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The opinions and forecasts expressed are those of Infrastructure Strategic Outlook and not necessarily those of DWS. All opinions and claims are based upon data at the time of publication of this article (January 2021) and may not come to pass. This information is subject to change at any time, based upon economic, market and other conditions and should not be construed as a recommendation.
1 / Executive Summary

— In 2020, Covid-19 pushed the global economy into a deep recession. With the recent vaccine announcement, we expect a progressive recovery in 2021, but risks are skewed to the downside. The global economy today appears in a more precarious position than it was twelve months ago and the economic effects of Covid-19 may take time to fully emerge. We saw an unprecedented fiscal and monetary stimulus in support of the economy during the pandemic. Higher leverage and near-zero interest rates are likely to shape the long-term investment environment well beyond 2021 and probably point to a sluggish growth environment ahead of us.

— Despite the negative economic impact of Covid-19, in 2020, infrastructure has proven comparatively resilient. Power demand and prices have largely recovered following the initial downturn, with energy networks and utilities supported by the regulated or contracted nature of their cash flows. Digital infrastructure has demonstrated its essential nature, supported by rising data traffic. Trade has continued to support ports and rail freight operations, with global supply chains and industry operating through the pandemic, albeit at lower capacity. Nevertheless, the weaker economic environment should still weigh on global trade volumes, with an expected contraction of 20% in 2020.

— Private vehicle mobility has largely resumed, but we expect a full recovery to extend into the medium term alongside the gradual economic recovery. Passenger transportation – including airports and public transport – have experienced unprecedented demand contractions in excess of 50%, with a recovery expected only in the medium term and dividend payments and asset valuations materially affected. We continue to see supportive liquidity and financing conditions for high quality infrastructure assets impacted by the pandemic, as lenders assume a gradual convergence of earnings to original business plans over the medium term.2

— Despite Covid-19, 2020 is expected to be a record year for private infrastructure fundraising with over USD 100 billion capital expected to be raised. Fundraising was supported by the increased interest of investors in the 2020/2021 fund vintage, based on expectations for better entry prices and higher potential for long-term returns. European and North American strategies continue to lead fundraising, but APAC is slowly accelerating. In 2020, we observed a partial shift in allocations from value added to core3 and core plus4 strategies5, with investors seeking dividend yields typical of core and core plus strategies. However, in the current macroeconomic environment, they appear cautious on the likelihood of capital appreciation typically associated with value added strategies.

— After a slowdown in the first half of 2020, infrastructure transaction activity has resumed, but we expect 2020 to see a lower volume of activity compared with 2019. In fact, despite the strong underlying pipeline of investment opportunities, we anticipate that pre-Covid-19 volumes may not be reached in 2021.6 We believe that private infrastructure is proving comparatively resilient, but witness an adjustment in average entry valuations compared with 2019, particularly in the core plus market segment; however, prices in the core segment seem to have already exceeded 2019 levels on the back of lower government bond yields.7 We anticipate that, as clearer prospects for economic recovery emerge, valuations may gradually rebound also in the core plus segment. For 2021, we forecast levered entry returns for core assets in mature European markets to be in the range of 7% to 9% (IRR8). While entry return assumptions for core infrastructure appear to have compressed compared with last year, our 2021 return forecast for core plus strategies indicates an average increase of about 50 basis points compared with 2020, with levered entry IRR assumptions expected to be in the range of 10.5% to 13%.9

— The pandemic is acting as a catalyst for some megatrends, particularly digitalisation and energy transition, but also across renewables, energy efficiency and transport decarbonisation. These trends may offer fertile ground for infrastructure platform strategies, particularly if supported by regulation such as the European push for energy transition. Following the expected change in administration, energy transition may also emerge as an investment topic in the United States, in the context of the expected renewed focus on climate change.

1 Any forecasts provided herein are based on DWS’s opinion at time of publication and are subject to change.
2 Based on a number of sources, including Bloomberg, InfraNews, Moody’s Investor Service, as at November 2020.
3 Core infrastructure includes brownfield assets in geographically mature markets, with a significant component of income yield, predictable and regulated revenues, a long-term investment horizon, and an investment grade rating profile.
4 Core plus infrastructure includes brownfield assets in mature markets with some development risk, a long-term investment horizon, relatively predictable revenues supporting income return and potential for capital appreciation.
5 Based on Preqin database, as at October 2020.
6 Based on InfraNews database, as at November 2020.
7 DWS proprietary database of European private infrastructure deals, based on publicly available information from InfraJournal, InfraNews, as at November 2020.
8 IRR= Internal Rate of Return.
9 Based on DWS proprietary methodology, as at November 2020. There is no guarantee the forecast shown will materialise.

Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
## 2 / Strategic Themes

<table>
<thead>
<tr>
<th>Strategic Themes for Unlisted Infrastructure Investment and Portfolio Management</th>
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<tbody>
<tr>
<td>1</td>
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</table>

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10 No assurance can be given that investment objectives will be achieved.  
11 ESG = Environmental, Social, and Governance (ESG) refers to the three key factors in measuring the sustainability and societal impact of an investment.  
12 DWS proprietary methodology for ranking unlisted infrastructure markets, as at November 2020.  
13 Based on Oxford Economics database, as at November 2020. There is no guarantee the forecast shown will materialise.  
14 No assurance can be given that investment objectives will be achieved.  
15 Based on DWS, “Private Infrastructure and the Macro Environment”, as at September 2019.  
16 Based on InfraNews database transactions, as at June 2019.

Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
### 3 / Macroeconomic Outlook

**Global Economy:** In 2020, Covid-19 pushed the global economy into a deep recession: we now expect a 4.2% contraction in global GDP for 2020.\(^{17}\) In the first half of the year, mobility and energy demand dropped to unprecedented lows due to the sudden cessation of economic activity. We observed a recovery in the third quarter of the year with global trade continuing to prove resilient also in the fourth quarter of the year. In 2021, two developments are likely to shape the growth outlook for the year. Firstly, a second pandemic wave is leading to new lockdowns across several countries, and this may prompt a reduction in growth in the first quarter of 2021. Secondly, news of a number of effective vaccines coming to the market may represent a significant boost to the outlook for the second half of 2021, mitigating the risk of renewed, extreme downside risks.

For 2021, we now expect global GDP to grow by 5%. Nevertheless, downside risks to the short-term outlook remain, as the global economy today appears in a significantly more precarious position compared to only twelve months ago and the recovery may require sustained policy support to strengthen in the medium term.\(^{18}\) We saw an unprecedented fiscal and monetary stimulus in support of the economy during the pandemic. Higher leverage and lower interest rates for longer are likely to shape the long-term economic environment well beyond 2021, and increasingly indicate that a more uncertain growth environment may be ahead of us.

![Real GDP Growth Chart]

**Europe:** We expect GDP to fall by 7.3% in 2020, and then to pick-up by 4.3% in 2021. We anticipate that the outlook may continue to be dominated by the evolution of the pandemic and the policy responses to contain it, at least for the first half of 2021. Therefore, we expect economic output to recover only in the medium term, with the hardest hit countries seeing slower recoveries. The U.K. economy is expected to shrink by 10.3% in 2020, more than the Eurozone average, but growth should resume with a 6.7% rebound in 2021. Uncertainty on the new trade relationship with the E.U., expected to become operational from January 2021, poses some downside risks to the forecast.\(^{19}\)

---

\(^{17}\) Based on Oxford Economics, as at November 2020. There is no guarantee the forecast shown will materialise.

\(^{18}\) Based on Oxford Economics, as at November 2020. There is no guarantee the forecast shown will materialise.

\(^{19}\) Based on Oxford Economics, as at November 2020. There is no guarantee the forecast shown will materialise.

Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
The European Union agreed to a EUR 1.8 trillion package to support the post Covid-19 recovery, in a coordinated policy response, with the EUR 750 billion recovery fund expected to provide access to capital to Eurozone members, in addition to the European Stability Mechanism (ESM).\(^{20}\) The policy measures are also expected to strengthen the existing E.U. policy framework for decarbonisation, with the E.U. Green Deal representing a roadmap for infrastructure investment in a resilient, carbon-neutral E.U. by 2050 to support economic growth. The ECB’s pandemic asset purchase programme (PEPP) and the targeted longer-term refinancing operations (TLTRO) programme should support liquidity conditions until at least June 2021\(^ {21}\) and should allow governments to have increased debt capacity, mitigating credit spreads in peripheral Eurozone countries.

**EUROPEAN REAL GDP GROWTH**

\[
\begin{array}{cccccccccc}
\text{Spain} & \text{UK} & \text{France} & \text{Italy} & \text{Portugal} & \text{Belgium} & \text{Germany} & \text{Netherlands} & \text{Denmark} & \text{Finland} \\
\text{GDP growth (2020E)} & -10.4 & -9.3 & -8.1 & -8.2 & -7.5 & -7.1 & -7.0 & -6.6 & -5.6 \\
\text{GDP growth (2021F-25F)} & -7.0 & -5.0 & -4.0 & -3.5 & -3.0 & -2.5 & -2.0 & -1.5 & -1.0 \\
\text{Long-term Eurozone average (2010-19)} & -1.4 & -1.4 & -1.4 & -1.4 & -1.4 & -1.4 & -1.4 & -1.4 & -1.4 \\
\end{array}
\]

**EUROPEAN SOVEREIGN BOND YIELDS**

\[
\begin{array}{cccccccccc}
\text{Germany} & \text{Netherlands} & \text{Finland} & \text{France} & \text{Belgium} & \text{Sweden} & \text{UK} & \text{Spain} & \text{Portugal} & \text{Norway} & \text{Italy} \\
\text{10Y government bond yield (2020E)} & 0.30 & 0.37 & 0.35 & 0.47 & 0.57 & 0.67 & 0.77 & 1.07 & 0.87 & 0.57 \\
\text{10Y government bond yield (2021F-25F)} & 0.20 & 0.27 & 0.25 & 0.37 & 0.47 & 0.57 & 0.67 & 0.97 & 0.77 & 0.47 \\
\text{Eurozone average (2021F-25F)} & 0.24 & 0.31 & 0.29 & 0.41 & 0.51 & 0.61 & 0.72 & 0.52 & 0.32 & 0.37 \\
\end{array}
\]

Source: Oxford Economics, as at 9 November 2020. Notes: F = forecast, E = expected. Past performance is not a guide for future results. There is no guarantee the forecast shown will materialise. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

**North America:** In the United States, we expect GDP to contract by 3.6% in 2020, as the health situation and the economy appear to be deteriorating in the fourth quarter of 2020. Support from the Fed may continue well into 2021, alongside additional fiscal relief measures, and we expect GDP growth to be at 3.6% in 2021.\(^ {22}\)

Biden appears now to be the next U.S. president, and re-joining the Paris Agreement’s goal of limiting global warming to 1.5°C may represent one of the key policy agenda items in 2021. Climate may increasingly be at the centre of the U.S. economic policy, with the President-elect supporting a USD 1.7 trillion investment in clean energy and green jobs, and a progressive transition from fossil energy, such as with potential bans on new oil and gas permits on public lands, to reach net-zero greenhouse gas emissions by 2050.

**APAC:** With the pandemic appearing now largely under control, China’s GDP growth is forecast at 2% for 2020, while we expect growth to reach 7.6% in 2021. Australian GDP is expected to contract by 3.4% in 2020 followed by a modest increase in 2021, at 2.4%, while Japan should experience a stronger contraction in 2020, with GDP falling by 5.6%, and a rebound at 2.7% in 2021.\(^ {23}\) Across Asian emerging markets, the fiscal policy response to the pandemic has been generally timid given relatively bigger output declines, and this may entrench a path of weak demand and low inflation, keeping bond yields lower and easing funding conditions, something that may weigh on medium-term growth given emerging markets’ considerable funding needs, particularly for infrastructure.

**Risks:** The economic effects of Covid-19 may take some time to fully emerge, weighing on the economy beyond what is currently expected. In a world of near-zero interest rates, lower growth and higher unemployment, there may be an increased likelihood of geopolitical uncertainty, diverging policy and more volatile exchange rates. Although unlikely in the short term, inflation may surprise on the upside, particularly in the medium term.

\(^{20}\) European Commission, as at November 2020. There is no guarantee the forecast shown will materialise.
\(^{21}\) ECB, Monetary policy decisions, as at October 2020. There is no guarantee the forecast shown will materialise.
\(^{22}\) Based on Oxford Economics, as at November 2020. There is no guarantee the forecast shown will materialise.
\(^{23}\) Based on Oxford Economics, as at November 2020. There is no guarantee the forecast shown will materialise.
4 / Infrastructure Market Outlook 24

4.1 Fundraising Update 25

In 2020, infrastructure fundraising remained strong despite Covid-19. As at October 2020, the infrastructure market raised over USD 77 billion since the beginning of the year, collectively secured by seventy funds globally. 26 2020 may be a record year for the asset class, with capital raised potentially exceeding USD 100 billion. Established fund managers attracted a considerable proportion of investor commitments. 27

So far, in 2020, twenty-three North America focused funds secured USD 44.7 billion, thirty Europe focused funds secured USD 24 billion and seventeen funds focusing on the rest of the world secured USD 8.6 billion. Europe focused funds led the market in the second half of 2020, as investors increasingly focused on the region to access strategies supported by diversification and long-term cash flow visibility. 28

This year we witnessed a shift from value added infrastructure, a market segment that had accelerated over the previous year, back to core/core plus strategies supported by a considerable dividend yield component, which are perceived as more defensive in an uncertain economic environment. From the beginning of 2020, funds focusing on core and core plus strategies secured over USD 45 billion of capital, corresponding to around 59% of total capital raised in 2020 to date, up from 31% in 2019. 29

UNLISTED INFRASTRUCTURE FUNDRAISING
(Global, USD Billion, 2013 - 2020 YTD)

![Graph showing capital raised by strategy from 2013 to 2020 YTD.]

Source: DWS, Preqin database, as at 23 October 2020. For illustrative purpose only. Past performance is not a guide for future results.

24 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
25 No assurance can be given that investment objectives will be achieved.
26 Based on Preqin database, as at October 2020. There is no guarantee the forecast shown will materialise.
28 Based on Preqin database, as at October 2020.
29 Based on Preqin database, as at October 2020.
4.2 Historical Transactions Overview

After an initial slowdown in March and April driven by Covid-19, deal activity started to resume in May and accelerated significantly in the second half of 2020. As at November 2020, global private infrastructure equity transactions reached a volume of EUR 260 billion, a value below the average of the last three years. To date, European equity transactions led the market with almost EUR 100 billion in volume, followed by North America and APAC at approximately EUR 74 billion and EUR 43 billion respectively.

In 2020, Europe continued to provide access to a diversified private infrastructure equity market by both country and sector. We observed that transaction activity concentrated in markets with relatively low country risk or established infrastructure regulation, such as Germany, France and the United Kingdom. Mature European countries have historically offered an established investment environment, a transparent legal and regulatory framework, and a history of private infrastructure ownership. In terms of sectors, we observed a more active digital infrastructure market and a wide range of renewable energy projects supported by Europe’s policy framework for energy transition. We have also seen large transactions in core assets space, such as regulated networks.

In North America, the private infrastructure equity market continued to be skewed towards midstream Oil & Gas and Power projects. Given the market disruption that Covid-19 caused in the first half of the year, transaction volumes have slowed down compared to historical volumes. Nevertheless, we have also observed an acceleration in digital infrastructure transactions in North America, as the sector proved particularly robust during the Covid-19 crisis.

PRIVATE INFRASTRUCTURE EQUITY DEALS
(Europe, U.S., By Sector, %, 2020 YTD)

PRIVATE INFRASTRUCTURE EQUITY DEALS
(Europe, By Country, EUR Billion, 2013-2020 YTD)

Source: DWS, InfraNews, as at 9 November 2020. For illustrative purpose only. Figures include all greenfield and brownfield European projects in the database that have been listed with the status “Financial Close”. Past performance is not a guide for future results.

No assurance can be given that investment objectives will be achieved.

Based on InfraNews database, as at November 2020. Figures include all greenfield and brownfield European projects in the database that have been listed with the status “Financial Close”.

Based on DWS proprietary methodology for ranking unlisted infrastructure markets, as at September 2020.

Based on InfraNews database, as at November 2020. Figures include all greenfield and brownfield European projects in the database that have been listed with the status “Financial Close”.

Based on InfraNews database, as at November 2020.
4.3 Valuation Trends

In the first half of 2020, we witnessed a decrease in average valuations for private infrastructure transactions in Europe due to the market disruption caused by Covid-19. Transaction multiples (EV/EBITDA) reached a level of ca. 14.5x compared to an average of ca. 16x in 2019, and we witnessed a significant slowdown in transaction activity. In the second half of 2020 deal activity resumed, and we observed a rebound in EV/EBITDA transaction multiples, averaging ca. 15x for 2020 to date, mainly driven by a renewed compression in government bond yields and despite the persistent macroeconomic uncertainty.

Large-cap, core transactions continued to trade at a premium over market average, and we noted an increase in valuations for digital infrastructure assets, driven by rising demand during Covid-19 for data centres and fibre assets. At the same time, we observed that assets in the middle market continued to trade at an average discount over market average. In 2020, we noted a downward adjustment for valuations of midstream assets in the Oil & Gas sector. We expect valuations in the Oil & Gas sector to be increasingly exposed to the risk of investors taking conservative views on the long-term sustainability profile of the sector, despite the strategic role that some assets, particularly gas midstream, may play in the long-term energy transition process.

We believe that 2021 may continue to offer an opportunity to acquire some private infrastructure assets providing long-term cash flow visibility at a discount compared with recent historical peaks. Nevertheless, we assume that valuations may progressively accelerate in 2021, on the back of expectations of interest rates, government bond yields and corporate credit spreads remaining lower for longer. Although unlikely in 2021, a reduction in monetary policy support may represent the most important downside risk to valuations.

EV/EBITDA MULTIPLES FOR UNLISTED INFRASTRUCTURE TRANSACTIONS IN EUROPE (2007 - 2020 YTD)

Source: DWS proprietary database of European unlisted infrastructure deals, based on publicly available transaction information from various sources, including Infrastructure Journal, InfraNews, as at November 2020. For illustrative purpose only. Past performance is not a guide for future results.
4.4 Historical Performance Overview

**Historical Performance:** Private infrastructure has demonstrated a resilient historical performance over the past decade, with an annualised return estimated in the range of 13% to 14.6%. Nevertheless, Covid-19 is having a negative impact on financial performance across several infrastructure sectors, and we are yet to observe the full impact of the crisis over the coming quarters, as data for private assets are typically published with a delay.

**PRIVATE INFRASTRUCTURE EQUITY INDICES** (Quarterly, Rebased, Mar 2008 = 100)

As at June 2020, the MSCI Global Private Infrastructure Asset Index indicated a decline of -3.3% in total returns from the beginning of 2020. Income return continued to prove resilient, with a rolling annual return of 5.9% as at June 2020, in line with historical average. The MSCI Global Private Infrastructure Asset Index is a valuation-based index, tracking performance of infrastructure assets using audited, fair value appraisals provided by asset owners and based on the CAPM. Indices based on fair value may underestimate the impact of short-term market volatility on valuations and returns.

As at June 2020, EDHEC (Scientific Infra) Infra300 Equity Index indicated a decline of -7% in total returns from the beginning of 2020. The EDHEC Infra300 Equity Index uses information available from public financial statements to perform proprietary cash flow projections and estimate asset valuations. Valuations are adjusted by incorporating quarterly market data, such as transaction prices, to calculate returns. Therefore, the index may be more reflective of short-term market conditions and return volatility compared with the MSCI Global Private Infrastructure Asset Index. Both indices are diversified by sector, strategy and country, which highlights the importance of portfolio diversification in supporting returns during economic and market distress. We expect the asset class to continue offering diversification benefits with the potential to generate stable total returns. Going forward, we expect income return for private infrastructure to improve in line with the expected economic recovery and expectations around interest rates remaining lower for longer supporting valuations and capital growth.

**PRIVATE INFRASTRUCTURE EQUITY INDICES** (Key Characteristics, as at June 2020)

<table>
<thead>
<tr>
<th>Index performance YTD</th>
<th>MSCI Global Private Infrastructure Asset Index</th>
<th>EDHEC (Scientific Infra) Infra300 Equity Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annualised return 3Y</td>
<td>9.1%</td>
<td>6.7%</td>
</tr>
<tr>
<td>Annualised return 5Y</td>
<td>11.2%</td>
<td>8.6%</td>
</tr>
<tr>
<td>Annualised return 10Y</td>
<td>13.0%</td>
<td>14.6%</td>
</tr>
<tr>
<td>Annualised income return 10Y</td>
<td>4.6%</td>
<td>n/a</td>
</tr>
<tr>
<td>Annualised volatility 10Y</td>
<td>4.0%</td>
<td>12.6%</td>
</tr>
</tbody>
</table>

Source: DWS, MSCI, Bloomberg, EDHECInfra (Scientific Infra), as at June 2020. The Infra300 Index used in the present document are the intellectual property (including registered trademarks) of Scientific Infra and/or its licensors, which is used under license within the framework of the Scientific Infra activity. Scientific Infra is not responsible for the moral or material consequences of their use. Past performance is not indicative of future returns.

39 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns. Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described.

40 Based on a number of sources, including MSCI (10Y annualised return of 13% as at June 2020), EDHECInfra (Scientific Infra) (10Y annualised return of 14.6% as at June 2020). Past performance is not a reliable indicator of future returns.

41 Based on MSCI, as at June 2020. Past performance is not a reliable indicator of future returns.

42 Based on Bloomberg, EDHEC (Scientific Infra), as at June 2020. The Infra300 Index used in the present document are the intellectual property (including registered trademarks) of Scientific Infra and/or its licensors, which is used under license within the framework of the Scientific Infra activity. Scientific Infra is not responsible for the moral or material consequences of their use. Past performance is not a reliable indicator of future returns.

43 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns. Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described.

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4.5 Performance Outlook

Evaluating the outlook for private infrastructure performance requires consideration of the complex interaction of several factors varying by sector, contract structure and strategy. This includes entry valuations, dividends, leverage, and particularly cost of debt and discount rates. Competitive environment and assumptions around exit valuations play an important role.

Performance Outlook by Strategy: For 2021, we forecast levered entry returns for core assets in mature European markets to be in the range of 7% to 9% (IRR). Following the outbreak of Covid-19, we observed a reduction in transaction volumes and a downward adjustment in pricing. Nevertheless, recent data indicate a substantial rebound of valuations in the second half of 2020 in the core sector. In an uncertain economic environment, core assets supported by regulated returns appear valued higher by investors. Core assets' entry valuations may increase further in 2021, driven by the record amount of dry powder in the core space. We expect dividend yields of core assets to remain capped by low inflation and government bond yields.

ENTRY IRR RETURN ASSUMPTIONS BY STRATEGY AND COUNTRY
(%, 2021F, Estimate, Levered, 10Y, Average)

Data indicate that Covid-19 may be leading to a divergence of return expectations between core and core plus strategies. While entry return assumptions for core infrastructure appear to have compressed on average compared with last year, for core plus strategies our 2021 return forecast indicates an average increase of about 50 basis points compared with 2020, with levered entry IRR assumptions expected to be in the range of 10.5% to 13%. This reflects mainly lower entry valuation assumptions for assets that may be comparatively more exposed to short-term dividend reductions, and increased uncertainty around medium-term volume, price and business growth assumptions. Nevertheless, the increase in core plus return expectations appears to be concentrated in more mature core European markets. Our 2021 entry return forecast indicates a reduction across peripheral core infrastructure markets — such as Italy, Spain and Portugal — driven mainly by a compression in government bond yields assumptions compared to last year, on the back of the ECB’s supportive monetary policy stimulus.

Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

Source: DWS, MSCI, based on DWS proprietary methodology, as at November 2020. There is no guarantee the forecast shown will materialise. Past performance is not a guide for future returns. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

44 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.
45 Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described.
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48 There is no guarantee the forecast shown will materialise. Past performance is not a guide for future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
**Performance Outlook by Sector:** For 2021, we expect average, levered entry IRR assumptions in the Transportation sector to be in the range of 9.2% to 12.8%. Entry returns appear supported by the reduction in valuations driven by the short-term uncertainty determined by Covid-19, particularly across passenger transportation assets. In the Power, Utilities & Networks sector, we expect Independent Power Producer (IPP) strategies focusing on renewables to display the strongest entry IRR potential at ca. 11%, with tight returns across brownfield assets compensated by the ability to focus on project development to support returns, and a progressively deeper Purchasing Power Agreement (PPA) market providing increased cash flow visibility. Regulated networks, including gas, water and electricity grids display the lowest entry IRR assumptions at around 7%, according to our forecast.49

In the Digital infrastructure sector, we expect entry IRR assumptions to be at ca 7.4% for telecom towers, a mature core sector. For fibre networks we expect returns to be at ca. 11%, as the sector supports strategies focusing on brownfield assets, with an additional greenfield development component driven by underlying market growth. For data centres, we expect returns to be at ca. 13% for platform strategies combining an existing base of brownfield assets with a greenfield and M&A component.50

**AVERAGE ENTRY IRR RETURN ASSUMPTIONS BY SECTOR IN EUROPE**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average Entry IRR Assumptions (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private healthcare (facilities &amp; services)</td>
<td>ca. 13%</td>
</tr>
<tr>
<td>Data centres (platform strategy)</td>
<td>ca. 13%</td>
</tr>
<tr>
<td>Fibre networks</td>
<td>ca. 11%</td>
</tr>
<tr>
<td>Telecom towers</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Networks</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Integrated utilities</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Renewables (brownfield)</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Waste (management, EfW &amp; recycling)</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Renewables (IPP platform strategy)</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Power, utilities and networks</td>
<td>ca. 7.4%</td>
</tr>
<tr>
<td>Public transport (platform strategy)</td>
<td>ca. 11%</td>
</tr>
<tr>
<td>Leasing &amp; ROSCOs</td>
<td>ca. 11%</td>
</tr>
<tr>
<td>Toll roads</td>
<td>ca. 11%</td>
</tr>
<tr>
<td>Airports</td>
<td>ca. 11%</td>
</tr>
<tr>
<td>Ports</td>
<td>ca. 11%</td>
</tr>
</tbody>
</table>

Source: DWS proprietary methodology, as at November 2020. There is no guarantee the forecast shown will materialise. Past performance is not a guide for future returns. Forecasts are not a reliable indicator of future returns.

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**Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.**

49 Based on DWS proprietary methodology, as at November 2020. There is no guarantee the forecast shown will materialise. Past performance is not a guide for future returns. Forecasts are not a reliable indicator of future returns.

50 Based on DWS proprietary methodology, as at November 2020. There is no guarantee the forecast shown will materialise. Past performance is not a guide for future returns. Forecasts are not a reliable indicator of future returns.
5 / European Infrastructure Market Outlook\textsuperscript{51}

5.1 Transportation\textsuperscript{52}

In 2020, Covid-19 caused an unprecedented disruption to passenger travel, particularly aviation and public transport. Global supply chains proved relatively resilient, but freight still experienced a contraction due to lower industrial production and lockdown measures. In the third quarter of 2020, we observed a recovery, but — in the context of the second Covid-19 wave and new travel restrictions — we expect mobility levels to be sluggish into the first quarter of 2021. We anticipate the recovery to vary by sector, but generally to protract into the medium term.\textsuperscript{53}

Transportation is exposed to structural changes and megatrends that may shape demand and performance over the coming decade, and represent sources of both opportunity and risk for investors. While Covid-19 may have structural consequences on future passenger volumes in the aviation and public transportation sectors, we still expect these sectors to expand in the long term on the back of solid demographic trends and supportive policy. Liberalisations are ongoing across rail and public transportation, and we continue to anticipate a gradual shift from road to rail for freight, driven by more robust sustainability targets. Moreover, technology may continue to drive changes across freight logistics and passenger transportation via urban micro mobility, car sharing and ride hailing platforms.

Decarbonisation represents a growing topic for the transportation sector and the policy agenda, particularly in Europe, following its commitment to achieve full carbon neutrality by 2050. While we expect electrification to represent a long-term solution for decarbonisation of smaller road vehicles, we recognise that there are still limited technological alternatives for the decarbonisation of heavier road vehicles, shipping and aviation via electrification. Nevertheless, policy can play an important role in this regard with regulation helping to curb emissions. For example, in Europe, RED II imposes stringent regulation up to 2030 for the reduction of CO\textsubscript{2} emission in vehicle fuels via the adoption of biofuels blending, to achieve the 2030 target of at least 14\% of renewable energy in transportation.\textsuperscript{54} E.U. policy may increasingly focus on alternative fuels for transport decarbonisation over the coming years, particularly for heavy duty vehicles and aviation, where electrification may provide limited technological solutions in the medium term. In shipping, the International Maritime Organization (IMO) imposed greater restrictions on sulphur oxide emissions in 2020, with important environmental benefits.\textsuperscript{55} In the long term, we expect green hydrogen to potentially represent a solution for the decarbonisation of transport sectors with limited electrification potential.

**KEY MACROECONOMIC TRANSPORTATION VOLUME DRIVERS**

<table>
<thead>
<tr>
<th>Year</th>
<th>Eurozone private consumption</th>
<th>Eurozone industrial production</th>
<th>U.K. private consumption</th>
<th>Global GDP growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>2017</td>
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<tr>
<td>2018</td>
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</tr>
<tr>
<td>2019</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2020E</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2021F</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2022F</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2023F</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>2024F</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2025F</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: Oxford Economics, as at 13 November 2020. Notes: F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

\textsuperscript{51} Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

\textsuperscript{52} Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described.

\textsuperscript{53} Based on number of sources, including Moody’s Investor Service, Bloomberg, as at June 2020.

\textsuperscript{54} European Commission, “Renewable Energy – Recast to 2030 (RED II)”, as at July 2019.


Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
Ports

2021 Operating Performance (EBITDA) Outlook

| Strategic Outlook (Long-term industry trend) | Stable

2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate) | 12.8%

### BALTIC DRY INDEX (BDI)

(2016 – 2020 YTD)

![Baltic Dry Index Graph]

<table>
<thead>
<tr>
<th>Index level</th>
<th>0</th>
<th>500</th>
<th>1,000</th>
<th>1,500</th>
<th>2,000</th>
<th>2,500</th>
<th>3,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nov 16</td>
<td>Nov 18</td>
<td>Aug 19</td>
<td>Feb 20</td>
<td>May 20</td>
<td>Aug 20</td>
<td>Nov 20</td>
<td></td>
</tr>
</tbody>
</table>

| Source: DWS, Oxford Economics, Bloomberg, as at November 2020. Notes: E = expected, F = forecast. The Baltic Dry Index (BDI) is issued daily by the London-based Baltic Exchange. The BDI is a composite of the Capesize, Panamax and Supramax Timecharter averages. It is reported around the world as a proxy for dry bulk shipping stocks as well as a general shipping market indicator. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. |

### EXPORTS AND IMPORTS

(%, Real Growth, 2017-2022F)

<table>
<thead>
<tr>
<th>Year</th>
<th>Eurozone goods exports</th>
<th>Eurozone goods imports</th>
<th>U.K. goods exports</th>
<th>U.K. goods imports</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>5%</td>
<td>10%</td>
<td>-5%</td>
<td>-10%</td>
</tr>
<tr>
<td>2018</td>
<td>5%</td>
<td>10%</td>
<td>0%</td>
<td>10%</td>
</tr>
<tr>
<td>2019</td>
<td>10%</td>
<td>15%</td>
<td>0%</td>
<td>15%</td>
</tr>
<tr>
<td>2020F</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>2021F</td>
<td>5%</td>
<td>10%</td>
<td>0%</td>
<td>10%</td>
</tr>
<tr>
<td>2022F</td>
<td>10%</td>
<td>15%</td>
<td>0%</td>
<td>15%</td>
</tr>
</tbody>
</table>

In the first half of 2020, Covid-19 led to a contraction in trade volumes. The recovery of freight transport in the second half of 2020 was stronger than for passenger transport. As at November 2020, the Baltic Dry Index (BDI)\(^{57}\) returned to the pre-Covid levels, indicating a healthy state of the dry bulk shipping industry.

For 2020, we expect a contraction of trade volumes of ca. 20% across Europe\(^{58}\) and EBITDA margins to moderately contract. In 2021, we believe that the global economic recovery should boost global trade, particularly in the second half of the year, supporting EBITDA margins. However, we expect the recovery of trade volumes to protract well into 2022. Therefore, we keep our performance outlook for 2021 as stable/negative, despite the expected recovery next year. The performance of ports may differ significantly from one port to another. European ports with a focus on freight transport may prove more resilient than ports with a large exposure to the cruise business. Privately owned ports in strategic locations with a focus on freight transportation should prove more resilient and be better placed for a gradual recovery.

We believe that ports with exposure to container liners and dry-bulk operators may be better positioned to benefit from the recovery in global trade as opposed to ports with a focus on crude tankers, as demand for oil and fuels (e.g. jet fuels) may still be sluggish in 2021.\(^{59}\)

### Strategic Outlook (long-term industry trend)

Containerisation is a maturing trend and we expect trade volumes to grow more in line with GDP, rather than outperforming economic growth in the long term, as observed in the past. Covid-19 and a trend towards deglobalisation may lead to changes in trade routes, with production reshoring supporting European regional ports.

The decarbonisation of maritime transport may play a more important role over the coming years. In 2020, the International Maritime Organisation (IMO) adopted more stringent energy efficiency measures that are legally binding and apply to all countries. By 2025, all new ships are expected to be 30% more energy efficient than ships built in 2014.\(^{60}\) In the long term, we see ports with a focus on crude tankers and dry bulk carriers of thermal coal to be exposed to the long-term decline of the fossil fuel demand.

### ESG

The medium-term economic impact of Covid-19 may be yet to fully materialise on domestic consumption, and may expose trade volumes to additional weakness ahead.

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\(^{56}\) Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

\(^{57}\) The Baltic Dry Index (BDI) is issued daily by the London-based Baltic Exchange. The BDI is a composite of the Capesize, Panamax and Supramax Timecharter averages. It is reported around the world as a proxy for dry bulk shipping stocks as well as a general shipping market indicator.

\(^{58}\) Based on a number of sources, including Oxford Economics, as at October 2020. There is no guarantee the forecast shown will materialise.

\(^{59}\) Based on Bloomberg, as at November 2020. There is no guarantee the forecast shown will materialise.

Airports

2021 Operating Performance (EBITDA) Outlook  
Negative

Strategic Outlook (Long-term industry trend)  
Stable/Positive

2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate)  
12.7%

**AIR PASSENGER TRAFFIC RECOVERY OUTLOOK**  
(%, Global, 2020-2024F)

**AIR PASSENGER TRAFFIC SCENARIOS**  
(Global, 2005-2039F)

Source: DWS, based on a number of sources, including International Air Transport Association, Oxford Economics, as at October 2020. Notes: F = Forecast. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns. There is no guarantee that forecasts highlighted will materialise.

**Short-term outlook (12-18 months)**

- Covid-19, a weakened global economic environment, dividend write-offs, and asset price declines are creating a severe and extensive shock in the airport industry. Airports continue to have swift access to liquidity, notwithstanding the weaker credit profile, with lenders generally providing waivers to existing loan agreements and taking the view that passenger volumes may converge to original business plan assumptions in the medium term.

- European air passenger travel demand improved during the summer holiday season, supported by an acceleration in domestic flights across most European countries, but passenger volumes were down by 75.8% year-on-year in September 2020. Overall, IATA now forecasts global passenger volumes to be down by 68% in 2020. Given the second Covid-19 wave, the short-term outlook for air passenger travel looks fragile, and we expect a recovery to only start towards the end of the first quarter of 2021, and a full recovery to pre-Covid levels only in 2024.62

- Air cargo demand proved significantly more resilient than air passenger travel. Global air cargo volumes decreased by 8% year-on-year in September 2020 and the ongoing recovery in manufacturing continues to prove supportive. However, the rebound in 2021 may be capped by insufficient air cargo capacity.63

**Strategic Outlook (long-term industry trend)**

- Despite the short-term uncertainty driven by Covid-19, our strategic view of the airport sector remains constructive. We cannot exclude that business travel may experience a structural change driven by Covid-19, as we may observe a partial substitution of physical travel with virtual meetings driven by sustainability objectives. However, we still expect global tourist air passenger demand to grow in the long term, driven by the substantial expansion of Asian markets. European hubs with exposure to key growth markets may outperform regional airports in the long term.

**ESG**

- We expect sustainability requirements for business travel to accelerate. In the long term, technological innovation reducing aircraft emissions, and airline business models evolving, such as with the potential introduction of point-to-point flying may support industry competitiveness and traffic volumes, despite more stringent emission standards.

**Risks**

- In 2021, risks are skewed to the downside. Weaker domestic consumption driven by the weak economic environment may cap air travel demand beyond what is currently anticipated. Limited airline capacity may constrain the recovery in flight numbers for 2021.
Toll roads

### 2021 Operating Performance (EBITDA) Outlook

#### Strategic Outlook (long-term industry trend)

- **Stable/Negative**

### 2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate)

- **12.2%**

### CPI INFLATION

<table>
<thead>
<tr>
<th>Year (2011-2023F)</th>
<th>Annual inflation (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>0.0%</td>
</tr>
<tr>
<td>2012</td>
<td>1.1%</td>
</tr>
<tr>
<td>2013</td>
<td>1.8%</td>
</tr>
<tr>
<td>2014</td>
<td>2.2%</td>
</tr>
<tr>
<td>2015</td>
<td>2.5%</td>
</tr>
<tr>
<td>2016</td>
<td>2.2%</td>
</tr>
<tr>
<td>2017</td>
<td>1.8%</td>
</tr>
<tr>
<td>2018</td>
<td>1.5%</td>
</tr>
<tr>
<td>2019</td>
<td>1.3%</td>
</tr>
<tr>
<td>2020E</td>
<td>1.1%</td>
</tr>
<tr>
<td>2021F</td>
<td>0.9%</td>
</tr>
<tr>
<td>2022F</td>
<td>1.0%</td>
</tr>
<tr>
<td>2023F</td>
<td>1.1%</td>
</tr>
</tbody>
</table>

**Eurozone average inflation (2000-19)**

- **3.2%**

**Inflation**

- **4.0%**

### TOLL ROADS TRAFFIC ANNUAL GROWTH

<table>
<thead>
<tr>
<th>Year (2011-2022F)</th>
<th>Annual growth (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>0.0%</td>
</tr>
<tr>
<td>2012</td>
<td>-0.5%</td>
</tr>
<tr>
<td>2013</td>
<td>-0.2%</td>
</tr>
<tr>
<td>2014</td>
<td>-0.0%</td>
</tr>
<tr>
<td>2015</td>
<td>0.0%</td>
</tr>
<tr>
<td>2016</td>
<td>0.0%</td>
</tr>
<tr>
<td>2017</td>
<td>0.0%</td>
</tr>
<tr>
<td>2018</td>
<td>0.0%</td>
</tr>
<tr>
<td>2019</td>
<td>0.0%</td>
</tr>
<tr>
<td>2020E</td>
<td>0.0%</td>
</tr>
<tr>
<td>2021F</td>
<td>0.0%</td>
</tr>
<tr>
<td>2022F</td>
<td>0.0%</td>
</tr>
<tr>
<td>2023F</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

**Source:** DWS, Oxford Economics, Moody’s Investor Service, Fitch as at 16 November 2020. Notes: E = expected; F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

### Short-term outlook (12-18 months)

- In 2020, we observed an improvement in private vehicle mobility between April and July across Europe, supported by the summer holiday season, lower gasoline prices, and the general avoidance of public transportation. However, private vehicle mobility appears to have peaked around August and declined gradually in the second half of 2020, following new restrictions in response to the second Covid-19 wave.

- At the same time, freight traffic on toll roads appeared resilient and supply chains continued to operate at high capacity, supporting toll roads. We expect traffic volumes on European toll roads to decline by up to 30% in 2020, affecting earnings expectations and leading to a decline in EBITDA margins in the range of 5% to 7%, on average. Toll roads with exposure to heavy goods vehicles (HGV) are likely to remain comparatively resilient, due to industrial production continuing to prove supportive despite Covid-19.

- Although highly dependent on the evolution of the pandemic and travel restrictions, traffic on toll roads may rebound quickly in the second half of 2021. However, commuter passenger traffic may see a delayed recovery on urban toll roads as remote working may become a more structural feature. Toll road tariffs may not benefit from substantial increases, as inflation is expected to be subdued across Europe in 2021. Overall, we see a full recovery of traffic in 2022, but it is likely to be fragmented across regions, and follow the broader underlying local economic environment.

### Strategic Outlook (long-term industry trend)

- Toll roads in European markets with weaker economic growth potential may only experience a full recovery to pre Covid-19 traffic levels in the medium term, as also observed following the GFC in the past decade for example across Italy and Spain. Our strategic long-term view of the toll road sector remains stable.

### ESG

- European RED II fuel blending regulation supports decarbonisation of road transport via biofuels until 2030 and fleet electrification may accelerate in the medium term. In the long term, we believe that technology, including sensors, automated tolling and demand-based pricing, may increase operating efficiency in the toll road sector, supporting higher safety levels, lower congestion and emissions.

### Risks

- A protracted economic downturn may delay the recovery in the sector. We continue to see an intermodal shift from long-distance HGV to rail and to container ships, capping toll roads traffic growth.

---

64 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

65 Based on Apple route requests data, as at November 2020.

66 Based on a number sources, including Bloomberg, Fitch and S&P, as at November 2020.

67 Based on Oxford Economics, as at November 2020.

68 Roland Berger, July 2018.
Rail (Freight Rail and Long-Distance Passenger Rail) 69

2021 Operating Performance (EBITDA) Outlook

<table>
<thead>
<tr>
<th>Strategic Outlook (long-term industry trend)</th>
<th>Stable/Positive</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 Entry IRR Assumptions for Leasing &amp; ROSCOs (avg. Europe, 10Y, estimate)</td>
<td>9.2%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RAIL PASSENGER ANNUAL TRAFFIC GROWTH</th>
<th>RAIL FREIGHT ANNUAL TRAFFIC GROWTH</th>
</tr>
</thead>
<tbody>
<tr>
<td>(%, YoY, Europe, 2008-2023F)</td>
<td>(%, YoY, Europe, 2008-2023F)</td>
</tr>
<tr>
<td><img src="chart1.png" alt="" /></td>
<td><img src="chart2.png" alt="" /></td>
</tr>
</tbody>
</table>

**Source:** DWS, Eurostat, Moody’s, S&P, as at October 2020. Notes: E = expected, F = forecast. Includes Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, and United Kingdom. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

**Historically, rail passenger traffic in Europe has been resilient to economic downturns, while rail freight has been more exposed to the economic cycle.** 70 However, during Covid-19, rail freight has proven substantially more resilient than passenger rail.

In 2020, we expect rail freight volumes in Europe to contract by about 10%, with the sector partially supported by the intermodal shift from road to rail during the pandemic as long-distance rail involves less human participation per volume of goods transported compared to the road mode. We expect a gradual recovery in 2021, on the back of supportive industrial production and trade, notwithstanding Covid-19. 71

We expect rail passenger traffic to drop by 45-60% in 2020, due to lockdown measures limiting the movement of people and the preference of private vehicles over public transportation. Earnings, dividends and asset prices may be impacted in 2020. The recovery in 2021 may strengthen only in the second half of the year, and rail passenger traffic is not expected to recover to pre-Covid levels before 2023. 72 In some cases, governments have implemented extraordinary measures to support operations of passenger rail.

We expect the European rail industry to gradually expand, supported by long-term demographic trends and capacity improvements. We expect the growth of the rolling stock market to be increasingly supported by the ongoing liberalisation process of rail networks across Europe, and by the relatively old age of the existing fleets requiring new investment.

The European rail industry is expected to steadily grow in the long term, also driven by policies supporting the decarbonisation of transport. We expect a long-term shift from road to rail freight, driven by tighter regulation around diesel trucking capacity. 73 We believe that digitalisation including sensors and 5G may improve the operational efficiency of rail operators, increasing capacity and safety. 74

New lockdown measures may lead to a further decline of rail passenger and freight volumes, while a weaker economic environment may weigh on freight volumes beyond what currently expected. 75

69 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

70 Based on Eurostat, Oxford Economics, as at May 2020.


73 Based on a number of sources, including Bloomberg and Moody’s Investors Service data, as at November 2019.


75 Based on Rail Journal, as at May 2020.

Past performance is not a reliable indicator of future returns.
Public Transportation (Bus Transportation and Regional Rail)\textsuperscript{76}

**2021 Operating Performance (EBITDA) Outlook**

<table>
<thead>
<tr>
<th>Strategic Outlook (long-term industry trend)</th>
<th>Negative</th>
</tr>
</thead>
</table>

**2021 Entry IRR Assumptions for Public Transportation Platform Strategy**

<table>
<thead>
<tr>
<th>(avg. Europe, 10Y, estimate)</th>
<th>Stable/Positive</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.2%</td>
<td></td>
</tr>
</tbody>
</table>

### PUBLIC TRANSPORT PASSENGER VOLUMES

(Europe, Estimate, 2001-2023F)

### PROJECTED ELECTRIC BUS FLEET IN EUROPE

(Europe, Estimate, 2018-2037F)

Sources: DWS, Oxford Economics, Bloomberg, as at November 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns.

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**Short-term outlook (12-18 months)**

- Historically, European public transportation has demonstrated resilience to macroeconomic cycles and a slow, albeit steady, growth in passenger volumes driven by demographics, urbanisation, and a supportive policy framework. Lockdown measures led to an unprecedented decrease in passenger volumes in the first half of 2020, with social distancing capping capacity to about 40% of previous volumes. With lockdown measures limiting urban mobility, reduced commuting due to a preference for remote working and passengers preferring personal vehicles to minimise the risk of contagion, we expect demand volumes to contract over 38% in 2020. We expect a progressive recovery of passenger volumes starting in the second half of 2021. Nevertheless, we acknowledge that a full recovery may take time, and extend to 2023.\textsuperscript{77}

- The impact on financial performance, earnings and dividend expectations varies by country and regulatory system. Some operators have withstood the impact of the sudden decrease in passenger volumes while other operators have been more heavily exposed experiencing a material contraction in EBITDA, an increase in leverage and substantial cuts to dividend expectations weighing on valuations. Some concession frameworks are availability-based and less exposed to volume fluctuations, supporting revenue visibility and valuations despite the contraction in passenger volumes. In Europe, such as in the U.K.,\textsuperscript{78} some governments have provided extraordinary support to public transportation networks to warrant the continuation of operations during the lockdown.

- In the U.K., the rail franchising model reportedly ended after 24 years with the Department for Transport (DfT) providing extraordinary support to operators during the pandemic. The system is expected to gradually move to an alternative, more integrated regulatory system, presumably still under a form of long-term fee concession model. We expect more clarity to emerge over the course of 2021.\textsuperscript{79}

**Strategic Outlook (long-term industry trend)**

- We expect the fundamentals of the European public transport sector to remain strong, as policy continues to promote liberalisations and competition, supporting the pipeline of investment opportunities. We expect more opportunities for rolling stock electrification.

- We also expect business models of urban public transport operators to progressively adjust to technological change and digitalisation, integrating micro mobility and multimodal transport solutions, and providing an opportunity for investment in urban transport platforms.

**ESG**

- Public transport remains a focus of the European Commission on the path towards a climate-neutral Europe by 2050. We expect bus fleet electrification to represent an important trend towards the reduction of emissions and public transport to play an increasingly pivotal role in supporting urban mobility and reducing congestion, as municipalities continue to restrict city centres to private vehicle access.\textsuperscript{80}

**Risks**

- New lockdown measures may jeopardise the recovery of public transportation. Covid-19 may accelerate a trend towards remote working, and we may observe more people relocating outside of the urban areas, leading to a change in traffic flows and a structural reduction in commuter passenger volumes.
Transportation Financial Performance

AVERAGE TRANSPORTATION EBITDA MARGIN BY SECTOR

(Estimate, %, Europe, 2018-2022F)

Source: Based on a number of sources, including Bloomberg, S&P, Fitch, as at October 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

AVERAGE TRANSPORTATION LEVERAGE BY SECTOR

(Estimate, x, Europe, 2018-2022F)

Source: Based on a number of sources, including Bloomberg, S&P, Fitch, as at October 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

76. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.
77. Based on a number of sources, including Moody’s Investor Service and Oxford Economics, as at November 2020.
79. U.K. Government, “Ministers today ended rail franchising after 24 years as the first step in bringing Britain’s fragmented network back together”, as at September 2020.
81. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.
5.2 Energy Transition, Utilities and Circular Economy

5.2.1 Energy Transition

Sustainability and CO₂ Emission Policies
The E.U. has a robust policy framework with clear targets within member states supporting renewables, transport decarbonisation and energy efficiency to 2030, and requiring substantial infrastructure investment over the coming decade. Policy targets are designed to further the objective of the Paris agreement to control global warming and keep the global average temperature below 2 degrees Celsius over pre-industrial levels. The Paris agreement is legally binding and was ratified by the E.U. in 2016. In 2021, the U.S. is expected to re-join the Paris agreement, thereby substantially boosting infrastructure investment opportunities in energy transition in the medium term. Covid-19 has resulted in a sharp contraction in global energy demand and a decline of global CO₂ emissions, now expected to decrease by 8% in 2020. In Europe, CO₂ emission prices dropped substantially, before stabilising at about 20 EUR/tonne, and are now forecast to progressively stabilise at over 35 EUR/tonne in the medium term. These price levels continue to support energy transition and renewables, pushing coal generation out of the merit order, while largely preserving gas generators across most European countries. We expect this trend to continue in 2021.

In the E.U., Covid-19 has also resulted in an acceleration of decarbonisation policies, with energy transition becoming pivotal to support the recovery and to transform the European Union into a sustainable and competitive economy. In 2020, the E.U. committed to be climate neutral by 2050, achieving net zero greenhouse gas emissions. Member states are collectively bound to take the necessary measures at E.U. and national levels to meet the target. The European Green deal adopted in 2020 provides an action plan to support the achievement of this goal, outlining investments needed and financing tools available. Regulation is expected to increasingly support low-carbon and clean energy technologies, and drive individual governments’ policies, resulting in an acceleration of infrastructure investment opportunities over the coming decade.

Technological Innovation
In the past decade, renewable energy has expanded rapidly, supported by subsidy schemes and causing a shift in the business model of utilities. The resilience of renewables’ growth was highlighted by the Covid-19 pandemic, with renewables expected to be the only energy source expected to grow in 2020 despite the contraction in energy demand. We expect renewables growth to accelerate in the coming years, as they continue to reach grid parity, pushing thermal generation out of the merit order. In our view, the next decade may be characterised by an acceleration of small-scale renewables, particularly PV. We also expect the acceleration of behind-the-metre and energy efficiency services at industrial, commercial and domestic level, and we may see the gradual introduction of demand response services and the emergence of smarter electricity grids. Despite the slowdown in the deployment of battery storage caused by Covid-19, storage costs are expected to continue to decrease in the coming decade. We expect renewable energy projects to increasingly contemplate the installation of electric storage — for example, via retrofit of existing brownfield projects — as a solution to optimise project cash flows and hedge from the power price volatility that a growing renewable base may bring to the power markets.

Over the coming years, transport electrification may represent a source of growth for utilities. We expect utilities to be at the centre of a new energy system, driving investment in distributed renewables plants, storage solutions, charging stations and electric vehicles recharging stations, with digital platforms increasingly essential to manage the increased platform complexity. Transport electrification represents a threat to the Oil & Gas sector, where companies may increasingly focus on the development of biofuels, carbon storage, renewables and the provision of energy efficiency services. In the long term, we expect green hydrogen to emerge as a scalable technological solution for the storage of renewable electricity via electrolysis. Green hydrogen may increasingly be considered as a fuel source where batteries may have limited applicability, such as industrial production, heavy vehicles and shipping, and may represent an area of focus for the Oil & Gas sector, requiring substantial investment in related infrastructure.

Forecasts are not based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
Power Generation

<table>
<thead>
<tr>
<th>2021 Operating Performance (EBITDA Outlook)</th>
<th>Coal: Negative</th>
<th>Gas: Stable/Negative</th>
<th>Nuclear: Stable</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Outlook (long-term industry trend)</td>
<td>Coal: Negative</td>
<td>Gas: Stable/Negative</td>
<td>Nuclear: Stable</td>
</tr>
</tbody>
</table>

AVERAGE BASELOAD DARK SPREADS BY COUNTRY
(EUR/MWh, 2009-2021F)

AVERAGE BASELOAD SPARK SPREADS BY COUNTRY
(EUR/MWh, 2009-2021F)

Demand: Covid-19 is expected to cause a power demand contraction of 4-5% in 2020 across Europe, driven mainly by lower industrial and commercial power demand. We expect power demand to continue to recover gradually throughout 2021, but to regain pre-Covid levels only in the medium term.

Supply: Lower energy demand resulted in a substantial contraction of power prices in the first half of 2020, but prices recovered largely in the second half of the year and are expected to fully recover in 2021. Countries characterised by an inflexible generation fleet — such as France (with nuclear) and Germany (with renewables) — experienced negative power prices at times of lower demand, a trend that we expect to continue in the medium term, highlighting the importance of PPA contracts to stabilise cash flows. The liberalisation of the electricity retail market in 2022 may increase competitive pressure on margins, particularly for retail providers. Resilient CO₂ emission prices are expected to continue pushing coal generation out of the merit order, while largely preserving spark spreads and more efficient gas generators. Nevertheless, we acknowledge that in 2021 rising gas prices, driven by a recovery of global power demand, and comparatively slower recovery of supply, may put pressure on spark spreads. Efficient Combined Cycle Gas Turbines (CCGTs) are increasingly supported by capacity markets across Europe to ensure power supply safety, as the share of intermittent renewables continues to grow. In Italy, the 2020 national plan may drive a decline in coal capacity in the short term, and a material increase in renewables may require capacity auctions and additional gas generation capacity to ensure security of supply.

Short-term outlook
(12-18 months)

In the long term, several drivers may boost power demand, including the electrification of transportation and heating. Energy transition and decarbonisation may continue to drive the closure of thermal generation capacity. Germany plans to stop nuclear generation by 2023, becoming a net power importer, while France, Spain, and Sweden are positioned for a more gradual phase out. A reduction in thermal power, driven by climate change policies, may lead to a decline in reserve margins across Europe, supporting power prices. However, the growing interconnection of European grids should partially offset this trend.

Strategic Outlook
(long-term industry trend)

Although essential to balance the grid, thermal power generation assets are CO₂ intensive, and may be increasingly exposed to the risk of being stranded. While this is particularly true for coal generation, we expect the outlook for gas to remain more stable in the long term, while green hydrogen may become an economical fuel solution for CCGT in the long term, as the technology matures.

ESG

Risks

As the share of renewables is set to increase materially, power prices may become more volatile in the medium term, suggesting the need for PPA to stabilise cash flows. A rising share of energy storage may provide some stability to prices in the long term, but also drive a reduction of peak power prices.

Source: Bloomberg, as at 18 November 2020. Notes: E = expected, F = forecast. The dark spread is the theoretical gross margin of a coal-fired power plant from selling a unit of electricity, having bought the fuel required to produce this unit of electricity. The spark spread is the theoretical gross margin of a gas-fired power plant from selling a unit of electricity, having bought the fuel required to produce this unit of electricity. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

87 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.
88 Moody’s Investor Services, “Europe’s electricity markets”, as at October 2020.
89 Based on Bloomberg, as at November 2020.
90 Based on a number of sources, including Moody’s Investor Service, Bloomberg, as at May 2020.

Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
In the first half of 2020, the pace of greenfield renewable projects slowed down, driven by delays in the delivery of essential components and lockdown measures jeopardising construction activity. In addition, the volume of brownfield transactions decelerated, with investors generally deciding to take a “wait-and-see” approach during lockdown. In the second half of the year, we observed an acceleration in transaction volumes and greenfield projects, particularly for wind and photovoltaic (PV) assets. The reduction in power prices observed in the first half of the year had a limited impact on the profitability of brownfield renewable projects, as the contracted or regulated nature of revenues limited merchant exposure.

The sector continues to move from feed-in-tariff mechanisms to more competitive auction or contract-for-difference frameworks, providing a floor to power prices but somewhat capping profitability and reducing long-term cash flow visibility. We continue to witness a gradual development of the European PPA market. With growing shares of renewables weighing on power price volatility in the medium term, at least until more storage capacity provides more stability to the system, we believe that investors may want to focus on projects supported by contracts providing long-term cash flow stability. We expect the PPA market to accelerate in the medium term.

The gradual full recovery of power prices in the medium term may weigh on grid parity assumptions for new capacity coming to market in 2021. We expect France, the Benelux, and Germany to be particularly active markets for new capacity additions in 2021. In particular, Germany energy transition policies are expected to lead to a material retirement of thermal capacity in the medium term, requiring substantial renewable capacity for replacement. We believe that the sector may be favourably positioned to support investors with strategies that combine existing brownfield assets with greenfield capacity additions to support returns.

The European Green Deal, E.U. 2030 renewables targets and falling technology costs, particularly for PV, should support renewables in the long term. We expect the market for small-scale renewables to accelerate over the coming decade, but large-scale renewable projects may continue to offer a solid pipeline of investment opportunities. As technology costs reduce, we continue to expect battery storage to complement greenfield projects, or to be retrofitted to brownfield projects to optimise the revenue generation profile.

Fading subsidies may expose projects to power price volatility in the absence of PPAs. A growing share of battery storage may cap peak prices in the medium term but also contribute to reduce price volatility.

91 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.
5.2.2 Networks & Utilities

Regulated Networks

**2021 Operating Performance (EBITDA) Outlook**

<table>
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<tr>
<th>Strategic Outlook (long-term industry trend)</th>
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<th>2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate)</th>
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**INFLATION AND 10Y GOVERNMENT BOND YIELD**

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**NETWORKS REGULATORY REVIEW DATES**

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Source: Based on a number of sources, including Oxford Economics, S&P, as at November 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

Short-term outlook (12-18 months)

Regulated networks were generally not impacted by Covid-19, as they are mostly supported by RAB regulation, providing regulated returns that are neutral to volume and price fluctuations. In some countries, such as in the case of the Italian regulator ARERA, regulators introduced support measures enabling network operators to recover revenues lost during the pandemic. In 2021, we see a number of regulatory reviews scheduled for gas and electricity networks across Europe. As we expect inflation and interest rates to remain low over the next years, regulated returns may observe a further compression compared to the previous regulated periods, particularly for new regulatory periods expected to start in 2021 and 2022.

Strategic Outlook (long-term industry trend)

In the long term, we expect regulated networks to continue to expand, albeit mostly at a growth rate below GDP growth for water and gas networks. At the same time, a growing share of renewables may require substantial investment in power grids. For example, it is estimated that German electricity transmission system operators need to invest around EUR 19 billion in power networks over 2021-2023.

ESG

Efficient energy transmission and distribution networks play an essential role in the integration of more sustainable electricity generation in the European electricity markets. Regulators are increasingly embedding more stringent sustainability targets within incentive mechanisms, and appear to increasingly focus on affordability, which may translate into remuneration pressure for regulated networks, in countries with comparatively higher energy bills. Regulation in the water networks sector may be increasingly essential to tackle water risk, ensuring adequate investment to support resilience of networks to climate change and continued supply of drinkable water across both developed and emerging markets.

Risks

In 2020, we continued to observe a particularly competitive environment for core infrastructure assets and particularly for regulated networks, with valuations and pricing providing limited alpha potential for infrastructure investors pursuing a core plus strategy in our view.

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92 Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described.

93 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

94 RAB = Regulated Asset Base.


97 Based on S&P, as at June 2020.

98 Based on Inframation Deals database, as at November 2020.
Risks

As the business model of integrated utilities evolves towards new business segments, such as energy services, we may observe an increase in their risk profile and in the volatility of their financial performance.

Notes: E = expected, F = forecast. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

Source: Bloomberg New Energy Finance as at February 2020. European Commission as at September 2020. Notes: E = expected, F = forecast. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

99 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

100 Based on a number of sources, including Moody’s Investor Service and Bloomberg, as at November 2020.
5.2.3 Circular Economy

Waste Management, EfW and Recycling

### 2021 Operating Performance (EBITDA) Outlook

<table>
<thead>
<tr>
<th></th>
<th>Stable</th>
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<tbody>
<tr>
<td>2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate)</td>
<td>10.7%</td>
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### MUNICIPAL WASTE TREATMENT EU-28

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<th>(Kg per Capita)</th>
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<tbody>
<tr>
<td>Landfill</td>
<td>Energy from Waste</td>
</tr>
<tr>
<td>Material recycling</td>
<td>Composting</td>
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</table>

**Latest available estimate of current recycling rate**

<table>
<thead>
<tr>
<th>0%</th>
<th>10%</th>
<th>20%</th>
<th>30%</th>
<th>40%</th>
<th>50%</th>
<th>60%</th>
<th>70%</th>
<th>80%</th>
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<tbody>
<tr>
<td>Recycling of municipal waste</td>
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<td>75%</td>
<td></td>
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<td>Recycling of packaging waste</td>
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</table>

**Source:** Eurostat, European Commission, “Review of Waste Policy and Legislation”, as at December 2019. Notes: F = Forecast. Past performance is not a guide for future returns. Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described.

#### Short-term outlook (12-18 months)

**Energy-from-Waste (EfW):** Covid-19 led to an increase in residential waste volumes of approximately 20% during lockdown, while industrial waste volumes contracted over the same period for a comparable amount. In 2020, we expect waste volumes to increase despite the economic downturn, driven by stronger domestic waste generation. EfW revenues continued to be supported by stable municipal gate fees with local authorities and contracted electricity and steam revenues.

In 2021, we expect waste volumes to be sluggish, as per the economic environment. We believe that EfW plants supported by a diversified profile of waste supply contracts and plants located strategically to benefit from waste imports should be better positioned for a sluggish economic environment in the medium term.

**Recycling:** Covid-19 led to increased volumes of packaging and unrecyclable domestic waste across most European markets. As several local authorities were forced to limit waste collection operations and close recycling centres during lockdown, recycling activity dropped substantially across Europe in the first half of the year.

In 2021, we expect recycling activity to strengthen, with under-capacity of recycling facilities providing opportunities for investors in the medium-term.

#### Strategic Outlook (long-term industry trend)

**Energy-from Waste:** The European Commission aims to reduce landfills to a maximum of 10% for municipal waste by 2030. Policy continues to drive a closure of landfill sites or the introduction of landfill taxes across Europe, providing sustainable waste flows towards EfW projects in the long term.

The E.U. aims to treat waste produced in the region domestically, limiting exports and generating material investment needs in waste treatment facilities in the long term, particularly across European countries with EfW under capacity.

**Recycling:** The European Union has specific targets for 2030, including recycling 65% of municipal waste and 75% of packaging waste. Most European countries have an under capacity of recycling facilities compared with 2030 targets, and we expect a growing set of investment opportunities for recycling facilities.

#### ESG

In 2020, the European Commission adopted a new Circular Economy Action Plan, one of the main blocks of the European Green Deal. The Action Plan announced initiatives along the entire life cycle of products, fostering sustainable consumption and promoting circular economy processes in sectors such as electronics, batteries, vehicles, packaging, plastics, textiles and construction.

#### Risks

A fragile macroeconomic environment may cap domestic consumption, industrial production and waste volumes growth in the medium term.
Power, Utilities & Networks Financial Performance

AVERAGE POWER, UTILITIES & NETWORKS EBITDA MARGIN BY SECTOR

(Estimate, %, Europe, 2017-2022F)

Source: Based on a number of sources, including Bloomberg, S&P, Fitch, as at October 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise.

AVERAGE POWER, UTILITIES & NETWORKS LEVERAGE BY SECTOR

(Estimate, x, Europe, 2017-2022F)

Source: Based on a number of sources, including Bloomberg, S&P, Fitch, as at October 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise.

Footnote:

105 Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.
5.3 Digital Infrastructure

Data centres

<table>
<thead>
<tr>
<th>2021 Operating Performance (EBITDA) Outlook</th>
<th>Positive</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Outlook (long-term industry trend)</td>
<td>Positive</td>
</tr>
</tbody>
</table>

| 2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate) | 12.8% |

<p>| AVERAGE TRAFFIC INCREASE SINCE COVID-19 | ESTIMATED EUROPEAN COLOCATION CAPACITY |</p>
<table>
<thead>
<tr>
<th>(%, Estimate)</th>
<th>(MW, 2015-2020E, By Location)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mobile voice traffic</td>
<td>0%</td>
</tr>
<tr>
<td>Fixed broadband traffic</td>
<td>10%</td>
</tr>
<tr>
<td>TV</td>
<td>20%</td>
</tr>
<tr>
<td>On-demand consumption</td>
<td>30%</td>
</tr>
<tr>
<td>Increase in traffic (%)</td>
<td></td>
</tr>
<tr>
<td>0%</td>
<td>2015</td>
</tr>
<tr>
<td>10%</td>
<td>2016</td>
</tr>
<tr>
<td>20%</td>
<td>2017</td>
</tr>
<tr>
<td>30%</td>
<td>2018</td>
</tr>
<tr>
<td>40%</td>
<td>2019</td>
</tr>
<tr>
<td>50%</td>
<td>2020E</td>
</tr>
<tr>
<td>60%</td>
<td>New hubs*</td>
</tr>
<tr>
<td></td>
<td>2020E</td>
</tr>
<tr>
<td>1,000</td>
<td>FLAP (Frankfurt-London-Amsterdam-Paris)</td>
</tr>
<tr>
<td>1,500</td>
<td></td>
</tr>
<tr>
<td>2,000</td>
<td></td>
</tr>
</tbody>
</table>

Source: DWS, Moody’s Investor Service, as at April 2020, CBRE Research, as at October 2020. Notes: E = expected, F = forecast. *New hubs refer to emerging data centre hub locations including Dublin, Milan, Zurich, Madrid, and Stockholm. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

Short-term outlook (12-18 months)

Covid-19 has accelerated the transition of enterprises towards digitalisation, with remote working and video conferencing driving a surge in data traffic of up to 50%, and increasing demand for data centre facilities. Enterprises require greater operational flexibility, data storage and processing capacity to support business continuity. Recent data suggest that enterprises tend to prefer hybrid IT solutions, including a combination of private and public cloud, a trend that we anticipate to continue in 2021. We expect demand for data centres facilities to continue growing in 2021 and anticipate an increase in demand for colocation data centres offering connectivity solutions.

In 2020, data centres capacity continued to expand across FLAP markets, led by Frankfurt and London hubs. Greenfield projects experienced delays in 2020 due to Covid-19, but we expect an acceleration in data centre capacity coming to the market in 2021, as the pandemic gradually fades.

Strategic Outlook (long-term industry trend)

The sector should continue expanding, particularly with regard to small-scale edge data centres due to the increased demand for low latency connectivity driven by Internet-of-Things (IoT) technologies. In addition, over the coming years, we may see more opportunities in emerging locations, such as Dublin and Milan.

ESG

Data centres use around 1% of global energy, and CO2 emissions may be substantial if not powered by renewable energy sources. Acquiring and managing assets that use renewable energy and manage efficiently their power usage effectiveness (PUE) may be preferable.

Risks

Today, the growth of colocation providers is driven by their ability to facilitate hybrid and multi-cloud solutions for enterprises. Although unlikely in the medium term, if enterprises were to transit their data computing directly to hyperscaler cloud providers, this may jeopardise the business model of colocation data centres. Therefore, diversification across strategies, locations and customers is key.

Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
Fibre networks

<table>
<thead>
<tr>
<th>FIBRE CONNECTIONS</th>
<th>FTTH/B SUBSCRIBERS FORECAST IN EU-28</th>
</tr>
</thead>
<tbody>
<tr>
<td>(2019, % of Total Fixed Broadband)</td>
<td>(2018-2025F)</td>
</tr>
<tr>
<td>Belgium</td>
<td>120</td>
</tr>
<tr>
<td>UK</td>
<td>100</td>
</tr>
<tr>
<td>Austria</td>
<td>80</td>
</tr>
<tr>
<td>Germany</td>
<td>60</td>
</tr>
<tr>
<td>Italy</td>
<td>40</td>
</tr>
<tr>
<td>Netherlands</td>
<td>20</td>
</tr>
<tr>
<td>France</td>
<td>0</td>
</tr>
<tr>
<td>Denmark</td>
<td>0</td>
</tr>
<tr>
<td>Portugal</td>
<td>0</td>
</tr>
<tr>
<td>Norway</td>
<td>0</td>
</tr>
<tr>
<td>Finland</td>
<td>0</td>
</tr>
<tr>
<td>Spain</td>
<td>0</td>
</tr>
<tr>
<td>Sweden</td>
<td>0</td>
</tr>
</tbody>
</table>

Source: OECD, FTTH Council EUROPE, as at December 2019. Notes: Fibre subscriptions data includes FTTH, FTTP and FTTB and excludes FTTC and FTTN. Past performance is not indicative of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

2021 Operating Performance (EBITDA) Outlook

<table>
<thead>
<tr>
<th>Strategic Outlook (long-term industry trend)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Positive</td>
</tr>
</tbody>
</table>

2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate)

|                      | 10.7% |

Short-term outlook (12-18 months)

Covid-19 generated a surge in data volumes in 2020, increasing demand for a fast and reliable internet connection, and leading to an acceleration in demand for Fibre-to-the-Home (FTTH) installations. In 2021, the pandemic may gradually fade, but we expect demand for fast connectivity to remain high as Covid-19 may drive a structural increase in working from home and corporates moving to the cloud. Therefore, we anticipate demand for FTTH installations to continue to be strong in 2021, supporting the flow of greenfield fibre projects across Europe, particularly across smaller urban centres and rural areas where fibre connectivity is currently more limited.

Strategic Outlook (long-term industry trend)

We expect accelerating demand, and policy to drive the deployment of fibre networks in the medium term across Europe, and expect a solid pipeline of greenfield fibre infrastructure projects and opportunities for M&A in fibre networks space. One of the key objectives of the European Commission is to achieve connectivity of at least 100 Mbps for all European households by 2025.\(^{113}\) FTTH is one the most reliable long-term technological solutions to achieve this objective, and we acknowledge that there is a material fibre capacity gap across countries like Belgium, the U.K., Austria and Germany that may require substantial investment. We expect the recent deployment of 5G technology to contribute to this objective, representing a particularly efficient solution to support connectivity across rural areas, and to support increased data flow driven by technological evolution. In our view, the progressive growth of 5G may be a key driver of increased fibre connectivity needs, up to Fibre-to-the-Cabinet (FTTC).

ESG

Fibre is 85% more energy-efficient than copper networks,\(^{114}\) and plays a pivotal role in providing the digital connectivity necessary to enable an efficient functioning of the existing infrastructure platform, from energy, to networks and transportation. Going forward, fibre connectivity may increasingly support the reduction of mobility related \(\text{CO}_2\) emissions.

Risks

In our view, some greenfield fibre projects today may rely on overly optimistic growth assumptions, particularly for FTTH in rural areas. In addition, 5G may increasingly compete with FTTH broadband services, limiting the growth expected in this market segment.\(^{115}\)

\(^{112}\) Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Past performance is not indicative of future returns.

\(^{113}\) European Commission, “Broadband Europe”, as at September 2020.

\(^{114}\) Based on S&P, as at May 2019.

\(^{115}\) Fitch, “Global Development of High-Speed Broadband Infrastructure”, as at September 2020.
Telecom towers  

| 2021 Operating Performance (EBITDA) Outlook | Stable |
| Strategic Outlook (long-term industry trend) | Stable/Positive |
| 2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate) | 7.4% |

**PRIVATE TELECOM TOWER DEALS IN EUROPE**  
(2015-2020 YTD)  

**PROJECTED MOBILE 5G SUBSCRIPTIONS IN EUROPE**  
(2019-2024F)

<table>
<thead>
<tr>
<th>Transaction volume (EUR millions)</th>
<th>Mobile 5G subscriptions (millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>500</td>
</tr>
</tbody>
</table>

Source: Based on a number of sources, including InframationDeals, as at November 2020, Ericsson, as at June 2019. Notes: E = expected; F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

**Short-term outlook**  
(12-18 months)

In 2020, telecom towers remained largely unaffected by Covid-19, as long-term contracts with tenants (such as telecom, mobile and media operators) continued to provide revenue visibility. Nevertheless, the economic downturn led to some mobile operators deciding to adjust business plans and reduce expansionary capex on new tower capacity.

For 2021, we expect growth in the telecom sector to remain supportive, and we expect new tower capacity to come to the market, driven by 5G accelerating across Europe, and as mobile operators may resume densification of their networks to improve network coverage.

**Strategic Outlook**  
(long-term industry trend)

Our long-term outlook on the telecom tower sector is stable/positive. Telecom towers are supported by very long leasing contracts (10-20 years), often with inflation-linkage and high potential of contract renewal with existing customer. Nevertheless, we expect continued growth in the sector, mainly driven by the deployment of 5G, which requires higher density of towers due to shorter wavelength.

**ESG**

In our view, 5G towers may represent an essential component of the digital backbone to power future infrastructure needs and may play an instrumental role in supporting a range of sustainable development objectives (SDGs), promoting inclusive digitalisation and fostering innovation, industrial automation, smart cities’ and remote healthcare applications.

**Risks**

We continue to see the telecom tower sector as a competitive market environment driven by high pricing and ongoing consolidation, and we believe that telecom towers may provide limited alpha potential for infrastructure investors.

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117 Fitch Ratings, as at April 2020.

118 Fitch Ratings, as at April 2020.

119 Based on Moody’s Investors Service data, as at November 2019.
5.4 Social Infrastructure

Private healthcare

2021 Operating Performance (EBITDA) Outlook

<table>
<thead>
<tr>
<th>Strategic Outlook (long-term industry trend)</th>
<th>Stable/Positive</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 Entry IRR Assumptions (avg. Europe, 10Y, estimate)</td>
<td>13.2%</td>
</tr>
</tbody>
</table>

**HEALTHCARE EXPENDITURE AND % OF 65+**
(Expenditure as % of GDP, 65+ as % of Population)

**GOVERNMENT DEBT AND HOSPITAL BEDS**
(Debt as % of GDP, Beds per 1000 Inhabitants)

Source: DWS, OECD, Oxford Economics, as at May 2020. Notes: E = expected, F = forecast. Past performance is not indicative of future returns. There is no guarantee the forecast shown will materialise. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

Short-term outlook (12-18 months)

In 2020, we saw an unprecedented fiscal policy response from European governments due to Covid-19 and this may lead to a substantial widening of fiscal deficits over coming years. We recognise that healthcare is high on governments’ expenditure priorities, and anticipate increased public investment and E.U. funding in the short term.

Historically, government funding for the provision of essential healthcare services via the national healthcare services budget has proven to be relatively stable and predictable across Europe. Regulation and tariff mechanisms vary by country, but are generally relatively predictable and transparent. At the same time, healthcare services more exposed to the social services budgets of individual local governments, such as the provision of elderly care services have historically experienced more cyclicality, and may be exposed to increased volatility in the short term, as local governments may need to reduce expenditure.

Strategic Outlook (long-term industry trend)

In the long term, we expect that healthcare expenditure may continue to grow above inflation, driven by an ageing population. Private healthcare services can be funded by a combination of public and private resources: services are paid directly by the government when offering essential levels of care guaranteed to all citizens, while additional healthcare services are paid out-of-pocket by private patients.

Healthcare may increasingly weigh on government budgets, and governments with high levels of public debt may increasingly rely on private facilities for the provision of healthcare services. We therefore anticipate the potential for private healthcare opportunities and healthcare PPPs and concessions to grow over time. We expect the European market to grow in the long term with increasing involvement of private investors in the healthcare sector. We also expect the digitalisation of healthcare services to be a potential driver of investment opportunities.

ESG

In Europe, governments support and regulate the provision of universal healthcare services to the population via public or private providers, ensuring an essential service to society.

Risks

Regulatory fragmentation may represent a barrier to cross-country consolidation of individual healthcare businesses for platform strategies.

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6 / North American Infrastructure Market

With a USD 758 billion deal volume in private infrastructure (equity) over the last decade, North America represents the largest global market in terms of transaction volumes. Historically, transactions in North America have been concentrated in energy-related sectors. Renewables, oil & gas midstream and power generation projects accounted for about 80% of the total number of transactions achieving financial close between 2009 and 2019, with the majority of these projects in the greenfield space.\(^{123}\)

At the same time, investment opportunities in other sectors, such as transportation or social infrastructure, were historically more limited. However, the medium-term deal pipeline appears more diversified, with renewables and digital infrastructure expected to accelerate, and PPPs increasingly emerging as a policy tool to support infrastructure investment.\(^{124}\)

United States (Tier 1):\(^{125}\) The United States represent the largest global private infrastructure market by historical transaction volumes over the last decade, supported by a stable institutional framework, low country risk, a large domestic market of institutional investors providing private capital. We see a solid pipeline of deals, concentrated in the power, and midstream energy sub-sectors. When compared with Europe, U.S. private infrastructure investment falls short with respect to

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123 Based on Infrastructure Journal database over the period from 2009 to 2019. Past performance is not indicative of future returns.

124 Based on Infrastructure Journal, as at July 2019. Past performance is not indicative of future results.

125 Source: DWS, as at October 2020. Notes: DWS Infrastructure Market Qualifier methodology is based on a number of indicators that are publicly available. These are standardised and equally weighted, contributing to the calculation of a final score. Tiers are assigned based on the final score. Tier 1 to Tier 3 are Core infrastructure markets supportive of core and core plus investment strategies focusing on yield, Tier 4 are Opportunistic markets that may be supportive of core and core plus investment strategies focusing on yield for a limited portion of the portfolio. Tier 5 are Speculative, and Tier 6 are High Risk markets and do not represent in our view markets suitable for long-term core and core plus infrastructure investors. For illustrative purposes only. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
transportation opportunities, such as airports and toll roads, but also for social infrastructure, all sectors that have historically relied on financing from Federal, state, local governments, and a deep municipal bonds market. Nevertheless, in recent years we have observed an acceleration in transportation deals, particularly with regard to port and rail infrastructure. The recent change of administration is expected to drive an acceleration in infrastructure investment across traditional sectors, digital infrastructure, sustainable infrastructure and renewables. Investment in renewables is likely to be driven by a stronger policy focus on climate change, with the U.S. expected to re-join the Paris agreement, and introduce a CO2 emission framework in the medium term. Therefore, we anticipate the U.S. to attract more attention from international investors focusing on these sectors in the medium-term.

**Canada (Tier 2):** Canada is perceived to have a low level of country risk, a strong domestic institutional investor base and one of the most developed PPP frameworks globally, which has been the key driver behind the development of a solid infrastructure market. However, with greenfield social infrastructure projects accounting for the majority of the pipeline, and most PPP projects in the hands of buy-and-hold investors, the secondary market for infrastructure assets is more limited compared to Europe. Historical transaction volumes have also fallen behind compared with both Europe and the U.S. The Canadian energy market is particularly large, with power generation and renewables accounting for a substantial part of the deal flow. Transportation has accounted for 11% of transaction volumes, while digital infrastructure has accounted for a limited 3%. Going forward we expect a solid pipeline of infrastructure investment opportunities, with digital infrastructure accelerating, and renewables continuing to represent a growing share of the investment pipeline.

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127 Source: DWS, as at October 2020. Notes: DWS Infrastructure Market Qualifier methodology is based on a number of indicators that are publicly available. These are standardised and equally weighted, contributing to the calculation of a final score. Tiers are assigned based on the final score. Tier 1 to Tier 3 are Core infrastructure markets supportive of core and core plus investment strategies focusing on yield, Tier 4 are Opportunistic markets that may be supportive of core and core plus investment strategies focusing on yield for a limited portion of the portfolio. Tier 5 are Speculative, and Tier 6 are High Risk markets and do not represent in our view markets suitable for long-term core and core plus infrastructure investors. Core illustrative purposes only. Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.
128 Based on Infrastructure Journal, as at July 2019. Past performance is not indicative of future results.
APAC Infrastructure Market

APAC is the region with the largest infrastructure investment gap globally, estimated at over USD 5 trillion over the next two decades.\textsuperscript{130} Notwithstanding the widening infrastructure investment gap, historical transaction volumes and fundraising for private infrastructure in the APAC region are materially below those seen in Europe and North America. The reason for lower infrastructure investment volumes is related to the fact that, from the perspective of long-term core/core plus infrastructure investors, the APAC region is effectively fragmented in two sub-markets: mature OECD markets and emerging markets.

Core APAC infrastructure markets: The APAC region offers exposure to mature OECD markets, including Australia, Japan, New Zealand, and South Korea. These markets are, in our view, core infrastructure markets from a fundamental perspective and are underpinned by comparatively low levels of country risk, a supportive institutional framework and liquid capital markets, supporting diversified core and core plus long-term infrastructure investment strategies.

Looking at historical transaction volumes, we acknowledge that Australia has historically represented the largest market for private infrastructure in the APAC region, supported by a favourable regulatory framework, and a large domestic base of institutional investors with a long track record in private infrastructure investment. Historically, the Australian market has mainly exposed investors to transaction opportunities in energy (51% of the total number of transactions achieving financial close between 2009 and 2019) and transportation (22%).\textsuperscript{131} We expect the Australian market to evolve in the medium term, proving more supportive for diversified infrastructure investment strategies, particularly with regard to digital infrastructure, while we acknowledge that the policy framework seems today less conducive for strategies focusing on renewables and energy transition compared with Europe, for instance.

At the same time, markets like South Korea and Japan, while displaying a mature institutional and legislative framework for long-term private infrastructure investment, have also seen more limited infrastructure transaction opportunities to date, mainly due to a more prominent role of public investment.
Emerging APAC Markets: The bulk of the substantial infrastructure investment gap of the APAC region is concentrated in emerging markets, driven by strong economic growth rates, leading to material investment needs in new infrastructure across different sectors, ranging from toll roads, to rail, to energy generation, grids, water networks and telecommunications.

Despite the material investment gap, from a fundraising perspective, emerging APAC represents on average less than 10% of the global market. While funds seem to have a more limited role in the market, domestic direct investors do play an important role. Emerging APAC markets generally display a higher perceived level of country risk and a stronger vulnerability to exogenous macroeconomic factors weighing on return predictability, thereby limiting their attractiveness for international investors and funds focusing on core and core plus infrastructure. Moreover, some sectors are not directly accessible to private investors, and regulatory frameworks, although rapidly evolving, are often today still perceived to be in a maturing phase from the perspective of long-term infrastructure investors focusing on yield predictability.

Nevertheless, we recognise that the APAC region is gradually maturing, and anticipate investors’ interest to increase over time. We already notice a growing investment flow in renewables, and we expect this trend to accelerate. In particular, in 2020 year to date, renewables deals in APAC had a volume of EUR 11 billion, accounting for almost a third of the total deal volume. Although country risk may be perceived as higher, and institutional frameworks may still be in a maturing phase, renewable energy technology is relatively standardised. This factor is effectively contributing to the partial de-risking of greenfield projects in this region.

Moreover, we recognise that, given their large size, emerging markets in the APAC region may play an essential role in the acceleration of the deployment of sustainable infrastructure, something we have more recently observed for the electrification of public transport in 2020.
### 8 / Appendix

#### Calendar Annual Performance

<table>
<thead>
<tr>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MSCI Global Private Infrastructure Asset Index</td>
<td>18.0%</td>
<td>15.3%</td>
<td>13.1%</td>
<td>12.3%</td>
<td>12.6%</td>
<td>-3.3%</td>
</tr>
<tr>
<td>EDHEC (Scientific Infra) Infra300 Equity Index</td>
<td>5.0%</td>
<td>9.1%</td>
<td>15.0%</td>
<td>1.6%</td>
<td>13.6%</td>
<td>-7.0%</td>
</tr>
</tbody>
</table>

Source: Bloomberg, MSCI, EDHECinfra (Scientific Infra), as at June 2020. The Infra300 Index used in the present document are the intellectual property (including registered trademarks) of Scientific Infra and/or its licensors, which is used under license within the framework of the Scientific Infra activity. Scientific Infra is not responsible for the moral or material consequences of their use. Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described. Past performance is not a reliable indicator of future returns.

#### Rolling Annual Performance

<table>
<thead>
<tr>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MSCI Global Private Infrastructure Asset Index</td>
<td>18.6%</td>
<td>16.0%</td>
<td>12.6%</td>
<td>12.6%</td>
<td>13.4%</td>
<td>1.7%</td>
</tr>
<tr>
<td>EDHEC (Scientific Infra) Infra300 Equity Index</td>
<td>11.1%</td>
<td>26.3%</td>
<td>-1.7%</td>
<td>8.0%</td>
<td>11.9%</td>
<td>0.5%</td>
</tr>
</tbody>
</table>

Source: Bloomberg, MSCI, EDHECinfra (Scientific Infra), as at June 2020. The Infra300 Index used in the present document are the intellectual property (including registered trademarks) of Scientific Infra and/or its licensors, which is used under license within the framework of the Scientific Infra activity. Scientific Infra is not responsible for the moral or material consequences of their use. Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered may differ materially from those described. Past performance is not a reliable indicator of future returns.
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