

# **CROCI Performance Report July 2024**

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#### MARKETING MATERIAL

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#### **Key Risk Factors:**

Past Performance: The CROCI Strategies level may rise or fall. Any products linked to a CROCI Strategy may not be capital protected and investor capital may be at risk. The value of investment products linked to the CROCI Strategies may go down as well as up. Past performance, whether live or simulated, is not a reliable indicator of future results.

Membership and performance of CROCI Strategies prior to their going live is simulated. The simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

The CROCI Model: The Concentrated Value Strategies have been built on the CROCI premise that stocks with lower CROCI Economic P/E ratios may outperform stocks with higher CROCI Economic P/E ratios over time. This premise may not be correct and prospective investors should evaluate this assumption prior to investing in these Strategies. CROCI represents one of the many possible ways to analyze and value stocks. Potential investors must form their own view of the CROCI methodology and evaluate whether CROCI and investments associated with CROCI are appropriate for them.

Sustainable Dividends Assumption: The CROCI Dividend Strategies make the assumption that Dividend Yield, Cash Returns, Financial Leverage and Price Volatility can impact the ability for companies to maintain their dividend payments as well as provide performance. This premise may not be correct and prospective investors should evaluate this assumption prior to investing in the Strategy. There is no implied assurance that a stock in the CROCI Global Dividends Strategy and/or CROCI US Dividends Strategy will not cut its dividend while it is in the Strategy.

#### The CROCI Intellectual Capital Strategy has been built on the premises that

- 1) Both R&D and Brands are forms of intellectual capital and these are captured as capitalised intangibles in the CROCI model;
- 2) Companies with intellectual capital may outperform companies without intellectual capital;
- 3) Financial Leverage and Risk-Adjusted CROCI can impact the ability for companies to maintain or grow their intellectual capital as well as provide performance;
- 4) CROCI equity earnings are a suitable basis for the construction of portfolio weightings.

These premises may not be correct and prospective investors should evaluate these assumptions prior to investing in this Strategy. Note also that this Strategy excludes any companies without capitalised intangibles in the CROCI model (either in form of R&D or Brands), and therefore excludes large parts of entire sectors that have low exposure to intangible assets such as Financials and Utilities.

Important Notice: CROCI was part of DB Markets Research until 15 Oct. 2013, any content published after this date does not constitute independent investment research but should be deemed marketing material created by the CROCI team, which is now part of DWS.

Important Information: All CROCI Concentrated Strategies in this Report except CROCI Intellectual Capital underwent minor implementation changes on 2 Jun. 2014:

- 1) Change of reconstitution frequency from monthly to quarterly (with the exception of CROCI Global Dividends and CROCI US Dividends which were already reconstituted on a quarterly basis prior to this date);
- 2) Introduction of selection buffers to reduce constituent turnover.

What is a "selection buffer"? By way of example, consider a portfolio consisting of the 40 stocks with lowest Economic P/E, and a 5-stock selection buffer. Without the buffer, a stock moving from rank 40 to rank 41 would be replaced in the portfolio. With the buffer, an existing constituent is only replaced if it no longer ranks among the 45 cheapest stocks (by Economic P/E) on the selection date. A new constituent will only enter the portfolio if it is within the 40 cheapest stocks (by Economic P/E) on the selection date.

- 3) CROCI Sectors increased selection pool to Pan-Europe and full US coverage and introduced a sector buffer to reduce turnover.
- 4) Removal of "backfill rule" from CROCI Sectors Strategy (4th June 2014).

What is a "backfill rule"? The CROCI Sectors Strategy selects 30 stocks. Under the old "backfill rule", stocks chosen from a sector had to be below the median Economic P/E of their respective sector. Where not possible (i.e. when a sector has fewer than 20 stocks in the selection pool), the backfill rule required that the portfolio be filled up by selecting stocks with lowest Economic P/E from the remaining six sectors. This resulted occasionally in exposure to more than three sectors. Since the backfill rule was removed, the CROCI Sectors Strategy always selects 10 stocks from each of the three selected sectors.

The aim of these changes (quarterly reconstitution and introduction of buffers) is to reduce portfolio turnover and transaction costs. The CROCI Team believes that these revisions should reduce turnover while having little or no impact on the exposure to real value. Backtests simulating these changes suggest that they would have had no material negative impact on the performance of CROCI Strategies: assuming 50 bps transaction costs, backtests for the period 2 Feb. 2004 - 31 Mar. 2014 indicate that the annualised returns of CROCI US, CROCI Euro, CROCI Japan, CROCI World Value, CROCI Sectors, and CROCI Global Dividends would have been at least 70 bps higher with buffers and quarterly rebalancing than without these measures. The annualised return of CROCI US Dividends would have been 7 bps lower with buffers and quarterly rebalancing than without these measures.

#### Implementation of ESG Characteristics in CROCI Concentrated Strategies:

Effective 1st Jan. 2022, all CROCI Concentrated Strategies in this report, except CROCI Intellectual Capital, incorporated environmental, social and governance (ESG) characteristics based on DWS Basic Exclusions, a DWS proprietary ESG assessment methodology, provided by DWS ESG Engine.

These facets seek to attain environmental and social characteristics by assessing potential investments via a proprietary ESG assessment methodology irrespective of economic prospects of success. This methodology is based on the ESG database (DWS ESG Engine), which uses data from multiple ESG data providers (a list of data providers is available at www.dws.com/solutions/esg), public sources and internal assessments (based on a defined assessment and classification methodology) to derive combined scores.

Effective 17th Jan. 2020, CROCI Intellectual Capital Strategy incorporated environmental, social and governance (ESG) characteristics based on DWS ESG Investment Standard, a DWS proprietary ESG assessment methodology, provided by DWS ESG Engine.

These facets seek to attain environmental and social characteristics by assessing potential investments via a proprietary ESG assessment methodology irrespective of economic prospects of success. This methodology is based on the ESG database (DWS ESG Engine), which uses data from multiple ESG data providers (a list of data providers is available at www.dws.com/solutions/esg), public sources and internal assessments (based on a defined assessment and classification methodology) to derive combined scores.

#### **FSG**

Environmental, social and governance – a collective term referring to all aspects considered conducive to sustainability

#### **DWS ESG Engine**

The DWS ESG Engine is a DWS proprietary software system that uses data from five leading ESG data providers (ISS-ESG, MSCI, ESG Book, Morningstar Sustainalytics and S&P Trucost), as well as ESG data from publicly available sources and proprietary DWS research.

#### DWS FSG Assessment

This sustainability indicator measures the weight of those companies in the fund or benchmark that are identified as ESG leaders or laggards. ESG leaders and laggards are identified in the DWS ESG Engine using a best-in-class ESG approach, which takes into account a wide range of environmental, social and corporate governance criteria (e. g. resource management, contribution to climate change, product responsibility, corporate ethics). Best-in-class means that issuers are rated relative to their reference group. The reference group is determined by the region (developed countries vs. emerging countries) and industry (not applicable to countries). The DWS ESG quality assessment ranks issuers on a scale of A-F, whereas a grade of A and B identifying ESG leaders and a grade of E and F ESG laggards.

#### **DWS Basic Exclusion Filter**

The implementation of DWS Basic Exclusions, seeks to eliminate securities from the investment universe if the issuer of the security does not meet the DWS Engine's DWS Basic Exclusions criteria. Hence the investor is not exposed to the financial return of the excluded securities. The impact of the exclusion on the investor's portfolio return cannot be guaranteed. Financial return considerations do, under no circumstance, influence the ESG exclusion process. It is possible that the information or data on which an exclusion is based is wrong, not available or not available in time. In the event of delayed information, the exclusion is not performed, but will be once the information is confirmed. Potential investors should confirm that the ESG rule framework that DWS applies is consistent with their expectations and views concerning ESG.

		transparent pursuant to Article 8 of the Regulation [EU] 2019/2088]
	DWS ESG Assessment methodology / exclusion criteria	Assessment <sup>1</sup> or revenue threshold <sup>2</sup>
	DWS Coal Policy (coal mining and power generation from coal ≥ 25% revenue; coal expansion plans) <sup>3</sup>	Non-compliant
DWS Group policies	DWS Controversial Weapons Policy (cluster munition, anti-personnel mines, biological and chemical weapons, depleted uranium weapons, nuclear weapons) <sup>4</sup>	Non-compliant
Controversial sectors	Manufacturing of products and/or provision of services in the defense industry	≥ 10%
excl. climate)	Manufacturing and/or distribution of civil handguns or ammunition	≥ 5%
exci. ciiiiatej	Manufacturing of tobacco products	≥ 5%
Climate-related	Mining of oil sand	≥ 5%
assessments	DWS Climate and Transition Risk Assessment (corporates & sovereigns)	No F
General ESG assessments	Freedom House Status (sovereigns)	No "Not free"
	Good Governance Assessment measured by DWS Norm Assessment (corporates)	No F / M
	Principal adverse impact indicators (PAII) <sup>5</sup>	PAII #4 / #10 / #14 / #168
Regulatory metrics	Share of sustainable investments (SFDR) <sup>6</sup>	Individual per fund
	Share of sustainable investments (EU Tax) <sup>7</sup>	0%

For ESG filter terminologies

#### 1) DWS Assessment scheme

The ESG database derives "A" to "F" letter coded assessments within different categories. Within each category, issuers receive one of six possible scores, with "A" being the highest score and "F" being the lowest score. If an issuer's score in one category is not considered eligible, the portfolio management is prohibited from investing in that issuer, even if it is eligible according to the other categories. For exclusion purposes, each letter score is considered individually and may result in exclusion of an issuer.

#### 2) Revenue threshold

Shown is the %-revenue threshold which, when it is greater or equal to, triggers an exclusion. The focus is usually on manufacturing or production, for example, in the case of oil sands, the extraction of oil.

#### 3) Coal

The filter excludes companies with coal expansion plans, such as additional coal extraction, production or use, based on an internal identification methodology. The aforementioned coal-related exclusions refer exclusively to so-called thermal coal, i.e. coal used in power plants for power generation.

**4) DWS Controversial Weapons Policy (DWS CW Policy)** predominantly covers Controversial Conventional Weapons (CCW). Other controversial weapons (CW) do not constitute controversial conventional weapons in the sense of this policy, however DWS deems these weapons controversial and excludes manufacturers with a nexus to those weapons from financial products applying certain ESG Filters.

Controversial weapons in DWS Basic Exclusion filter include CCW (cluster munition, anti-personnel mines as well as biological and chemical weapons), as well as depleted uranium weapons and nuclear weapons. Controversial weapons are any ownership interest, regardless of revenue. An ownership is identified as a weapons manufacturer (F), component manufacturer (E) or a relevant ownership structure with an "E" or "F" graded company (D).

#### 5) Principles adverse impact indicators (PAIIs)

Depending on the asset class of the fund and its product strategy, actively managed funds reporting under Article 8 or 9 SFDR can consider different PAIIs. For example, PAII 16 is only taken into account by funds investing in sovereign issuers.

#### 6) Share of sustainable investments according to SFDR Art. 2(17)

The methodology for determining the share of sustainable investments follows four steps. In order to identify sustainable investments, the first step is to examine whether a company has a positive contribution to the UN SDGs through its business activities. The measurement of business activities is usually based on a company's revenues, partly also based on a company's capital expenses (capex) or operating expenses (opex). The second step is to proof that the company does not have a negative impact on any social or environmental objective when carrying out its business activities (DNSH

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assessment). If this is the case, the third step is to examine whether the company meets principles of good governance: It will exemplarily be considered whether the company has the worst norm assessment (so-called "minimum safeguards"). One example is the fight against corruption. If this is also the case, the positive contribution of the company identified in the first step can ultimately be taken into account. Thus, the company's share of sustainable investments would contribute to the share of sustainable investments in the portfolio.

#### 7) Share of sustainable investments according to EU Taxonomy

The EU taxonomy aims to provide clarity on which economic activities are to be considered environmentally sustainable. For this purpose, a list of criteria for companies is used to define which economic activities or revenues contribute to the one of the six EU environmental goals. Due to a lack of data availability, DWS currently does not set a minimum percentage for environmentally sustainable investments according to EU Taxonomy in its actively managed funds.

#### 8) Investee countries subject to social violations (no. 16).

#### **DWS ESG Investment Standard Filter**

The implementation of DWS ESG Investment Standard filter, seeks to eliminate securities from the investment universe if the issuer of the security does not meet the DWS Engine's DWS ESG Investment Standard criteria. Hence the investor is not exposed to the financial return of the excluded securities. The impact of the exclusion on the investor's portfolio return cannot be guaranteed. Financial return considerations do, under no circumstance, influence the ESG exclusion process. It is possible that the information or data on which an exclusion is based is wrong, not available or not available in time. In the event of delayed information, the exclusion is not performed, but will be once the information is confirmed. Potential investors should confirm that the ESG rule framework that DWS applies is consistent with their expectations and views concerning ESG

#### DWS ESG Investment Standard



#### At least 51% of the sub-fund's net assets are invested in assets covered by the DWS ESG Investment Standard

		DWS ESG Investment Standard (transparent pursuant to Article & of the Regulation (EU) 2019/2088)
	DWS ESG Assessment methodology / exclusion criteria	Assessment <sup>1</sup> or revenue threshold <sup>2</sup>
	DWS Coal Policy (coal mining and power generation from coal ≥ 25% revenue; coal expansion plans) <sup>1</sup>	Non-compliant
DWS Group policies	DWS Controversial Weapons Policy (cluster munition, anti-personnel mines, biological and chemical weapons, depleted uranium weapons, nuclear weapons, incendiary bombs containing white phosphorus*) <sup>1</sup>	Non-compliant
	Manufacturing of products and/or provision of services in the defence industry	≥ 5%
	Manufacturing and/or distribution of civil handguns or ammunition	≥ 5%
Controversial sectors (excl.	Manufacturing of palm oil	≥ 5%
climate)	Manufacturing of tobacco products	≥ 5%
chinacej	Manufacturing of adult entertainment	≥ 5%
	Manufacturing of products in and/or provision of services for the gambling industry	≥ 5%
	Nuclear power generation and/or uranium mining and/or uranium enrichment	≥ 5%
	Coal mining <sup>1</sup>	≥ 1%
	Power generation from coal <sup>3</sup>	≥ 10%
	Extraction of crude oil	≥ 10%
limate-related	Unconventional extraction of crude oil and/or natural gas (including oil sand, oil shale/shale gas, Arctic drilling)	> 0%
ssessments	Mining and exploration of and services in connection with oil sand and oil shale	≥ 10%
	Coal mining and oil extraction	≥ 10%
	Power generation from and other use of fossil fuels (excluding natural gas)	≥ 10%
	DWS Climate and Transition Risk Assessment (corporates & sovereigns)	No F
	DWS ESG Quality Assessment (corporates & sovereigns)	No F
General ESG	Freedom House Status (sovereigns)	No "Not free"
assessments	UN Global Compact Assessment (corporates)	No "Fail"
	Good Governance Assessment measured by DWS Norm Assessment (corporates)	No F / M
Regulatory	Principal adverse impact indicators (PAII) <sup>5</sup>	PAH M1 / W2 / W3 / W4 / W10 / W14 / W16 <sup>8</sup>
netrics	Share of sustainable investments (SFDR) <sup>4</sup>	Individual per fund
	Share of sustainable investments (EU Taxonomy)?	0%

For illustrative purposes only. Please refer to the explanation of ESG filter terminologies regarding the footnote 1) – 8). \* Incendiary bombs containing white phosphorus are not included in the general part of DWS Controversial Weapons Policy but can be implemented on case-by-case decision. Source: DWS investment GmbH; as of April 2024.

#### 1) DWS Assessment scheme

The ESG database derives "A" to "F" letter coded assessments within different categories. Within each category, issuers receive one of six possible scores, with "A" being the highest score and "F" being the lowest score. If an issuer's score in one category is not considered eligible, the portfolio management is prohibited from investing in that issuer, even if it is eligible according to the other categories. For exclusion purposes, each letter score is considered individually and may result in exclusion of an issuer.

#### 2) Revenue threshold

Shown is the %-revenue threshold which, when it is greater or equal to, triggers an exclusion. The focus is usually on manufacturing or production, for example, in the case of oil sands, the extraction of oil.

#### 3) Coa

The filter excludes companies with coal expansion plans, such as additional coal extraction, production or use, based on an internal identification methodology. The aforementioned coal-related exclusions refer exclusively to so-called thermal coal, i.e., coal used in power plants for power generation.

**4) DWS Controversial Weapons Policy (DWS CW Policy)** predominantly covers Controversial Conventional Weapons (CCW). Other controversial weapons (CW) do not constitute controversial conventional weapons in the sense of this policy, however DWS deems these weapons controversial and excludes manufacturers with a nexus to those weapons from financial products applying certain ESG Filters.

Controversial weapons in DWS ESG Investment Standard filter include CCW (cluster munition, anti-personnel mines as well as biological and chemical weapons), as well as depleted uranium weapons and nuclear weapons, and incendiary bombs containing white phosphorus. Controversial weapons are any ownership interest, regardless of revenue. An ownership is identified as a weapons manufacturer (F), component manufacturer (E) or a relevant ownership structure with an "E" or "F" graded company (D). With respect to white phosphorus, those issuers identified as manufacturers or producers of essential components of incendiary bombs based on white phosphorus are excluded.

#### 5) Principles adverse impact indicators (PAIIs)

Depending on the asset class of the fund and its product strategy, actively managed funds reporting under Article 8 or 9 SFDR can consider different PAIIs. For example, PAII 16 is only taken into account by funds investing in sovereign issuers.

#### 6) Share of sustainable investments according to SFDR Art. 2(17)

The methodology for determining the share of sustainable investments follows four steps. In order to identify sustainable investments, the first step is to examine whether a company has a positive contribution to the UN SDGs through its business activities. The measurement of business activities is usually based on a company's revenues, partly also based on a company's capital expenses (capex) or operating expenses (opex). The second step is to proof that the company does not have a negative impact on any social or environmental objective when carrying out its business activities (DNSH assessment). If this is the case, the third step is to examine whether the company meets principles of good governance: It will exemplarily be considered whether the company has the worst norm assessment (so-called "minimum safeguards"). One example is the fight against corruption. If this is also the case, the positive contribution of the company identified in the first step can ultimately be taken into account. Thus, the company's share of sustainable investments would contribute to the share of sustainable investments in the portfolio.

#### 7) Share of sustainable investments according to EU Taxonomy

The EU taxonomy aims to provide clarity on which economic activities are to be considered environmentally sustainable. For this purpose, a list of criteria for companies is used to define which economic activities or revenues contribute to the one of the six EU environmental goals. Due to a lack of data availability, DWS currently does not set a minimum percentage for environmentally sustainable investments according to EU Taxonomy in its actively managed funds.

8) Investee countries subject to social violations (no. 16).

## **Summary Performance - CROCI Concentrated Strategies**

vs. MSCI World Value (EUR)

vs. MSCI World (EUR)

(as of 31 Jul. 2024)									
CROCI US Strategy								Live from	2 Feb. 2004
						Annı	ualised (if mo	ore than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI US	3.9%	4.4%	10.1%	9.2%	11.2%	8.5%	12.7%	10.3%	10.3%
MSCI USA Value	4.8%	7.6%	11.7%	12.2%	15.5%	6.8%	9.0%	8.3%	7.3%
S&P 500	1.2%	9.9%	14.5%	16.4%	21.6%	9.1%	14.4%	12.5%	9.5%
Excess Return vs. Benchmark									
vs. MSCI USA Value	-0.8%	-3.3%	-1.5%	-3.1%	-4.3%	1.7%	3.7%	1.9%	3.0%
vs. S&P 500	2.7%	-5.5%	-4.4%	-7.3%	-10.4%	-0.5%	-1.7%	-2.2%	0.8%
CROCI US Dividends Strategy								Live from 1	3 Mar. 2012
						Annı	ualised (if mo	ore than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI US Dividends	4.1%	6.5%	12.2%	12.6%	12.1%	8.2%	11.9%	11.5%	12.8%
MSCI USA High Dividend Yield	4.6%	6.8%	9.8%	10.7%	13.0%	5.9%	7.9%	8.8%	10.0%
S&P 500	1.2%	9.9%	14.5%	16.4%	21.6%	9.1%	14.4%	12.5%	13.2%
Excess Return vs. Benchmark									
vs. MSCI USA High Dividend Yield	-0.5%	-0.3%	2.4%	1.9%	-0.8%	2.3%	4.0%	2.6%	2.8%
vs. S&P 500	2.9%	-3.4%	-2.3%	-3.8%	-9.5%	-0.8%	-2.5%	-1.1%	-0.4%
CROCI Euro Strategy								Live from	2 Feb. 2004
						Annı	ualised (if mo	ore than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Euro	1.3%	-0.7%	0.3%	-0.7%	0.2%	1.2%	6.0%	7.4%	7.5%
MSCI EMU Value	2.8%	1.2%	8.3%	8.6%	11.4%	8.2%	7.7%	5.1%	4.7%
ESTOXX 50	-0.3%	0.0%	6.9%	10.1%	11.7%	8.7%	9.5%	7.2%	5.5%
Excess Return vs. Benchmark									
vs. MSCI EMU Value	-1.5%	-2.0%	-7.9%	-9.2%	-11.2%	-7.1%	-1.7%	2.3%	2.8%
vs. ESTOXX 50	1.6%	-0.8%	-6.6%	-10.7%	-11.5%	-7.5%	-3.5%	0.2%	1.9%
CROCI Japan Strategy								Live from	2 Feb. 2004
						Annı	ualised (if mo	ore than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Japan	0.5%	1.2%	4.7%	12.4%	17.9%	18.7%	18.3%	12.6%	9.0%
MSCI Japan Value	-0.1%	1.4%	13.6%	25.0%	30.3%	22.7%	17.5%	10.6%	7.8%
TOPIX 100	-1.3%	1.9%	12.1%	22.4%	26.5%	18.6%	16.6%	11.2%	6.8%
Excess Return vs. Benchmark									
vs. MSCI Japan Value	0.6%	-0.3%	-9.0%	-12.6%	-12.4%	-4.0%	0.8%	2.1%	1.2%
vs. TOPIX 100	1.8%	-0.7%	-7.4%	-10.1%	-8.6%	0.1%	1.7%	1.4%	2.2%
CROCI World EUR Strategy								Live from 2	9 Nov. 2010
						Annı	ualised (if mo	ore than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI World (EUR)	3.1%	3.1%	9.6%	11.4%	13.9%	11.6%	13.3%	11.0%	11.9%
MSCI World Value (EUR)	3.8%	5.9%	11.4%	13.6%	17.1%	10.3%	9.2%	8.7%	9.7%
MSCI World (EUR)	0.8%	7.2%	12.8%	16.1%	20.6%	10.1%	12.7%	11.9%	11.9%
Excess Return vs. Benchmark									
NACCINA - ald Malue (ELID)	0.00/	2.00/	1 00/	2 10/	2 20/	1 20/	4 10/	2 20/	2 20/

NB. CROCI Concentrated Strategies except CROCI Intellectual Capital underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. For Sectors, increased selection pool size in Europe and US and introduced sector buffer to reduce sector turnover.

-1.8%

-2.1%

-4.6%

-3.2%

1.3%

4.1%

0.6%

2.3%

2.3%

0.1%

-0.6%

2.3%

-2.8%

The CROCI REW Indices underwent minor implementation changes on 21 Sep. 2018: 1) Inclusion of Financials sector stocks which are covered by CROCI Team; 2) Excludes any secondary share classes – only one eligible share class per company will be included.

Returns include reinvestment of dividends net of withholding tax and are unhedged in currencies shown. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Where no currency is shown, returns are in respective region's local currency. Strategy performance prior to the live date is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight. Please refer to the disclosures for more information. Source: DWS, Bloomberg Finance LP

## Summary Performance - CROCI Concentrated Strategies (as of 31 Jul. 2024)

CROCI World USD Strategy								Live from 2	9 Nov. 2010
						Annı	ıalised (if mo	re than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI World (USD)	4.1%	4.3%	9.2%	9.2%	11.7%	8.3%	12.7%	8.7%	10.4%
MSCI World Value (USD)	4.8%	7.2%	11.0%	11.3%	14.9%	7.0%	8.6%	6.5%	8.1%
MSCI World (USD)	1.8%	8.5%	12.4%	13.7%	18.3%	6.8%	12.0%	9.5%	10.3%
Excess Return vs. Benchmark									
vs. MSCI World Value (USD)	-0.7%	-2.8%	-1.8%	-2.1%	-3.2%	1.3%	4.1%	2.2%	2.2%
vs. MSCI World (USD)	2.4%	-4.1%	-3.2%	-4.5%	-6.6%	1.4%	0.6%	-0.8%	0.1%
CROCI Sectors Plus EUR Strategy								Live from 1	8 Nov. 2015
CROCI Sectors Plus EOR Strategy						Anni	ıalised (if mo		
	1M	3M	6M	YTD	1Y .	3Y	5Y	10Y	Since Live
CROCI Sectors Plus (EUR)	1.7%	-0.7%	6.0%	2.7%	6.9%	10.8%	18.0%	12.2%	13.1%
MSCI World Value (EUR)	3.8%	5.9%	11.4%	13.6%	17.1%	10.8%	9.2%	8.7%	7.8%
MSCI World (EUR)	0.8%	7.2%	12.8%	16.1%	20.6%	10.1%	12.7%	11.9%	10.7%
Excess Return vs. Benchmark	0.6%	7.270	12.0%	10.170	20.0%	10.1%	12.770	11.970	10.7%
vs. MSCI World Value (EUR)	-2.0%	-6.6%	-5.4%	-10.9%	-10.2%	0.5%	8.8%	3.4%	5.2%
vs. MSCI World (EUR)	1.0%	-7.9%	-5.4% -6.8%	-10.9%	-10.2%	0.5%	5.3%	0.3%	2.4%
vs. Misci World (EOR)	1.0%	-7.9%	-0.8%	-13.4%	-13.7%	0.7%	5.5%	0.5%	2.4%
CROCI Sectors Plus USD Strategy								Live from 1	8 Nov. 2015
						Annı	ıalised (if mc	ore than 1 Y	ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Sectors Plus (USD)	2.7%	0.5%	5.6%	0.6%	4.9%	7.5%	17.3%	9.8%	13.3%
MSCI World Value (USD)	4.8%	7.2%	11.0%	11.3%	14.9%	7.0%	8.6%	6.5%	8.0%
MSCI World (USD)	1.8%	8.5%	12.4%	13.7%	18.3%	6.8%	12.0%	9.5%	10.9%
Excess Return vs. Benchmark									
vs. MSCI World Value (USD)	-2.1%	-6.7%	-5.4%	-10.7%	-10.0%	0.5%	8.7%	3.3%	5.2%
vs. MSCI World (USD)	0.9%	-8.0%	-6.8%	-13.1%	-13.4%	0.7%	5.2%	0.3%	2.4%
CROCI Global Dividends EUR Strategy								Live from 1	5 Mar. 2012
ender diobal bividents bott strategy	_					Δnnı	ıalised (if mo		
	1M	3M	6M	YTD	1Y .	3Y	5Y	10Y	Since Live
CROCI Global Dividends (EUR)	2.5%	0.5%	6.7%	8.3%	10.0%	10.3%	8.3%	8.4%	9.6%
MSCI World High Dividend Yield (EUR)	3.9%	5.1%	8.9%	11.3%	12.9%	8.8%	8.0%	8.4%	9.3%
MSCI World (EUR)	0.8%	7.2%	12.8%	16.1%	20.6%	10.1%	12.7%	11.9%	12.1%
Excess Return vs. Benchmark	0.070	7.270	12.070	10.170	20.070	10.170	12.770	11.570	12.170
vs. MSCI World High Dividend Yield (EUR)	-1.4%	-4.6%	-2.2%	-3.0%	-2.9%	1.5%	0.2%	0.0%	0.3%
vs. MSCI World (EUR)	1.7%	-6.7%	-6.1%	-7.8%	-10.5%	0.1%	-4.4%	-3.5%	-2.5%
	2,0	01770	0.270	7.070	10.575	0.270			
CROCI Global Dividends USD Strategy									5 Mar. 2012
							ialised (if mo		
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Global Dividends (USD)	3.5%	1.7%	6.3%	6.1%	8.0%	7.0%	7.6%	6.1%	8.0%
MSCI World High Dividend Yield (USD)	4.9%	6.4%	8.5%	9.0%	10.8%	5.5%	7.4%	6.1%	7.6%
MSCI World (USD)	1.8%	8.5%	12.4%	13.7%	18.3%	6.8%	12.0%	9.5%	10.4%
Excess Return vs. Benchmark									
vs. MSCI World High Dividend Yield (USD)	-1.4%	-4.7%	-2.2%	-2.9%	-2.8%	1.4%	0.2%	0.0%	0.3%
vs. MSCI World (USD)	1.8%	-6.8%	-6.1%	-7.6%	-10.4%	0.1%	-4.4%	-3.4%	-2.5%

NB. CROCI Concentrated Strategies except CROCI Intellectual Capital underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. For Sectors, increased selection pool size in Europe and US and introduced sector buffer to reduce sector turnover.

The CROCI REW Indices underwent minor implementation changes on 21 Sep. 2018: 1) Inclusion of Financials sector stocks which are covered by CROCI Team; 2) Excludes any secondary share classes – only one eligible share class per company will be included.

Returns include reinvestment of dividends net of withholding tax and are unhedged in currencies shown. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Where no currency is shown, returns are in respective region's local currency. Strategy performance prior to the live date is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight. Please refer to the disclosures for more information. Source: DWS, Bloomberg Finance LP

# Summary Performance - CROCI Concentrated Strategies (as of 31 Jul. 2024)

-1.5%

0.6%

vs. MSCI AC World (USD)

CROCI Intellectual Capital EUR Strategy								Live from	15 Apr. 2019
						Annı	ualised (if mo	ore than 1 \	'ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Intellectual Capital (EUR)	-0.8%	7.4%	13.9%	18.1%	22.9%	9.1%	14.3%	14.7%	14.5%
MSCI World (EUR)	0.8%	7.2%	12.8%	16.1%	20.6%	10.1%	12.7%	11.9%	12.7%
MSCI AC World (EUR)	0.6%	6.8%	12.9%	15.5%	19.2%	9.0%	11.7%	11.1%	11.6%
Excess Return vs. Benchmark									
vs. MSCI World (EUR)	-1.6%	0.2%	1.1%	2.1%	2.4%	-1.0%	1.6%	2.8%	1.8%
vs. MSCI AC World (EUR)	-1.4%	0.5%	1.0%	2.7%	3.7%	0.1%	2.6%	3.6%	2.9%
CROCI Intellectual Capital USD Strategy								Live from	15 Apr. 2019
						Annı	ualised (if mo	re than 1 \	′ear)
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Intellectual Capital (USD)	0.2%	8.6%	13.4%	15.7%	20.7%	5.8%	13.7%	12.3%	13.5%
MSCI World (USD)	1.8%	8.5%	12.4%	13.7%	18.3%	6.8%	12.0%	9.5%	11.7%
MSCI AC World (USD)	1.6%	8.1%	12.4%	13.1%	17.0%	5.7%	11.0%	8.7%	10.6%
Excess Return vs. Benchmark									
vs. MSCI World (USD)	-1.6%	0.2%	1.1%	2.0%	2.3%	-1.0%	1.6%	2.8%	1.8%

1.0%

2.6%

3.6%

0.1%

2.6%

3.6%

2.9%

NB. CROCI Concentrated Strategies except CROCI Intellectual Capital underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. For Sectors, increased selection pool size in Europe and US and introduced sector buffer to reduce sector turnover.

The CROCI REW Indices underwent minor implementation changes on 21 Sep. 2018: 1) Inclusion of Financials sector stocks which are covered by CROCI Team; 2) Excludes any secondary share classes – only one eligible share class per company will be included.

Returns include reinvestment of dividends net of withholding tax and are unhedged in currencies shown. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Where no currency is shown, returns are in respective region's local currency. Strategy performance prior to the live date is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight. Please refer to the disclosures for more information. Source: DWS, Bloomberg Finance LP

Total Assets Following CROCI Strategies (EUR 5,989million) *								
Strategies	Assets(€ mn)¹	Strategies	Assets(€ mn)¹					
CROCI US	1,207	CROCI Global Dividends	914					
CROCI Euro	351	CROCI US Dividends	1,266					
CROCI Japan	203	CROCI International	455					
CROCI World	364	CROCI REW	199					
CROCI Sectors	851	CROCI Asia-Pacific	139					
CROCI Intellectual Capital	39							

<sup>\*</sup>Include assets for CROCI UK Index not shown in above table <sup>1</sup> Total assets following the CROCI strategies

Source: DWS, 28 June 2024



## Attribution Table July 2024 – CROCI Concentrated Strategies

#### Return Attribution Summary (28 Jun. 2024 - 31 Jul. 2024)

					Sector Al	location <sup>3</sup>	Stock Sele	Stock Selection <sup>4</sup>	
Strategy	Benchmark	Net Total Returns <sup>1</sup>	Active Returns <sup>1</sup>	Sources of Active Returns <sup>2</sup>	Positive Contributors	Negative Contributors	Positive Contributors	Negative Contributors	
CROCI US	MSCI USA Value	3.92%	-0.83%	Allocation (-0.98%) Selection (0.13%) Currency (0.00%)	IT (0.10%) UW	Financials (-0.40%) UW Energy (-0.22%) OW Communication Svcs (-0.15%) OW	D.R. Horton (0.51%) OW Ss&C Technologies (0.40%) OW WB Dicovery (0.38%) OW	Home Depot (-0.30%) UV Unitedhealth (-0.26%) UV Delta Air Lines (-0.22%) OV	
CROCI US Dividends	MSCI USA HDY	4.12%	-0.52%	Allocation (-0.67%) Selection (0.15%) Currency (0.00%)	IT (0.27%) UW Health Care (0.10%) OW Consumer Disc. (0.02%) OW	Financials (-0.46%) UW Energy (-0.26%) OW Utilities (-0.16%) UW	Bristol-Myers (0.39%) OW Gilead Sciences (0.28%) OW Amdocs (0.27%) OW	Home Depot (-0.30%) UV Philip Morris (-0.27%) UV Pfizer (-0.27%) UV	
CROCI Euro	MSCI EMU Value	1.27%	-1.54%	Allocation (-0.48%) Selection (-1.00%) Currency (0.00%)	Health Care (0.14%) OW Utilities (0.10%) OW Industrials (0.04%) OW	Financials (-0.35%) UW Energy (-0.14%) OW Consumer Disc. (-0.11%) OW	Kerry (0.41%) OW Neste Oyj (0.33%) OW Merck Kgaa (0.23%) OW	Kering (-0.61%) OW STM (-0.58%) OW Ryanair (-0.37%) OW	
CROCI Japan	MSCI Japan Value	0.48%	0.59%	Allocation (-1.32%) Selection (1.91%) Currency (0.00%)	Health Care (0.41%) OW Energy (0.06%) UW Consumer Staples (0.02%) OW	Financials (-0.50%) UW Consumer Disc. (-0.47%) OW Utilities (-0.42%) OW	Toyota Motor (0.67%) UW Chugai Pharma (0.60%) OW Otsuka (0.50%) OW	Subaru (-0.28%) OV Seven & I (-0.24%) OV Astellas Pharma (-0.22%) OV	
CROCI World Value	MSCI World Value USD	4.12%	-0.65%	Allocation (-0.82%) Selection (0.17%) Currency (0.00%)	Health Care (0.21%) OW Industrials (0.01%) OW Communication Svcs (0.00%) UW	Financials (-0.38%) UW Energy (-0.21%) OW Consumer Disc. (-0.16%) OW	Charter Comms (0.27%) OW D.R. Horton (0.20%) OW WB Dicovery (0.17%) OW	Unitedhealth (-0.29%) UN Dell Technologies (-0.17%) ON STM (-0.16%) ON	
CROCI Sectors Plus	MSCI World Value USD	2.69%	-2.08%	Allocation (-0.46%) Selection (-2.06%) Currency (0.69%)	Utilities (0.68%) OW IT (0.37%) UW Consumer Disc. (0.15%) UW	Energy (-0.72%) OW Financials (-0.38%) UW Health Care (-0.37%) UW	Kraft HeinZ (0.26%) OW Engie (0.25%) OW J M Smucker (0.24%) OW	Seven & I (-0.26%) OV Philip Morris (-0.25%) UV Repsol (-0.24%) OV	
CROCI Global Dividends	MSCI World HDY USD	3.52%	-1.38%	Allocation (-0.50%) Selection (-1.60%) Currency (0.81%)	Health Care (0.35%) OW Consumer Staples (0.07%) UW Industrials (0.02%) OW	Materials (-0.27%) OW Financials (-0.20%) UW Utilities (-0.17%) UW	Bristol-Myers (0.33%) OW Toyota Motor (0.25%) UW Gilead Sciences (0.23%) OW	Kering (-0.36%) OV Abbvie (-0.34%) UV Subaru (-0.27%) OV	
CROCI Intellectual Capital	MSCI World USD	0.16%	-1.60%	Allocation (-1.58%) Selection (-0.24%) Currency (0.17%)	Health Care (0.12%) OW	Financials (-0.45%) UW Communication Svcs (-0.45%) OW IT (-0.35%) OW	Microsoft (0.27%) UW Nvidia (0.25%) UW Eli Lilly And (0.13%) UW	Apple (-0.17%) UV Unitedhealth (-0.16%) UV Sk Hynix (-0.15%) OV	

Source: DWS, Bloomberg, MSCI Barra. 31 Jul. 2024

<sup>1 &#</sup>x27;Net Total Return' is the total return of the CROCI Strategy gross of product fees but including reinvested dividends net of withholding tax. 'Active Return' shows excess return of the CROCI Strategy relative to its benchmark

<sup>&</sup>lt;sup>2</sup> Sources of Active Return' shows contributions to 'Active Return' resulting from Sector Allocation, Stock Selections within a sector, and/or difference in Currency exposures relative to benchmark. The calculations are performed using the MSCI Barra Model and may vary from actual strategy active return due to differences in computational methodology.

<sup>&</sup>lt;sup>3</sup> 'Sector Allocation' shows the top three positive/negative sectors' contribution to Active return in Local currency (shown in parenthesis), due to difference in Sector exposures (Overweight-OW / Underweight-UW) relative to benchmark.

<sup>4 &#</sup>x27;Stock Selection' shows the top and bottom three companies' contribution to Active return in Local currency (shown in parenthesis), due to Overweight-OW / Underweight-UW positions of the stocks that out / underperform within a sector in the respective benchmark.

CROCI	Concei	ntrated	Strate	gies	

Past performance, whether live or simulated, is not a reliable indicator of future results. Performance is shown gross of fees and does not reflect investment advisory fees. Had such fees been deducted, returns would have been lower. Allocations are subject to change without notice. This document is intended purely

## **CROCI US Strategy**

Reflects the Total Return (gross of fees) of a basket of around 40 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap US stocks (excluding financial and real estate stocks) which are covered by the CROCI Team. The portfolio constituents are selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology.



The CROCI US Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

Returns in USD, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 2 Feb. 2004 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

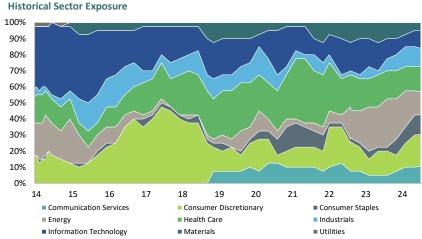
## **CROCI US Strategy**

Portfolio's Fundamental Characteristics FY1	
CROCI US	
Economic P/E	18.5
Accounting P/E	12.2
EV / NCI	2.2
Price / Book Value	2.7
CROCI (%)	11.7
Free Cash Flow Yield (%)	6.7
Financial Leverage (%)	29.5

Leading Cont	ributors	Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
D.R. Horton	0.67%	Merck & Co	-0.21%	
SS&C Technologies	0.41%	Delta Airlines	-0.21%	
WB Discovery	0.39%	HP Enterprise	-0.19%	
Bristol-My. Sq.	0.38%	Tapestry	-0.18%	
Viatris	0.31%	United Airlines	-0.15%	

Portfolio Characteristics (Trailing 12 Months)								
	CROCI US	MSCI USA Value	S&P 500					
Volatility (monthly)	14.5%	13.7%	14.5%					
Sharpe Ratio (5.58%)	0.39	0.72	1.11					
Dividend Yield	2.0%	2.1%	1.3%					
Correlation		0.88	0.60					
Beta (Daily returns)		1.12	0.67					
Maximum Drawdown <sup>2</sup>	-53.1%	-59.7%	-55.7%					
Max Drawdown Date	20 Nov. 2008	5 Mar. 2009	9 Mar. 2009					
Time to recovery (m)	29	50	43					
Turnover (one-way)	80.9%							





Active Sector Exposure vs. MSCI USA Value <sup>1</sup>						
Sector	Cum Fin/RE	Ex Fin/RE				
Communication Services	6.9%	5.7%				
Consumer Discretionary	12.9%	10.7%				
Consumer Staples	3.0%	0.0%				
Energy	7.2%	4.8%				
Financials	-20.0%	-				
Health Care	-0.3%	-5.5%				
Industrials	-0.2%	-4.1%				
Information Technology	-1.3%	-5.3%				
Materials	1.0%	-0.2%				
Real Estate	-4.6%	-				
Utilities	-4.6%	-6.1%				

The CROCI US Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 7 May 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

## **CROCI US Dividends Strategy**

Reflects the Total Return (gross of fees) of a basket of around 40 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap US stocks (excluding financial and real estate stocks) which are covered by the CROCI Team and which have above-median dividend yields while focusing on sustainable dividends. Sustainable dividend screens exclude stocks by low Cash Returns, high Financial Leverage and high Price Volatility. Those stocks that pass the sustainable dividends screens are then selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology.



The CROCI US Dividends Strategy underwent minor implementation change on 2 Jun. 2014 by introducing selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

Returns in USD, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 13 Mar. 2012 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

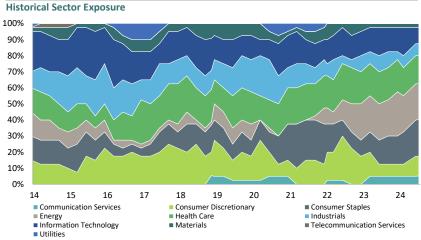
## **CROCI US Dividends Strategy**

Portfolio's Fundamental Characteristics FY1			
CROCI US Dividends			
Economic P/E	22.1		
Accounting P/E	13.8		
EV / NCI	2.5		
Price / Book Value	3.4		
CROCI (%)	11.4		
Free Cash Flow Yield (%)	6.2		
Financial Leverage (%)	23.8		

Leading Contributors		Lagging Contributors	
Stocks	Contribution	Stocks	Contribution
Bristol-My. Sq.	0.39%	Merck & Co	-0.20%
Lowe's Comps	0.29%	Tapestry	-0.16%
Amdocs	0.28%	HP Enterprise	-0.14%
Gilead Sciences	0.28%	Paccar	-0.10%
Interpublic	0.26%	Coterra Energy	-0.08%

Portfolio Characteristics (Trailing 12 Months)							
	CROCI US	MSCI USA High					
	Dividends	Dividend Yield	S&P 500				
Volatility (monthly)	12.8%	12.7%	14.5%				
Sharpe Ratio (5.58%)	0.51	0.59	1.11				
Dividend Yield	2.6%	5.8%	1.3%				
Correlation		0.90	0.54				
Beta (Daily returns)		0.99	0.51				
Maximum Drawdown <sup>2</sup>	-48.5%	-56.2%	-55.7%				
Max Drawdown Date	9 Mar. 2009	5 Mar. 2009	9 Mar. 2009				
Time to recovery (m)	12	34	43				
Turnover (one-way)	57.8%						





Active Sector Exposure vs. MSCI USA HDY1						
Sector	Cum Fin/RE	Ex Fin/RE				
Communication Services	1.7%	1.3%				
Consumer Discretionary	2.8%	1.7%				
Consumer Staples	5.0%	3.2%				
Energy	10.1%	8.9%				
Financials	-9.5%	-				
Health Care	6.6%	5.5%				
Industrials	-7.1%	-8.6%				
Information Technology	-6.6%	-8.3%				
Materials	0.6%	0.4%				
Utilities	-3.6%	-4.0%				

The CROCI US Dividends Strategy underwent minor implementation change on 2 Jun. 2014 by introducing selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 13 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

## **CROCI Euro Strategy**

Reflects the Total Return (gross of fees) of a basket of around 30 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in the Euro region (excluding financial and real estate stocks) which are covered by the CROCI Team. The portfolio constituents are selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology.



The CROCI Euro Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

Returns in EUR, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 2 Feb. 2004 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

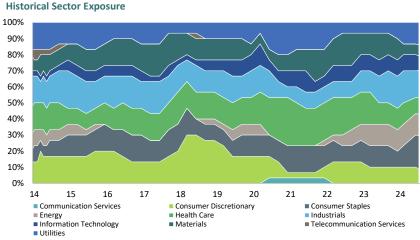
## **CROCI Euro Strategy**

Portfolio's Fundamental Characteristics FY1				
CROCI Euro				
Economic P/E	22.0			
Accounting P/E	11.5			
EV / NCI	1.3			
Price / Book Value	1.4			
CROCI (%)	6.1			
Free Cash Flow Yield (%)	4.8			
Financial Leverage (%)	41.1			

Monthly Contributors							
Leading Co	ontributors	Lagging Contributors					
Stocks	Contribution	Stocks	Contribution				
Kerry Group	0.49%	Kering	-0.57%				
Neste	0.38%	STM	-0.53%				
Saint-Gobain	0.31%	Stellantis	-0.53%				
DHL Group	0.31%	Ryanair	-0.34%				
Engie	0.29%	Repsol YPF	-0.30%				

Portfolio Characteristics (Trailing 12 Months)							
MSCI FMII							
CROCI Euro	Value	ESTOXX 50					
13.0%	12.2%	13.2%					
-0.30	0.60	0.58					
2.5%	4.0%	2.7%					
	0.88	0.83					
	0.84	0.68					
-53.8%	-65.5%	-58.6%					
6 Mar. 2009	9 Mar. 2009	9 Mar. 2009					
57	149	73					
36.1%							
	CROCI Euro 13.0% -0.30 2.5%  -53.8% 6 Mar. 2009 57	MSCI EMU Value 13.0% 12.2% -0.30 0.60 2.5% 4.0% 0.88 0.84 -53.8% -65.5% 6 Mar. 2009 9 Mar. 2009 57 149					





Active Sector Exposure vs. MSCI EMU Value <sup>1</sup>						
Sector	Cum Fin/RE	Ex Fin/RE				
Communication Services	-6.5%	-10.0%				
Consumer Discretionary	0.8%	-3.6%				
Consumer Staples	14.8%	11.6%				
Energy	5.8%	1.6%				
Financials	-33.6%	-				
Health Care	3.7%	0.0%				
Industrials	3.2%	-4.4%				
Information Technology	8.1%	7.6%				
Materials	2.3%	-0.2%				
Real Estate	-1.9%	-				
Utilities	3.3%	-2.6%				

Histo	orical (	Countr	y Expos	ure						
100%	^									
90%										
80%								//		
70%	<b>.</b>									
60%										
50%										
40%	~									
30%										
20%										
10%										
0%										
	14	15	16	17	18	19	20 2	1 2	2 2	24
	■ Aus	stria	Belgium	■ Finland	■ France	■ Germany	Ireland	■ Italy	■ Nether	lands ■ Spain

Active Country Exposure vs. MSCI EMU Value <sup>1</sup>				
Country	Active Weight			
Austria	2.5%			
Belgium	1.5%			
Finland	1.9%			
France	2.8%			
Germany	1.1%			
Ireland	9.3%			
Italy	-4.8%			
Netherlands	-5.7%			
Portugal	-0.6%			
Spain	-7.7%			

The CROCI Euro Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 7 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

## **CROCI** Japan Strategy

Reflects the Total Return (gross of fees) of a basket of around 30 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap Japanese stocks (excluding financial and real estate stocks) which are covered by the CROCI Team. The portfolio constituents are selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology.



The CROCI Japan Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

Returns in JPY, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 2 Feb. 2004 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight. Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

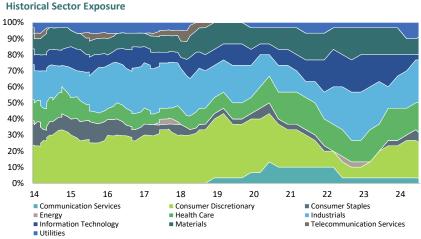
## **CROCI Japan Strategy**

Portfolio's Fundamental Characteristics FY1				
CROCI Japan				
Economic P/E	22.5			
Accounting P/E	15.0			
EV / NCI	1.3			
Price / Book Value	1.6			
CROCI (%)	5.9			
Free Cash Flow Yield (%)	4.5			
Financial Leverage (%)	18.6			

Leading Cor	ntributors	Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Chugai Pharma	0.60%	Subaru Corp	-0.41%	
Otsuka	0.50%	Seven & I	-0.24%	
Astellas Pharma	0.33%	Komatsu	-0.22%	
Shin-Etsu Chem.	0.27%	Panasonic	-0.18%	
Sekisui House	0.25%	Suzuki Motor	-0.16%	

Portfolio Characteristics (Trailing 12 Months)						
		MSCI Japan				
	CROCI Japan	Value	TOPIX 100 (TR)			
Volatility (monthly)	11.7%	12.8%	12.8%			
Sharpe Ratio (0.01%)	1.54	2.38	2.08			
Dividend Yield	2.4%	3.2%	2.8%			
Correlation		0.90	0.92			
Beta (Daily returns)		0.78	0.81			
Maximum Drawdown <sup>2</sup>	-61.2%	-57.8%	-62.8%			
Max Drawdown Date	27 Oct. 2008	12 Mar. 2009	12 Mar. 2009			
Time to recovery (m)	72	73	76			
Turnover (one-way)	59.6%					





Active Sector Exposure vs. MSCI Japan Value <sup>1</sup>					
Sector	Cum Fin/RE	Ex Fin/RE			
Communication Services	-5.7%	-9.7%			
Consumer Discretionary	8.1%	1.8%			
Consumer Staples	0.9%	-1.3%			
Energy	-1.8%	-2.6%			
Financials	-25.8%	-			
Health Care	15.7%	14.3%			
Industrials	2.6%	-7.9%			
Information Technology	-3.7%	-6.9%			
Materials	7.4%	6.0%			
Real Estate	-4.9%	-			
Utilities	7.2%	6.4%			

The CROCI Japan Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 10 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

## **CROCI World Value EUR Strategy**

Reflects the Total Return (gross of fees) of a basket of around 100 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in Developed countries (excluding financial and real estate stocks) which are covered by the CROCI Team. The portfolio constituents are selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology. In addition, the selected stocks aim to have a regional exposure which is materially the same as the benchmark index and a sector exposure of no more than 25 stocks per global sector.



The CROCI World Value EUR Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

Returns in EUR, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 29 Nov. 2010 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS: Bloomberg Finance LP: Factset Research Systems Inc. Data as of 31 Jul. 2024.

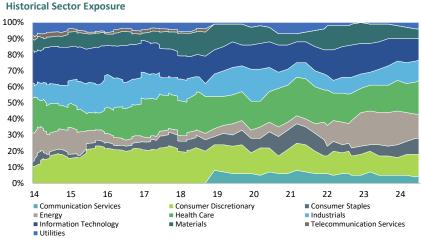
## **CROCI World Value EUR Strategy**

Portfolio's Fundamental Characteristics FY1				
CROCI World Value				
Economic P/E	21.6			
Accounting P/E	12.9			
EV / NCI	1.9			
Price / Book Value	2.6			
CROCI (%)	8.8			
Free Cash Flow Yield (%)	5.9			
Financial Leverage (%)	29.6			

Leading Co	ntributors	Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Charter Comm.	0.28%	Dell	-0.17%	
D.R. Horton	0.27%	Stellantis	-0.16%	
Otsuka	0.23%	STM	-0.16%	
WB Discovery	0.16%	Ryanair	-0.10%	
Roche	0.16%	Dollar General	-0.10%	

Portfolio Characteristics (Trailing 12 Months)					
	CROCI World Value (EUR)	MSCI World Value (EUR)	MSCI World (EUR)		
Volatility (monthly)	11.2%	9.4%	10.4%		
Sharpe Ratio (4.08%)	0.87	1.38	1.60		
Dividend Yield	2.4%	2.8%	1.8%		
Correlation		0.93	0.74		
Beta (Daily returns)		1.09	0.74		
Maximum Drawdown <sup>2</sup>	-47.1%	-58.3%	-53.4%		
Max Drawdown Date	20 Nov. 2008	9 Mar. 2009	9 Mar. 2009		
Time to recovery (m)	16	51	48		
Turnover (one-way)	58.3%				





Active Sector Exposure vs. MSCI World Value <sup>1</sup>					
Sector	Cum Fin/RE	Ex Fin/RE			
Communication Services	0.4%	-1.3%			
Consumer Discretionary	6.7%	4.1%			
Consumer Staples	1.2%	-2.2%			
Energy	7.4%	4.4%			
Financials	-24.0%	-			
Health Care	7.4%	2.1%			
Industrials	1.0%	-3.6%			
Information Technology	4.0%	0.3%			
Materials	1.0%	-1.0%			
Real Estate	-4.2%	-			
Utilities	-1.0%	-2.9%			
<u> </u>					

Histo	orical (	Country	Exposu	·e							
100%											
90%											
80%											
70%											
60%											
50%											
40%	m			~ ~							
30%											
20%			~	`\							
10%	~ -		. —				~ (		~~		
0%			$\sim$ $\sim$		~	_					
	14	15	16	17	18	19	20	21	22	23	24
	Austr	alia 🔳 Car	nada ■ Eur	ozone ■ H	long Kong	■ Japan ■	Rest of Eur	ope Sing	gapore S	witzerland	■ UK ■ US

Active Country Exposure vs. MSCI World Value <sup>1</sup>				
Country	Active Weight			
Australia	0.2%			
Canada	-1.0%			
Eurozone	0.6%			
Hong Kong	0.6%			
Israel	-0.2%			
Japan	0.2%			
New Zealand	0.0%			
Rest of Europe	-0.1%			
Singapore	-0.4%			
Switzerland	-1.5%			
UK	-0.8%			
US	2.4%			

The CROCI World Value EUR Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 17 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

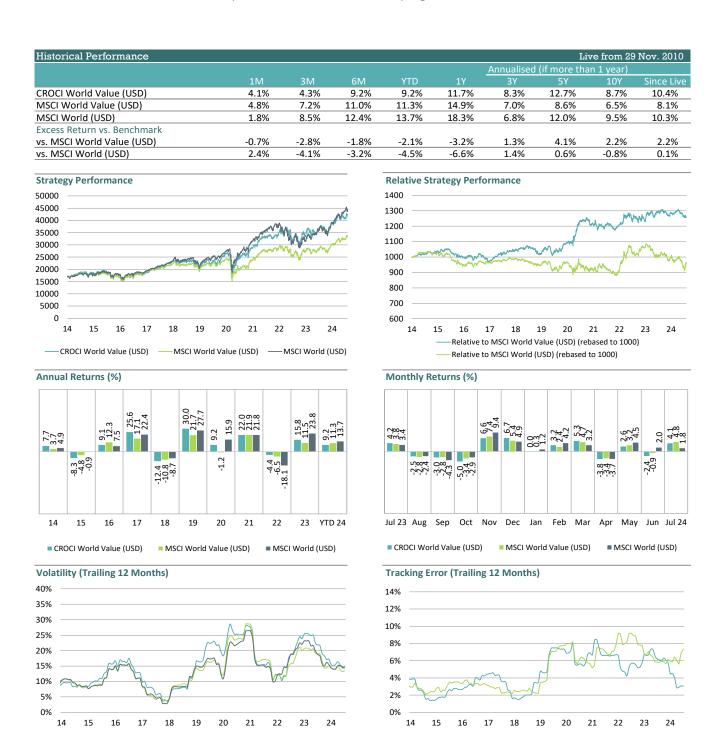
Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

#### **CROCI World Value USD Strategy**

CROCI World Value (USD)

MSCI World Value (USD)

Reflects the Total Return (gross of fees) of a basket of around 100 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in Developed countries (excluding financial and real estate stocks) which are covered by the CROCI Team. The portfolio constituents are selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology. In addition, the selected stocks aim to have a regional exposure which is materially the same as the benchmark index and a sector exposure of no more than 25 stocks per global sector.



The CROCI World Value USD Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

-MSCI World (USD)

Returns in USD, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 29 Nov. 2010 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS: Bloomberg Finance LP: Factset Research Systems Inc. Data as of 31 Jul. 2024.

Relative to MSCI World Value (USD)

Past performance, whether live or simulated, is not a reliable indicator of future results. Performance is shown gross of fees and does not reflect investment advisory fees. Had such fees been deducted, returns would have been lower. Allocations are subject to change without notice. This document is intended purely as marketing material for professional/qualified investors only. This document is strictly confidential. This information is intended for informational purposes only and does not constitute investment advice, a recommendation, an offer or solicitation. No distribution is allowed into the USA.

Relative to MSCI World (USD)

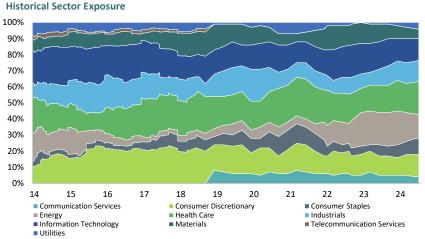
## **CROCI World Value USD Strategy**

Portfolio's Fundamental Characteristics FY1				
CROCI World Value				
CROCI World value				
Economic P/E	21.6			
Accounting P/E	12.9			
EV / NCI	1.9			
Price / Book Value	2.6			
CROCI (%)	8.8			
Free Cash Flow Yield (%)	5.9			
Financial Leverage (%)	29.6			

Leading Co	ntributors	Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Charter Comm.	0.29%	Dell	-0.16%	
D.R. Horton	0.28%	Stellantis	-0.15%	
Otsuka	0.24%	STM	-0.15%	
WB Discovery	0.17%	Ryanair	-0.09%	
Roche	0.17%	Dollar General	-0.09%	

Portfolio Characteristics (Trailing 12 Months)						
	CROCI World Value (USD)	MSCI World Value (USD)	MSCI World (USD)			
Volatility (monthly)	14.7%	13.4%	14.4%			
Sharpe Ratio (5.58%)	0.42	0.70	0.89			
Dividend Yield	2.4%	2.7%	1.8%			
Correlation		0.94	0.77			
Beta (Daily returns)		1.09	0.81			
Maximum Drawdown <sup>2</sup>	-52.7%	-61.2%	-57.8%			
Max Drawdown Date	20 Nov. 2008	9 Mar. 2009	9 Mar. 2009			
Time to recovery (m)	17	56	51			
Turnover (one-way)	58.3%					





Active Sector Exposure vs	. MSCI World \	/alue¹
Sector	Cum Fin/RE	Ex Fin/RE
Communication Services	0.4%	-1.3%
Consumer Discretionary	6.7%	4.1%
Consumer Staples	1.2%	-2.2%
Energy	7.4%	4.4%
Financials	-24.0%	-
Health Care	7.4%	2.1%
Industrials	1.0%	-3.6%
Information Technology	4.0%	0.3%
Materials	1.0%	-1.0%
Real Estate	-4.2%	-
Utilities	-1.0%	-2.9%

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7 18	19	20	21	22	23	24
16 17	16 17 18	16 17 18 19	16 17 18 19 20	16 17 18 19 20 21	16 17 18 19 20 21 22	16 17 18 19 20 21 22 23

Active Country Exposure vs. MSCI	World Value <sup>1</sup>
Country	Active Weight
Australia	0.2%
Canada	-1.0%
Eurozone	0.6%
Hong Kong	0.6%
Israel	-0.2%
Japan	0.2%
New Zealand	0.0%
Rest of Europe	-0.1%
Singapore	-0.4%
Switzerland	-1.5%
UK	-0.8%
US	2.4%

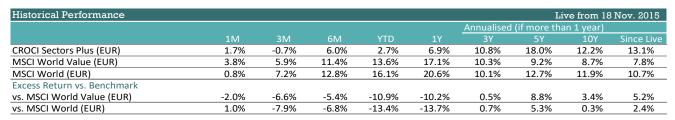
The CROCI World Value USD Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 17 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

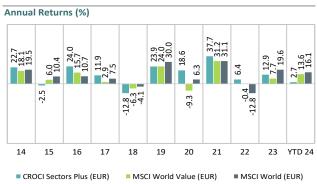
#### **CROCI Sectors Plus EUR Strategy**

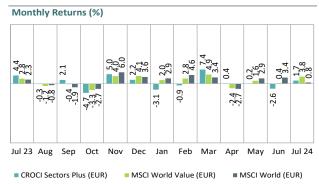
Reflects the Total Return (gross of fees) of a basket of around 30 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in US, Europe and Japan (excluding financial and real estate stocks) which are covered by the CROCI Team. Three sectors (out of nine, globally) are selected, based on low sector median economic P/E. Then, 10 companies are selected from each of these three sectors on the basis of low trailing 12-months CROCI price earnings ratio (P/E).















The CROCI Sectors Plus EUR Strategy was inherited from CROCI Sectors EUR Strategy on 18 Nov. 2015. The simulated performance shown prior to this date reflects the performance of CROCI Sectors EUR Strategy, which was run on live basis since 31 Mar. 2005. The CROCI Sectors EUR Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover; 3) Increased selection pool size in Europe and US; 4) Introduction of sector buffers to reduce sector turnover; 5) removal of "backfill rule". Please refer to page 3 for more details regarding these changes.

Returns in EUR, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date for CROCI Sectors EUR Strategy (31 Mar. 2005) is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

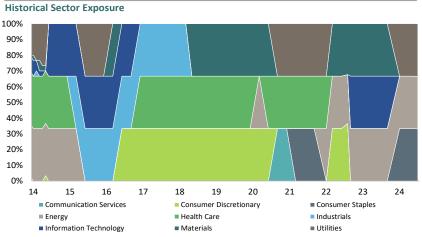
## **CROCI Sectors Plus EUR Strategy**

Portfolio's Fundamental Characteristics FY	1
CROCI Sectors Plus	
Economic P/E	22.6
Accounting P/E	10.4
EV / NCI	1.1
Price / Book Value	1.5
CROCI (%)	4.7
Free Cash Flow Yield (%)	5.1
Financial Leverage (%)	45.0

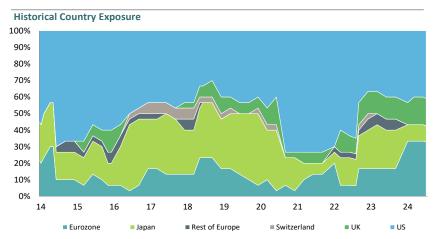
Monthly Contributors				
Leading Contributors		Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Engie	0.30%	Repsol YPF	-0.29%	
Kraft Heinz Co.	0.27%	Henkel	-0.16%	
SSE	0.27%	Coterra Energy	-0.14%	
Ahold Delhaize	0.26%	BP	-0.10%	
RWE	0.25%	Seven & I	-0.07%	

Portfolio Characteristics (Trailing 12 Months)				
	CROCI Sectors Plus (EUR)	MSCI World Value (EUR)	MSCI World (EUR)	
Volatility (monthly)	11.8%	9.4%	10.4%	
Sharpe Ratio (4.08%)	0.24	1.38	1.60	
Dividend Yield	3.1%	2.8%	1.8%	
Correlation		0.65	0.41	
Beta (Daily returns)		0.80	0.44	
Maximum Drawdown <sup>2</sup>	-42.0%	-58.3%	-53.4%	
Max Drawdown Date	9 Mar. 2009	9 Mar. 2009	9 Mar. 2009	
Time to recovery (m)	18	51	48	
Turnover (one-way)	90.0%			





Active Sector Exposure vs. MSCI World Value <sup>1</sup>				
Sector	Cum Fin/RE	Ex Fin/RE		
Communication Services	-4.2%	-5.9%		
Consumer Discretionary	-6.7%	-9.3%		
Consumer Staples	24.4%	21.0%		
Energy	25.6%	22.6%		
Financials	-24.0%	-		
Health Care	-13.6%	-18.9%		
Industrials	-11.7%	-16.3%		
Information Technology	-9.5%	-13.2%		
Materials	-5.0%	-6.9%		
Real Estate	-4.2%	-		
Utilities	28.8%	26.9%		
	•			



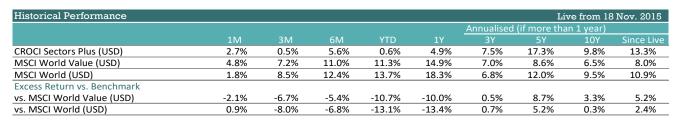
Active Country Exposure vs. MSCI World Value <sup>1</sup>				
Country	Active Weight			
Australia	-1.8%			
Canada	-3.1%			
Eurozone	24.2%			
Hong Kong	-0.5%			
Israel	-0.2%			
Japan	3.7%			
New Zealand	0.0%			
Rest of Europe	-1.0%			
Singapore	-0.4%			
Switzerland	-2.6%			
UK	11.9%			
US	-30.1%			

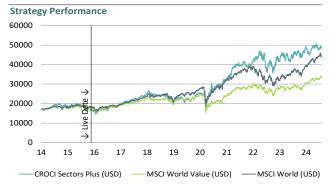
The CROCI Sectors Plus EUR Strategy was inherited from CROCI Sectors EUR Strategy on 18 Nov. 2015. The simulated performance shown prior to this date reflects the performance of CROCI Sectors EUR Strategy, which was run on live basis since 31 Mar. 2005. The CROCI Sectors EUR Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover; 3) Increased selection pool size in Europe and US; 4) Introduction of sector buffers to reduce sector turnover; 5) removal of "backfill rule". Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 17 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Mar. 2005 Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

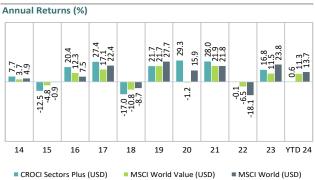
#### **CROCI Sectors Plus USD Strategy**

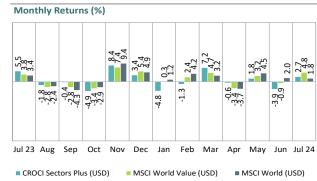
Reflects the Total Return (gross of fees) of a basket of around 30 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in US, Europe and Japan (excluding financial and real estate stocks) which are covered by the CROCI Team. Three sectors (out of nine, globally) are selected, based on low sector median economic P/E. Then, 10 companies are selected from each of these three sectors on the basis of low trailing 12-months CROCI price earnings ratio (P/E).















The CROCI Sectors Plus USD Strategy was inherited from CROCI Sectors USD Strategy on 18 Nov. 2015. The simulated performance shown prior to this date reflects the performance of CROCI Sectors USD Strategy, which was run on live basis since 31 Mar. 2005. The CROCI Sectors USD Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover; 3) Increased selection pool size in Europe and US; 4) Introduction of sector buffers to reduce sector turnover; 5) removal of "backfill rule". Please refer to page 3 for more details regarding these changes.

Returns in USD, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date for CROCI Sectors USD Strategy (31 Mar. 2005) is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024

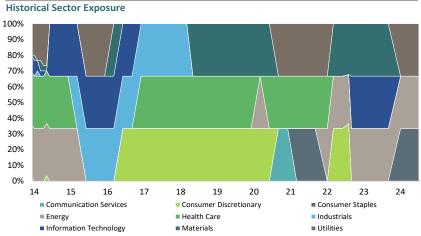
## **CROCI Sectors Plus USD Strategy**

Portfolio's Fundamental Characteristics FY1	
CROCI Sectors Plus	
Economic P/E	22.6
Accounting P/E	10.4
EV / NCI	1.1
Price / Book Value	1.5
CROCI (%)	4.7
Free Cash Flow Yield (%)	5.1
Financial Leverage (%)	45.0

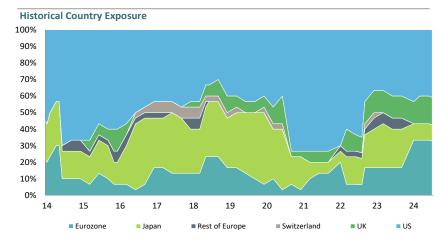
Leading Contributors		Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Engie	0.34%	Repsol YPF	-0.26%	
Kraft Heinz Co.	0.31%	Henkel	-0.13%	
SSE	0.30%	Coterra Energy	-0.11%	
Ahold Delhaize	0.29%	BP	-0.06%	
DTE Energy	0.29%	Seven & I	-0.04%	

Portfolio Characteristics (Trailing 12 Months)				
	CROCI Sectors Plus (USD)	MSCI World Value (USD)	MSCI World (USD)	
Volatility (monthly)	15.1%	13.4%	14.4%	
Sharpe Ratio (5.58%)	-0.04	0.70	0.89	
Dividend Yield	3.1%	2.7%	1.8%	
Correlation		0.72	0.51	
Beta (Daily returns)		0.92	0.59	
Maximum Drawdown <sup>2</sup>	-46.8%	-61.2%	-57.8%	
Max Drawdown Date	9 Mar. 2009	9 Mar. 2009	9 Mar. 2009	
Time to recovery (m)	20	56	51	
Turnover (one-way)	90.0%			





Active Sector Exposure vs. MSCI World Value <sup>1</sup>				
Sector	Cum Fin/RE	Ex Fin/RE		
Communication Services	-4.2%	-5.9%		
Consumer Discretionary	-6.7%	-9.3%		
Consumer Staples	24.4%	21.0%		
Energy	25.6%	22.6%		
Financials	-24.0%	-		
Health Care	-13.6%	-18.9%		
Industrials	-11.7%	-16.3%		
Information Technology	-9.5%	-13.2%		
Materials	-5.0%	-6.9%		
Real Estate	-4.2%	-		
Utilities	28.8%	26.9%		



Active Country Exposure vs. MSC	CI World Value <sup>1</sup>
Country	Active Weight
Australia	-1.8%
Canada	-3.1%
Eurozone	24.2%
Hong Kong	-0.5%
Israel	-0.2%
Japan	3.7%
New Zealand	0.0%
Rest of Europe	-1.0%
Singapore	-0.4%
Switzerland	-2.6%
UK	11.9%
US	-30.1%

The CROCI Sectors Plus USD Strategy was inherited from CROCI Sectors USD Strategy on 18 Nov. 2015. The simulated performance shown prior to this date reflects the performance of CROCI Sectors USD Strategy, which was run on live basis since 31 Mar. 2005. The CROCI Sectors USD Strategy underwent minor implementation changes on 2 Jun. 2014: 1) Change of reconstitution frequency from monthly to quarterly; 2) Introduction of selection buffers to reduce constituent turnover; 3) Increased selection pool size in Europe and US; 4) Introduction of sector buffers to reduce sector turnover; 5) removal of "backfill rule". Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 17 Jun. 2024. <sup>2</sup>Max drawdown was calculated since Mar. 2005. Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

## **CROCI Global Dividends EUR Strategy**

14 15

16

CROCI Global Dividends (EUR)

MSCI World (EUR)

18

19

21

22

MSCI World High Dividend Yield (EUR)

23

Reflects the Total Return (gross of fees) of a basket of around 50 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in Developed countries (excluding financial and real estate stocks) which are covered by the CROCI Team and which have above-median dividend yields while focusing on sustainable dividends. Sustainable dividend screens exclude stocks by low Cash Returns, high Financial Leverage and high Price Volatility. Those stocks that pass the sustainable dividends screens are then selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology.



The CROCI Global Dividends EUR Strategy underwent a minor implementation change on 2 Jun. 2014 by introducing selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

Returns in EUR, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 15 Mar. 2012 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS: Bloomberg Finance LP: Factset Research Systems Inc. Data as of 31 Jul. 2024.

Past performance, whether live or simulated, is not a reliable indicator of future results. Performance is shown gross of fees and does not reflect investment advisory fees. Had such fees been deducted, returns would have been lower. Allocations are subject to change without notice. This document is intended purely as marketing material for professional/qualified investors only. This document is strictly confidential. This information is intended for informational purposes only and does not constitute investment advice, a recommendation, an offer or solicitation. No distribution is allowed into the USA.

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Relative to MSCI World (EUR)

Relative to MSCI World High Dividend Yield (EUR)

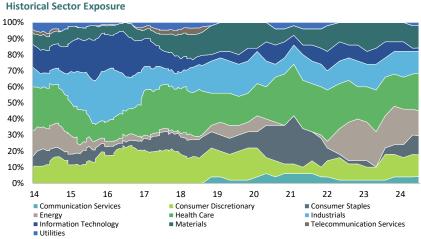
## **CROCI Global Dividends EUR Strategy**

Portfolio's Fundamental Characteristics FY1	
CROCI Global Dividends	
Economic P/E	19.1
Accounting P/E	11.6
EV / NCI	1.7
Price / Book Value	2.2
CROCI (%)	8.7
Free Cash Flow Yield (%)	6.7
Financial Leverage (%)	23.5

Monthly Contributors								
Leading Cor	tributors	Lagging Contributors						
Stocks	Contribution	Stocks	Contribution					
Roche	0.35%	Kering	-0.33%					
Astellas Pharma	0.35%	Stellantis	-0.31%					
Bristol-My. Sq.	0.30%	Merck & Co	-0.19%					
Sekisui House	0.28%	Subaru Corp	-0.15%					
Gilead Sciences	0.21%	Paccar	-0.10%					

Portfolio Characteristics (Trailing 12 Months)								
		MSCI World						
	CROCI Global	High Dividend	MSCI World					
	Dividends (EUR)	Yield (EUR)	(EUR)					
Volatility (monthly)	10.1%	8.4%	10.4%					
Sharpe Ratio (4.08%)	0.59	1.05	1.60					
Dividend Yield	3.1%	3.1%	1.8%					
Correlation		0.87	0.55					
Beta (Daily returns)		0.90	0.46					
Maximum Drawdown <sup>2</sup>	-44.3%	-59.9%	-53.4%					
Max Drawdown Date	9 Mar. 2009	9 Mar. 2009	9 Mar. 2009					
Time to recovery (m)	14	49	48					
Turnover (one-way)	67.8%							





Active Sector Exposure vs. MSCI World HDY <sup>1</sup>							
Sector	Cum Fin/RE	Ex Fin/RE					
Communication Services	-0.4%	-1.2%					
Consumer Discretionary	3.7%	2.0%					
Consumer Staples	-7.8%	-11.1%					
Energy	4.8%	3.0%					
Financials	-13.9%	-					
Health Care	9.8%	7.5%					
Industrials	3.2%	1.5%					
Information Technology	-3.5%	-4.4%					
Materials	8.5%	7.7%					
Real Estate	-0.4%	-					
Utilities	-3.9%	-4.9%					
	•						

Hist	orical (	Country	Exposui	·e							
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90%											
80%											
70%											
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	14	15	16	17	18	19	20	21	22	23	24
	Austra	alia = Cana	da <b>=</b> Euroz	one = Hon	g Kong Is	rael <b>=</b> Japa	n <b>R</b> est of	Europe = 9	ingapore I	Switzerlan	d ■ UK ■ US

Active Country Exposure vs. MSCI	World HDY <sup>1</sup>
Country	Active Weight
Australia	-1.1%
Canada	-2.4%
Eurozone	16.5%
Hong Kong	-0.9%
Israel	-0.2%
Japan	8.6%
New Zealand	0.0%
Rest of Europe	0.6%
Singapore	-1.0%
Switzerland	-0.4%
UK	3.2%
US	-22.8%

The CROCI Global Dividends EUR Strategy underwent a minor implementation change on 2 Jun. 2014 by introducing selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 17 May 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

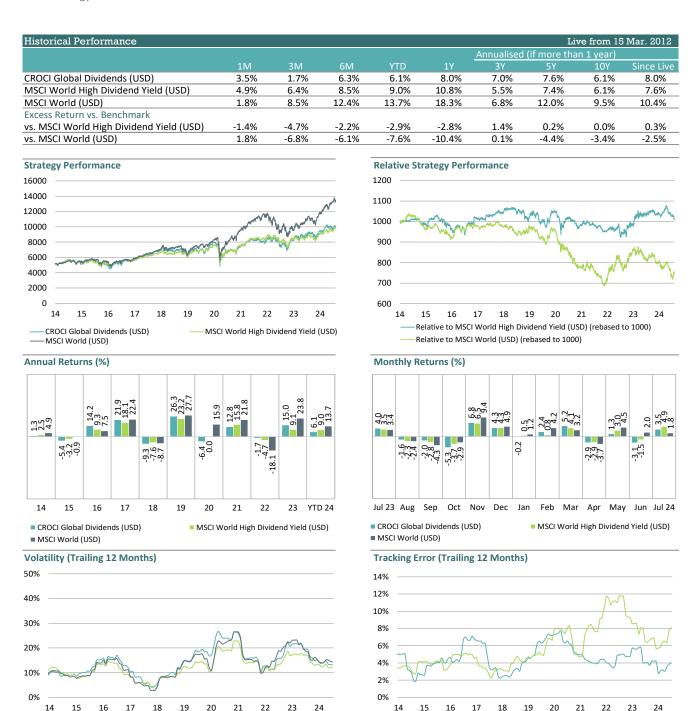
Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc.

## **CROCI Global Dividends USD Strategy**

CROCI Global Dividends (USD)

MSCI World (USD)

Reflects the Total Return (gross of fees) of a basket of around 50 equally-weighted stocks selected on a quarterly basis from a broad universe of large-cap stocks in Developed countries (excluding financial and real estate stocks) which are covered by the CROCI Team and which have above-median dividend yields while focusing on sustainable dividends. Sustainable dividend screens exclude stocks by low Cash Returns, high Financial Leverage and high Price Volatility. Those stocks that pass the sustainable dividends screens are then selected on the basis of low trailing 12-months CROCI price earnings ratio (P/E), according to the CROCI Methodology.



The CROCI Global Dividends USD Strategy underwent a minor implementation change on 2 Jun. 2014 by introducing selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

MSCI World High Dividend Yield (USD)

Returns in USD, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 15 Mar. 2012 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight.

Source for all data and charts: DWS: Bloomberg Finance LP: Factset Research Systems Inc. Data as of 31 Jul. 2024.

Relative to MSCI World High Dividend Yield (USD)

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Relative to MSCI World (USD)

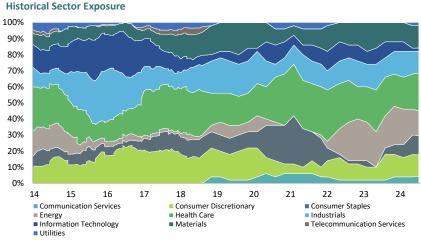
## **CROCI Global Dividends USD Strategy**

Portfolio's Fundamental Characteristics FY1	
CROCI Global Dividends	
Economic P/E	19.1
Accounting P/E	11.6
EV / NCI	1.7
Price / Book Value	2.2
CROCI (%)	8.7
Free Cash Flow Yield (%)	6.7
Financial Leverage (%)	23.5

Monthly Contributors								
Leading Cor	tributors	Lagging Contributors						
Stocks	Contribution	Stocks	Contribution					
Roche	0.38%	Kering	-0.31%					
Astellas Pharma	0.37%	Stellantis	-0.29%					
Bristol-My. Sq.	0.32%	Merck & Co	-0.17%					
Sekisui House	0.30%	Subaru Corp	-0.13%					
Gilead Sciences	0.23%	Paccar	-0.08%					

Portfolio Characteristics (Trailing 12 Months)								
Portrollo Characteristic	s (Trailing 12 Moi	MSCI World						
	CROCI Global	High Dividend	MSCI World					
	Dividends (USD)	Yield (USD)	(USD)					
Volatility (monthly)	13.2%	12.3%	14.4%					
Sharpe Ratio (5.58%)	0.18	0.43	0.89					
Dividend Yield	3.1%	3.1%	1.8%					
Correlation		0.91	0.63					
Beta (Daily returns)		1.02	0.60					
Maximum Drawdown <sup>2</sup>	-49.1%	-63.4%	-57.8%					
Max Drawdown Date	9 Mar. 2009	9 Mar. 2009	9 Mar. 2009					
Time to recovery (m)	20	55	51					
Turnover (one-way)	67.8%							





Active Sector Exposure vs. MSCI World HDY <sup>1</sup>							
Sector	Cum Fin/RE	Ex Fin/RE					
Communication Services	-0.4%	-1.2%					
Consumer Discretionary	3.7%	2.0%					
Consumer Staples	-7.8%	-11.1%					
Energy	4.8%	3.0%					
Financials	-13.9%	-					
Health Care	9.8%	7.5%					
Industrials	3.2%	1.5%					
Information Technology	-3.5%	-4.4%					
Materials	8.5%	7.7%					
Real Estate	-0.4%	-					
Utilities	-3.9%	-4.9%					

Hist	orical	Country	Exposu	re							
100%											
90%											
80%											
70%		_									
60%					<b>∼</b>	$\wedge$					
50%		7/7		<u></u>	2				$\sqrt{/}$		
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	14	15	16	17	18	19	20	21	22	23	24
	Austr	alia = Cana	da <b>=</b> Euroz	one = Hon	g Kong Is	rael <b>=</b> Japa	n <b>R</b> est of	Europe = 9	Singapore I	Switzerlar	ıd ■ UK ■ US

Active Country Exposure vs. MS	SCI World HDY <sup>1</sup>
Country	Active Weight
Australia	-1.1%
Canada	-2.4%
Eurozone	16.5%
Hong Kong	-0.9%
Israel	-0.2%
Japan	8.6%
New Zealand	0.0%
Rest of Europe	0.6%
Singapore	-1.0%
Switzerland	-0.4%
UK	3.2%
US	-22.8%

The CROCI Global Dividends USD Strategy underwent a minor implementation change on 2 Jun. 2014 by introducing selection buffers to reduce constituent turnover. Please refer to page 3 for more details regarding these changes.

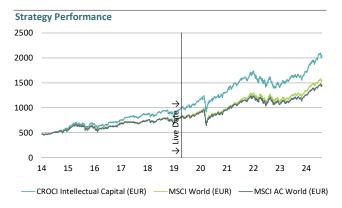
<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 17 May2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004.

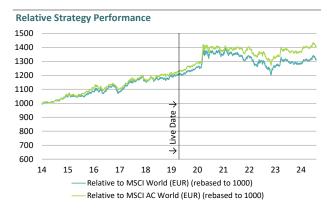
Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc

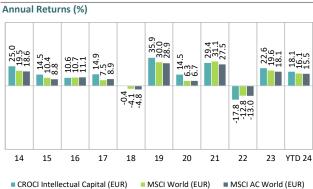
## **CROCI Intellectual Capital EUR Strategy**

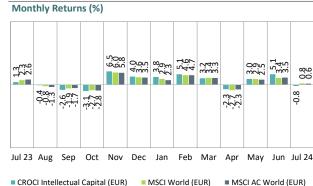
Reflects the Total Return (gross of fees) of a basket of around 100 stocks selected on a quarterly basis from a broad universe of stocks which are identified by the CROCI Team as having 'Intellectual Capital' as per the CROCI Methodology but excluding stocks with low growth potential and high financial risk. Portfolio optimization is used to determine final constituents and weights based on CROCI Equity Earnings while targeting a risk profile similar to that of the entire list of eligible shares.

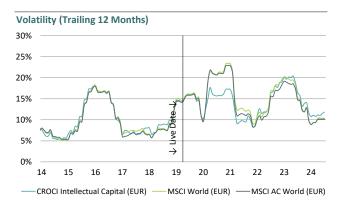
Historical Performance							Li	ve from 15	Apr. 2019
						Annualised	(if more tha	n 1 year)	
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Intellectual Capital (EUR)	-0.8%	7.4%	13.9%	18.1%	22.9%	9.1%	14.3%	14.7%	14.5%
MSCI World (EUR)	0.8%	7.2%	12.8%	16.1%	20.6%	10.1%	12.7%	11.9%	12.7%
MSCI AC World (EUR)	0.6%	6.8%	12.9%	15.5%	19.2%	9.0%	11.7%	11.1%	11.6%
Excess Return vs. Benchmark									
vs. MSCI World (EUR)	-1.6%	0.2%	1.1%	2.1%	2.4%	-1.0%	1.6%	2.8%	1.8%
vs. MSCI AC World (EUR)	-1.4%	0.5%	1.0%	2.7%	3.7%	0.1%	2.6%	3.6%	2.9%













Returns in EUR, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 15 Apr. 2019 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight. Please refer to page 3 for the key risk factors relating to the strategy.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

## **CROCI Intellectual Capital EUR Strategy**

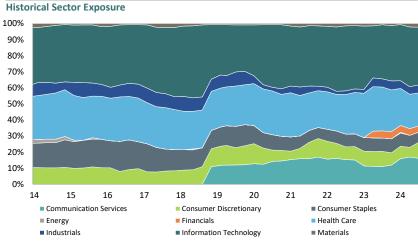
teristics FY1	
Including Financials*	Excluding Financials
-	35.5
-	28.3
-	7.7
-	8.3
-	21.7
-	3.2
-	0.9
	Including Financials* - - - - - -

Leading Co	ntributors	Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Apple	0.18%	Alphabet	-0.35%	
Roche	0.15%	Meta Platforms	-0.27%	
TDK	0.11%	Microsoft	-0.21%	
Allegion	0.10%	Nvidia	-0.14%	
Thermo Fisher	0.10%	SK Hynix	-0.14%	

* 'Including Financials' shows selected fundamental characteristics, which are comparable with non-financial stocks

Portfolio Characteristics		nths)	
	CROCI	NASCI MAI -I	MSCI AC World
	Intellectual	MSCI World	
	Capital (EUR)	(EUR)	(EUR)
Volatility (monthly)	11.8%	10.4%	10.1%
Sharpe Ratio (4.08%)	1.60	1.60	1.50
Dividend Yield	1.4%	1.8%	1.9%
Correlation		0.94	0.95
Beta (Daily returns)		1.00	1.06
Maximum Drawdown <sup>2</sup>	-39.4%	-53.4%	-53.1%
Max Drawdown Date	9 Mar. 2009	9 Mar. 2009	9 Mar. 2009
Time to recovery (m)	21	48	48
Turnover (one-way)	48.5%		





Active Sector Exposure vs. MSCI World <sup>1</sup>					
Sector	Active Weight				
Communication Services	8.7%				
Consumer Discretionary	-0.2%				
Consumer Staples	0.1%				
Energy	-4.3%				
Financials	-11.2%				
Health Care	9.4%				
Industrials	-5.9%				
Information Technology	9.5%				
Materials	-1.4%				
Real Estate	-2.2%				
Utilities	-2.6%				
·					

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	Austr	alia 🔳 E	merging Ma	rket <b>E</b>	urozone	■ Israel	Japan	Rest of Europe	Switzer	·land I	■ UK	■ US

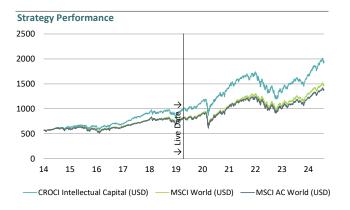
Active Country Exposure vs. MSC	CI World <sup>1</sup>
Country	Active Weight
Australia	-1.1%
Canada	-3.0%
Emerging Market	10.0%
Eurozone	1.3%
Hong Kong	-0.4%
Israel	-0.2%
Japan	2.6%
New Zealand	0.0%
Rest of Europe	0.9%
Singapore	-0.3%
Switzerland	2.0%
UK	-1.4%
US	-10.1%

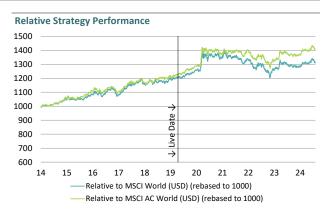
<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 12 Jul. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004. Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc

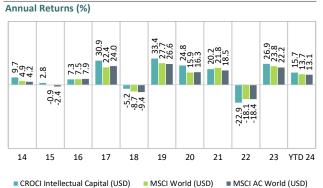
## **CROCI Intellectual Capital USD Strategy**

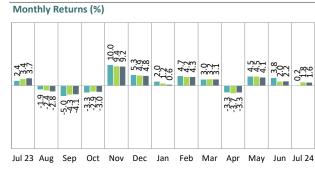
Reflects the Total Return (gross of fees) of a basket of around 100 stocks selected on a quarterly basis from a broad universe of stocks which are identified by the CROCI Team as having 'Intellectual Capital' as per the CROCI Methodology but excluding stocks with low growth potential and high financial risk. Portfolio optimization is used to determine final constituents and weights based on CROCI Equity Earnings while targeting a risk profile similar to that of the entire list of eligible shares.

Historical Performance							Li	ve from 15	Apr. 2019
						Annualised	(if more tha	an 1 year)	
	1M	3M	6M	YTD	1Y	3Y	5Y	10Y	Since Live
CROCI Intellectual Capital (USD)	0.2%	8.6%	13.4%	15.7%	20.7%	5.8%	13.7%	12.3%	13.5%
MSCI World (USD)	1.8%	8.5%	12.4%	13.7%	18.3%	6.8%	12.0%	9.5%	11.7%
MSCI AC World (USD)	1.6%	8.1%	12.4%	13.1%	17.0%	5.7%	11.0%	8.7%	10.6%
Excess Return vs. Benchmark									
vs. MSCI World (USD)	-1.6%	0.2%	1.1%	2.0%	2.3%	-1.0%	1.6%	2.8%	1.8%
vs. MSCI AC World (USD)	-1.5%	0.6%	1.0%	2.6%	3.6%	0.1%	2.6%	3.6%	2.9%













Returns in USD, include reinvestment of dividends net of withholding tax and are unhedged. Benchmark indices, where available, reflect total returns net of dividend withholding tax (refer to the Appendix for more information on benchmark tickers used). Performance before the live date of 15 Apr. 2019 is simulated. The Simulations apply an investment strategy retrospectively to data that was in part reconstructed and not necessarily available at the time. As a consequence there may be instances when realised returns would have shown variation from those simulated and the latter may have had the advantage of hindsight. Please refer to page 3 for the key risk factors relating to the strategy.

Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc. Data as of 31 Jul. 2024.

## **CROCI Intellectual Capital USD Strategy**

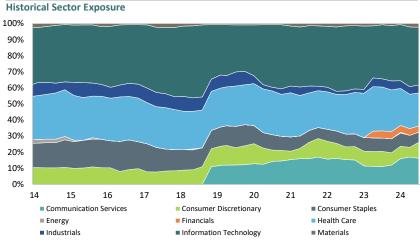
teristics FY1	
Including Financials*	Excluding Financials
-	35.5
-	28.3
-	7.7
-	8.3
-	21.7
-	3.2
-	0.9
	Including Financials* - - - - - -

Monthly Contrib	utors			
Leading Co	ontributors	Lagging Contributors		
Stocks	Contribution	Stocks	Contribution	
Apple	0.22%	Alphabet	-0.30%	
Roche	0.16%	Meta Platforms	-0.23%	
TDK	0.12%	Microsoft	-0.18%	
Thermo Fisher	0.11%	SK Hynix	-0.15%	
Allegion	0.10%	Netflix	-0.12%	

* 'Including Financials' shows selected fundamental characteristics	s, which are comparable with non-financial stocks

Portfolio Characteristics (Trailing 12 Months)							
	CROCI						
	Intellectual	MSCI World	MSCI AC World				
	Capital (USD)	(USD)	(USD)				
Volatility (monthly)	15.3%	14.4%	14.1%				
Sharpe Ratio (5.58%)	0.99	0.89	0.81				
Dividend Yield	1.4%	1.8%	1.9%				
Correlation		0.94	0.95				
Beta (Daily returns)		0.98	1.03				
Maximum Drawdown <sup>2</sup>	-46.3%	-57.8%	-58.4%				
Max Drawdown Date	9 Mar. 2009	9 Mar. 2009	9 Mar. 2009				
Time to recovery (m)	23	51	51				
Turnover (one-way)	48.5%						





Active Sector Exposure vs. MSCI	World <sup>1</sup>
Sector	Active Weight
Communication Services	8.7%
Consumer Discretionary	-0.2%
Consumer Staples	0.1%
Energy	-4.3%
Financials	-11.2%
Health Care	9.4%
Industrials	-5.9%
Information Technology	9.5%
Materials	-1.4%
Real Estate	-2.2%
Utilities	-2.6%
<u>-                                    </u>	

Histo	rical C	ountry	Exposur	е								
100%												
90%												
80%												
70%												
60%												
50%	~											
40%				$\sim$					$\approx$			$\geq$
30%				$\sim$				â				$\checkmark$
20%												_
10%												
0%						4.0						
	14	15	16	17	18	19	20	21	22	23	24	1
	Austr	alia 🔳 E	merging Ma	rket 🔳	Eurozone	■ Israel	Japan	Rest of Europe	Switzer	land I	■ UK	■ US

Active Country Exposure vs. MSC	CI World <sup>1</sup>
Country	Active Weight
Australia	-1.1%
Canada	-3.0%
Emerging Market	10.0%
Eurozone	1.3%
Hong Kong	-0.4%
Israel	-0.2%
Japan	2.6%
New Zealand	0.0%
Rest of Europe	0.9%
Singapore	-0.3%
Switzerland	2.0%
UK	-1.4%
US	-10.1%

<sup>1</sup>As of 31 Jul. 2024. Based on constituents selected on 12 Jul. 2024. <sup>2</sup>Max drawdown was calculated since Feb. 2004. Source for all data and charts: DWS; Bloomberg Finance LP; Factset Research Systems Inc

## **ROLLING 12 MONTHS PERFORMANCE AS OF 31 JULY 2024**

Name	Curre ncy	Live Date	07/23 - 07/24	07/22 - 07/23	07/21 - 07/22	07/20 - 07/21	07/19 - 07/20	07/18 - 07/19	07/17 - 07/18	07/16 - 07/17	07/15 - 07/16	07/14 - 07/15
CROCI US Strategy	USD	2 Feb. 2004	11.2%	18.2%	-2.7%	50.6%	-5.4%	2.3%	15.8%	20.9%	0.3%	1.5%
CROCI US Dividends Strategy	USD	13 Mar. 2012	12.1%	6.2%	6.6%	32.6%	4.5%	5.2%	14.9%	17.8%	10.8%	6.6%
CROCI Euro Strategy	EUR	2 Feb. 2004	0.2%	15.7%	-10.6%	26.0%	2.6%	-4.4%	10.4%	16.8%	1.1%	22.1%
CROCI Japan Strategy	JPY	2 Feb. 2004	17.9%	30.1%	9.1%	34.7%	2.7%	-6.6%	13.0%	27.6%	-15.0%	24.1%
CROCI World Value EUR Strategy	EUR	29 Nov. 2010	13.9%	4.4%	17.1%	32.3%	1.5%	4.4%	11.2%	12.0%	-2.9%	20.8%
CROCI World Value USD Strategy	USD	29 Nov. 2010	11.7%	12.8%	0.7%	32.7%	7.8%	-0.7%	10.4%	18.1%	-1.8%	-0.2%
CROCI Sectors Plus EUR Strategy	EUR	18 Nov. 2015	6.9%	6.5%	19.6%	43.9%	16.6%	-5.2%	9.9%	16.9%	-1.3%	14.7%
CROCI Sectors Plus USD Strategy	USD	18 Nov. 2015	4.9%	15.2%	2.8%	44.3%	23.9%	-9.8%	9.1%	23.3%	-0.2%	-5.3%
CROCI Global Dividends EUR Strategy	EUR	15 Mar. 2012	10.0%	10.5%	10.4%	21.4%	-8.7%	3.9%	9.7%	11.2%	0.4%	17.9%
CROCI Global Dividends USD Strategy	USD	15 Mar. 2012	8.0%	19.5%	-5.1%	21.7%	-3.0%	-1.1%	8.8%	17.3%	1.6%	-2.6%
CROCI Intellectual Capital EUR Strategy	EUR	15 Apr. 2019	22.9%	5.4%	0.3%	32.3%	13.6%	13.0%	14.7%	14.5%	3.9%	31.0%
CROCI Intellectual Capital USD Strategy	USD	15 Apr. 2019	20.7%	13.9%	-13.7%	32.6%	20.7%	7.5%	13.8%	20.7%	5.2%	8.2%

Performance data before live date is simulated and was calculated by means of retroactive application of the Strategy/Index model. All returns in respective currency, nclude reinvested dividends (net of withholding tax) but do not include fees that might be charged on an investment product. It is not possible to invest directly in a strategy. The performance shown here is for model portfolios. The performance of any actual investment products may differ significantly. The CROCI team does not provide investment advice, stock recommendations or act in any other fiduciary capacity. This information is intended for informational purposes only and does not constitute investment advice, a recommendation, an offer or solicitation. No distribution is allowed into the USA. Source: DWS, Bloomberg, Factset

## **Appendix**

## **CROCI**

Cash Return on Capital Invested (CROCI) is a cash-flow-based analysis which, by making a series of economic adjustments to traditional accounting data, aims to make non-financial companies comparable - regardless of industry or domicile. The main areas where the "economic data" differ from the accounting data are as follows:

Net Capital Invested (NCI), the economic equivalent of book value, is derived from the reported numbers as follows:

CROCI aims to eliminate the effects of revaluations and inflation so that the CROCI asset base is shown in current cost terms.

Intangible assets (brands and R&D) are capitalised systematically by treating these expenses as investments in fixed assets. Operating leases are brought back on balance sheet and treated as capital invested as well.

Accounting schedules for depreciation are normalised and a measure of economic life is used.

CROCI, the economic equivalent of return on equity, is a real (inflation-adjusted) economic cash return. It is the internal rate of return of gross cash flows (taxed, adjusted EBDIT) over the average asset life of the company's assets against the gross capital invested.

Enterprise Value (EV) is the sum of all the holders having a claim on the company's cash flows. The EV consists of market value of equity, debt and other liabilities with probable claims on future cash flows, including warranties, some provisions, pension underfunding and leases.

EV/NCI is thus the CROCI equivalent of the price-to-book ratio. In the absence of growth, the EV/NCI should be directly proportional to the CROCI. Furthermore, if CROCI=The Cost of Capital (COC), then EV/NCI should be equal to one. Economic P/E is the CROCI version of the P/E ratio. Conventionally, the P/E ratio can be derived from price-to-book value (P/BV) divided by return on equity (E/BV or RoE). Thus:

Economic P/E = EV/NCI / CROCI

## **Definitions**

Enterprise Value (EV): Market value of equity (market cap), debt, and other liabilities, such as pension underfunding, warranties, leases.

Net Capital Invested (NCI): Estimated replacement value of the economic asset base, comprising the inflation-adjusted tangible assets, capitalised intangible assets (e.g. brands, R&D), leases and net working capital

Cash Return on Capital Invested (CROCI): Real (inflation adjusted) economic cash return on the adjusted asset base, calculated as an internal rate of return over the company's estimated asset life

Economic P/E: EV/ (CROCI \* NCI) or (EV/NCI)/CROCI

EV/NCI: EV/NCI (Economic Asset multiple)

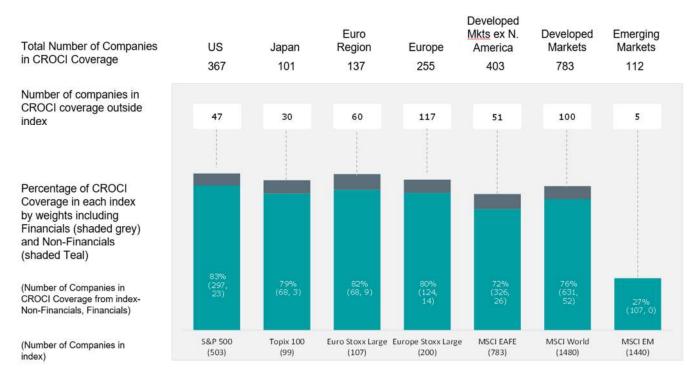
Dividend Yield: Trailing 12months Total Return – Price Return

Free Cash Flow Yield: Free Cash Flow / EV

Leverage: Current Net Financial Liabilities / Current Market Cap

Trailing numbers calculated as (No. of completed months in FY1)\*FY1+(12-No. of completed months in FY1)\*FY0.

# **CROCI Company Coverage Across Major Markets**



Source: DWS, FactSet. Data as of 31 Dec. 2023

# Benchmark Bloomberg Tickers

Benchmark	Bloomberg Ticker
S&P 500	SPTR500N Index
MSCI USA Value	NDUVUS Index
MSCI USA High Dividend Yield	M1CXNNA Index
EURO STOXX 50	SX5T Index
MSCI EMU Value	NDLVEMU Index
TOPIX 100 (TR)	TPXD100 Index
MSCI Japan Value	NAVLIN Index
MSCI World High Dividend (USD)	M1WDHDVD Index
MSCI World High Dividend (EUR)	M7W0EDY Index
MSCI World (USD)	NDDUWI Index
MSCI World (EUR)	MSDEWIN Index
MSCI World Value (USD)	NDUVWI Index
MSCI World Value (EUR)	NE105868 Index

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