

## Europe Real Estate Strategic Outlook

Mid-Year 2026

### IN A NUTSHELL

- Having entered the year strongly the European real estate recovery has taken a pause as the conflict in Iran and higher interest rates slow liquidity. However, as we move through the second half of the year, we see a resumption of this early cycle recovery, driven on by strong fundamentals and ongoing constraints on new supply.
- The fundamentals are unambiguous: Development pipelines remain at historic lows, discount to replacement rents are limiting future supply, and clear structural drivers are supporting demand for high-quality real estate.
- Living and Logistics remain the backbone of strategy, but alpha could also come from sharper market and asset selection, whilst value-add living stands out as one of the clearest higher-return opportunities.

## 1 / Market Outlook

### Recovery, Pause, and Resume

Every cycle moves to a different beat. Rising and falling with a unique, pulsating rhythm. Today we remain firm in our conviction that European real estate is early in its cycle and moving into a sustained period of recovery, but with the conflict in Iran the rhythm has taken an unexpected turn.

Heading into early 2026, the European real estate market was firmly in recovery mode. First quarter returns hit their highest level since 2022, as already strong fundamentals were met by continued improvement in investment liquidity. Yields were falling, as a development starved market pushed prime rents in many cities to new record high levels. All very much in line with our previous expectation.

But with war has come uncertainty. Rising inflation and weaker economic growth have brought back unhappy memories of the 2022 correction, while increases in debt financing costs raise questions over the viability of current pricing. And with that, some investors have decided to slow their investment activity, pausing for either clarity or a sufficient discount to justify a changed risk profile.

A pause though is not the same as a reversal. Almost all features of the market that led us to believe that real estate was in a period of recovery remain in place. Repricing, relative value, higher construction costs, supply shortages and a diminishing development pipeline all appear to point to robust performance, particularly once events in the Middle East have run their course.

This is not to say the immediate future will be easy – even if the conflict draws to a close. But the key question is not whether the recovery continues, but rather when and how it resumes.

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**Pause: A sentiment-driven reset**

The escalation of the Iran conflict has interrupted the recovery. Not through a sudden deterioration in real estate fundamentals, but through a rapid shift in macro sentiment and capital markets conditions. The conflict has not rewritten the long-term real estate story, but it has changed the tempo.

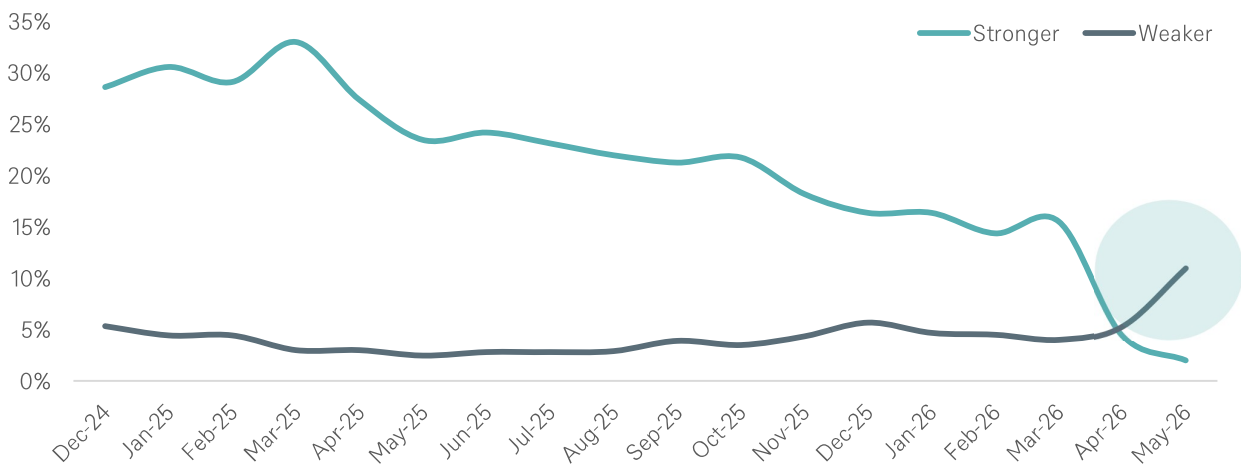
Since the start of the conflict, higher inflation expectations have pushed swap rates materially higher, raising the cost of finance. Five-year swap rates widened sharply after the conflict escalated, with around +50 bps for Euribor and +70 bps for SONIA since February 2026.<sup>1</sup> The speed of this move has had an immediate impact on investor behaviour, with capital becoming more cautious and underwriting assumptions reassessed.

This is already visible in activity levels. European investment volumes fell by around 10% in the first quarter,<sup>2</sup> reversing the steady improvement seen in the second half of 2025. And as we move through the second quarter, caution appears to be the prevailing sentiment. While transactions initiated earlier in the year continue to complete, deal flow is expected to moderate further as we go into the summer.

This slowdown in liquidity has not yet translated into widespread weaker pricing, but sentiment is changing. Before the Iran conflict, about 15 to 20% of the 600 markets covered by CBRE’s monthly yield sheet were experiencing stronger yield trends with expectations of yield compression. That figure dropped to just 2% in May. Meanwhile, over the same period, the proportion of markets showing weaker yield trends more than doubled to 11%.<sup>3</sup>

In markets where fundamentals are softer or financing costs have risen materially, modest outward yield pressure is beginning to emerge. The UK is often one of the first markets to move, particularly in the current environment of higher debt costs: student housing yields came under pressure earlier this year as fundamentals weakened, while logistics and multifamily residential yields are also moving out, driven mainly by financing costs. On UK multi-family, the UK Renters’ Rights Act, effective from May 2026, is also likely to have some impact. Paris office yields are likewise widening as occupier demand softens. If these conditions persist, we see further selective outward yield movement over the course of 2026.

**European Real Estate Monthly Yield Trend (% Markets Covered)**



Note: Based on circa. 600 markets covered by CBRE  
 Source: CBRE and DWS, May 2026

<sup>1</sup> JLL Debt Advisory Market Monitor as of 27 May 2026  
<sup>2</sup> MSCI Europe RCA Capital Trends Report, March 2026  
<sup>3</sup> CBRE Monthly Yields Report, May 2026

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**Resume: A fundamentals-led recovery**

As we move through the second half of this year and into 2027, we expect to see a resumption in recovery. Our outlook is however based on our view that the Iran conflict remains limited in scope, causing only short-term uncertainty without leading to a sustained disruption of global energy markets. The rise in inflation is expected to be brief, with Eurozone consumer price inflation returning to approximately two per cent in 2027.<sup>4</sup> As volatility diminishes and clarity returns, the recovery is anticipated to regain momentum, with liquidity increasing and activity resuming normal patterns.

But the return of liquidity is only part of the story, and indeed we do not see this as the main driver of recovery. The most compelling aspect of this recovery is the supply side. New supply across Europe has slowed, as development economics have become less favourable. Construction costs have risen sharply since 2021, while exit values have declined, squeezing development margins and reducing new supply. Leading indicators show development starts down by nearly 40% from their peak,<sup>5</sup> suggesting downward pressure on vacancy as completions decrease. The Iran conflict is further reinforcing these supply constraints, with rising construction costs a key channel in tightening the development pipeline.

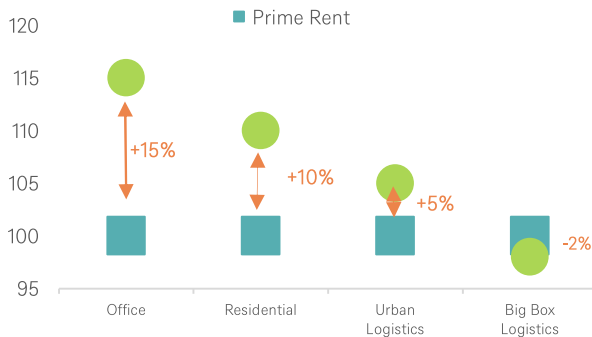
Replacement rents – the rent required to make a development viable at a sufficient development margin – are once again a key consideration. In both residential and office, replacement rents are well above current prime rents, limiting new development. And while it does not imply rents will rise everywhere, where demand for prime quality property exists and location and stock remain scarce, the typical supply response that usually caps rental growth is less likely to occur. As a result, rental growth is expected to be strong, especially in high demand and low vacancy markets, such as London City and West End office markets, and German residential markets.

Supply alone may not be enough to support rising rents. However, many of Europe’s major cities continue to grow rapidly, with places like London, Dublin and Madrid seeing strong population and employment growth. On top of this, we see several areas where European demand may come in stronger than expected. Fiscal spending, especially in Germany, could support additional economic growth over the coming decade, while in line with the past decade, population growth may surprise on the upside, particularly if ongoing geopolitical volatility continues to drive higher than anticipated migration. Finally, we shouldn’t underestimate the ability of European economies to embrace and benefit from artificial intelligence. Europe may not be a leader in its development but could still see a major boost to productivity as businesses adapt the technology.

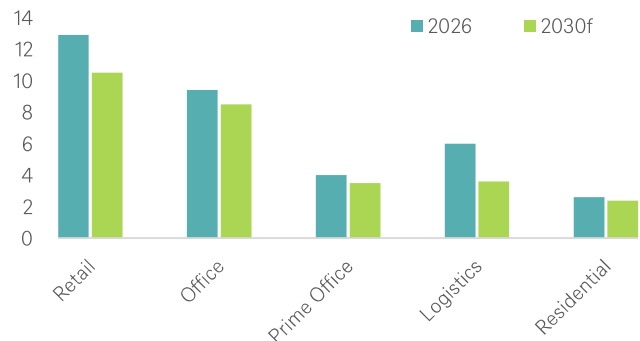
We came into this year expecting the European real estate market to accelerate and move into a period of sustained growth. Having previously acknowledged the geopolitical risk and noted that recoveries rarely tend to be smooth, it would be wrong to say that we anticipated the conflict in Iran. Nonetheless, as we look out over the coming five years, our latest forecasts show a real estate market potentially well positioned for performance. As we’ve said before, at times recovery can feel more challenging than the correction, but ultimately as we look beyond the beats of disruptions, we remain firm in our view that we could now face an extended period of above average return.

**Discount to replacement rents and vacancy rates in Europe**

Prime Rent vs. Replacement Rent - Europe



Vacancy Rate - Europe



Source: DWS, May 2026

<sup>4</sup> Oxford Economics, May 2026

<sup>5</sup> DWS analysis based on Destatis and PMA data, 2026

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## Country outlook

### Major capital cities as well as several regional champions expected to top the bill

We maintain a generally strongly positive outlook for German real estate. Not universally held, our position is anchored by supply fundamentals and the prospect of fiscally supported occupier demand. Facing challenges to its economic model, government spending alone may not be enough to sustain performance, but in cities like **Berlin** and **Munich**, and regional markets like **Leipzig**, we see innovation, employment and population growth, and critically low new supply, leading to some of Europe's highest rent growth. Supported in time by the return of domestic capital, the risk-adjusted performance of German real estate is forecast to be some of the highest in Europe over the coming five years.

We hold a similar view for **London**. The UK does look to be more vulnerable to events in the Middle East – particularly if interest rate cuts are delayed – but despite this London is expected to remain one of our strongest rental markets globally. Over a five-year horizon, much of UK real estate could benefit from a resumption of interest rate cuts, but unless we see a notable increase in economic growth, we're sceptical that higher replacement costs alone are enough to sustain strong rent growth across all regional cities.

Moving to France, on top of a recent moderation in performance we remain concerned about political risks in the run up to next year's Presidential elections. This is not to say we don't see opportunities, but are more selective, looking for areas of tight supply in **Central Paris**, or pockets of performance such as logistics around the Port of **Marseille**.

Our positive outlook for Spain remains centred on **Madrid**. But while the capital continues to see some of the fastest growing employment and population growth in Europe, we have recently witnessed areas of weakness emerging in **Barcelona**, particularly within the residential sector. As such, our approach to Spain has become a little more selective, focusing on sectors experiencing sustained structural supply-demand imbalances, logistics hubs such as Valencia, and living space in more affordable regional cities like Seville.

**Milan** and **Amsterdam** have a neutral all-sector outlook, but for example the logistics sector in these markets are poised for potential outperformance. **Dublin** looks well positioned to benefit from both the coming AI-led demand, as well as renewed investor interest in the residential sector following the recent relaxation of rental regulation.

Having been some of the top performers of recent years, the Nordic markets have recently slipped down the rankings, although given the expected strength of occupier demand going forward, investors may wish to look for more active strategies in **Copenhagen** and **Stockholm**. This is less true for **Helsinki**, although having seen its recovery lag over recent years, relative pricing and falling residential vacancy, suggest a more positive outlook for the Finnish capital.

Poland, having been out of favour with investors for some time, is now increasingly on the radar. This is especially true for **Warsaw** where a recent absence of capital – particularly German capital – has widened the yield gap over Core Europe, alongside robust economic growth and a reduction in a previously large supply pipeline, puts both current pricing and the rental outlook in notably strong positions.

### Market Calls (all sector average)



Source: DWS, June 2026

Note: Based on risk-adjusted DWS in house real estate return five-year forecasts for office, logistics, residential and shopping centres. **Green** = Positive, **Orange** = Neutral, **Red** = Negative. Country colour coding represents European regions.

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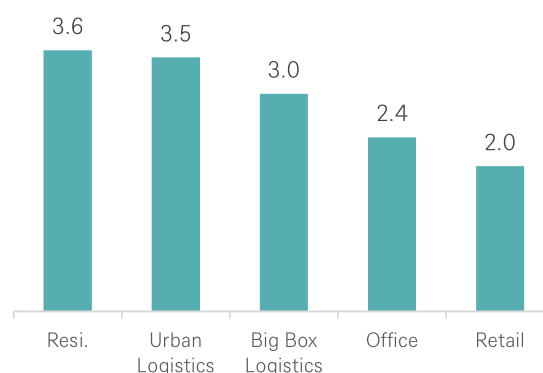
## Sector outlook

### Shortages suggest attractive options may exist across all four sectors

We remain positive in outlook for the residential sector. And while there have been some concerns raised over the sector's lower yielding assets in the face of rising financing costs, occupier fundamentals have only further strengthened. Not only have construction costs increased, but rising mortgage costs also once again support the case for rental.

We forecast annual residential rental growth of around **3.6%** over the five years to 2030, in line with projected nominal disposable income growth. Should rental growth move well above these levels, this may create concerns over affordability and potential for political intervention, leading some investors to consider residential alternatives, smaller format concepts such as co-living and student housing. Indeed, with urbanisation, smaller households, and constraints over affordability, this trend towards smaller residential units is an increasingly widespread feature of European Living.

Sector Outlook – Rent Growth 2026-30 (% p.a.)



Source: DWS, June 2026

Faced with a post-Covid surge in development as well as a normalisation of e-commerce-led demand, the **logistics** occupier market has seen a period of relative occupier weakness. With Iran again raising concerns over fuel costs and global supply chains, this could potentially negatively impact demand for logistics in the short-term. However, looking beyond this, we are increasingly confident about the prospects for rental growth. Not only has the supply pipeline moderated, but the war has also reinforced the need for both manufacturers and distributors to be closer to the end consumer. Furthermore, with e-commerce resuming its upwards trajectory – a trend that may be further boosted by agentic-supported online retail – over the coming five-years we see rental growth averaging **3.0%** per annum, with urban locations rising to **3.5%**.

The picture for **Office** remains somewhat mixed. Investor sentiment has improved and in markets like Central London a lack of high-quality stock has pushed rents to record high levels. However, this positivity is by no means universally true. Out of town locations remain firmly out of favour, first quarter year-on-year take-up fell sharply across several major markets, and across the sector the debate over the long-term impact of artificial intelligence continues to rage. With this in mind, we remain cautious on the long-term prospects for Office, seeing attractive opportunities often limited to central locations of major cities, where sustained demand – aided by productivity growth through the adoption of AI – and a wide gap between current values and replacement costs supports the case for future rental growth. In these markets we see rental growth averaging around **2.4%** per annum, but in less in-demand cities, despite an even larger gap to replacement costs, we see less justification for rental growth, but rather a sustained period of reduced development.

**Retail** in many markets is now finally in recovery. While performance in the sector remains highly polarised both between and within subsectors, the exceptionally long period of rental and capital value adjustment we are just emerging from has depressed development activity and set the scene for a return to growth. The UK and Ireland are now seeing rents rebound throughout the retail sector, and in Spain and CEE markets, faster growth in domestic consumer spending combined with tourism is supporting strong performance. Retail parks are seeing stronger rental growth than shopping centres, driven by robust demand, low vacancy and lower base rents. As such, investor interest in retail parks and convenience retail is rising, supported by favourable demographics and constrained supply.

**Hotels** have had several years of strong performance and transaction volumes in 2025 reached their highest level since 2019. Despite the recent spate of transactional activity, pricing is looking attractive in many markets and the uncertainty brought about by the conflict in Iran may provide a window of opportunity to enter at a marginally higher yield. The outlook for visitor number growth generally exceeds forecasts for growth in room numbers, which may support sustained room rate increases and high occupancy. Business-oriented markets such as Frankfurt are still struggling to return to pre-pandemic levels of occupancy, but leisure-led destinations have generally recovered or even exceeded pre-pandemic performance metrics.

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## 2 / Investment Strategies

The bedrock of any institutional allocation remains beds and sheds, as these sectors continue to benefit from structural, policy-backed demand that transcends the cycle. In contrast, office and retail require more selective underwriting, but can still offer compelling upside where mispricing, asset management or locational advantages are strong.

Investment strategies can be categorised in three distinct groups: **Core Income** for investors prioritising durable cash yield, **Core Alpha** for those seeking total return outperformance through better sector, market and asset selection, and **Value-Add** for strategies that can unlock returns through repositioning, refurbishment, development or operational improvement.

### Core Income

Focus on generating durable cash yield that can exceed fixed income alternatives by a healthy margin, without compromising on asset quality. The most compelling opportunities are likely to sit in sectors and markets where income is underpinned by structural demand, but entry pricing still offers a meaningful premium to the most competitive gateway markets. That includes for example regional residential markets with strong affordability and demographic support. In practice, core income is about prioritising stable cash flow over cyclical beta, while remaining selective on asset quality and location.

### Core Alpha

Target total return outperformance of the broader market or core benchmarks through sharper sector, market and asset selection, while remaining within a core risk profile. The strongest opportunities are likely to sit where structural demand is well established, but pricing, yield differentials or execution are not yet fully reflected, including new living formats, multi-let logistics, and selected office strategies in core submarkets. Core alpha focuses on the parts of the market where income remains resilient but return potential can be enhanced through market selection, more active leasing and clear rental growth optionality.

### Value-Add

Taking on greater leasing, capex and execution risk to target higher returns through refurbishment, repositioning and selective development. The strongest opportunities are likely to sit in strategies where structural demand drivers are already evident but current stock is misaligned with occupier needs, including residential refurbishment or conversion in supply-constrained cities. At this stage of the cycle, value-add is less about taking directional market risk and more about buying the right assets at the right price, with a clear and credible plan to create value.

#### Investment Strategies by Risk and Return Profile

	Core Income	Core Alpha	Value Add
	<b>Cash Return</b>	<b>IRR Performance</b>	<b>Higher Return</b>
<b>Status Quo</b> <i>Beds &amp; Sheds</i>	<ul style="list-style-type: none"> <li>Regional Residential</li> <li>Senior Housing &amp; Care</li> <li>S. Europe and CEE logistics</li> </ul>	<ul style="list-style-type: none"> <li>Commuter Residential</li> <li>Student &amp; Flex Living</li> <li>Urban &amp; Multi-Let Logistics</li> </ul>	<ul style="list-style-type: none"> <li>Living-2-Living Refurb</li> <li>Conversion to Living</li> <li>Privatisations / Break Ups</li> </ul>
<b>Contrarian</b> <i>Office &amp; Retail</i>	<ul style="list-style-type: none"> <li>Food-Anchored Retail Parks</li> <li>Discount Supermarkets</li> <li>Whole Loans</li> </ul>	<ul style="list-style-type: none"> <li>Mid-Capex Office Refurbs</li> </ul>	

Note: Indicative levered returns after taxes and fees. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.  
Source: DWS, June 2026

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## Regional Residential & Commuter Locations

European residential markets remain characterised by a structural undersupply. While construction activity is showing a modest recovery in some markets like Germany, suggesting the cycle is reaching a floor at a low level, our outlook for the sector remains positive. This view is supported by an uneven distribution across countries with a substantial share of new supply often directed towards the owner-occupier market, leading to continued scarcity and sustained upward pressure on rents across most major cities.

Subsequently, affordability considerations are becoming increasingly relevant. One visible adjustment is a form of “shrinkflation” in unit size: a shift towards smaller, more efficient layouts as tenants prioritise absolute rent levels over overall space to keep housing costs manageable. Importantly, this trend should not necessarily be viewed negatively, but rather as a pragmatic response to affordability constraints.

We continue to favour forward purchase strategies focused on commuter and fringe locations in major gateway cities such as [London](#), [Madrid](#), and [Germany’s Top-7](#) markets. These locations combine relatively more accessible price points with strong underlying demand fundamentals. At the same time, regional cities are increasingly attracting investor interest, as locations such as [Leipzig](#), [Valencia](#) or [Manchester](#) still provide higher entry yields alongside more affordable rental levels, supporting a stable, income-oriented return profile.

Looking ahead, modular housing and industrialised construction could be an innovative approach to residential developments and forward purchases. Shifting construction off-site would enable shorter build times, greater cost certainty, higher quality and earlier cash flows. Partnering with an established modular housing developer would allow institutional investors to gain exposure to this innovative market segment. However, the scalability of this approach is likely to remain constrained by structural factors, most notably limited land availability.

### Flexible Living

We believe flexible living has emerged as an increasingly relevant segment, characterised by furnished units, flexible lease terms and service-oriented, amenity-rich environments. It monetises flexibility and convenience by combining housing with hospitality-style services, while attracting rising institutional capital. At the same time, the sector is experiencing a structural shift towards more mid-term rental models with longer average stays, improving income visibility and better aligning with institutional investment criteria. The key underlying drivers are persistent housing shortages, coupled with changing labour market dynamics, including increased mobility, the rise of hybrid working and growing long-distance commuting patterns.

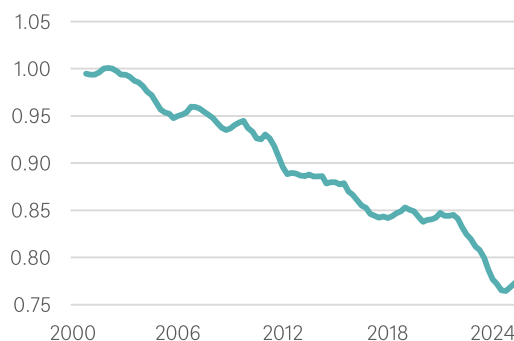
In parallel, demand profiles have broadened beyond the traditional focus on young professionals. While this group remains central, flexible living now attracts a wider demographic spectrum with trends such as corporate relocation and “leisure” travel further reinforce demand for mid-term accommodation. Regulation has also played a supportive role with restrictions on short-term rentals in cities such as Barcelona, redirecting demand into professionally managed schemes. Geographically, the sector is most advanced in the [UK](#), particularly in [London](#), while supply constraint and densely populated rental markets such as [Paris](#), [Munich](#), [Berlin](#) and [Amsterdam](#) stand out as key hubs. [Southern European](#) markets, notably [Spain](#) and [Portugal](#), rank among the fastest-growing, supported by international demand and the overlap with tourism.

### Student and Senior

The serviced living sector with all its facets remains an attractive proposition. Student housing remains an attractive subsector, albeit with the spread to residential yields limiting scope for further yield compression. Returns are likely to be underpinned by rental growth, which we expect to at least match or exceed the private rented sector (PRS) across most Continental European markets, driven by high occupancy and structural imbalance between supply and demand. Against this backdrop, improving transaction liquidity in Continental Europe reflects increasing investor conviction and the sector’s resilience through recent repricing cycles. Execution will be critical to realise rental growth potential, with successful strategies reliant on selecting locations which are within a tight radius of university hubs and partnering with experienced local operators to navigate materially different letting dynamics, pricing sensitivities, and occupancy drivers across markets.

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### “Housing Shrinkflation” EU27 – Change in Size of Residential Building Permits (Indexed, Q1/2020 = 100)



Note: EU 27, rolling annual average, seasonally adjusted data  
Source: Eurostat, DWS, April 2026

Senior living is increasingly emerging as a promising segment, underpinned by strong demographic tailwinds. Mounting pressures on public health and social systems are also exposing the limitations of traditional care models, with conventional nursing homes becoming increasingly costly and difficult to sustain. In this context, more flexible and service-oriented senior living formats are gaining traction as a viable alternative. Markets such as [France](#), [Germany](#), and [the Netherlands](#) are particularly attractive, where local partnerships help navigate regulatory complexity and support scalable strategies.

### Value Add Living

Europe’s living sector offers one of the clearest value-add opportunities in real estate. It remains the most supply-constrained segment, with chronic undersupply now worsened by a sharp fall in development activity. Residential starts and permits are materially below prior peaks, while vacancy averages only around 2.5% across Europe and sits closer to 1% in some markets, leaving little buffer in a sector where demand continues to be supported by urbanisation, smaller households and affordability pressure in the for-sale market.

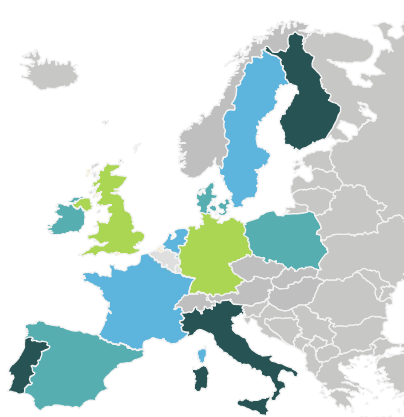
That imbalance appears to have no near-term resolution. The supply response remains constrained, yet demand remains deep, which could support high occupancy and rental growth. The broader shortage is also significant, with market estimates pointing to a substantial gap between current housing stock and what Europe needs to accommodate underlying demand. For investors, this means value creation does not depend on optimistic leasing assumptions; it starts from a structurally tight market. At the same time, pricing has reset. Lower-quality offices have seen materially larger value declines, but lower-quality residential has also repriced, improving basis for investors able to execute. That creates a clearer opening for refurbishment, energy upgrades, reconfiguration and selective conversion, including office-to-living and repositioning within living into formats such as student housing and flex living. In this part of the cycle, weaker development activity and slower sales rates are also creating opportunities to secure more competitive pricing from developers, contractors and operating partners.

The opportunity, however, is highly selective. Europe’s living market remains fragmented by regulation, taxation, liquidity and institutional maturity, and the best outcomes will come from fundamentals-led market and asset selection rather than broad thematic exposure. The key is to identify where undersupply is most acute, regulation remains investable, and assets can be acquired at a basis that leaves room for value creation and exit.

[Germany](#) presents the most compelling case, as the most liquid and mature market with the highest undersupply. A substantial share of housing stock was built between the 1960s and 1980s, accounting for roughly 40% of all units. Despite these units generally being smaller than today’s more generous standards, this strategy also aims to capitalise on “shrinkflation” by reconfiguring larger apartments into smaller, more efficient units that better align with the growing prevalence of smaller households. Privatization strategy of residential units looks appealing in [Netherlands](#) and has been executed successfully by various institutional investors. Privatizations can generate notable price premiums of approximately 30–40% over institutional block sales. These vacant possession values are expected to keep rising as supply bottlenecks, favourable house purchase incentives for first-time buyers and an already high population density mean the persistent undersupply will continue. In markets such as [United Kingdom](#) and [Spain](#), and specifically London and Madrid, there is a case for converting stranded offices into living as tertiary office values have plummeted. These markets are also well-placed for student housing and other operational living models such as co-living and flex living.

### European Living Market Segmentation

<b>Large liquid Markets</b>	<ul style="list-style-type: none"> <li>• Germany</li> <li>• United Kingdom</li> </ul>
<b>Mid-size Liquid Markets</b>	<ul style="list-style-type: none"> <li>• Netherlands</li> <li>• France</li> <li>• Sweden</li> </ul>
<b>Growth Markets</b>	<ul style="list-style-type: none"> <li>• Spain</li> <li>• Denmark</li> <li>• Poland</li> </ul>
<b>Opportunistic/Cyclical Markets</b>	<ul style="list-style-type: none"> <li>• Italy</li> <li>• Portugal</li> <li>• Finland</li> </ul>



Source: DWS, June 2026

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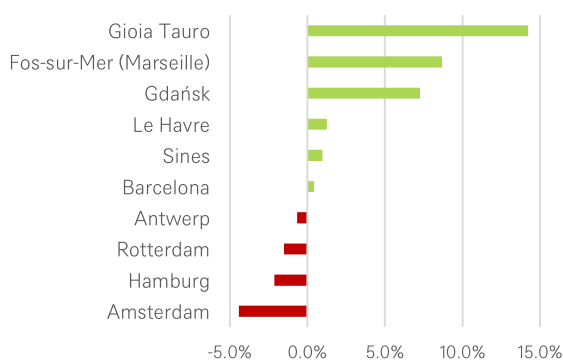
### Big Box Logistics

For investors prioritising cash yield, the more compelling big-box opportunities increasingly sit in Southern Europe and CEE. In parts of [Iberia](#) and [Italy](#), investors can still access logistics at a meaningful yield premium to the more crowded Northern European markets. One part of the case is e-commerce. Online penetration remains below the levels seen in more mature Northern markets, which means logistics demand has greater room to deepen as digital retail continues to expand, and distribution networks become denser over time.

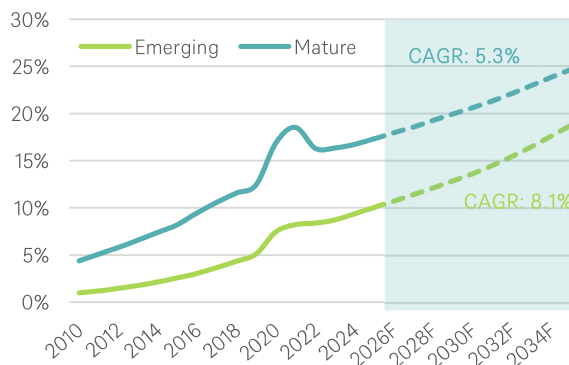
That demand story is reinforced by trade flows. Southern ports have become more important nodes in European supply chains, with gateways such as Marseille, Gioia Tauro, Barcelona and Sines seeing increased strategic relevance as companies diversify routing, build more resilient networks and look for efficient access into both southern consumption centres and inland Europe. Put simply, Southern Europe offers a combination that is becoming harder to find elsewhere in logistics: better entry pricing, a lower starting point for e-commerce-led demand, and port-led infrastructure that can support further occupational growth.

One logistics market that has been firmly on the investment radar for several years is [Poland](#). Underpinned by favourable macroeconomic conditions, substantial EU funding and strong structural growth drivers, the sector continues to benefit from a well-educated yet cost-competitive labour force. At the same time, the planned introduction of a nationwide zoning framework in 2026 is expected to gradually constrain land availability, not only in Warsaw, but also strong regional hubs.

Port: Import & Export Volumes (2019-2025 CAGR)



E-Commerce as % of Total Retail Sales\*



\*Emerging Markets: Czech Rep., Greece, Hungary, Italy, Poland, Portugal, Spain  
 Mature Markets: Austria, Denmark, Finland, France, Germany, Ireland, Netherlands, Norway, Sweden, Switzerland, UK

Source: IMF Portwatch, Oxford Economics, DWS, May 2026

### Urban and Multi-Let Logistics

In the more established northern European markets, our conviction is stronger in multi-let and urban logistics, where the income profile is often more attractive than headline yields initially suggest. These assets sit close to dense population centres, embedded within locations where land is scarce, alternative uses compete aggressively and replacement supply is difficult to bring forward. That scarcity matters because it supports a broad occupier base extending well beyond traditional warehousing.

Last-mile distribution, parcel delivery, food logistics, trade counters, local manufacturing, repair and servicing activities all depend on proximity to end consumers and benefit from flexible, well-located stock. From an investment perspective, this creates several advantages. Tenant demand is more diversified, lease events tend to occur more frequently, and low passing rents often create clearer opportunities for reversion than in long-let big-box assets. In other words, investors are not only buying income but also embedded optionality through active leasing and asset management.

This is already well understood in the UK, where the segment has institutionalised materially and the yield premium to big-box has converged. In continental Europe, however, the market remains far less mature. Across [Germany](#), [the Netherlands](#) and several adjacent markets, ownership is still fragmented and operational expertise is less widely embedded, which creates a broader set of opportunities for investors willing to assemble scale and manage assets actively.

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### Mid-Capex Office Refurbishment

We see potential opportunities in Europe’s office market to acquire well-located, average-quality assets in central locations that may require only a mid-capex refurbishment to unlock rental upside. A mid-capex refurbishment goes beyond cosmetic works but stops short of a full repositioning, typically involving targeted upgrades that improve leasing appeal and support rental uplift. In essence, creating modern, flexible space that appeals to tenants without incurring the cost of full super prime repositioning. While these assets may not achieve the absolute top market rents, they could potentially capture a meaningful uplift and may deliver more attractive returns, at lower capex-related risk. Studies have shown rental uplifts between 20-40% for mid-capex refurbishments in Europe.

This approach may appeal to occupiers seeking flexibility and affordability without sacrificing connectivity and amenities. Typical tenants include professional services firms, tech start-ups, and creative agencies as well as smaller, cost-efficient coworking operator which cater to hybrid work and offer leaner footprints compared to large-scale operators.

We do acknowledge that the office market is likely to shrink over the coming decade due to remote, demographics and AI. As a result, we believe tenants will continue to consolidate footprints in major city centre locations and gravitate toward locations with strong connectivity and amenities.

We see potential in gateway cities such as [London](#), [Berlin](#), [Amsterdam](#), [Milan](#) and [Madrid](#). These markets are characterised by strong job growth, a young and tech-driven workforce, and high concentrations of research and development activity. They also may benefit from deep venture capital pools and high innovation scores, potentially reinforcing long-term demand.

### Grocery-Anchored Retail and Discount Supermarkets

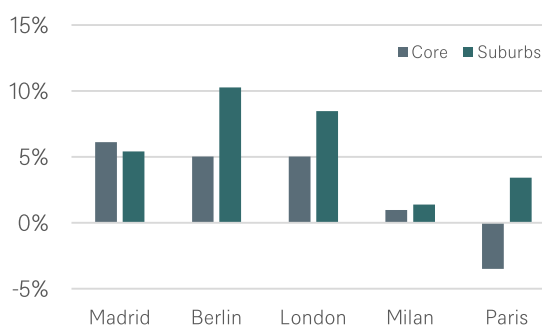
Retail parks have been a strategic focus for some time, thanks to a combination of favourable demand trends and investment characteristics. The so-called ‘donut development’ of some cities (London, Paris, Berlin, and Madrid are good examples), whereby strongest population growth is found in the suburbs, supports retail park performance in suburban and city fringe locations. In addition, the adaptability of many retail parks for last-mile logistics and click-and-collect purposes mean retailers can service e-commerce needs as well as in-store spending. Manageable lot sizes allow for portfolio scale and diversification. Given pricing today leaves limited room for error, we would take a selective approach, focusing on grocery-anchored parks in highly accessible locations close to large population centres in [Spain](#), [Italy](#), [CEE markets](#), and the [United Kingdom](#).

Discount supermarkets offer a compelling near-term investment opportunity as both Aldi and Lidl continue to expand. Underpenetrated Southern European markets are a particular focus given structurally higher grocery spending, low e-commerce penetration, and fragmented competition support further market share gains. Returns are most attractive through forward funding new developments—typically delivering 7–8% IRRs—rather than stabilised assets. To mitigate liquidity risk associated with the type of secondary retail locations that discounters favour, and the capital value discount associated with individual, small ticket opportunities, we would prefer portfolio transactions with a high proportion of retail park or neighbourhood high street locations.

Office: Average Rental Premium After Mid-Capex Refurbishment



Retail: Total population growth suburbs vs core, over latest available 5- year period



Source: JLL, Istituto Nazionale di Statistica Italia, INSEE, ONS, Statistik Berlin Brandenburg, Instituto Nacional de Estadística, Madrid, latest available 5-year period, DWS, May 2026

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## 3 / Country Summaries

Germany	<ul style="list-style-type: none"> <li>– Fiscal and infrastructure spending plus monetary easing expected to boost German real estate, with GDP growth forecast to outpace the euro area. International capital returning, drawn by relative attractive entry points.</li> <li>– In residential, regional cities like Leipzig and Hanover stand out. Focus in Top 7 shifted to PBSA &amp; micro living segments.</li> </ul>	<ul style="list-style-type: none"> <li>– We favour logistics defence hubs like Munich, see potential prospects in Frankfurt and Rhein-Ruhr, and target urban multi-let logistics for potentially higher yield and NOI growth.</li> <li>– Strong potential to acquire Grade B offices in Berlin and Munich for uplifts, as market polarisation deepens and AI reduces back-office demand while prime CBDs could benefit.</li> </ul>
France	<ul style="list-style-type: none"> <li>– The period of political turbulence in 2025 is translating into cautious occupier and investor demand.</li> <li>– However, should the 2027 elections deliver a clear political mandate, there is potential for outperformance as construction has also slowed sharply and any pent-up demand will be released into a constrained market.</li> </ul>	<ul style="list-style-type: none"> <li>– Hotels present some opportunity given pricing is relatively attractive, particularly for management contracts, and supply growth falls well short of visitor number growth.</li> <li>– PBSA still offers opportunity in select locations close enough to a university to deliver rental upside in Paris and undersupplied regional markets.</li> </ul>
UK & Ireland	<ul style="list-style-type: none"> <li>– Higher inflation exposure and political uncertainty have pushed up UK borrowing costs, eroding short-term relative attractiveness versus Europe.</li> <li>– Central London offices remain a core conviction, with further strong rental growth anticipated. Refurbishing well-located Grade B assets offers attractive income and return potential.</li> </ul>	<ul style="list-style-type: none"> <li>– UK build-to-rent faces policy and pricing pressures, reinforcing a selective approach. Value-add strategies offer an attractive route to deliver much needed housing.</li> <li>– Logistics favours urban and multi-let strategies, offering defensive income and rental growth potential. Big Box requires greater selectivity given rising vacancy risks.</li> </ul>
Southern Europe	<ul style="list-style-type: none"> <li>– Real estate demand in Southern European cities is supported by strong office employment, immigration, and ongoing growth in tourist numbers.</li> <li>– Hotels remain a popular sector for value-add and core plus investors, as there are many opportunities to both convert obsolete offices and upgrade existing stock.</li> </ul>	<ul style="list-style-type: none"> <li>– Logistics demand is holding up in Southern Europe and very tight vacancy in Greater Milan, Barcelona, and Valencia is likely to support further strong rental growth.</li> <li>– PBSA is still developing in Southern Europe and in Spain, trading of standing assets is increasingly a feature of the market as well as forward funding development opportunities.</li> </ul>
Benelux	<ul style="list-style-type: none"> <li>– Sustainability and logistics are expected to drive Benelux commercial real estate, potentially creating opportunities in green buildings and industrial assets.</li> <li>– Selective approach to office, with a clear bifurcation by quality and location. We favour transit-linked, low-vacancy locations such as Zuidas, Rotterdam CBD and Kop van Zuid.</li> </ul>	<ul style="list-style-type: none"> <li>– Tight housing supply across the Benelux, especially in Belgium and Netherlands pushing demand and rents upward, supporting long-term value of residential investment.</li> <li>– Student housing demand is currently strong in university towns including Amsterdam and Leuven, with supply shortages pushing rents higher.</li> </ul>
Nordics	<ul style="list-style-type: none"> <li>– Stable, transparent markets continue to support investment demand, with the Nordics retaining safe-haven appeal despite a likely near-term pause in activity.</li> <li>– Nordic real estate continues to price tightly relative to the rest of Europe, limiting scope for medium-term yield compression and constraining returns on a risk-adjusted basis.</li> </ul>	<ul style="list-style-type: none"> <li>– Copenhagen residential's strong fundamentals are offset by tight pricing, while Helsinki's residential recovery presents longer-term value, albeit with selectivity required.</li> <li>– Urban and last-mile logistics remain the key focus, with increasing emphasis on multi-let assets given their defensive income profile and ability to capture rental growth.</li> </ul>
Central Europe	<ul style="list-style-type: none"> <li>– CEE growth remains relatively resilient, with Poland still the region's clearest conviction supported by domestic demand, EU funds and links to Germany.</li> <li>– Warsaw stands out as capital re-engages, helped by stronger pricing, improving liquidity and a reduced new supply pipeline.</li> </ul>	<ul style="list-style-type: none"> <li>– Logistics remains a key focus, but with greater selectivity as occupiers favour prime, well-connected hubs and supply moderates.</li> <li>– Retail parks continue to expand across regional cities, supported by resilient spending, convenience-led formats and limited modern supply.</li> </ul>

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