# EUROPEAN PROPERTY PERFORMANCE MONITOR



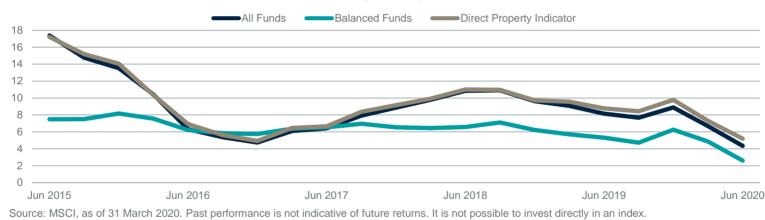
# Second Quarter 2020

For Professional Clients (MiFID Directive 2014/65/EU Annex II) only. For Qualified Investors (Art. 10 Para. 3 of the Swiss Federal Collective Investment Schemes Act (CISA)). For Qualified Clients (Israeli Regulation of Investment Advice, Investment Marketing and Portfolio Management Law 5755-1995). Outside the U.S. for Institutional investors only. In the United States and Canada, for institutional client and registered representative use only. Not for retail distribution. Further distribution of this material is strictly prohibited. In Australia and New Zealand, for wholesale investors only. \*For investors in Bermuda: This is not an offering of securities or interests in any product. Such securities may be offered or sold in Bermuda only in compliance with the provisions of the Investment Business Act of 2003 of Bermuda which regulates the sale of securities in Bermuda.

\*Marketing Material

# QUARTERLY HIGHLIGHTS

- As expected, with the Covid-19 pandemic continuing, the second quarter of 2020 saw a further deterioration in European real estate performance. Annual levered fund-level total returns for the MSCI Pan-European Quarterly Property Fund Index (PEPFI) dropped to an almost seven-year low of 4.3%, down from 6.7% in the first quarter. The Balanced Funds subset also saw a notable drop, with year-on-year returns of 2.6%.
- Quarterly all property asset-level returns fell into negative territory for the first time since the Global Financial Crisis (GFC). Income returns continued to tick downwards, reaching 4.2% on an annual basis, but the majority of the decline in performance was attributed to falling capital values.
- Not all sectors are being affected equally, with retail and hotel the most adversely affected to date. While still a small part of the index, hotel values remained stable in the second quarter, following a sharp drop three months earlier. Meanwhile, retail values were down by a total of 7.4% in the first six months of the year. Conversely, residential properties continued to appreciate in the second quarter, albeit marginally. In a wider context, quarterly total returns turned positive for both equities and bonds, although European real estate continued to outperform in annual terms.



# EUROPEAN PRIVATE REAL ESTATE TOTAL RETURNS (% Y-o-Y)

## **RECENT PERFORMANCE TRENDS**

	Qua	Quarterly		Annual	
	2020 Q2	2020 Q1	2020 Q2	2019 Q4	
Private Real Estate - Fund Level	-0.9%	0.0%	4.3%	8.9%	
Private Real Estate - Asset Level	-0.4%	0.2%	5.2%	9.8%	
Equities	14.0%	-23.7%	-4.8%	28.1%	
Bonds	2.3%	-0.9%	1.8%	6.0%	
Listed Real Estate	6.6%	-25.8%	-6.1%	29.7%	
Euro Area 10-Year Govt. Bond <sup>1</sup>	0.2%	0.2%	0.2%	0.2%	
Euro Area 12-Month LIBOR <sup>1</sup>	-0.2%	-0.2%	-0.2%	-0.3%	
EU CPI	0.7%	-0.3%	0.6%	1.3%	

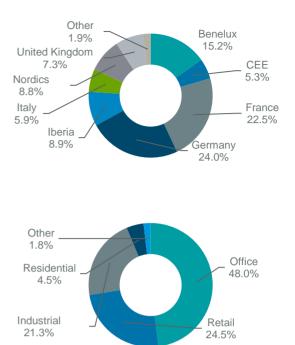
Sources: MSCI, Macrobond, Markit iBoxx. As of 30 June 2020. Private real estate: MSCI Pan-European Quarterly Property Fund Index; Equities: STOXX All Europe Total Market; Bonds: iBoxx € Overall; Listed Real Estate: FTSE EPRA/NAREIT Europe. Past performance is not indicative of future returns.

<sup>1</sup> Figures represent annual yield

# MSCI PAN-EUROPEAN QUARTERLY PROPERTY FUND INDEX PERFORMANCE

- At the asset level, annual European income returns hit yet another record low in the second quarter, moving below 4.2%. However, for the fourth consecutive quarter, income accounted for the larger share of total return.
- Residential was the only one of the four main sectors where values grew in quarterly terms. Retail's weight within the index continued to fall, sitting at just less than 17%; however, this is still a significant share, meaning the sector's weak performance remained a drag on overall total returns. Both office and industrial saw a second consecutive quarterly value decline, although the falls were relatively small.
- By country, the United Kingdom saw the largest negative movement in values once again, bringing the year-to-date decline to -11.2%. Over the quarter, values weakened in almost all locations, although Germany was among the better performers, with a fall of only 0.2%.
- In terms of annual performance, the Netherlands remained at the top of the table, with asset-level total returns of 9.3% yearon-year. Germany and Sweden were not far behind, but as the only market to see negative total returns, the United Kingdom was once again bringing up the rear by some distance.

# BALANCED FUNDS INDEX ASSET ALLOCATION (% of GAV)



Source: MSCI. As of 30 June 2020.

		Annual Returns					Standard Deviation		Descriptive Statistics				
		Total	1 Year Income	Capital	3 years	5 years	10 years	All <sup>2</sup>	10 years	All <sup>2</sup>	Value (bn)	Number	Gearing (% GAV)
Fu	nd-level Returns										GAV	Funds	
	All Funds	4.3%	4.4%	0.0%	7.8%	7.2%	6.9%	5.0%	2.8%	5.6%	€42.3	14	24.1%
	Balanced Funds	2.6%	2.8%	-0.2%	4.8%	5.4%	4.6%	2.4%	1.8%	5.1%	€29.9	12	24.0%
As	set-level Returns										CV	Properties	
Type	Office	6.8%	3.6%	3.1%	7.7%	8.0%	6.9%	6.1%	2.0%	2.8%	€14.4	140	
	Retail	-4.6%	4.0%	-8.3%	0.9%	2.9%	4.4%	3.0%	2.4%	3.4%	€6.9	139	
	Industrial	8.6%	4.8%	3.6%							€17.8	696	
	Residential	6.1%	2.5%	3.4%							€1.3	106	
	Belgium	4.6%	5.3%	-0.6%	5.6%	6.9%	5.2%	4.8%	2.6%	2.9%	€0.6	20	
	Finland	2.0%	4.3%	-2.2%	5.4%	5.6%					€0.7	24	
	France	4.9%	4.0%	0.9%	8.8%	9.7%	8.3%	6.8%	2.2%	3.3%	€8.3	169	
	Germany	7.8%	3.8%	3.9%	11.0%	10.5%	9.6%	6.5%	1.8%	3.2%	€9.8	209	
ntry	Italy	3.1%	3.7%	-0.6%	6.5%	7.3%	4.8%	3.5%	3.1%	3.9%	€2.1	55	
Country	Netherlands	9.3%	4.2%	4.9%	11.7%	10.6%	7.3%	4.7%	2.4%	3.4%	€4.9	141	
	Poland	6.8%	5.4%	1.4%	7.2%	6.4%					€2.0	88	
	Spain	3.7%	4.5%	-0.8%	6.4%	8.5%	6.3%	4.7%	4.8%	5.4%	€2.6	76	
	Sweden	8.4%	3.9%	4.4%	6.3%	7.5%	9.9%	6.9%	4.8%	7.6%	€1.9	42	
	UK	-3.9%	4.2%	-7.8%	2.6%	-0.3%					€4.1	73	
	All Property	5.2%	4.2%	1.0%	8.3%	7.7%	7.9%	6.8%	2.2%	3.2%	€40.9	1,103	

Source: MSCI Pan-European Quarterly Property Fund Index. As of 30 June 2020. Past performance is not indicative of future returns.

<sup>2</sup> All Funds index returns start in 2004, equivalent to a 16 year calculation. Returns for Balanced Funds index and asset-level indices may start later than 2004.

# **RETURNS BY PROPERTY TYPE AND REGION**

# PERFORMANCE OVER THE PAST FIVE YEARS (% Y-o-Y)

	Jun 2016	Jun 2017	Jun 2018	Jun 2019	Jun 2020
Private Real Estate - Fund Level	6.3%	6.4%	10.9%	8.2%	4.3%
Private Real Estate - Asset Level	6.9%	6.7%	11.0%	8.8%	5.2%
Equities	-9.8%	19.0%	3.9%	4.8%	-4.8%
Bonds	7.2%	-2.1%	1.5%	5.6%	1.8%
Listed Real Estate	1.0%	6.1%	9.4%	-1.5%	-6.1%
Euro Area 10-Year Govt. Bond <sup>1</sup>	0.8%	1.0%	1.1%	0.4%	0.2%
Euro Area 12-Month LIBOR <sup>1</sup>	-0.1%	-0.2%	-0.2%	-0.3%	-0.2%
EU CPI	-0.2%	1.5%	1.8%	1.6%	0.6%

Sources: MSCI, Macrobond, Markit iBoxx. As of 30 June 2020. Private real estate: MSCI Pan-European Quarterly Property Fund Index; Equities: STOXX All Europe Total Market; Bonds: iBoxx € Overall; Listed Real Estate: FTSE EPRA/NAREIT Europe. Past performance is not indicative of future returns.

<sup>1</sup> Figures represent annual yield

# **RESEARCH & STRATEGY – ALTERNATIVES**

## OFFICE LOCATIONS:

#### Chicago

222 South Riverside Plaza 34<sup>th</sup> Floor Chicago IL 60606-1901 United States Tel: +1 312 537 7000

### Frankfurt

Mainzer Landstrasse 11-17 60329 Frankfurt am Main Germany Tel: +49 69 71909 0

#### London

Winchester House 1 Great Winchester Street London EC2N 2DB United Kingdom Tel: +44 20 754 58000

### New York

875 Third Avenue 26<sup>th</sup> Floor New York NY 10022-6225 United States Tel: +1 212 454 3414

### San Francisco

101 California Street 24<sup>th</sup> Floor San Francisco CA 94111 United States Tel: +1 415 781 3300

#### Singapore

One Raffles Quay South Tower 20<sup>th</sup> Floor Singapore 048583 Tel: +65 6538 7011

### Tokyo

Sanno Park Tower 2-11-1 Nagata-cho Chiyoda-Ku 18<sup>th</sup> Floor Tokyo Japan Tel: +81 3 5156 6000

## TEAM:

Global

Kevin White, CFA Co-Head of Research & Strategy kevin.white@dws.com

## **Gianluca Minella**

Head of Infrastructure Research gianluca.minella@dws.com

#### Americas

Brooks Wells Head of Research, Americas brooks.wells@dws.com

Ross Adams Industrial Research ross.adams@dws.com

### Ana Leon

Retail Research ana.leon@dws.com

### Europe

Tom Francis Property Market Research tom.francis@dws.com

#### **Rosie Hunt**

Property Market Research rosie.hunt@dws.com

#### Florian van-Kann

Property Market Research Florian.van-kann@dws.com

#### Asia Pacific

Koichiro Obu Head of Research & Strategy, Asia Pacific koichiro-a.obu@dws.com

#### Seng-Hong Teng Property Market Research seng-hong.teng@dws.com

Simon Wallace Co-Head of Research & Strategy simon.wallace@dws.com

## Liliana Diaconu, CFA Office Research liliana.diaconu@dws.com

Ryan DeFeo Property Market Research ryan-c.defeo@dws.com

Joseph Pecora, CFA Apartment Research joseph.pecora@dws.com

Siena Golan Property Market Research siena.golan@dws.com

Martin Lippmann Property Market Research martin.lippmann@dws.com

Aizhan Meldebek Infrastructure Research aizhan.meldebek@dws.com

Natasha Lee Property Market Research natasha-j.lee@dws.com

Hyunwoo Kim Property Market Research hyunwoo.kim@dws.com

# **IMPORTANT INFORMATION**

The brand DWS represents DWS Group GmbH & Co. KGaA and any of its subsidiaries, such as DWS Distributors, Inc., which offers investment products, or DWS Investment Management Americas, Inc. and RREEF America L.L.C., which offer advisory services.

This material was prepared without regard to the specific objectives, financial situation or needs of any particular person who may receive it. It is intended for informational purposes only. It does not constitute investment advice, a recommendation, an offer, solicitation, the basis for any contract to purchase or sell any security or other instrument, or for DWS or its affiliates to enter into or arrange any type of transaction as a consequence of any information contained herein. Neither DWS nor any of its affiliates gives any warranty as to the accuracy, reliability or completeness of information which is contained in this document. Except insofar as liability under any statute cannot be excluded, no member of the DWS, the Issuer or any office, employee or associate of them accepts any liability (whether arising in contract, in tort or negligence or otherwise) for any error or omission in this document or for any resulting loss or damage whether direct, indirect, consequential or otherwise suffered by the recipient of this document or any other person.

The views expressed in this document constitute DWS Group's judgment at the time of issue and are subject to change. This document is only for professional investors. This document was prepared without regard to the specific objectives, financial situation or needs of any particular person who may receive it. No further distribution is allowed without prior written consent of the Issuer.

Investments are subject to risk, including market fluctuations, regulatory change, possible delays in repayment and loss of income and principal invested. The value of investments can fall as well as rise and you might not get back the amount originally invested at any point in time.

Investment in real estate may be or become nonperforming after acquisition for a wide variety of reasons. Non performing real estate investment may require substantial workout negotiations and/ or restructuring. Environmental liabilities may pose a risk such that the owner or operator of real property may become liable for the costs of removal or remediation of certain hazardous substances released on, about, under, or in its property. Additionally, to the extent real estate investments are made in foreign countries, such countries may prove to be politically or economically unstable. Finally, exposure to fluctuations in currency exchange rates may affect the value of a real estate investment.

Investments in Real Estate are subject to various risks, including but not limited to the following:

- \_Adverse changes in economic conditions including changes in the financial conditions of tenants, buyer and sellers, changes in the availability of debt financing, changes in interest rates, real estate tax rates and other operating expenses
- \_Adverse changes in law and regulation including environmental laws and regulations, zoning laws and other governmental rules and fiscal policies;
- \_Environmental claims arising in respect of real estate acquired with undisclosed or unknown environmental problems or as to which inadequate reserves have been established;
- \_Changes in the relative popularity of property types and locations;
- \_Risks and operating problems arising out of the presence of certain construction materials; and
- \_Currency / exchange rate risks where the investments are denominated in a currency other than the investor's home currency.

An investment in real estate involves a high degree of risk, including possible loss of principal amount invested, and is suitable only for sophisticated investors who can bear such losses. The value of shares/ units and their derived income may fall or rise.

War, terrorism, economic uncertainty, trade disputes, public health crises (including the recent pandemic spread of the novel coronavirus) and related geopolitical events could lead to increased market volatility, disruption to US and world economies and markets and may have significant adverse effects on the fund and its investments.

Any forecasts provided herein are based upon DWS's opinion of the market at this date and are subject to change dependent on the market. Past performance or any prediction, projection or forecast on the economy or markets is not indicative of future performance.

#### This marketing communication is intended for professional clients only.

DWS is the brand name of DWS Group GmbH & Co. KGaA and its subsidiaries under which they operate their business activities. The respective legal entities offering products or services under the DWS brand are specified in the respective contracts, sales materials and other product information documents. DWS, through DWS Group GmbH & Co. KGaA, its affiliated companies and its officers and employees (collectively "DWS") are communicating this document in good faith and on the following basis.

This document has been prepared without consideration of the investment needs, objectives or financial circumstances of any investor. Before making an investment decision, investors need to consider, with or without the assistance of an investment adviser, whether the investments and strategies described or provided by DWS Group, are appropriate, in light of their particular investment needs, objectives and financial circumstances. Furthermore, this document is for information/discussion purposes only and does not constitute an offer, recommendation or solicitation to conclude a transaction and should not be treated as giving investment advice.

The document was not produced, reviewed or edited by any research department within DWS and is not investment research. Therefore, laws and regulations relating to investment research do not apply to it. Any opinions expressed herein may differ from the opinions expressed by other legal entities of DWS or their departments including research departments.

The information contained in this document does not constitute a financial analysis but qualifies as marketing communication. This marketing communication is neither subject to all legal provisions ensuring the impartiality of financial analysis nor to any prohibition on trading prior to the publication of financial analyses.

This document contains forward looking statements. Forward looking statements include, but are not limited to assumptions, estimates, projections, opinions, models and hypothetical performance analysis. The forward looking statements expressed constitute the author's judgment as of the date of this document. Forward looking statements involve significant elements of subjective judgments and analyses and changes thereto and/ or consideration of different or additional factors could have a material impact on the results indicated. Therefore, actual results may vary, perhaps materially, from the results contained herein. No representation or warranty is made by DWS as to the reasonableness or completeness of such forward looking statements or to any other financial information contained in this document. Past performance is not guarantee of future results.

We have gathered the information contained in this document from sources we believe to be reliable; but we do not guarantee the accuracy, completeness or fairness of such information. All third party data are copyrighted by and proprietary to the provider. DWS has no obligation to update, modify or amend this document or to otherwise notify the recipient in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

Investments are subject to various risks, including market fluctuations, regulatory change, possible delays in repayment and loss of income and principal invested. The value of investments can fall as well as rise and you might not get back the amount originally invested at any point in time. Furthermore, substantial fluctuations of the value of any investment are possible even over short periods of time. The terms of any investment will be exclusively subject to the detailed provisions, including risk considerations, contained in the offering documents. When making an investment decision, you should rely on the final documentation relating to any transaction.

No liability for any error or omission is accepted by DWS. Opinions and estimates may be changed without notice and involve a number of assumptions which may not prove valid. DWS or persons associated with it may (i) maintain a long or short position in securities referred to herein, or in related futures or options, and (ii) purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation.

DWS does not give taxation or legal advice. Prospective investors should seek advice from their own taxation agents and lawyers regarding the tax consequences on the purchase, ownership, disposal, redemption or transfer of the investments and strategies suggested by DWS. The relevant tax laws or regulations of the tax authorities may change at any time. DWS is not responsible for and has no obligation with respect to any tax implications on the investment suggested.

This document may not be reproduced or circulated without DWS written authority. The manner of circulation and distribution of this document may be restricted by law or regulation in certain countries, including the United States.

This document is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, including the United States, where such distribution, publication, availability or use would be contrary to law or regulation or which would subject DWS to any registration or licensing requirement within such jurisdiction not currently met within such jurisdiction. Persons into whose possession this document may come are required to inform themselves of, and to observe, such restrictions.

#### © 2020 DWS International GmbH

Issued in the UK by DWS Investments UK Limited which is authorised and regulated by the Financial Conduct Authority (Reference number 429806).

#### © 2020 DWS Investments UK Limited

In Hong Kong, this document is issued by DWS Investments Hong Kong Limited and the content of this document has not been reviewed by the Securities and Futures Commission.

#### © 2020 DWS Investments Hong Kong Limited

In Singapore, this document is issued by DWS Investments Singapore Limited and the content of this document has not been reviewed by the Monetary Authority of Singapore.

#### © 2020 DWS Investments Singapore Limited

In Australia, this document is issued by DWS Investments Australia Limited (ABN: 52 074 599 401) (AFSL 499640) and the content of this document has not been reviewed by the Australian Securities Investment Commission.

#### © 2020 DWS Investments Australia Limited

For investors in Bermuda: This is not an offering of securities or interests in any product. Such securities may be offered or sold in Bermuda only in compliance with the provisions of the Investment Business Act of 2003 of Bermuda which regulates the sale of securities in Bermuda. Additionally, non-Bermudian persons (including companies) may not carry on or engage in any trade or business in Bermuda unless such persons are permitted to do so under applicable Bermuda legislation.

© 2020 DWS Group GmbH & Co. KGaA. All rights reserved. (11/20) I-077752\_2.1