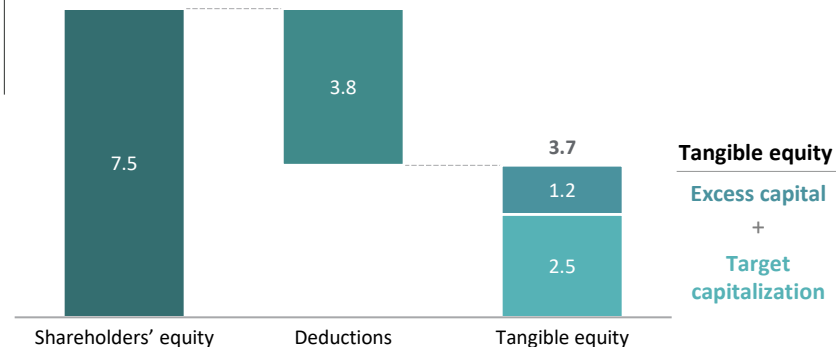
Deep-Dive: Economic Balance Sheet and Capital Position

Excess Capital stands at €1.2bn

Simple and Stable Economic Balance Sheet in €bn...



...with a Strong Capital Position in €bn



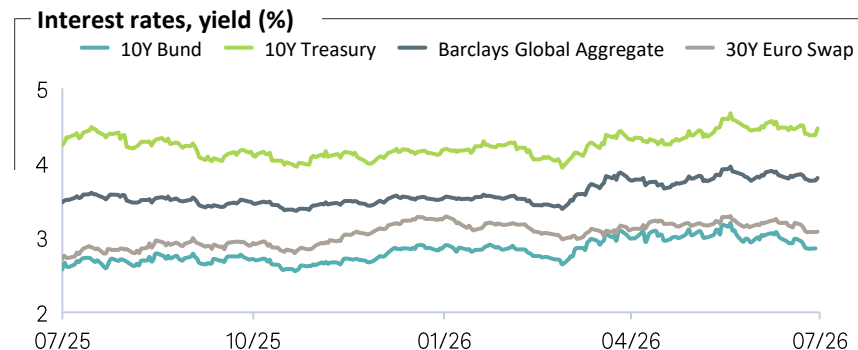
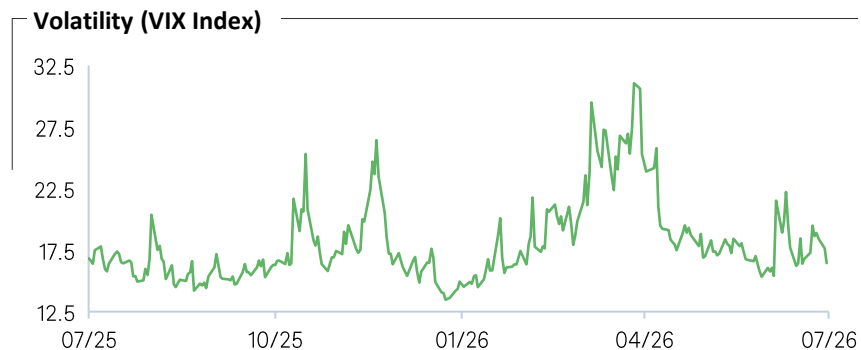
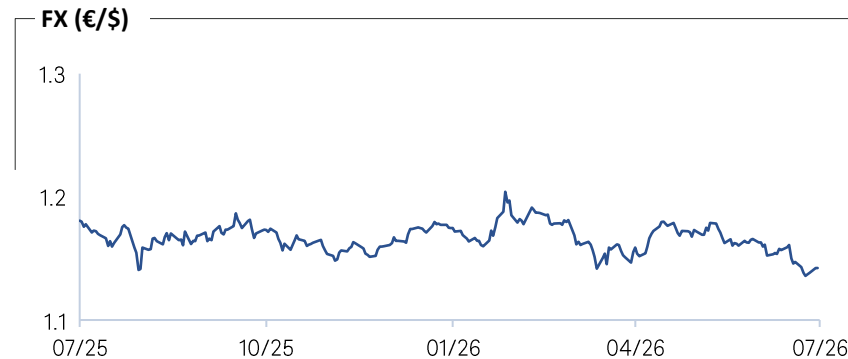
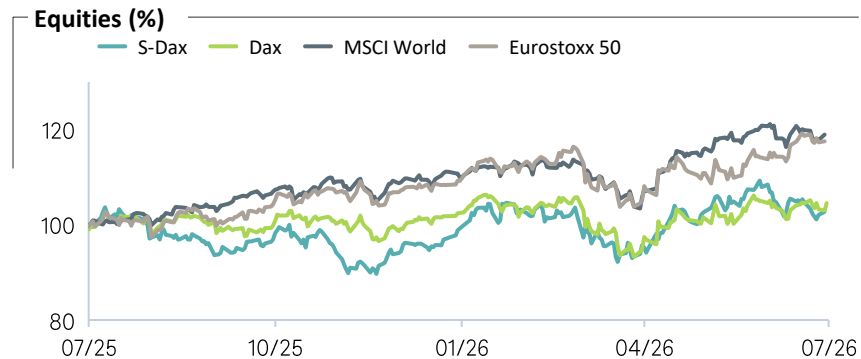
Tangible equity is our key capital supply metric against which we measure regulatory and economic capital demand

Excess capital represents the surplus of tangible equity above our target capitalization, available to be deployed for growth initiatives or distribution to shareholders

Target capitalization considers all sources of regulatory and economic capital demands, incl. appropriate buffers

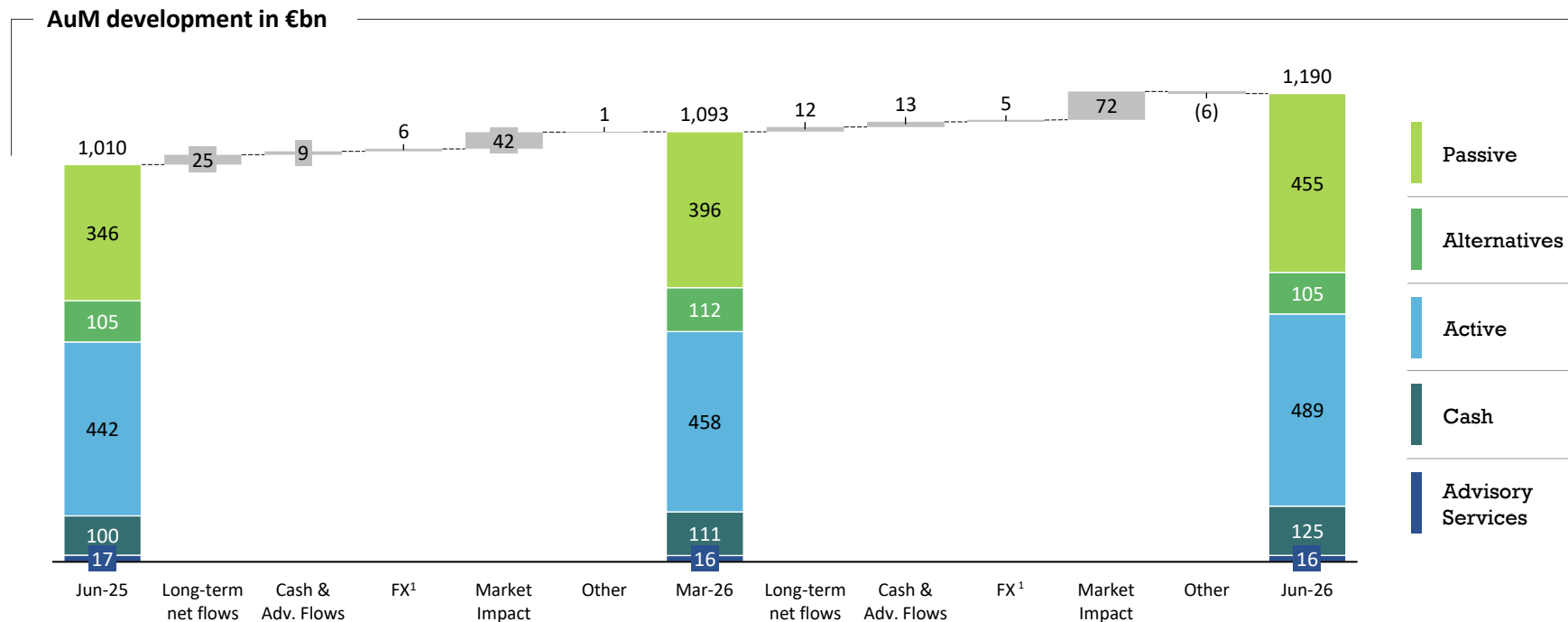
➤ Since IPO, DWS returned €4.04bn of capital
DWS plans a dividend payout ratio of around 65% since 2025

Market Environment



Source: Bloomberg

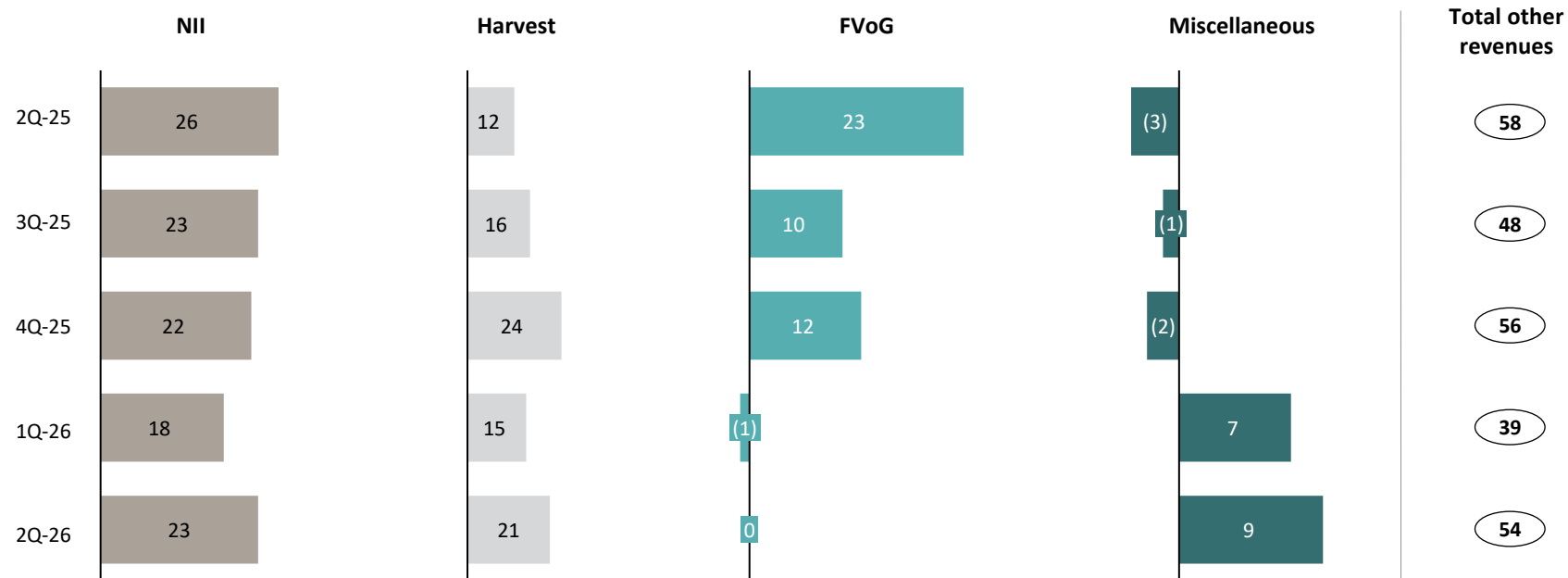
Total AuM Development



¹ Represents FX impact from non-Euro denominated products; excludes performance impact from FX

Other Revenues

Other Revenue development in €mn



DWS Financial Performance



	FY 2024	Q1 2025	Q2 2025	H1 2025	Q3 2025	Q4 2025	FY 2025	Q1 2026	Q2 2026	H1 2026	Q2 2026 vs. Q1 2026	Q2 2026 vs. Q2 2025	H1 2026 vs. H1 2025
Management fees and other recurring revenues	2,479	639	630	1,268	655	673	2,597	673	709	1,382	5 %	13 %	9 %
Performance, transaction fees and other non-recurring revenues	148	37	58	95	50	173	318	109	11	120	(90)%	(81)%	26 %
Other revenues	138	78	58	136	48	56	240	39	54	93	38 %	(8)%	(32)%
Total net revenues	2,765	753	746	1,499	754	902	3,155	821	773	1,594	(6)%	4 %	6 %
Compensation and benefits	883	243	221	465	217	248	929	239	232	471	(3)%	5 %	1 %
General and administrative expenses	931	226	220	446	218	238	902	205	236	441	15 %	7 %	(1)%
Total noninterest expenses	1,814	469	442	911	435	486	1,831	444	468	912	5 %	6 %	0 %
Profit before tax	951	284	304	589	319	416	1,324	377	305	682	(19)%	0 %	16 %
Income tax expenses	298	85	90	175	100	121	396	112	68	180	(39)%	(25)%	3 %
Net income	652	199	214	413	219	296	928	265	237	502	(10)%	11 %	21 %
Net income attributable to DWS Group shareholders	649	199	214	413	219	295	927	264	237	501	(10)%	11 %	21 %

Resources

Employees (full-time equivalent, at period end)	4,567	4,598	4,628	4,628	4,722	4,826	4,826	4,872	4,811	4,811	(1)%	4 %	4 %
Assets (at period end)	11,871	11,817	11,133	11,133	11,440	11,775	11,775	12,133	12,021	12,021	(1)%	8 %	8 %
Management fee margin (in bps)	26.1	25.3	25.1	25.2	25.2	24.8	25.0	24.7	24.8	24.7	0.0 bps	(0.3)bps	(0.5)bps
Long-term management fee margin (in bps)	28.9	27.9	27.7	27.8	27.7	27.3	27.6	27.3	27.4	27.2	0.1 bps	(0.3)bps	(0.5)bps
Assets under management (at period end, in € bn.)	1,012	1,010	1,010	1,010	1,054	1,085	1,085	1,093	1,190	1,190	9 %	18 %	18 %
Long-term assets under management (at period end, in € bn.)	900	891	893	893	935	963	963	966	1,049	1,049	9 %	17 %	17 %
Average assets under management (at period end, in € bn.)	949	1,025	1,007	1,017	1,033	1,077	1,038	1,103	1,147	1,130	4 %	14 %	11 %
Average long-term assets under management (at period end, in € bn.)	839	910	888	900	915	955	920	980	1,014	1,001	3 %	14 %	11 %
Net flows (in € bn.)	25.7	19.9	8.5	28.4	12.1	10.5	51.0	11.0	24.8	35.8	126 %	192 %	26 %
Long-term net flows (in € bn.)	32.9	11.7	3.7	15.4	10.3	8.0	33.7	6.6	11.6	18.2	76 %	N/M	18 %
Earnings per share (in €)	3.25	0.99	1.07	2.06	1.10	1.48	4.64	1.32	1.19	2.51	(10)%	11 %	21 %

Efficiency Ratios

Cost-income ratio	65.6 %	62.2 %	59.2 %	60.7 %	57.7 %	53.9 %	58.0 %	54.1 %	60.5 %	57.2 %	6.4 ppt	1.3 ppt	(3.5)ppt
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Historical AuM Development



In € bn	FY 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY 2025	Q1 2026	Q2 2026
Change in AuM by driver								
Total net flows	25.7	19.9	8.5	12.1	10.5	51.0	11.0	24.8
FX	25.6	(19.5)	(33.8)	(0.7)	(1.0)	(54.9)	8.1	5.1
Markets	64.3	(2.8)	26.9	32.3	20.3	76.7	(10.4)	72.2
Other	(0.2)	0.5	(1.4)	0.7	0.4	0.2	0.2	(5.5)
Total change in AuM	115.5	(2.0)	0.2	44.4	30.3	73.0	8.9	96.7

AuM

Active Equity	111	107	108	113	117	117	114	133
Active Multi Asset	54	53	54	54	54	54	53	56
Active SQI ¹	77	76	77	78	80	80	81	90
Active Fixed Income	213	210	203	208	209	209	209	211
Passive	335	338	346	376	395	395	396	455
Alternatives	110	106	105	107	108	108	112	105
Total Long-term	900	891	893	935	963	963	966	1,049
Cash	93	98	100	100	106	106	111	125
Advisory Services	18	20	17	18	16	16	16	16
DWS Group	1,012	1,010	1,010	1,054	1,085	1,085	1,093	1,190

AuM by region

Americas	231	224	213	214	222	222	220	239
EMEA excl. Germany	267	272	274	294	297	297	306	331
Germany	458	458	466	488	510	510	511	561
Asia Pacific	55	55	57	58	55	55	56	59
DWS Group	1,012	1,010	1,010	1,054	1,085	1,085	1,093	1,190

AuM by client channel

Private Wealth	499	502	507	540	565	565	575	647
Institutional	513	508	503	514	519	519	518	543
DWS Group	1,012	1,010	1,010	1,054	1,085	1,085	1,093	1,190

¹ Systematic and Quantitative Investments

Historical Net Flows



In € bn	FY 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY 2025	Q1 2026	Q2 2026
Net flows by asset class								
Active Equity	(5.5)	(2.0)	(1.0)	(0.6)	0.2	(3.4)	(1.2)	1.1
Active Multi Asset	(1.9)	(0.7)	0.4	(1.4)	(0.1)	(1.8)	0.3	(0.0)
Active SQI ¹	2.4	1.4	0.2	1.5	0.9	4.0	1.6	1.1
Active Fixed Income	(0.7)	1.1	(1.3)	0.2	0.2	0.2	(0.8)	(1.6)
Passive	41.8	12.7	3.0	10.3	6.6	32.6	6.5	11.7
Alternatives	(3.2)	(0.8)	2.4	0.3	0.3	2.2	0.2	(0.7)
Total Long-term	32.9	11.7	3.7	10.3	8.0	33.7	6.6	11.6
Cash	2.1	8.3	6.7	0.3	4.8	20.1	4.6	12.9
Advisory Services	(9.3)	(0.1)	(1.9)	1.5	(2.3)	(2.8)	(0.2)	0.4
DWS Group	25.7	19.9	8.5	12.1	10.5	51.0	11.0	24.8

Net flows by region

Americas	(5.9)	0.4	3.3	(4.7)	5.7	4.7	(5.1)	10.8
EMEA excl. Germany	15.0	10.4	0.7	8.8	(2.4)	17.6	7.7	3.2
Germany	10.5	8.4	1.4	8.5	10.4	28.6	7.9	10.5
Asia Pacific	6.2	0.6	3.1	(0.4)	(3.2)	0.1	0.5	0.3
DWS Group	25.7	19.9	8.5	12.1	10.5	51.0	11.0	24.8

Net flows by client channel

Private Wealth	36.5	15.0	1.1	12.2	12.4	40.6	12.9	18.9
Institutional	(10.8)	4.9	7.4	(0.1)	(1.9)	10.4	(1.9)	5.9
DWS Group	25.7	19.9	8.5	12.1	10.5	51.0	11.0	24.8

¹ Systematic and Quantitative Investments

Q2 2026 Detailed Investment Outperformance



Investment performance, in %¹

		1Y	3Y	5Y
Active Private Wealth	Equity	82%	63%	56%
	Multi Asset ²	20%	20%	20%
	SQL ²	39%	72%	27%
	Fixed Income	99%	79%	98%
	Cash ²	100%	100%	100%
	Total	83%	69%	65%
Active Institutional	Equity ²	83%	60%	42%
	Multi Asset	74%	46%	45%
	SQL	71%	74%	76%
	Fixed Income	79%	79%	92%
	Cash ²	100%	100%	95%
	Total	80%	78%	84%
Active Total	Equity	82%	62%	54%
	Multi Asset	70%	44%	43%
	SQL	63%	74%	62%
	Fixed Income	81%	79%	93%
	Cash	100%	100%	98%
	Total	81%	74%	76%
Alternatives	Direct Real Estate	81%	83%	81%
	Liquid Real Assets	23%	71%	80%
	Other Alternatives ²	12%	12%	100%
	Total	51%	68%	83%
Total DWS		77%	74%	77%

¹) Aggregate asset-weighted gross outperformance of Active and Alternatives products that have benchmark spreads (gross and net) available over respective periods (Active and Liquid Real Assets as of June 30, 2026, Direct Real Estate and Other Alternatives as of March 31, 2026).

² <10bn AuM with BM and hence ratios not representative

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Cautionary Statement (1/2)



This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of DWS Group GmbH & Co. KGaA. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update any of them publicly in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks.

This presentation contains alternative performance measures (APMs). For a description of these APMs, please refer to the Interim Report, which is available at [Quarterly Results | DWS Group](#).

Cautionary Statement (2/2)



To measure outperformance, each fund or mandate of DWS which has a benchmark and where both gross and net outperformance is available has its performance (gross of fees) measured against that benchmark. In certain cases, for Illiquid portfolios where no benchmark is available, but a target return is defined, we use this target return instead of a benchmark for outperformance calculation. Where a fund or mandate outperforms its benchmark, the AuM held by such fund or mandate is included in the total proportion of our AuM included in outperformance figures. Fund of Funds are counted as products, e.g. when showing the absolute or relative number of products but are accounted with zero AuM for the purpose of AuM-based outperformance figures. Performance data is based on our internal performance review database and measured gross of fees.

The outperformance ratio is defined as the AuM of all funds and mandates of DWS that outperformed their benchmark over the respective period divided by the AuM of all funds and mandates that have a benchmark assigned and performance data available.

Outperformance is only one factor among many that influences the levels of our AuM, and the levels of our AuM are only one factor that contributes to our results of operations and financial position. Historical outperformance statistics should not be considered a substitute for financial information and trends in outperformance do not correlate with changes in net income.