

# 2023 Outlook: It hinges on how inflation comes down and peace is found



**David Bianco** Americas Chief Investment Officer

Higher Fed overnight interest rates and at best flattish S&P EPS limit upside

2022 brought the highest inflation in 40 years, swelling recession, interest rate and valuation risks. How this inflation comes down, demand vs. supply-side, and how much longer until it returns to target will influence whether it scars economic potential/ productivity and financial market risk premiums. 2023 outcomes are likely to influence overnight real interest rates, longer-term inflation risk premiums and cycle longevity expectations and thus equity risk premiums for the rest of the decade. This struggle with inflation is compounded by a war entering its second year that is dangerous and the most divisive between the great powers of the east and west since the rise of the Berlin Wall. How and what kind of peace Russia and Ukraine find will affect Europe and US-China relations for the rest of this decade. Investment themes and views for 2023:

- 1. Shallow recession in the US & Europe, but no deflation and benign credit costs are likely: We expect a small US & European recession in 1H23 led by declines in goods consumption and manufacturing and marked by disinflation, not deflation, and a relatively soft landing in the US jobs market owing to resilience in services and tightness in labor supply given demographics. Because we expect limited damage to employment and household assets (w/ good equity cushions), we think 2023 presents opportunities in credit investing and banks. We stick with short duration bonds and net interest income sensitive banks until more economic clarity and stable 10yr Treasury yield.
- 2. How high will the Fed go? We think 5.0-5.25%: Since 1982, the average hiking cycle was near 300bp over about 15 months. Last cycle, the overnight rate plateaued at 2.25% in 2019 and before that at 5.25% in 2007. We expect the Fed Funds rate to plateau in 1Q23 between 5.0-5.25%, a 500bp+ climb in a year. This should slow inflation and the economy. Unless the recession is deeper or longer than we expect, rate cuts are unlikely until 2024 to ensure inflation embers are extinguished. Thus, investors have a good risk-free alternative while watching how 2023 develops.
- Long-term interest rates rise to pre financial crisis range. What's the norm for the 2020s?: We expect 10yr Treasury yields to rise to 4.20% at 2023 end with long-term inflation expectations and breakevens at about 2.5%. Thus, 10yr TIPS yields at 1.50-1.75%, up from about 1.25% today. This is a big difference from our nominal and real yield expectations from this time last year. This is because inflation climbed higher and for longer and broader in 2022 than we expected last year. Uncertainty remains very high for Treasury yields. The basics of reasonable inflation assumptions and inflation risk premiums remain unsure and so does risk asset hedge value of Treasury bonds given the large simultaneous losses in fixed income and equities in 2022. Moreover, the deficit remains high and the Fed will likely sell over \$1 trillion of its Treasury and MBS holdings next year.
- How to tame inflation in 2020s? Productivity is key: Taming inflation will be a challenge; owing to global conflict, smaller trading blocs, reshoring, demographics, environmental considerations, other regulations and the challenge of raising productivity at mature service oriented economies. Such challenges should affect real growth more than inflation if there is monetary and fiscal policy discipline. But, because such policy decisions will be tough, it's important to stay on guard against elevated inflation risk. Most commodity and goods prices declined from early 2022 highs, but while oil is in a lot of things, labor is in everything. Thus, improved labor productivity is the key to healthy real growth and easing some difficult policy choices ahead. We expect employment, income and equality to become even more controversial ahead. Meanwhile in 2022, productivity is very weak at -1.3% y/y YTD with wages up 6.0%, boosting unit labor costs (ULCs) by about 7% y/y.
- S&P sector strategy: Under a weak macro backdrop, we embrace robust secular trends resistant to cyclical disruptions, such as: Healthcare solutions for an aging world, productivity enhancers for a tight labor market (selectively in Tech Services, Industrial Capital Goods), experience providers for in-person social and business gatherings (Hotels, Airlines), Aerospace & Defense (A&D) to get to and defend people and places we cherish, clean energy and electrification plays offering fair equity returns (Utilities, Elec. Equip.). Our preferred high beta industry remains Banks on higher interest rates and higher normalized EPS and ROEs. We over-weight Communications as an overlooked value play, as the risk of profit decay appears more priced here than elsewhere.
- 6. A better relative decade likely for small vs. large caps: Competitive US corp tax rates, strong dollar, higher interest rates and reshoring supports better small vs. large cap secular performance this decade. Banks and Industrials are big sectors at profitable small caps. We shop in small Tech.
- Keep foreign equities in the portfolio, search for value and lower correlations: Foreign DM is value titled. Europe & Japan could outperform the S&P in 2022. We maintain exposure to China as it gradually reopens; including its premier digital enterprises heavily discounted for gov't risk.
- 2023E S&P EPS \$225: Flat S&P EPS, assumes \$80-100/bbl avg. oil, stable dollar, benign credit costs at banks. Tech, Health Care and Financials are the 3 largest S&P 500 earnings contributors at 21%, 16%, and 15%, respectively. We expect EPS at these 3 to be flat to slightly up. But down at Energy, Materials, Consumer Discretionary ex. Restaurants/Hotels and Industrials ex. A&D.
- 9. A more reasonable PE: 18x supported by still low (albeit positive) real yields, high quality growth tilted S&P composition and low investment fees. Our S&P real cost of equity estimate is 5.5%: 1.5% 10yr TIPS yield + 4% Equity Risk Premium = 5.5%. This supports a fair PE of 1/5.5%=18.2.
- 10. Signs to watch in 2023: Positives: Real S&P EPS Growth despite a small recession or below 4% 10yr yield without a recession. Negative: Still high ULCs and loan growth feed wage-price spiral.

Global Equity Index Forecasts: 12-months						
Index	Dec 2023F	NTM EPS Growth	Target PE			
S&P 500	4,100	1.4%	18.2			
EuroStoxx 50	4,000	-2.0%	12.2			
Stoxx 600	445	-1.0%	13.0			
MSCI Japan	1,250	2.0%	13.3			
MSCI Asia xJ	625	2.0%	13.6			
MSCI EM	990	0.0%	12.5			
S&P	S&P 500 Outlook at Yearend					

S&P 500 Outlook at Yearend					
	2021	2022F	2023F		
S&P 500	4766	3800	4100		
Dividend Yield	1.3%	1.75%	1.75%		
S&P EPS	\$210	\$222	\$225		
Trailing PE	22.7	17.1	18.2		
DPS	\$61	\$68	\$70		

Next 5%+ Price Move ( Up / Balanced Risk / Down )

Risk of near-term 10%+ correction (Low/Moderate/High)

Taxable U.S. Investor Asset Allocations						
Asset Class	Long-term	Current				
Fixed Income/Cash	30-35%	38.0%				
Equities	55-60%	52.5%				
US Equities	40%	36.0%				
S&P 500	35%	32.0%				
Small Caps	0-10%	4.0%				
Foreign DM	10-15%	10.5%				
Foreign EM	0-10%	6.0%				
Alternatives	10%	9.5%				

Key CIO Views						
Macro signal:	Current	Dec 2023F				
U.S. Fed Funds rate	3.75%-4%	5%-5.25%				
10yr Treasury yield	3.60%	4.20%				
US IG Corp Spreads	180bp	130bp				
US High Yield Spreads	500bp	500bp				
Crude Oil (WTI) \$/bbl	71	100				
EUR / USD FX rate	1.06	1.05				
GDP Forecasts						

GDP Forecasts						
Region	2021	2022F	2023F			
US	5.7%	1.8%	0.4%			
World	6.0%	3.2%	2.8%			
Euro area	5.2%	3.2%	0.3%			
China	8.1%	3.3%	5.0%			
Japan	1.7%	1.6%	1.2%			

<sup>\*</sup> Q4/Q4 GDP growth.

GDP = Gross Domestic Product FX = Foreign Exchange TIPs — Treasury Inflation Protected Securities Source: DWS Investment Management GmbH. All opinions and claims are based upon data on 12/12/2022 and may not come to pass. This information is subject to change at any time, based upon economic, market and other considerations and should not be construed as a recommendation. All foreign asset exposures are not FX hedged unless otherwise noted. For illustrative purposes only.

EPS = Earnings Per Share GDP = Gross Domestic Product

#### **DWS Global CIO View**

Big Picture: Next five years will not be like the past five years - major changes expected



Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Source: DWS Investment GmbH, as of November 2022

#### **Overview of Strategic 12-Month Forecasts** Strategic Strategic Expected Long-term Forecast Current 12 m Fixed Income Forecast 10 yr Total Forecast 12 m Total forwards Aug-22 Nov-22 Return Return p.a.4 Target Target Market Index 17-Nov-22 17-Nov-22 Sep-23 Dec-23 Forecasts - US UST 2yr US 2y yield 3.10% 4.36% 3.96% 4.10% 7 4.51% 3.99% UST 10yr US 10 y yield 3.20% 3.72% 3.66% 4.20% 7 0.65% 4.78% UST 30yr US 30y yield 3.45% 3.87% 3.79% 4.35% 7 -3.92% 4.89% Municipals Muni HY Index OAS 2.50% 2.36% 2.45% ¥ 5.84% 3.59% US IG Corp BarCap US Credit 150 bp 129 bp 130 bp 3 1.10% 5.11% US HY1 Barclays US HY 5.16% 7.42% 550 bp 455 bp 500 bp ¥ Securitized / MBS MBS Index OAS 40 bp **→** 1.27% 4.39% 40 bp 45 bp Forecasts - Europe 1.65% 2.09% 1.86% 2.30% 1.82% 2.12% Schatz 2yr GER 2y yield 7 Bund 10yr GER 10y yield 1.75% 1.99% 2.00% 2.40% 7 -0.56% 1.69% Bund 30yr GER 30y yield 1.85% 1.93% 1.92% 2.40% 7 -7.89% 2.27% UK 10 y yield 4.94% Gilt 10yr 2.70% 3.14% 3.25% 3.30% 7 2.02% **EUR IG Corp** ICE BofA Bond Index 150 bp 189 bp 150 bp **→** 4.16% 4.02% M L EUR Non-Fin HY 550 bp 550 bp EUR HY1 527 bp **→** 4.61% 7.01% Constr. Index 80 bp Securitized / Covered iBoxx Covered 84 bp 90 bp 7 1.47% 2.99% GTITL10Y Corp -Italy 10 yr3 200 bp 240 bp 7 -1.41% n/a GTDEM 10Y Corp GTESP10Y Corp -Spain 10yr3 110 bp 102 bp 110 bp 110 bp • -0.04% n/a GTDEM 10Y Corp Forecasts - AsiaPac JGB 2yr JPN 2y yield -0.04% -0.02% 0.00% **→** -0.03% -0.21% JGB 10yr JPN 10 y yield 0.20% 0.25% 0.42% 0.20% **→** 0.83% 0.88% Asia Credit JACI Index 340 bp 372 bp 7 5.85% 380 bp -Forecasts - Global EUR vs USD EUR/USD 1.05 1.04 1.05 • -1.07% USD vs JPY USD/JPY 130 139 140 7 5.14% EUR vs JPY EUR/JPY 137 145 147 7 4.08% -EUR vs GBP EUR/GBP 0.88 0.87 0.90 7 1.50% GBP vs USD GBP/USD 1.20 1.19 1.15 ¥ -3.91%

		Aug-22	Leve	Nov-22	change	Return	Return p.a.⁴
	M arket Index	Target Sep-23	17-Nov-22	Target Dec-23			
Forecasts - Benchmar	rk rates						
United States	Federal funds rate	3.50-3.75	3.75-4.00	5.00-5.25	7		
Eurozone	Deposit rate	2.00	1.50	3.00	7		
United Kingdom	Repo rate	2.50	3.00	4.00	7		
Japan	Overnight call rate	0.00	0.00	0.00	<b>→</b>		
China	1year lending rate	3.50	3.65	3.65	7		
Equities							
Forecasts - Equity							
US	S&P 500	4,200	3,959	4,100	N N	5.16%	6.90%
Germany	DAX	14,400	14,285	15,000	7	5.01%	7.55%
Eurozone	Eurostoxx 50	3,750	3,886	4,000	7	6.88%	6.87%
Europe	Stoxx 600	445	430	445	<b>→</b>	7.14%	6.44%
Japan	M SCI Japan	1,250	1,205	1,250	<b>→</b>	6.34%	4.96%
SMI	SMI	11,150	10,938	11,150	<b>→</b>	5.15%	6.67%
UK	FTSE 100	7,350	7,318	7,600	7	8.59%	6.72%
Emerging Markets	M SCI EM	1,030	954	990	n n	6.86%	8.67%
Asia ex Japan	MSCI AC Asia ex Japan	660	610	625	Z Z	5.32%	8.69%
Australia	MSCI Australia	1.350	1.408	1.450	7	7.53%	10.15%

Currrent

Level

Strategic

Forecast

Forecast

change

Expected

12 m Total

Long-term

10 yr Total

Strategic

Forecast

#### Alternatives

**Benchmark Rates** 

Forecasts - Commodities							
Gold	Gold Spot	1,875	1,767	1,850	7	4.71%	1.60%
Oil - Spot <sup>2</sup>	Brent Spot	100	92	10 0	<b>→</b>	-	n/a
Oil - Futures <sup>2</sup>	Brent 12m Futures	-	83	-	-	20.64%	4.99%
Carbon	Carbon 12m Futures	85	74	85	<b>→</b>	14.32%	n/a
Real Estate & Infrastruct	ture						
Listed US RE						5.00%	6.15%
Non-Listed US RE						-5.00%	4.77%
Listed Global RE						4.50%	5.52%
Non-Listed Global RE						-2.00%	n/a
Listed Infrastructure						5.00%	6.51%

<sup>1</sup>US HY default rate: 3%, 40% recovery, CCC average price of 80 used (instead of par); EUR HY default rate: 3.5%, 40% recovery; EM Sov default rate 6%, 50% recovery; EM Credit default rate 6%, 35% recovery // <sup>2</sup>Oil-Futures used to calculate expected TR; forecasts are made on Brent-Spot // <sup>3</sup>Total return. Excess return for Italy 10yr and Spain 10yr is -0.84% and 0.51%, respectively // <sup>4</sup>LTCMA forecasts for Gold and Oil based on futures

Source: DWS Investment GmbH; as of November 2022. Past performance may not be indicative of future results.

7.1

485 bp

424 bp

7.35

500 bp

425 bp

7

**→** 

7

5.34%

2.87%

5.42%

8.33%

7.89%

6.95

500 bp

390 bp

USD vs CNY

EM Credit<sup>1</sup>

EM Sovereign<sup>1</sup>

USD/CNY

EM BIG Div.

CEM BI Broad

#### DWS Investment GmbH global macro forecasts

#### **GDP Growth Rate** -

% year-on-year

	2021	2022F	2023F	Consensus 2023 (BBG)
World	6.0	3.2 (3.1)	2.8 (3.1)	2.3 (2.7)
U.S. *	5.7	1.8 (1.9)	0.4 (0.7)	0.4 (1.1)
EUZ	5.2	3.2 (3.1)	0.3 (0.6)	-0.1 (0.8)
GER	2.9	1.8 (1.5)	0.0	-0.5 (0.6)
UK	7.5	4.3 (3.5)	-0.6 (-0.2)	-0.4 (0.1)
Japan	1.7	1.6 (1.5)	1.2 (0.9)	1.4 (1.6)
China	8.1	3.3	5.0 (5.3)	5 (5.2)

## Inflation (CPI) -

% year-on-year average

2021	2022F	2023F	Consensus 2023 (BBG)
			4.8 (4.4)
3.3	8.2 (8.0)	4.1 (3.7)	4 (3.7)
2.5	8.4 (8.2)	6.0 (5.0)	5.5 (4.1)
3.1	8.9 (8.0)	7.0 (6.2)	6.2 (4.5)
2.6	9.0 (8.9)	7.8 (6.5)	6.2 (6.5)
-0.2	2.3 (2.1)	1.6 (1.7)	1.5 (1.3)
0.9	2.0 (2.3)	2.3 (2.5)	2.3
	3.3 2.5 3.1 2.6 -0.2	3.3 8.2 (8.0) 2.5 8.4 (8.2) 3.1 8.9 (8.0) 2.6 9.0 (8.9) -0.2 2.3 (2.1)	3.3 8.2 (8.0) 4.1 (3.7) 2.5 8.4 (8.2) 6.0 (5.0) 3.1 8.9 (8.0) 7.0 (6.2) 2.6 9.0 (8.9) 7.8 (6.5) -0.2 2.3 (2.1) 1.6 (1.7)

## Unemployment Rate (Annual average) —

%

	2021	2022F	2023F	Consensus 2023 (BBG)
U.S. **	5.4	3.6 (3.8)	4.4	4.25 (4)
EUZ	7.7	7.0	6.8	7.1 (7)
GER	5.7	5.3 (5.0)	5.6 (5.0)	5.6 (5.2)
UK	4.5	3.8 (4.0)	4.2 (4.6)	4.4 (4.3)
Japan	2.8	2.6 (2.5)	2.5 (2.5)	2.5
China****	5.1	5.2 (5.5)	5.0 (5.3)	3.9

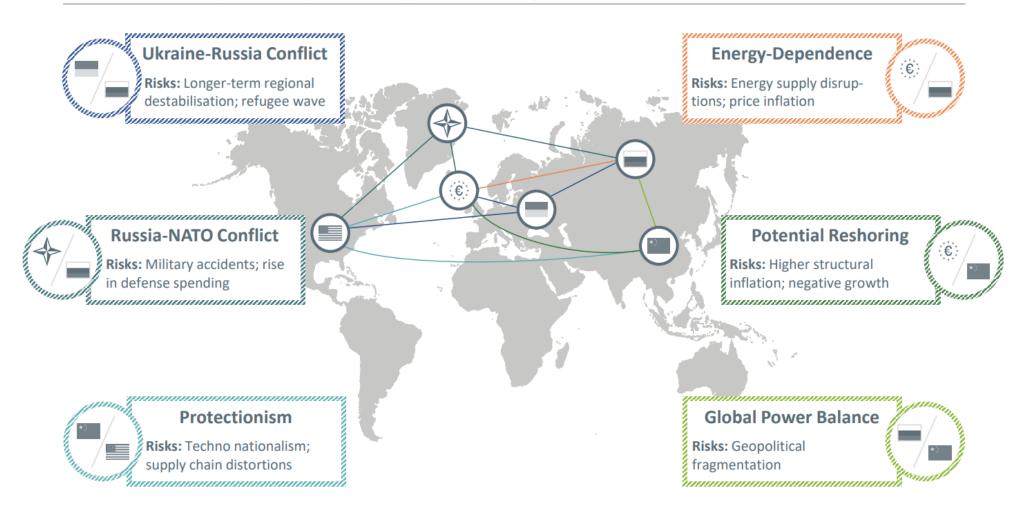
#### Fiscal Balance -

% of GDP

	2021	2022F	2023F	Consensus 2023 (BBG)
U.S***	-10.8	-4.4	-3.9	-4.0
EUZ	-5.5	-3.7 (-4.1)	-3.4 (-3.3)	-3.6 (-3.2)
GER	-3.7	-2.2 (-3.2)	-2.4 (-2.0)	-2.6 (-2)
UK	-7.9	-6.8 (-4.0)	-5.5 (-4.0)	-6.7 (-3)
Japan	-7.6	-8.5 (-7.5)	-4.0 (-5.0)	-4.5
China****	<del>-6</del> .1	-8.9 (-11.0)	-7.2 (-7.5)	-4.5 (-4.55)

Source: DWS Macro Research. (\*) For the U.S., GDP growth Q4/Q4 % is 0.5% in 2022 and 1.6% in 2023, (\*\*) Measure is CPI, other measures see US part of the presentation (\*\*\*) Fiscal balance is federal deficit only. (\*\*\*\*) Urban unemployment rate (end of period), not comparable to consensus data, (\*\*\*\*\*) China fiscal deficit refers to 'augmented deficit' and is not comparable to last data and consensus estimate. as of November 2022.

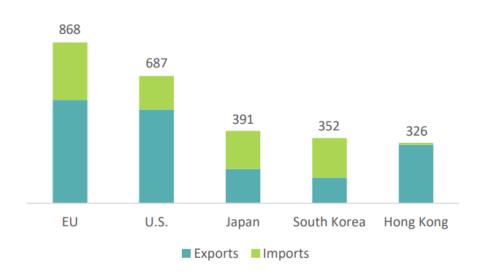
# Russia-Ukraine war only one of many factors leading to retreat of true globalisation



Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Source: DWS Investment GmbH, as of November 2022

# Globally interconnected - China's main trading partners

Nominal trading volume in 2021 (bn USD)



Global exports of goods and services in 2021 (% of nominal GDP)

China U.S. Germany

20% 11% 48%

# Numerous challenges to trade links with China

Geopolitical ambition increasing risks of sanctions and trade war

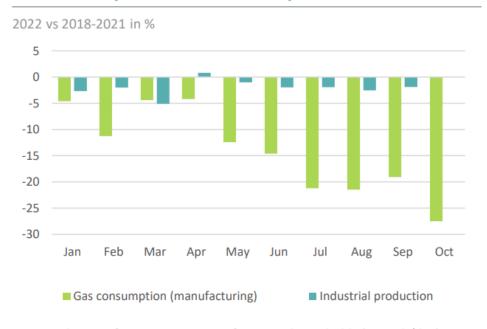
**Housing crisis:** uncertainty weighs on housing demand and activity

**Common prosperity:** Strategy can harm entire sectors short-term despite long-term benefits

Zero Covid policy: Remains drag for global growth

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# Gas consumption fell more than production



1-year change of gas consumption of German households (in GWh/day)

October 2021

1,019

October 2022

549

%-Change

**Ы-46**%

# Flexibility higher than expected

Industry & households consume less gas

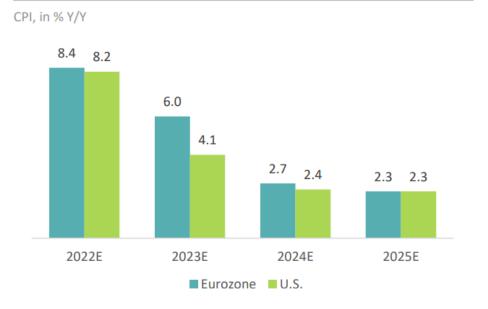
Substitution of Russian gas advances well (LNG)

High energy prices weigh on consumers

Drag on corporate Germany's competitiveness

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## Inflation U.S. and Eurozone



2023 Inflation Forecasts<sup>1</sup>

Eurozone 6.0%

U.S. **4.1%** 

# Inflation expected to come down in 2023

2022 inflation levels highest in decades

European data influenced by government subsidies

Short-term risks: Energy, wages, supply chains

**Long-term drivers:** Demography, De-globalisation, climate change

(1) CPI Y/Y in % // E = Expected // Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Sources: Bloomberg Finance L.P., DWS Investment GmbH, as of November 2022

# Hiking in a supply-induced inflation environment



3.0%

5.0-5.25%

### Fastest rise in interest rates in decades



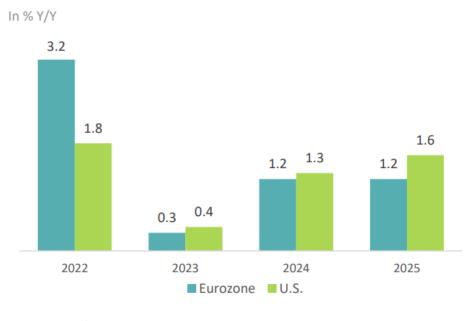
In contrast to '70s, later & slower rate cuts expected

Long-term, **debt burdens limit CB's** room to hike rates

CB's influence on **supply-induced** inflation drivers is limited

<sup>(1)</sup> ECB Deposit Facility Rate. (2) Fed Funds Rate // Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Sources: Bloomberg Finance L.P., DWS Investment GmbH, as of November 2022

#### Growth outlook U.S. & Eurozone



2023 Growth Forecasts

Eurozone<sup>1</sup> **0.3**%

U.S.<sup>1</sup> **0.4**%

# Mild recession followed by structurally lower growth

Decreasing real disposable income & real consumption dampens real economic activities

Labor markets expected to remain resilient

Tightening starting to feed through **interest** sensitive sectors

Mild recession followed by equally weak recovery

(1) GDP Growth Forecasts Y/Y. // Forecasts are not a reliable indicator of future returns. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect. Sources: Bloomberg Finance L.P., DWS Investment GmbH, as of November 2022

# Prepare for a new economic era



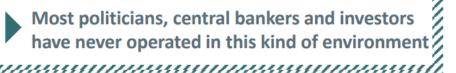
**Times of ample liquidity** are over. CBs have to fight inflation. **Governments** can't increase deficits indefinitely



**Mild recession ahead.** Strong labour markets, solid balance sheets, only moderate pickup in defaults. But recovery will be muted.



**Plenty of ruptures:** tensions in China/ degloblalisation/ demographics



# What does this mean for investing



2022 market correction beneficial for valuation



**Yields are back:** After year of record losses bonds now attractive (even in case of mild recession)



**Corporate Earnings** holding up well, however limited EPS growth ahead, tech under cost pressure



Staying defensive, hedging against inflation and focus on opportunities of big structural trends



60/40 makes sense again. Comeback of diversification

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# **DWS Americas CIO View**

## DWS Investment GmbH Forecasts: U.S. GDP, inflation, fed funds rate, unemployment rate, federal debt and deficit

US	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
GDP (%qq, annualized)	1.0	-0.8	-0.6	1.2	1.6	1.2	1.4	1.6	2.0
GDP (%yy)	0.3	0.5	0.5	0.2	0.3	0.9	1.4	1.5	1.6
GDP (%qq)	0.3	-0.2	-0.2	0.3	0.4	0.3	0.4	0.4	0.5
Unemployment Rate % (EOP)	3.6	3.8	4.0	4.2	4.4	4.3	4.1	4.1	4.0
PCE (EOP)	5.7	4.6	3.6	3.0	2.7	2.5	2.3	2.2	2.2
Core PCE (EOP)	4.6	4.0	3.2	2.8	2.6	2.5	2.3	2.2	2.2
Fiscal balance (% GDP)	-4.4				-3.8				-4.1
FFR (EOP)	4.25 - 4.5	5 - 5.25	5 - 5.25	5 - 5.25	5 - 5.25	4.5 - 4.75	4 - 4.25	3.75 - 4	3.5 - 3.75

Key-Forecasts			2022			2023		2024
		New	chng.	Old	New	chng.	Old	New
Growth	average	1.8%	0.0%	1.9%	0.4%	-0.3%	0.7%	1.3%
Y/Y	Q4/Q4	0.3%	-0.2%	0.6%	0.3%	-0.7%	1.1%	1.6%
PCE Price Index	average	6.2%	0.2%	6.0%	3.7%	0.1%	3.6%	2.3%
Y/Y	dec/dec	5.7%	0.8%	4.9%	2.7%	0.0%	2.8%	2.2%
Core PCE Price Index	average	4.9%	0.2%	4.7%	3.3%	0.0%	3.3%	2.3%
Y/Y	dec/dec	4.6%	0.3%	4.3%	2.6%	0.0%	2.6%	2.2%
Headline CPI	average	8.1%	0.1%	8.0%	4.1%	0.4%	3.7%	2.4%
Y/Y	dec/dec	7.2%	0.7%	6.5%	2.8%	0.1%	2.7%	2.2%
Fed Funds Rate (EOP)	lower	4.25	0.75	3.50	5.00	1.50	3.50	3.50
, ,	upper	4.50		3.75	5.25		3.75	<i>3.75</i>
Terminal Rate (upper)	March				5.25			
Unemployment Rate	EOP	3.6	-0.2	3.8	4.4	0.1	4.3	4.0
Fiscal Deficit	EOP	-4.4	0.0	-4.4	-3.8	0.2	-4.0	-4.1

Source: DWS Investment GmbH as of 12/6/2022. Past performance may not be indicative of future results.

U.S. bear markets since 1929

														Avg
	1929-32	1937-38	1939-42	1946-49	1956-57	1961-62	1969-70	1973-74	1980-82	1987	1990-91	2000-02	2007-09	(1960-2009
S&P price at peak	31.86	18.67	13.21	19.25	49.74	72.64	108.37	120.24	140.52	336.77	368.95	1527.46	1562.47	
S&P price at trough	4.400	8.5	7.47	13.55	38.98	52.34	69.29	62.28	102.42	223.92	295.46	776.76	676.53	
Peak to trough % decline	-86%	-54%	-43%	-30%	-22%	-28%	-36%	-48%	-27%	-34%	-20%	-49%	-57%	-37%
Quarter of S&P peak	3Q29	1Q37	4Q39	2Q46	3Q56	4Q61	4Q68	1Q73	4Q80	3Q87	3Q90	1Q00	4Q07	
Quarter of S&P trough	2Q32	1Q38	2Q42	2Q49	4Q57	2Q62	2Q70	4Q74	3Q82	4Q87	4Q90	4Q02	1Q09	
Trailing 4-gtr EPS at S&P peak (\$/sh)	1.61	1.11	0.90	0.84	3.46	3.19	5.76	6.80	14.82	18.57	23.57	51.02	84.56	
Trailing 4-qtr EPS at S&P trough (\$/sh)	0.41	0.97	0.98	2.40	3.37	3.47	5.52	8.89	13.64	20.50	22.48	47.98	55.72	
Change in EPS (%)	-75%	-13%	9%	186%	-3%	9%	-4%	31%	-8%	10%	-5%	-6%	-34%	-1%
Forward 4-qtr EPS (\$/sh)	0.44	0.71	1.10	2.54	2.89	3.84	5.32	7.96	13.30	24.12	18.48	55.51	68.90	
Trailing 4-qtr PE at S&P peak	19.8	16.8	14.7	22.9	14.4	22.8	18.8	17.7	9.5	18.1	15.7	29.9	18.5	18.9
Trailing 4-qtr PE at S&P trough	10.7	8.8	7.6	5.6	11.6	15.1	12.6	7.0	7.5	10.9	13.1	16.2	12.1	11.8
Forward 4-qtr PE at S&P trough	10.0	12.0	6.8	5.3	13.5	13.6	13.0	7.8	7.7	9.3	16.0	14.0	9.8	11.4
US short-term rates*	0.8%	0.1%	0.3%	1.2%	3.3%	2.7%	6.7%	7.4%	12.4%	5.9%	7.0%	1.3%	0.2%	5.4%
US 10yr Treasury yield **	3.4%	2.7%	2.4%	2.4%	3.3%	4.0%	7.7%	7.4%	14.4%	8.8%	8.1%	3.8%	2.7%	7.1%
US Real 10yr Treasury yield ***						2.0%	3.7%	3.4%	8.7%	4.3%	4.08%	1.33%	1.71%	3.7%
Inflation (CPI last 12mo, %)	-10.3%	0.0%	12.2%	-0.3%	3.0%	1.3%	6.0%	12.2%	6.8%	4.5%	6.2%	2.2%	0.0%	4.9%
Dividend yield	10.1%	9.2%	8.0%	7.2%	4.5%	3.8%	4.4%	5.3%	6.2%	3.6%	3.7%	1.8%	3.4%	4.0%
Dividend yield less short-term rates	9.3%	9.1%	7.7%	6.0%	1.2%	1.0%	-2.3%	-2.1%	-6.2%	-2.3%	-3.3%	0.5%	3.2%	-1.4%
EPS vield	9.3%	11.4%	13.1%	17.7%	8.6%	6.6%	8.0%	14.3%	13.3%	9.2%	7.6%	6.2%	8.2%	9.2%
EPS yield less 10yr Tsy yield	6.0%	8.7%	10.7%	15.3%	5.3%	2.6%	0.3%	6.9%	-1.1%	0.3%	-0.5%	2.3%	5.5%	2.0%
EPS yiels less real 10yr Tsy yield						4.6%	4.3%	10.9%	4.6%	4.8%	3.5%	4.8%	6.5%	5.5%
Last 10yrs total return (CAGR, %)	-1.4%	-2.7%		8.7%	16.5%	12.7%	5.9%	1.2%	5.7%	15.2%	14.0%	9.3%	-3.0%	9.2%
Next 10 yrs total return (CAGR, %)	12.4%	11.9%	18.2%	21.5%	12.9%	10.5%	9.1%	14.9%	17.6%	18.1%	17.5%	7.1%	?	13.5%
Quarter of S&P trailing 4-qtr EPS trough	1932	3Q38		2Q46	3Q58	2Q61	4Q70	4Q75	1Q83		4Q91	1Q02	3Q09	
Trough EPS (\$/sh)	0.41	0.62		0.84	2.88	3.03	5.13	7.76	12.42		18.48	44.19	50.84	
Peak to trough EPS (%, chg)	-75%	-49%		-29%	-22%	-12%	-13%	-15%	-19%		-28%	-23%	-45%	-22%
Quarter of GDP trough	1933	4Q38		3Q47	1Q58	4Q60	4Q70	1Q75	3Q82		1Q91	1Q01	2Q09	
Peak to trough Real GDP (%, chg)	-26.3%	-3.3%		-13.8%	-3.6%	-1.3%	-1.0%	-3.1%	-2.6%		-1.3%	-0.3%	-4.2%	-2.0%
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Note: More bear markets and recessions related exhibits can be found in the appendix section.

Source: S&P, DWS Investment GmbH as of December 2022

#### DWS Investment GmbH S&P 500 Annual EPS Outlook

										Bottom-up Consensus (IBES)			ES)		DWS	View		Normalized	2023
	2014A	2015A	2016A	2017A	2018A	2019A	2020A	2021A	y/y	2022E	у/у	2023E	y/y	2022E	y/y	2023E	y/y	(\$)	% of 2023
S&P 500 EPS (historical index)	\$118.82	\$117.46	\$118.10	\$132.00	\$161.93	\$162.93	\$139.72	\$208.12	49.0%										- 1
S&P 500 EPS (current constituents)	\$116.42	\$117.21	\$117.46	\$129.27	\$155.86	\$161.35	\$144.07	\$207.74	46.4%	\$222.98	7.3%	\$232.25	4.2%	\$223	7.4%	\$225	0.9%	\$220	98%
Sector (\$ bn)																			
Communication Services	68.6	79.2	91.9	97.5	124.6	132.2	135.7	188.3	38.8%	167.4	-11.1%	177.9	6.2%	168.0	-10.8%	170.0	1.2%	157.0	92%
Consumer Discretionary	64.1	74.9	83.6	87.7	103.5	101.4	79.7	134.2	68.4%	137.7	2.6%	157.9	14.7%	140.0	4.3%	146.0	4.3%	149.0	102%
Consumer Staples	78.4	76.8	79.2	83.8	90.4	91.1	95.1	104.6	10.0%	107.2	2.6%	112.4	4.8%	106.0	1.4%	107.0	0.9%	107.0	100%
Energy	93.1	39.0	10.6	36.8	68.6	48.8	-4.8	77.4	1722%	201.8	160.6%	174.7	-13.5%	190.5	146.0%	172.5	-9.4%	147.4	85%
Financials	171.2	186.0	187.6	194.8	241.3	248.1	197.1	326.9	65.9%	278.8	-14.7%	314.5	12.8%	282.0	-13.7%	292.5	3.7%	295.0	101%
Health Care	137.6	152.6	157.5	171.8	188.8	206.8	226.8	293.5	29.4%	307.5	4.8%	298.9	-2.8%	310.0	5.6%	315.0	1.6%	300.6	95%
Industrials	99.4	102.9	97.0	105.7	129.2	123.5	64.7	108.9	68.2%	140.8	29.2%	159.5	13.3%	142.0	30.4%	145.0	2.1%	145.0	100%
Information Technology	176.7	184.1	193.6	228.4	266.5	264.6	296.6	379.8	28.1%	391.6	3.1%	417.6	6.7%	395.0	4.0%	410.0	3.8%	410.0	100%
Materials	24.3	23.4	22.2	28.0	34.9	33.4	31.7	57.9	82.3%	61.9	7.0%	55.9	-9.7%	63.0	8.9%	55.2	-12.4%	54.5	99%
Real Estate	23.5	26.8	29.6	32.6	36.2	37.9	37.7	44.7	18.5%	48.9	9.6%	50.4	3.1%	47.0	5.2%	49.0	4.3%	47.6	97%
Utilities	31.4	31.7	33.9	35.3	38.9	43.0	44.3	47.3	6.8%	49.1	4.0%	51.9	5.5%	50.0	5.8%	52.0	4.0%	52.6	101%
S&P 500	968.1	977.1	986.6	1102.4	1323.0	1330.7	1204.5	1763.4	46.4%	1892.8	7.3%	1971.5	4.2%	1893.5	7.4%	1914.2	1.1%	1865.6	97%
S&P ex. Energy (\$bn)	875.1	938.1	976.0	1065.6	1254.4	1281.9	1209.3	1686.0	39.4%	1691.0	0.3%	1796.9	6.3%	1703.0	1.0%	1741.7	2.3%	1718.3	99%
S&P ex. Tech (\$bn)	791.5	793.0	793.0	874.0	1056.5	1066.1	908.0	1383.7	52.4%	1501.3	8.5%	1553.9	3.5%	1498.5	8.3%	1504.2	0.4%	1455.6	97%
S&P 500 Sales/Share (historical index)	\$1,163	\$1,127	\$1,151	\$1,232	\$1,339	\$1,415	\$1,362	\$1,567	15.0%										
S&P 500 Non-GAAP Net Margin	10.2%	10.4%	10.3%	10.7%	12.1%	11.5%	10.3%	13.3%	ĺ										

S&P 500 EPS	Year	1Q	2Q	3Q	4Q
2019A	163	39	41	41	42
2020A	140	33	28	38	42
2021A	210	49	53	54	54
2022E	223	55	58	56	54
2023E	225	53	56	57	59

S&P 500 EPS historical constituents represents the earnings per share (EPS) of S&P 500 index constituents at the time, while S&P 500 EPS current constituents represents the earnings per share of index constituents as of the date the data was compiled 9/30/2022.

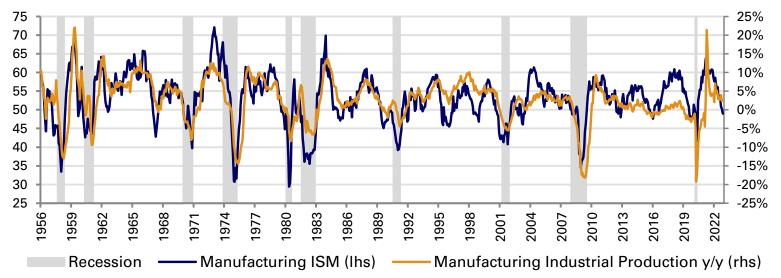
Source: Factset, DWS Investment GmbH as of 12/6/2022. Past performance may not be indicative of future results.

#### Global Purchasing Managers' Indices (PMI): Global sentiment trending lower

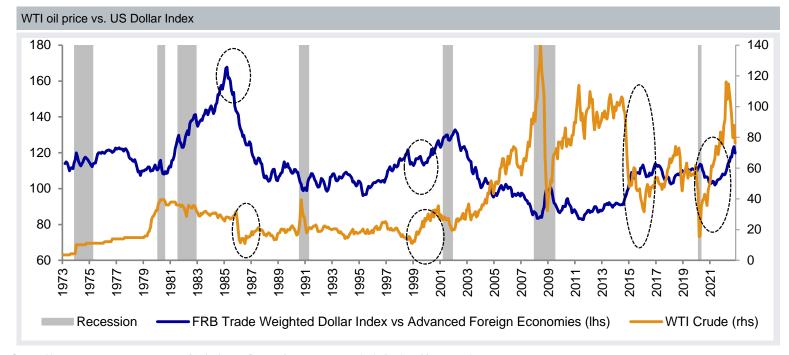
	Composite							Manufa	acturing	3					Serv	ice					
	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
World	51.2	51.3	53.5	50.8	49.3	49.7		52.3	52.3	52.2	51.1	50.3	49.8		52.2	51.9	53.9	51.1	49.3	50.0	
United States	56.0	53.6	52.3	47.7	44.6	49.5	47.3	59.2	57.0	52.7	52.2	51.5	52.0	49.9	55.6	53.4	52.7	47.3	43.7	49.3	46.6
Eurozone	55.8	54.8	52.0	49.9	48.9	48.1	47.1	55.5	54.6	52.1	49.8	49.6	48.4	46.6	57.7	56.1	53.0	51.2	49.8	48.8	48.2
France	57.6	57.0	52.5	51.7	50.4	51.2	50.0	55.7	54.6	51.4	49.5	50.6	47.7	47.4	58.9	58.3	53.9	53.2	51.2	52.9	51.3
Germany	54.3	53.7	51.3	48.1	46.9	45.7	44.1	54.6	54.8	52.0	49.3	49.1	47.8	45.7	57.6	55.0	52.4	49.7	47.7	45.0	44.9
United Kingdom	58.2	53.1	53.7	52.1	49.6	49.1	47.2	55.8	54.6	52.8	52.1	47.3	48.4	45.8	58.9	53.4	54.3	52.6	50.9	50.0	47.5
Japan	51.1	52.3	53.0	50.2	49.4	51.0	51.7	53.5	53.3	52.7	52.1	51.5	50.8	50.7	50.7	52.6	54.0	50.3	49.5	52.2	53.0
Spain	55.7	55.7	53.6	52.7	50.5	48.4		53.3	53.8	52.6	48.7	49.9	49.0		57.1	56.5	54.0	53.8	50.6	48.5	
Italy	54.5	52.4	51.3	47.7	49.6	47.6		54.5	51.9	50.9	48.5	48.0	48.3		55.7	53.7	51.6	48.4	50.5	48.8	
Brazil	58.5	58.0	59.4	55.3	53.2	51.9		51.8	54.2	54.1	54.0	51.9	51.1		60.6	58.6	60.8	55.8	53.9	51.9	
Russia	44.4	48.2	50.4	52.2	50.4	51.5		48.2	50.8	50.9	50.3	51.7	52.0		44.5	48.5	51.7	54.7	49.9	51.1	
China	37.2	42.2	55.3	54.0	53.0	48.5		46.0	48.1	51.7	50.4	49.5	48.1		36.2	41.4	54.5	55.5	55.0	49.3	
India	57.6	58.3	58.2	56.6	58.2	55.1		54.7	54.6	53.9	56.4	56.2	55.1		57.9	58.9	59.2	55.5	57.2	54.3	
South Korea								52.1	51.8	51.3	49.8	47.6	47.3								
Taiwan								51.7	50.0	49.8	44.6	42.7	42.2								
Turkey 49.2 49.2 48.1						46.9	47.4	46.9													
	>50 and increasing							<50 and 1	falling												
>50 and falling or unchanged							<50 and i	increasin	g or unc	hanged											

Note: Values above 50 indicate an improving business development of the industry compared to the previous month, values below 50 indicate shrinking businesses Sources: Bloomberg, DWS Investment GmbH; as of November 2022

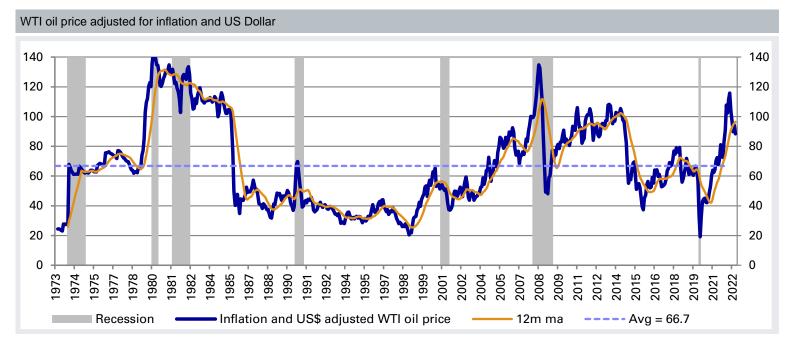
#### Manufacturing ISM vs. Manufacturing Industrial Production y/y



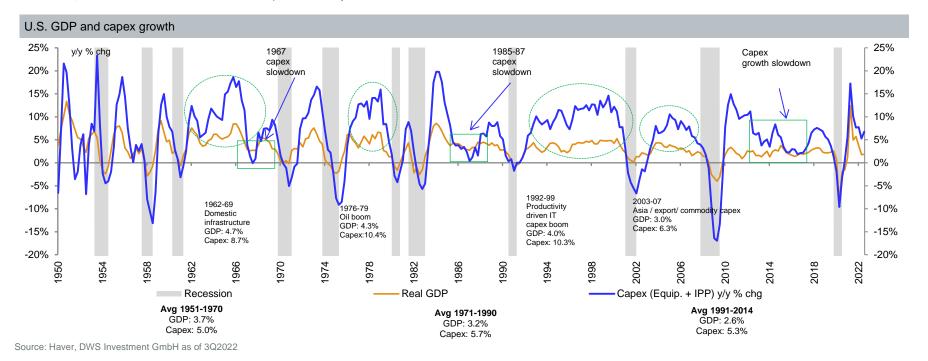
Source: ISM, FRB, Haver, DWS Investment GmbH as of 12/6/2022

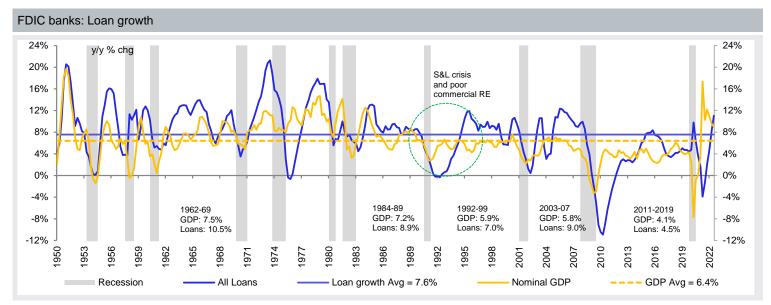


Source: Haver, DWS Investment GmbH as of 11/30/2022. Past performance may not be indicative of future results

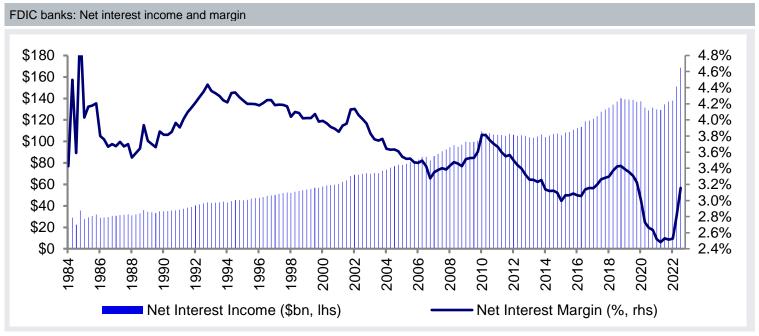


Source: Haver, DWS Investment GmbH as of 11/30/ 2022. Past performance may not be indicative of future results





Sources: Haver, DWS Investment GmbH as of 3Q 2022



Sources: Haver, DWS Investment GmbH as of 3Q 2022

#### Declines of S&P 500 cyclical sector earnings during recessions

S&P 500									
	Earnin	gs y/y Grow	/th						
	Before	During	After						
1970	3%	-7%	14%						
1974	29%	11%	-8%						
1980	23%	0%	8%						
1982	8%	-15%	10%						
1990	-6%	-4%	N/A						
1991	N/A	-15%	13%						
2001	14%	-19%	7%						
2008	-5%	-29%	N/A						
2009	N/A	-1%	48%						
2020	1%	-9%	46%						
Average	9%	-10%	46%						

	Consur	ner Discret	ionary	
	Earnin	gs y/y Gro	wth	Sector EPS
	Before	During	After	% of S&P
1970	-5%	-28%	58%	17%
1974	15%	-38%	16%	18%
1980	-8%	-75%	125%	13%
1982	125%	23%	102%	7%
1990	-1%	-45%	N/A	18%
1991	N/A	-72%	224%	18%
2001	-5%	-35%	37%	10%
2008	-13%	-59%	N/A	8%
2009	N/A	118%	46%	8%
2020	-2%	-21%	68%	8%
Average	16%	-41%	94%	14%

Financials								
	Earnin	gs y/y Gro	wth	Sector EPS				
	Before	During	After	% of S&P				
1970	11%	-1%	12%	2%				
1974	39%	-16%	-6%	2%				
1980	20%	0%	-6%	8%				
1982	-6%	-2%	16%	6%				
1990	-39%	30%	N/A	7%				
1991	N/A	12%	35%	7%				
2001	11%	-12%	19%	23%				
2008	-37%	-159%	N/A	17%				
2009	N/A	122%	597%	17%				
2020	3%	-21%	66%	19%				
Average	0%	-19%	12%	9%				

	Inform	nation Tecl	hnology					
	Earni	ngs y/y Gro	owth	Sector EPS				
	Before During After							
1970	14%	2%	7%	5%				
1974	34%	14%	7%	5%				
1980	8%	13%	11%	6%				
1982	11%	16%	5%	7%				
1990	-30%	27%	N/A	5%				
1991	N/A	-42%	1%	5%				
2001	32%	-59%	16%	16%				
2008	15%	0%	N/A	14%				
2009	N/A	3%	46%	14%				
2020	-1%	12%	28%	20%				
Average	12%	-4%	8%	8%				

S&P EPS falls less and later in recessions with inflation still elevated, such as 1974 and 1982.

Materials										
	Earnir	ngs y/y Gro	owth	Sector EPS						
	Before	During	After	% of S&P						
1970	6%	-13%	-12%	11%						
1974	48%	42%	-29%	10%						
1980	41%	-4%	-10%	9%						
1982	-10%	-97%	1213%	7%						
1990	4%	-28%	N/A	10%						
1991	N/A	-41%	-15%	10%						
2001	9%	-48%	6%	3%						
2008	-4%	-9%	N/A	3%						
2009	N/A	-44%	74%	3%						
2020	-4%	-5%	82%	3%						
Average	13%	-25%	192%	8%						

		Energy		
	Earnii	ngs y/y Gro	wth	Sector EPS
	Before	During	After	% of S&P
1970	6%	-1%	9%	18%
1974	60%	40%	-21%	20%
1980	68%	19%	7%	23%
1982	7%	-20%	-4%	27%
1990	3%	11%	N/A	12%
1991	N/A	-17%	-26%	12%
2001	117%	-9%	-45%	10%
2008	6%	17%	N/A	16%
2009	N/A	-58%	54%	16%
2020	-29%	-110%	1722%	4%
Average	38%	5%	-13%	17%

		Industrials	5	
	Earnii	ngs y/y Gro	owth	Sector EPS
	Before	During	After	% of S&P
1970	-5%	-20%	26%	11%
1974	22%	5%	-14%	11%
1980	20%	2%	6%	12%
1982	6%	-41%	29%	12%
1990	-12%	-6%	N/A	13%
1991	N/A	-13%	2%	13%
2001	6%	-12%	11%	9%
2008	11%	-4%	N/A	12%
2009	N/A	-32%	28%	12%
2020	-4%	-48%	68%	9%
Average	7%	-11%	10%	12%

Note: Average is on the recession years between 1970-2008

Source: S&P, Compustat, Clarifi, DWS Investment GmbH as of December 2022

# December 2023 equity index targets base case



# From TINA\* to TAPAs\* - equities face serious competition from bonds

Tactically:	Tactically: European discount too extreme														
Index	3M relative View	Current Level	Previous Target CIO Day Aug	Target Dec 23	Chg in Target	Expected Total Return Dec 23			– thereof		Assumptions				
		18/11/2022									EPS NTM* (e)	DWS vs. Cons.	Target LTMP/E in Dec 23	Target PE discount to US	
S&P 500		3,947	4,200	4,100	-2%	5.5%	USD	1.4%	2%	1.7%	225	-3.8%	18.2x		
Stoxx 600		433	445	445	0%	6.3%	EUR	-1.0%	4%	3.6%	34.3	-6.7%	13.0x	-29%	
Euro Stoxx 50		3,930	3,750	4,000	7%	5.7%	EUR	-2.0%	4%	3.9%	328	-3.2%	12.2x	-33%	
DAX40		14,409	14,400	15,000	4%	4.1%	EUR	0.0%	1%	3.5%	1200	-4.8%	12.5x	-31%	
SMI		11,034	11, 150	11,150	0%	4.3%	CHF	10.0%	-8%	3.2%	697	-5.8%	16.0x	-12%	
FTSE 100		7,406	7,350	7,600	3%	7.3%	GBP	-6.0%	9%	4.7%		-4.5%	10.1x	-45%	
MSCI EM		944	1,030	990	-4%	8.0%	USD	0.0%	5%	3.1%	79.0	-3.2%	12.5x	-31%	
MSCI AC Asia xJ		603	660	625	-5%	6.5%	USD	2.0%	2%	2.7%	45.9	-4.4%	13.6x	-25%	
MSCI Japan		1,205	1,250	1,250	0%	6.4%	YEN	2.0%	0%	2.6%	92.8	-2.6%	13.3x	-27%	
MSCI Australia		1,415	1,350	1,450	7%	7.0%	AUD	-4.0%	5%	4.5%	98.9	-1.4%	14.4x	-21%	

#### 12 months- assumptions

- 1. Geopolitics: no further escalation of Russia's war; commodity prices to remain elevated but full energy crisis in Europe will be avoided
- 2. **Economy:** mild recession, soft landing of labor markets, peak FED around 5%, inflation to fall significantly in 2023, most supply chain bottlenecks to be resolve 2023
- 3. US valuation: Assuming US 10-year yields stay around supporting a fair trailing PE of 18x for S&P 500; DWS 2023 EPS estimate cut from \$235 to \$225
- 4. European valuation: discount to US market should shrink as severe recession will be avoided; DWS 2023 EPS estimate unchanged from August forecast
- Earnings growth: Peaking margins as falling real wages will moderate volumes and pricing power; expect flat earnings and additional 5% negative EPS revision 2023.
- 6. EM: China: very slow loosening of zero-Covid policy, housing crisis not derailing

Source: DWS Investment GmbH as of November 2022

<sup>\*</sup> TINA (There Is No Alternative to Equities) TAPAs (There Are Powerful Alternatives to Equities)

#### S&P 500 Intrinsic Valuation Model

S&P 500 Capitalized EPS Valuation		S&P 500 Dividend Discount Model		S&P 500 Long-term EPS & DPS Growth		S&P 500 Cost of Equity & Fair Book Multiple	
DWS 2023E S&P 500 EPS	\$225.00	DWS 2023E S&P 500 DPS	\$70.00	DWS 2023E S&P 500 aggregate ROE	22.5%	Fair long-term nominal return on S&P 500 index	8.50%
		2023E dividend payout ratio	31%	2022E end S&P 500 book value per share	\$1,000	Components of estimated fair S&P 500 return:	
DWS "normal 2023E" S&P 500 EPS	\$220.00	DWS "normal 2023E" S&P 500 DPS	\$70.00	DWS "normal 2023E" S&P 500 aggregate ROE	20.2%	+ Long-term real risk free interest rate	1.50%
"Normal 2023E" EPS / 2023E EPS	98%	Normal dividend payout ratio	35%			+ Long-term fair S&P 500 equity risk premium*	4.00%
				S&P EPS retained for true reinvestment	47%	= Long-term real S&P 500 cost of equity	5.50%
Accounting quality adjustment to pro forma EPS	-\$18.00	EPS directed to net share repurchases	\$38.00	Estimated ROE on reinvested S&P EPS	8.50%	+ Long-term inflation forecast	3.00%
		Normal share repurchase payout ratio	19%	Economic margin (EM) or ROE-CoE	0.00%	= S&P 500 nominal cost of equity	8.50%
Normal 2023E S&P 500 EPS fair to capitalize	\$202	Total payout of S&P 500 EPS	\$108.00	Sources of long-term earnings growth:		* S&P 500 ERP history 300-400bps, w/ real CoE @ 5% -	6.5%
Key principle: steady-state value = normal EPS / real CoE		Total payout ratio of normal and quality adj. EPS	53%	+ Long-term inflation forecast	3.00%		
				+ Fair return on true reinvestment	2.56%	Fair S&P 500 Market Value and Book Value Multiple	
S&P 500 EPS Capitalization Valuation		S&P 500 DPS Discount Model		+ Value added return on true reinvestment	0.00%	2022E end S&P 500 book value per share	\$1,000
Normal EPS / (real CoE - (EM/payout) - EM):		Normal DPS / (nominal CoE - DPS growth):		= Long-term earnings growth	5.56%	Fair PB = Fair PE * normal aggregate ROE	3.67
S&P 500 intrinsic value at 2023 start	3673	S&P 500 intrinsic value at 2023 start	3673	+ Growth from net share repurchases	1.03%	Fair PE =(inc ROE-g)/(inc real ROE*(real CoE-real g))	18.2
S&P 500 intrinsic value at 2023 end	3915	S&P 500 intrinsic value at 2023 end	3915	= Long-term S&P 500 EPS/DPS growth	6.59%	Implied S&P 500 fair value of book at 2023 start	3673
Implied fair fwd PE in early 2023 on 2023E \$225 EPS	16.3	Implied fair forward yield on 2023E DPS of \$70.0	1.91%	+ Fair normal dividend yield	1.91%	Steady-state PB = normal agg. ROE / real CoE	3.67
Implied fair trailing PE at 2023 end on 2023E \$225 EPS	17.4	Implied fair trailing yield on 2023E DPS of \$70.0	1.79%	= Total long-term return at constant PE	8.50%	Confirmed by fair steady-state PE = 1 / real CoE	18.2
			, and the second		·		
Normal EPS / (real CoE-value added EPS growth)	3673	DPS discount model using true DPS (all payout)	3673	Value added growth premium in fair value est.	0%	Normal 2023E economic profit per share	\$147.00

#### <u>S&P 500 EPS discount model 5 steps to value:</u>

- 1) Estimate normalized S&P 500 EPS
- 2) Adjust normalized EPS for pro forma accounting quality
- 3) Estimate a fair long-term real return on S&P 500 ownership (CoE)
- 4) Capitalize normalized and accounting quality adj. EPS at real CoE
- 5) Consider long-term potential for value added growth opportunities

	Normal 2023E S&P 500 EPS														
		\$210	\$215	\$220	\$225	\$230									
	5.00%	4427	4567	4709	4852	4997									
Real	5.25%	4041	4158	4275	4393	4511									
cost of	5.50%	3718	3816	3915	4014	4112									
equity	5.75%	3443	3527	3611	3695	3778									
	6.00%	3206	3279	3352	3424	3495									

Equity Risk Premium (ERP) is the expected excess return that investing in the S&P 500 provides over the return from government Treasury bonds. Source: DWS Investment Management GmbH as of December 2022

#### DWS Investment GmbH View: S&P 500 fair value by sector: Assuming a ~5.50% real cost of equity (CoE) for overall S&P 500

	Market Value (\$bn)	Current 2023 PE	2023E Earnings (\$bn)	Normal Ratio	Normal 2023E Earnings	Accounting Quality Adjustment	Fully Adjusted Earnings	Net Debt / Market Cap	Real CoE	Steady State Value	Growth Premium	2023 Start Fair Value (\$bn)	2021E Dividend Yield	2023 End Fair Value (\$bn)	PE on Normal 2023E EPS	2023 end Upside %
Communication Services	2,494	14.7	170.0	92%	157.0	-8%	144.4	15%	5.50%	2,625	0%	2,625	1.2%	2,818	18.0	13%
Consumer Discretionary	3,478	23.8	146.0	102%	149.0	-8%	137.1	12%	5.50%	2,492	29%	3,224	1.1%	3,461	23.2	0%
Automobiles	573	22.0	26.0	100%	26.0	-12%	22.9	19%	6.50%	352	50%	528	0.5%	576	22.1	0%
Internet & Direct Marketing Retail	938	35.4	26.5	100%	26.5	-8%	24.4	1%	5.50%	443	120%	975	0.1%	1,058	39.9	13%
CD ex Auto & Internet Retail	1,966	21.0	93.5	100%	93.5	-8%	86.0	17%	5.50%	1,564	10%	1,720	1.7%	1,838	19.7	-7%
Consumer Staples	2,370	22.1	107.0	100%	107.0	-8%	98.4	13%	4.75%	2,072	0%	2,072	2.5%	2,181	20.4	-8%
Energy	1,557	9.0	172.5	85%	147.4	-10%	132.6	16%	6.00%	2,211	-20%	1,769	3.1%	1,873	12.7	20%
Financials	3,806	13.0	292.5	101%	295.0	-10%	265.5		6.25%	4,248	-5%	4,036	2.2%	4,319	14.6	13%
Banks	1,249	9.6	130.0	105%	136.5	-10%	122.9		6.75%	1,820	-10%	1,638	3.4%	1,742	12.8	39%
Health Care	5,190	16.5	315.0	95%	300.6	-10%	270.5	9%	5.25%	5,153	0%	5,153	1.6%	5,497	18.3	6%
Industrials	2,914	20.1	145.0	100%	145.0	-8%	133.4	18%	5.50%	2,425	0%	2,425	1.7%	2,589	17.9	-11%
Information Technology	8,727	21.3	410.0	100%	410.0	-5%	389.5	2%	5.50%	7,082	10%	7,790	1.1%	8,364	20.4	-4%
Materials	919	16.7	55.2	99%	54.5	-10%	49.0	17%	5.75%	853	0%	853	1.8%	912	16.7	-1%
Real Estate	857	17.5	49.0	97%	47.6	-8%	43.8	29%	5.00%	876	0%	876	3.6%	914	19.2	7%
Utilities	986	19.0	52.0	101%	52.6	-8%	48.4	60%	5.00%	969	0%	969	3.1%	1,016	19.3	3%
S&P 500 (\$ bn)	33,298		1914.2	97%	1865.6	-8.2%	1712.7		5.50%	31006	2.5%	31791	1.7%	33944.3	18.2	2%
S&P 500 Index (\$/sh)	3934	17.5	225.0	98%	220.0	-8.2%	202.0	11%	5.50%	3673	0.0%	3673	1.7%	3915	17.8	0%

>5% between -5% and 5% <-5%

Source: IBES, DWS Investment GmbH as of 12/9/2022. Past performance may not be indicative of future results. The estimated 2022 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis.

# S&P 500 Sector and Industry views

	Market	Allocated		2021	2022	2023	Overweight	2021	2022	2023	Equal weight	2021	2022	2023	Underweight	2021	2022	2023	Sector OW
Over-	15.2%	19.7%	Health Care	17.7	16.7	16.5	Biotechnology	12.7	13.3	13.7		18.9	17.8	16.9			, )	. [	Sector UW
weight							Health Care Equipment & Supplies	23.5	23.4	22.9		1							Industry OW
Ŭ							Life Sciences Tools & Services	24.5	26.2	25.1		1				ı J		ı l	Industry UW
,	8.0%	10.00/	Communication	13.2	14.8	1/17	Pharmaceuticals Diversified Telecommunication Servi	16.2 6.1	14.1 7.2	13.9 7.6		58.7	56.8	34.1		-	-		
	8.0%	10.2%	Communication	13.2	14.0	14.7	Entertainment	26.2	26.2	24.8		36.7	30.6	34.1		ı J	, ,		Macro tilts:
			Services				Interactive Media & Services	14.3	16.8	16.1	i	1						1	Cyclicals
							Media	11.1	10.3	10.9		1						ı	Defensive
	11.2%	12.5%	Financials	11.6	13.5	13.0	Banks	8.3	10.0	9.6					Capital Markets	13.9	17.4	17.0	Value
							Diversified Financial Services	26.2	21.8	21.4		1			Consumer Finance	6.9	8.3	9.2	Growth
	2.6%	2.60/	Real Estate	19.2	18.2	17.5	Insurance Real Estate Mgmt. & Development	15.1 14.2	15.7 12.5	14.2 12.5		$\vdash$				$\longrightarrow$	$\longrightarrow$	<del></del>	Consumer
	2.0%	3.0%	Real Estate	19.2	10.2	17.5	REITs	19.8	18.5	17.7		1							Services/expe
	5.3%	6.3%	Energy	20.1	8.2	9.0	Energy Equipment & Services	35.9	21.4		Oil Gas & Consumable Fuels	19.4	7.8	8.7					Disc. Goods
				20.9	19.7	10.0	Electric Utilities	22.7	20.8	10.7	Gas Utilities	22.5	22.1	20.6	Water Utilities	39.2	35.5	33.4	
	3.0%	3.5%	Utilities	20.9	19.7	19.0	Multi-Utilities	19.1	18.8		Independent Power & Renewable E	22.5 8.5	9.1	20.6 9.4	water Utilities	39.2	35.5	33.4	Retailing
Under-	26.1%	25.7%	Information	23.0	22.1	21.3	Communications Equipment	17.2	16.4		Electronic Equipment	21.6	20.0		Semiconductors	16.9	19.2	19.2	Durables
weight	20.170	20.1 /0	Technology				IT Services	25.7	22.3		Software	28.7	25.9		Technology Hardware Storage & Per	22.9	21.9	21.1	Staples Goods
Weight			O,									20.7	25.9		6,				Commodity
	8.0%	7.5%	Industrials	26.7	20.5	20.1	Aerospace & Defense	33.4	26.4	24.3		1			Air Freight & Logistics	12.8	13.1	14.3	Energy
							Airlines	-5.2	19.1	10.4		1			Building Products	20.7	19.3	20.5	Metals/Cher
							Electrical Equipment Industrial Conglomerates	23.2 23.3	20.6 22.0	19.7 20.6		1			Commercial Services & Supplies Construction & Engineering	36.1 23.9	28.6 20.3	28.1 18.2	Capex
							Road & Rail	23.3	18.3	18.8		1			Machinery	20.9	18.7	19.6	Capacity add
							Road & Rail	21.0	10.3	10.0		1			Professional Services	29.5	29.6	28.8	Productivity
												1			Trading Companies & Distributors	23.9	18.1	19.0	Health Care
-	2.5%	0.0%	Materials	15.9	14.6	16.7						-	-		Chemicals	17.9	15.7	16.9	Innovation
	2.070	0.070	Materiale									1			Construction Materials	32.4	31.0	27.4	Marketers
												1			Containers & Packaging	14.2	12.7	12.7	Insurers
															Metals & Mining	9.9	10.5	17.0	Financials
	6.9%	3.8%	Consumer	22.7	22.4	22.1					Personal Products	35.1	37.8	37.8	Beverages	27.7	26.7	26.2	Up rates/low s
			Staples									1			Food Products	19.4	18.6	18.8	Capital Market
												1			Food & Staples Retailing	24.3	23.0	22.5	Insurance
												1			Household Products	25.6	26.5	25.8	Bond Substitute
_			_									igwdown			Tobacco	13.6	14.1	14.4	
	11.3%	7.3%	Consumer	25.9	24.8	23.8	Auto Components	20.6	18.4		Household Durables	7.5	6.6		Automobiles	25.5	22.0	22.0	Weak FX \$ plays
			Discretionary				Hotels Restaurants & Leisure	-1530	59.3	35.9		1			Distributors	19.9	18.0	18.0	High R&D plays
							Textiles Apparel & Luxury Goods	24.2	25.5	25.1		1			Internet & Direct Marketing Retail	27.4	39.1	35.4	Transports
			Automobiles	25.5	22.0	22.0						1			Leisure Products	11.4	11.0	11.0	Geopolitical risk
			Internet Retail	27.4	39.1	35.4	]					1 1	.		Multiline Retail	16.0	20.9	19.4	Weak oil prices
			CD ex Auto &	25.4	21.8	21.0						$\Box$			Specialty Retail	20.3	19.4	20.1	Inflation shock
Aggregate		View					Overweight	17.5	17.1	16.4	Equalweight	21.9	15.0		Underweight	19.4	20.0	20.2	Domestic GDP
<b></b>	S&P 500							3934			2020, 2021 & 2022 EPS Bottom-up Consensus EPS	207.74	223.00 222.92		2020, 2021 & 2022 PE Bottom-up Cons. PE	18.9 18.9	17.6 17.6	17.5 17.0	Global GDP
$\vdash$					!		!	l l			Bottom-up Consensus EPS	201.03	222.92	231.98	2020, 2021 & 2022 Ex Energy PE	18.9	17.6	17.0	Consumer TMT
II.																			

Jector Ovv	-10.21/6
Industry OW	18.70%
Industry UW	-18.70%
Macro tilts:	
Cyclicals	-2.97%
Defensive	2.95%
/alue	-5.93%
Growth	5.93%
Consumer	-6.61%
Services/experience	0.47%
Disc. Goods	-0.25%
Retailing	-0.65%
Durables	0.43%
Staples Goods/Retail	-1.51%
Commodity	-1.30%
Energy	0.84%
Metals/Chemicals	-2.14%
Capex	3.24%
Capacity additions	1.11%
Productivity	2.13%
Health Care	4.45%
Innovation	3.06%
Marketers	1.64%
Insurers	-0.32%
Financials	1.22%
Up rates/low spreads	2.03%
Capital Markets	-1.88%
Insurance	1.07%
Bond Substitutes	1.78%
Weak FX \$ plays	0.53%
High R&D plays	4.78%
Transports	-0.30%
Geopolitical risk	1.33%
Weak oil prices	-0.53%
Inflation shock	4.81%
Domestic GDP	-2.10%
Global GDP	-4.62%
Consumer TMT	0.40%
Trade sensitive	-1.83%

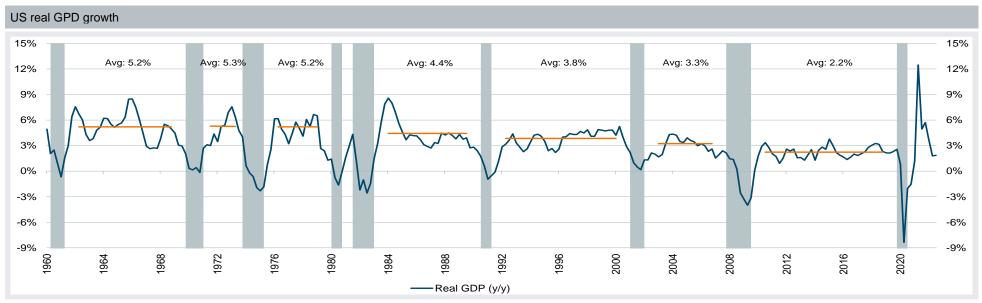
10.21%

-10.21%

Price as of 12/9/2022 Source: DWS Investment Management GmbH

#### 1. Shallow recession in the US & Europe, but no deflation and benign credit costs are likely:

We expect a small US & European recession in 1H23 led by declines in goods consumption and manufacturing and marked by disfination, not deflation, and a relatively soft landing in the US jobs market owing to resilience in services and tightness in labor supply given demographics. Because we expect limited damage to employment and household assets (w/ good equity cushions), we think 2023 presents opportunities in credit investing and banks. We stick with short duration bonds and net interest income sensitive banks until more economic clarity and stable 10yr Treasury yield.



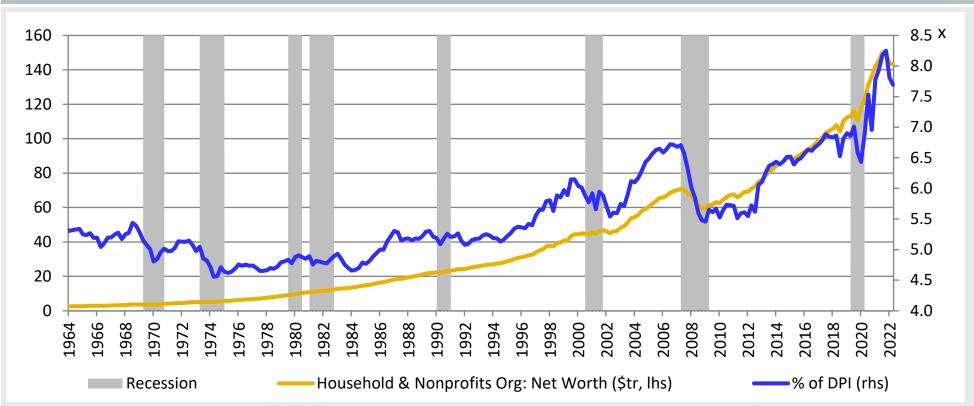
Source: BEA, Office for National Statistics, S&P, DWS Investment GmbH as of 3Q2022

DWS forecasts: U.S. GDP, inflation, fed funds rate, unemployment rate, federal debt and deficit

US	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
GDP (%qq, annualized)	1.0	-0.8	-0.6	1.2	1.6	1.2	1.4	1.6	2.0
GDP (%yy)	0.3	0.5	0.5	0.2	0.3	0.9	1.4	1.5	1.6
GDP (%qq)	0.3	-0.2	-0.2	0.3	0.4	0.3	0.4	0.4	0.5
Unemployment Rate % (EOP)	3.6	3.8	4.0	4.2	4.4	4.3	4.1	4.1	4.0
PCE (EOP)	5.7	4.6	3.6	3.0	2.7	2.5	2.3	2.2	2.2
Core PCE (EOP)	4.6	4.0	3.2	2.8	2.6	2.5	2.3	2.2	2.2
Fiscal balance (% GDP)	-4.4				-3.8				-4.1
FFR (EOP)	4.25 - 4.5	5 - 5.25	5 - 5.25	5 - 5.25	5 - 5.25	4.5 - 4.75	4 - 4.25	3.75 - 4	3.5 - 3.75

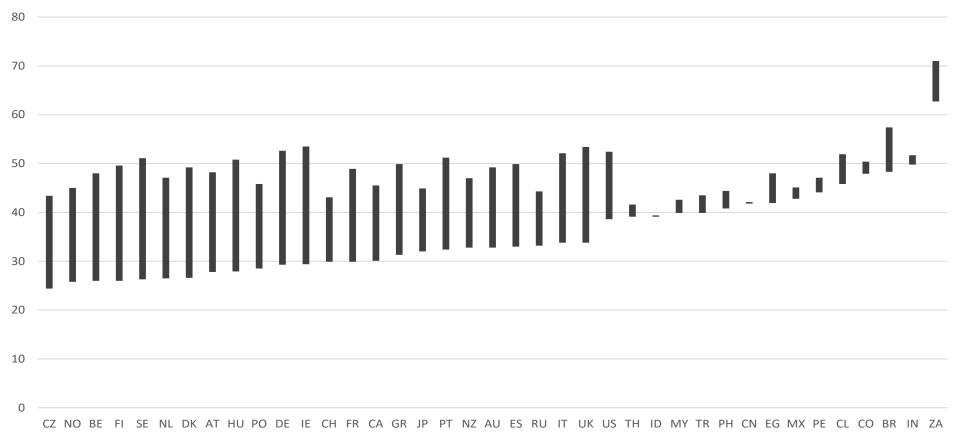
Source: DWS Investment GmbH as of 12/6/2021. Past performance may not be indicative of future results

# Household net worth % of DPI



Source: FRB, Haver, DWS Investment GmbH as of 3Q2022

#### Gini coefficient of income inequality measures pre and post taxes and government transfers



The higher the Gini coefficient, the higher inequality.

The upper value indicates the Gini coefficient of market income before taxes and government transfers; the lower value indicates the Gini coefficient of disposable income after taxes and transfers. In each case, the values are based on equivalence-weighted household incomes in 2018 or the most recent disposable income.

Sources: ESG Special - Societal Inequality (dws.com) OECD, DWS Investment GmbH as of November 2022

#### Link between inequality and growth?



<sup>\*</sup> Gini coefficient of household income after taxes and transfers, 2010. \*\* CAGR of GDP per capita 2010-2021.

Sources: ESG Special – Inequality from an investors' perspective(dws.com) IMF, OECD, DWS Investment GmbH as of November 2022.

#### 2. How high will the Fed go? We think 5.0-5.25%:

Since 1982, the average hiking cycle was near 300bp over about 15 months. Last cycle, the overnight rate plateaued at 2.25% in 2019 and before that at 5.25% in 2007. We expect the Fed Funds rate to plateau in 1Q23 between 5.0-5.25%, a 500bp+ climb in a year. This should slow inflation and the economy. Unless the recession is deeper or longer than we expect, rate cuts are unlikely until 2024 to ensure inflation embers are extinguished. Thus, investors have a good risk free alternative while watching how 2023 develops.

#### Fed hike cycles since 1965

				Fed	Durati												10yr -	10vr -										
Start				Funds													1yr	1yr	Chg	Before	After							
Date of	Date of	Late	End	Effecti	Rate						Unit		PE at	PE at			(%) at	(%) at	in	Reachin	Reachin							
Fed	Reaching	Cycle	Date of	ve	Hike	Peak	Total	1yr	10yr		Labor		Start	End		Avg PE	Start	End	10yr-	g Late	g Late	3m	Initial					
Rate	Late	Signals	Fed Rate	Rate	(Mont	Fed	Rate	Yield	Yield		Cost	UE	of	of	PE	during	of	of	1yr	Cycle	Cycle	before	Reactio					Date of First
Hike *	Cycle **	**	Hike	(%)	hs)	Rate	Hike	(%)	(%)	CPI y/y	у/у	(%)	Hike	Hike	Chg	Hike	Hike	Hike	(%)	(ar)	(ar)	Hike	n ***	1m	3m	6m	12m	Hike
Dec-65			Nov-66	0.04	12		0.017	0.04	0.04	1.7%	-0.2%	0.0	18.4	14.6	-3.8	15.9	0.1		-0.5		-14.1%			0%	-3%	-8%		
Aug-67	Dec-67	1,3	Aug-69	0.04	25		0.054	0.05	0.05	2.9%	3.1%	0.0	17.8	-		17.6	0.2		-1.0	9.3%	-0.6%			3%	0%	-5%		
Apr-71	Apr-71	2	Aug-71	0.04	5		0.019	0.04	0.06	4.4%	1.0%	0.1	19.2	18.6	-0.6	18.9	2.0		-1.2		-13.5%			-4%	-8%	-9%	4%	
Mar-72		1,2	Sep-73	0.03	19			0.04	0.06	3.8%	2.2%	0.1	18.7	14.1	-4.6	17.1	1.8		-3.0	4.0%	-5.5%			0%	0%	3%	4%	
Mar-74	Mar-74	1,2	Aug-74	0.09	6		0.030	0.07	0.07	10.0%	7.1%	0.1	11.8	8.3	-3.5	9.9	0.1		-1.4		-47.0%			-4%	-8%		-11%	
Feb-77		2	Apr-80	0.05	39		0.130	0.05	0.07	5.2%	5.5%	0.1	10.3	6.9	-3.4	8.2	1.9		-3.8		2.0%			-1%	-4%	-3%		
Aug-80			Jun-81	0.09	11		0.101	0.09				0.1	8.1	8.8	0.7	8.9	1.6		-3.0		8.7%			3%	15%	7%		
Jan-82	Jan-82	1,2	Feb-82	0.12	2		0.024	0.13	0.14	8.9%	7.2%	0.1	8.1	7.4	-0.6	7.7	0.9		-1.2		-52.7%		. ==./	-6%			21%	
Apr-83	. 07	-	Aug-84	0.09	17		0.029	0.09	0.11	3.6%	2.8%	0.1	12.1	10.0		11.3	1.5		-0.6	1.0%	00.00/	10.8%	-1.7%	10%	10%	10%	3%	
Jan-87	•		Oct-87	0.06	10		0.014	0.06	0.07	1.2%	3.0%	0.1	14.8	13.6		17.2	1.2		0.7	37.3%	-80.2%			11%	19%	21%		1/5/1987
Apr-88	Dec-88	1,2,3	Mar-89	0.07	12		0.032	0.07	0.08	3.8%	2.9%	0.1	12.5	11.8	-0.7	12.0	1.7	-0.2	-1.9	9.6%	27.1%			2%	6%	6%	15%	3/30/1988
Feb-94			Apr-97	0.03	39		0.025	0.04	0.06	2.5%	1.6%	0.1	17.7	19.0	1.3	16.5	2.2		-1.3	18.6%		5.4%	-3.9%	-4%	-1%	3%		2/4/1994
Mar-97	Apr-97	3	Apr-97	0.05	2	0.06	0.003	0.06	0.06	3.0%	1.2%	0.1	19.3	19.0	-0.3	18.5	0.9	0.9	0.0	97.6%	44.20/	8.8%	-9.3%	12%	24%	32%	51%	3/25/1997
Jul-99		•	Jun-00	0.05	12			0.05	0.06	2.0%	0.6%	0.0	29.7	26.1	-3.6	27.6	0.8		-0.9	19.8%	-11.2%			1%	-3%	5%		6/30/1999
Jul-04	Jan-06		Jul-06	0.01	25		0.042	0.02	0.05	3.2%	1.0%	0.1	18.4	15.6	-2.8	17.0	2.6		-2.7	10.5%	-0.5%			2%	1%	8%		6/30/2004
Dec-15	Dec-15	3	Apr-19	0.00	41	0.03	0.023	0.00	0.02	0.4%	2.5%	0.1	17.5	17.3	-0.2	18.6	1.8	0.1	-1.7		10.3%	7.9%	-10.1%	-1%	9%	13%	20%	12/16/2015

<sup>\* 1971, 1977, 1983, 1994,</sup> and 2004 are the first hike after recessions

Note: For the 7 Fed hike cycles since 1983, the S&P performance are for 1m, 3m, 6m, and 12m after the initial reaction. For the other cycles, the S&P performance are based on monthly prices.

Source: Haver, DWS Investment GmbH as of 12/6/2022

<sup>\*</sup> The hikes that started in 1965, 1971, 1974, 1977, 1980, 1982, 1997 and 2015 started under late cycle conditions, despite 1971, 1977 and 2015 being the first hikes after a recession.

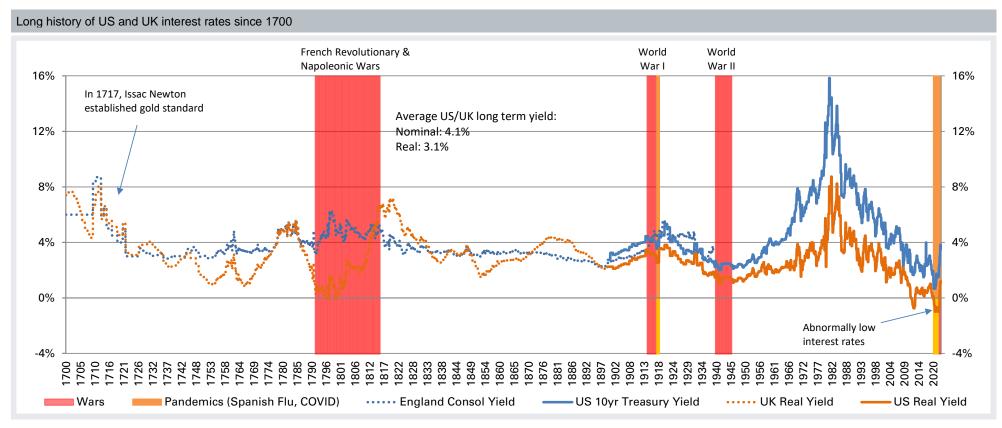
<sup>\*</sup> The hikes that started in 1983 and 1994 stopped before reaching late cycle conditions. All other hikes started in early-cycle conditions and continued into late-cycle conditions.

<sup>\*\*</sup> Three signs of late cycle conditions: (1) inverted yield curve; (2) high inflation; (3) more than 5 years since recession.

<sup>\*\*\*</sup> Initial reaction is the S&P price change from 1 month high before the date of first rate hike to the 1 month low after.

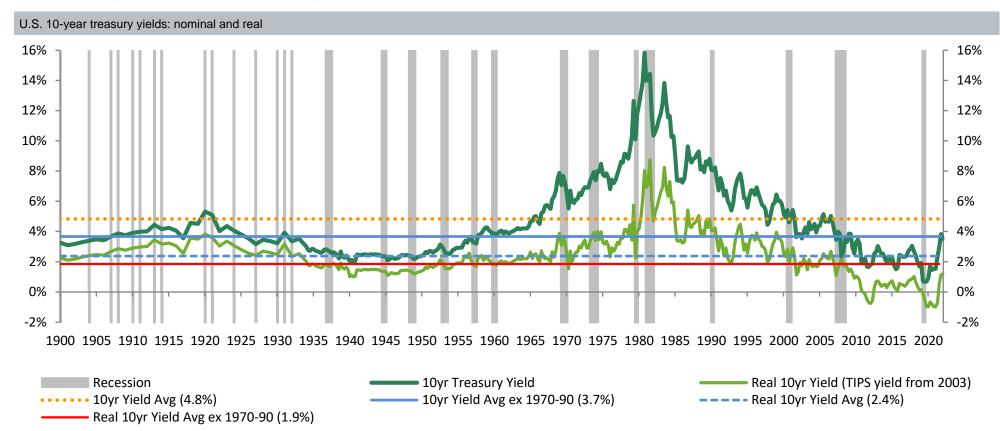
#### 3. Long-term interest rates rise to pre financial crisis range. What's the norm for the 2020s?:

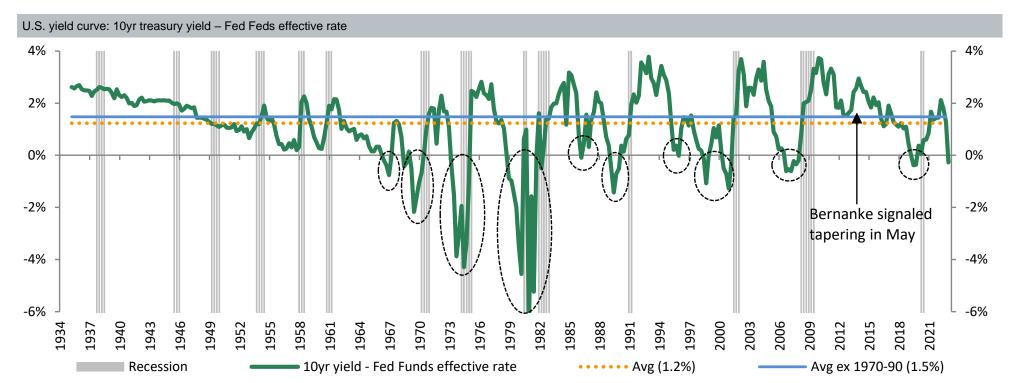
We expect 10yr Treasury yields to rise to 4.20% at 2023 end with long-term inflation expectations and breakevens at about 2.5%. Thus, 10yr TIPS yields at 1.50-1.75%, up from about 1.25% today. This is a big difference from our nominal and real yield expectations from this time last year. This is because inflation climbed higher and for longer and broader in 2022 than we expected last year. Uncertainty remains very high for Treasury yields. The basics of reasonable inflation assumptions and inflation risk premiums remain unsure and so does risk asset hedge value of Treasury bonds given the large simultaneous losses in fixed income and equities in 2022. Moreover, the deficit remains high and the Fed will likely sell over \$1 trillion of its Treasury and MBS holdings next year.



Source: England Consol, FRB, FRBPHIL, DWS Investment GmbH as of 12/6/2022

Treasuries protect against systematic risk. TIPs protect against inflation risk. The more systematic risk protection treasuries provide helps to reduce term premium.

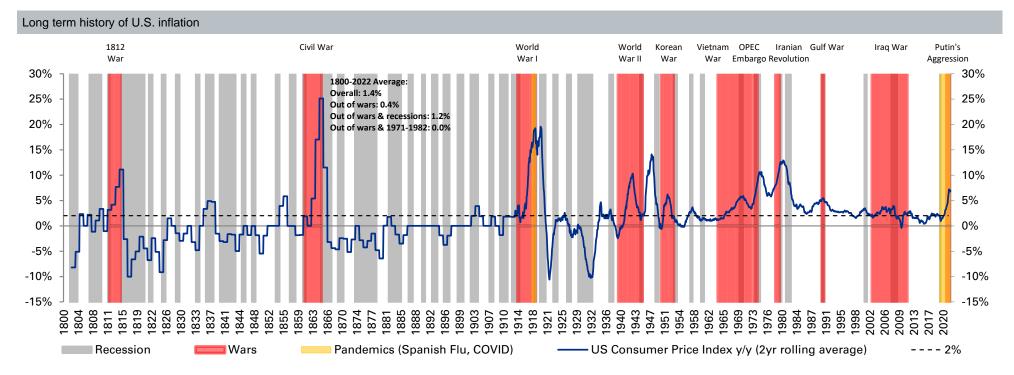




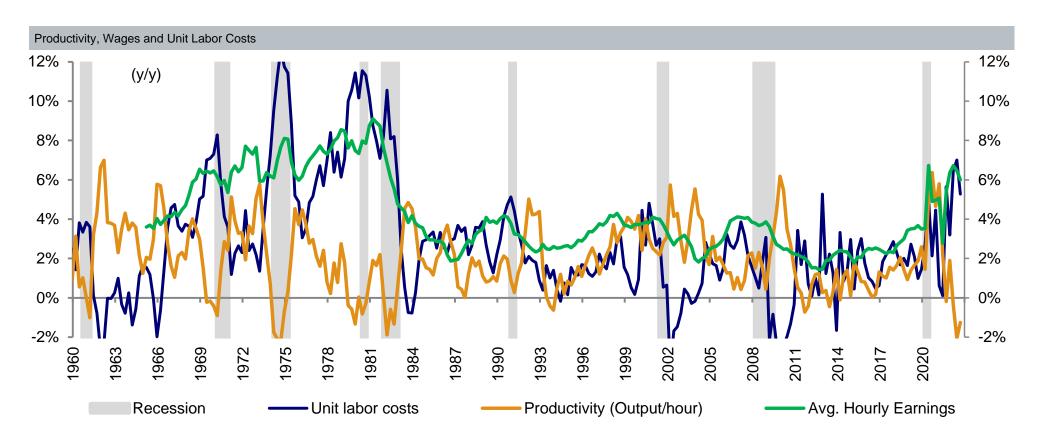
Source: Haver, DWS Investment GmbH as of 12/6/2022

#### 4. How to tame inflation in 2020s? Productivity is key:

Taming inflation will be a challenge; owing to global conflict, smaller trading blocs, reshoring, demographics, environmental considerations, other regulations and the challenge of raising productivity at mature service oriented economies. Such challenges should affect real growth more than inflation if there is monetary and fiscal policy discipline. But, because such policy decisions will be tough, it's important to stay on guard against elevated inflation risk. Most commodity and goods prices declined from early 2022 highs, but while oil is in a lot of things, labor is in everything. Thus, improved labor productivity is the key to healthy real growth and easing some difficult policy choices ahead. We expect employment, income and equality to become even more controversial ahead. Meanwhile in 2022, productivity is very weak at -1.3% y/y YTD with wages up 6.0%, boosting unit labor costs (ULCs) by about 7% y/y.

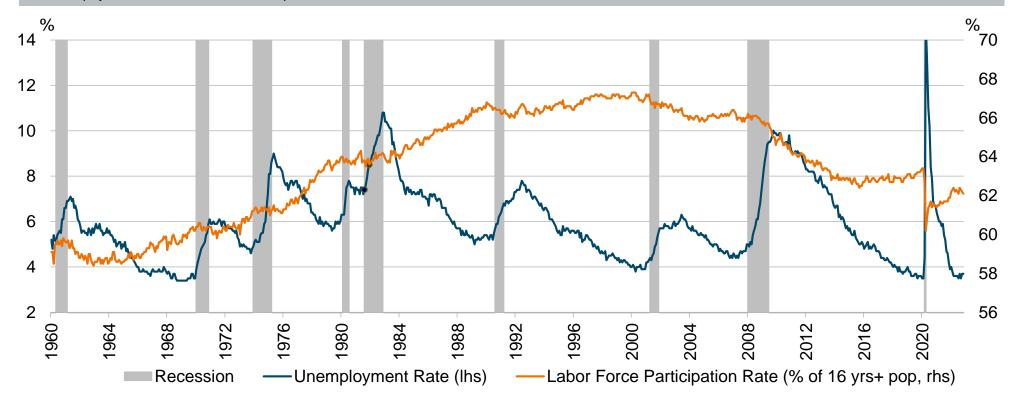


Source: BLS, NBER, Federal Reserve Bank of Minneapolis, Index of Prices Paid by Vermont Farmers for Family Living, Consumer Price Index by Ethel D. Hoover, Cost of Living Index by Albert Rees, DWS Investment GmbH as of 12/6/2022

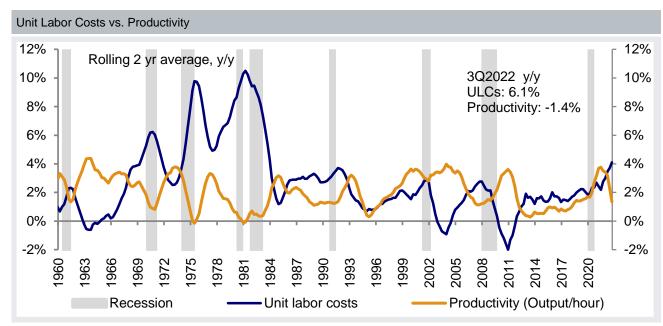


Source: BLS, NBER, Federal Reserve Bank of Minneapolis, Index of Prices Paid by Vermont Farmers for Family Living, Consumer Price Index by Ethel D. Hoover, Cost of Living Index by Albert Rees, DWS Investment GmbH as of 3Q2022

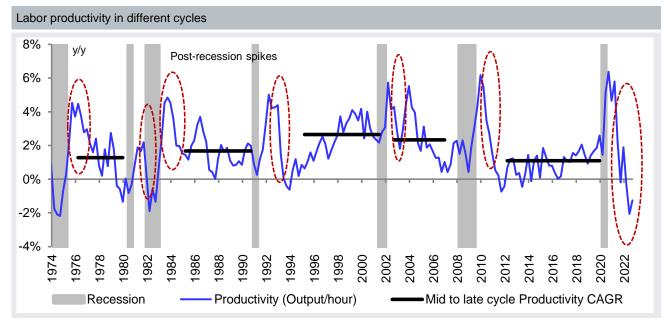
#### U.S. Unemployment Rate vs. Labor Force Participation Rate



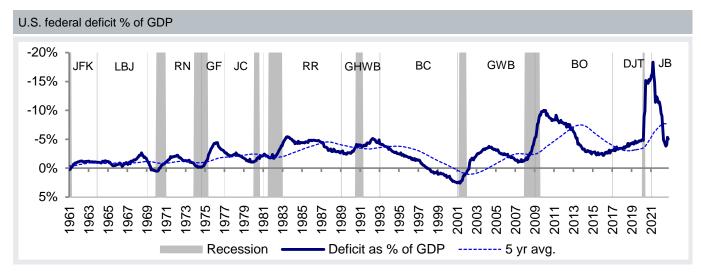
Source: BLS, Haver, DWS Investment GmbH as of 11/30/2022



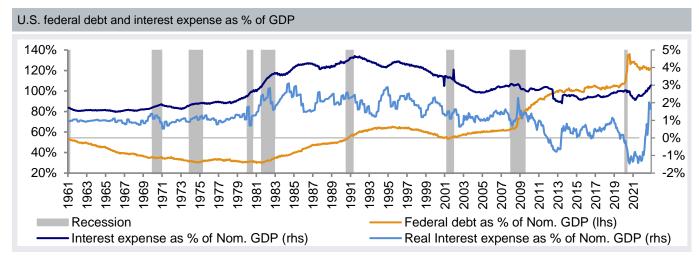
Source: BLS, FRB, DWS Investment GmbH as of 3Q2022. Past performance may not be indicative of future results



Source: BLS, DWS Investment GmbH as of 3Q2022. Past performance may not be indicative of future results



Source: Haver, DWS Investment GmbH as of October 2022. Past performance may not be indicative of future results.



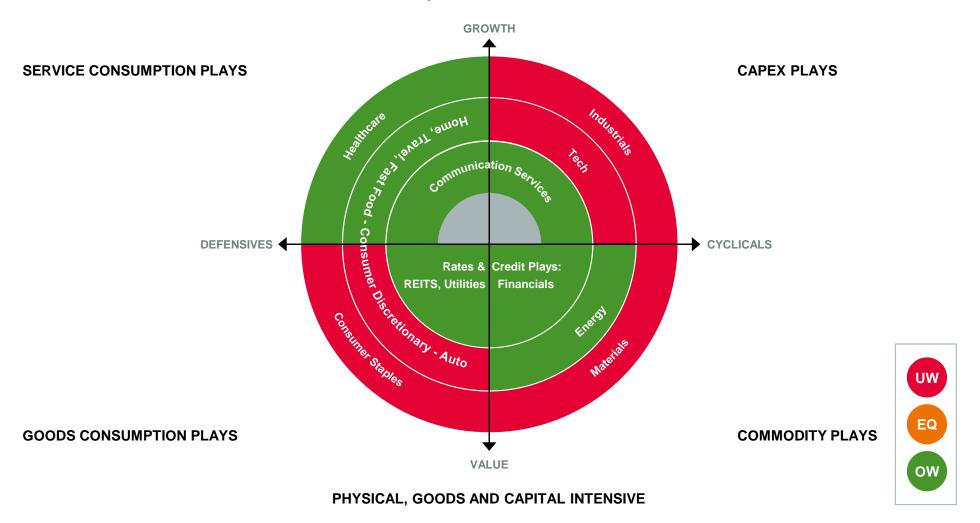
Source: Haver, DWS Investment GmbH as of November 2022. Past performance may not be indicative of future results.

## 5. S&P sector strategy:

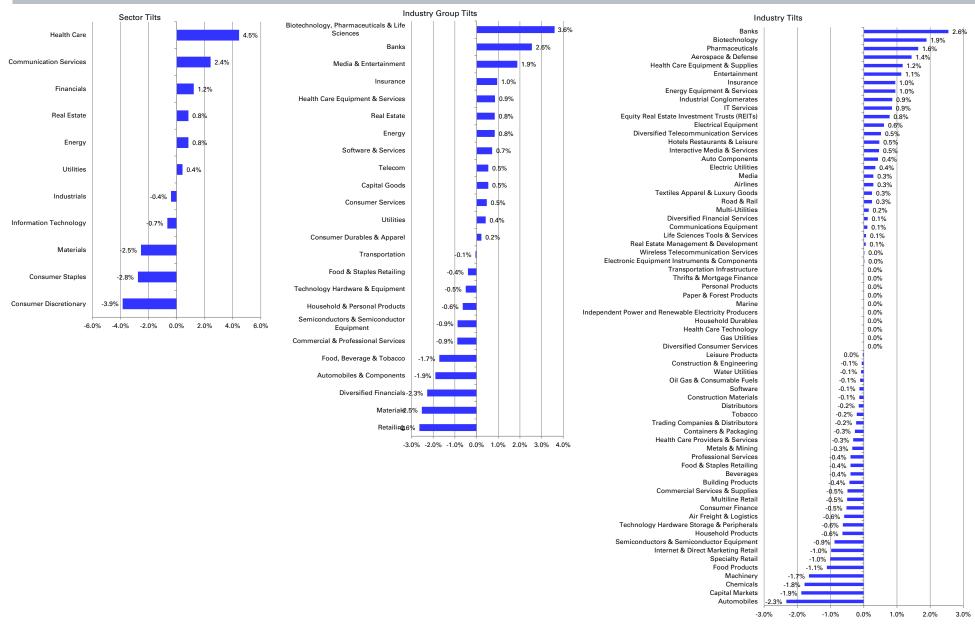
Under a weak macro backdrop, we embrace robust secular trends resistant to cyclical disruptions, such as: Healthcare solutions for an aging world, productivity enhancers for a tight labor market (selectively in Tech Services, Industrial Capital Goods), experience providers for in-person social and business gatherings (Hotels, Airlines), Aerospace & Defense (A&D) to get to and defend people and places we cherish, clean energy and electrification plays offering fair equity returns (Utilities, Elec. Equip.). Our preferred high beta industry remains Banks on higher interest rates and higher normalized EPS and ROEs. We over-weight Communications as an overlooked value play, as the risk of profit decay appears more priced here than elsewhere.

Sector Strategy: Per Key Macro Plays:

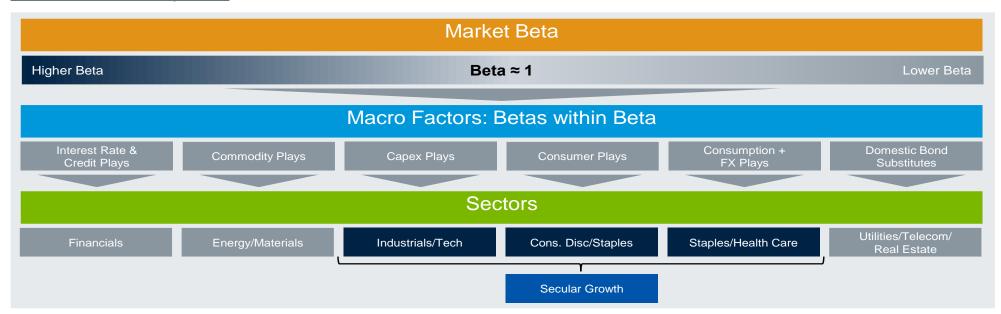
## **DIGITAL, SERVICES AND HIGH R&D**



#### S&P 500 sector, industry group and industry tilts



Source: DWS Investment GmbH as of 12/6/2022





# **Total & Undiversifiable Risk Factors**

- Beta

# F.F.

# Other Difficult to Diversify Risks

- Size

- Value

# Alpha Factors:



# Macro Factors - Sector Weighting

- Interest rates

- Volatility

- Currencies
- Commodities
- Capex / trade

- PMIs

- Credit Conditions



# Micro Factors - Stock Picking

- Valuations

- Operating metrics
- Consensus estimates ESG
- ROIC and Economic Profit Analysis

What's a factor?

A factor is a quantifiable characteristic shared across securities that can help to explain performance. The three classic Fama-French risk factors are: Beta, Size and Value. And, perhaps, Momentum. Quality might lower risk per return. Then there are thousands of metrics (alpha factors) that active managers use to find securities likely to outperform which can't be explained by risk factors.

True alpha must be achieved neutral of risk factors

Source: DWS Investment GmbH as of December 2022

# Historic S&P 500 sector performance

		Beta > 1				Be	ta≈1				Beta < 1		
		<u>US Value</u>	Globa	l Value	Global G	irowth_	Consun	ner Growth		Low Beta D	<u>efensives</u>		
		Credit Plays	Commo	dity Plays	Capex	Plays	Consu	mer Plays	Growth	Вс	ond Substit	tutes	
Year	S&P 500	Financials	Energy	Materials	Industrials	Tech	Cons. Disc.	Cons. Staples	<b>Health Care</b>	Utilities	Comm.	Real Estate	10yr Tsy
1995	37.6%	54.1%	31.0%	20.0%	39.1%	39.4%	20.3%	39.6%	58.0%	32.7%	42.3%		25.4%
1996	23.0%	35.2%	25.9%	15.8%	25.1%	43.9%	12.4%	25.9%	21.0%	5.7%	1.1%		0.0%
1997	33.4%	48.2%	25.3%	8.4%	27.0%	28.5%	34.4%	32.9%	43.7%	24.7%	41.2%		11.9%
1998	28.6%	11.4%	0.6%	-6.2%	10.9%	78.1%	41.1%	15.8%	43.9%	14.8%	52.4%		14.6%
1999	21.0%	4.1%	18.7%	.8.7% 25.3%		21.5% 78.7%		-15.1%	-10.7%	-9.2%	19.1%		-7.9%
2000	-9.1%	25.7%	15.7%	15.7% -15.7%		-40.9%	-20.0% 16.8%		37.1%	57.2%	-38.8%		17.2%
2001	-11.9%	-9.0%	-10.4%	10.4% 3.5% -		-25.9%	2.8%	-6.4%	-11.9%	-30.4%	-12.2%		5.4%
2002	-22.1%	-14.6%	-11.1%	-5.5%	-26.3%	-37.4%	-23.8%	-4.3%	-18.8%	-30.0%	-34.1%	-9.5%	15.4%
2003	28.7%	31.0%	25.6%	38.2%	32.2%	47.2%	37.4%	11.6%	15.1%	26.3%	7.1%	28.8%	0.2%
2004	10.9%	10.9%	31.5%	31.5% 13.2%		2.6%	13.2%	8.2%	1.7%	24.3%	19.9%	28.8%	4.5%
2005	4.9%	6.5%	31.4%	4.4%	2.3%	1.0%	-6.4%	3.6%	6.5%	16.8%	-5.6%	12.6%	3.0%
2006	15.8%	19.2%	24.2%	18.6%	13.3%	8.4%	18.6%	14.4%	7.5%	21.0%	36.8%	41.5%	2.2%
2007	5.5%	-18.6%	34.4%	22.5%	12.0%	16.3%	-13.2%	14.2%	7.2%	19.4%	11.9%	-17.9%	10.4%
2008	-37.0%	-55.3%	-34.9%	-45.7%	-39.9%	-43.1%	-33.5%	-15.4%	-22.8%	-29.0%	-30.5%	-42.3%	20.5%
2009	26.5%	17.2%	13.8%	48.6%	20.9%	61.7%	41.3%	14.9%	19.7%	11.9%	8.9%	27.1%	-10.2%
2010	15.1%	12.1%	20.5%	22.2%	26.7%	10.2%	27.7%	14.1%	2.9%	5.5%	19.0%	32.3%	7.9%
2011	2.1%	-17.1%	4.7%	-9.8%	-0.6%	2.4%	6.1%	14.0%	12.7%	19.9%	6.3%	11.4%	16.1%
2012	16.0%	28.8%	4.6%	15.0%	15.3%	14.8%	23.9%	10.8%	17.9%	1.3%	18.3%	19.7%	2.7%
2013	32.4%	35.6%	25.1%	25.6%	40.7%	28.4%	43.1%	26.1%	41.5%	13.2%	11.5%	1.6%	-8.5%
2014	13.7%	15.2%	-7.8%	6.9%	9.8%	20.1%	9.7%	16.0%	25.3%	29.0%	3.0%	30.2%	10.6%
2015	1.4%	-1.5%	-21.1%	-8.4%	-2.5%	5.9%	10.1%	6.6%	6.9%	-4.8%	3.4%	4.7%	1.1%
2016	12.0%	22.8%	27.4%	16.7%	18.9%	13.8%	6.0%	5.4%	-2.7%	16.3%	23.5%	3.4%	0.1%
2017	21.8%	22.2%	-1.0%	23.8%	21.0%	38.8%	23.0%	13.5%	22.1%	12.1%	-1.3%	10.8%	2.7%
2018	-4.4%	-13.0%	-18.1%	-14.7%	-13.3%	-0.3%	0.8%	-8.4%	6.5%	4.1%	-12.5%	-2.2%	0.3%
2019	31.5%	32.1%	11.8%	24.6%	29.4%	50.3%	27.9%	27.6%	20.8%	26.3%	32.7%	29.0%	9.3%
2020	18.4%	-1.7%	-33.7%	20.7%	11.1%	43.9%	33.3%	10.7%	13.4%	0.5%	23.6%	-2.2%	10.4%
2021	28.7%	35.0%	54.6%			34.5%	24.4%	18.6%	26.1%	17.7%	21.6% 46.2%		-4.1%

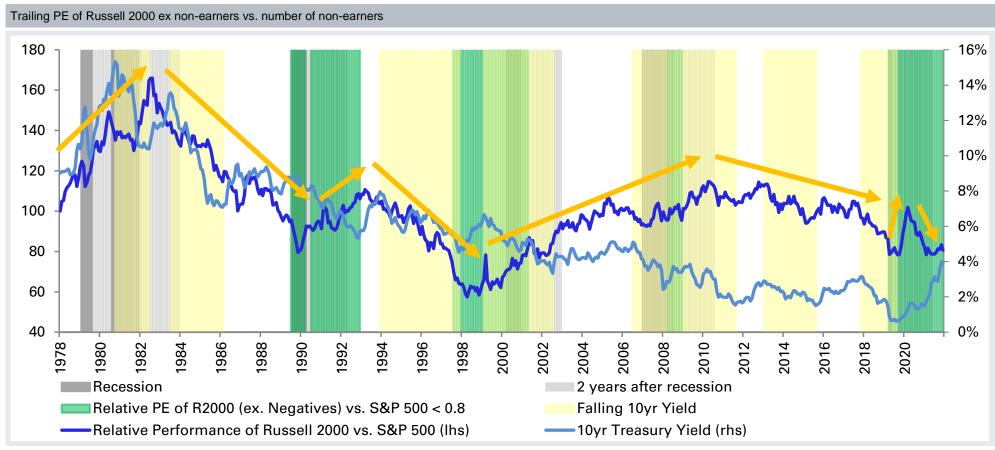
Return vs. S&P

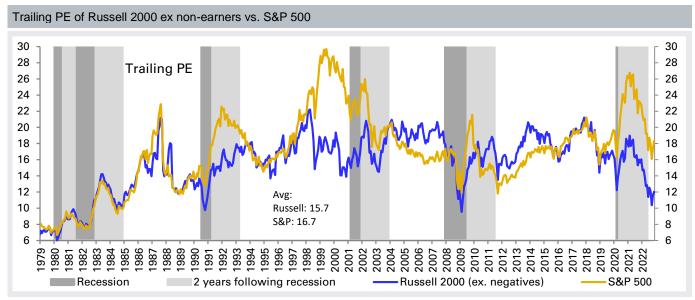
Outperform

Underperform

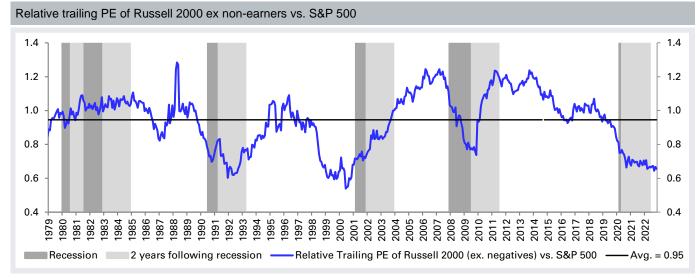
Source: S&P, Treasury, DWS Investment GmbH as of December 2022

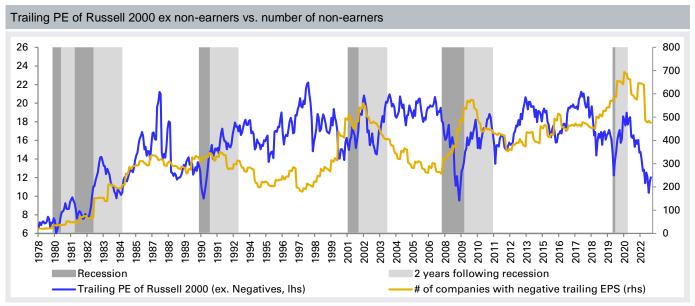
# 6. A better relative decade likely for small vs. large caps: Competitive US corp tax rates, strong dollar, higher interest rates and reshoring supports better small vs. large cap secular performance this decade. Banks and Industrials are big sectors at profitable small caps. We shop in small Tech.



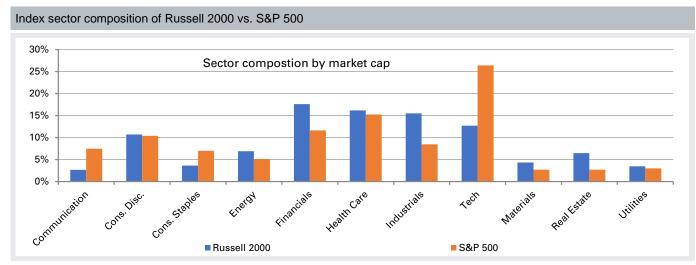


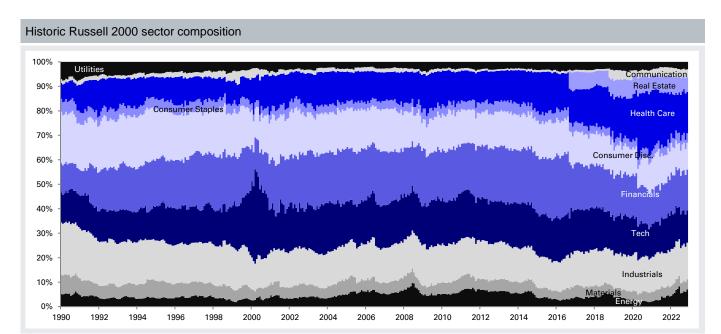
Source: Compustat, DWS Investment GmbH as of 11/30/2022. Past performance may not be indicative of future results.



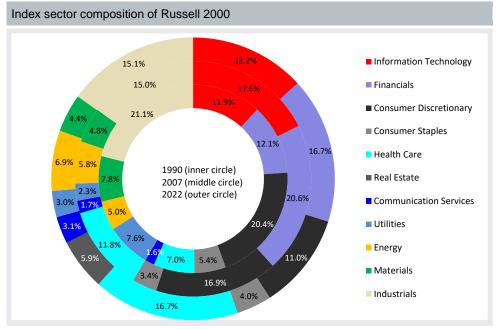


Source: Compustat, DWS Investment GmbH as of 11/30/2022. Past performance may not be indicative of future results.

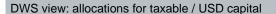




Source: Compustat, DWS Investment GmbH as of 10/30/2022. Past performance may not be indicative of future results.



7. Keep foreign equities in the portfolio, search for value and lower correlations:
Foreign DM is value titled. Europe & Japan could outperform the S&P in 2022. We maintain exposure to China as it gradually reopens; including its premier digital enterprises heavily discounted for gov't risk.



Equities **52.5%** 

## **UNDERWEIGHT ALLOCATION**

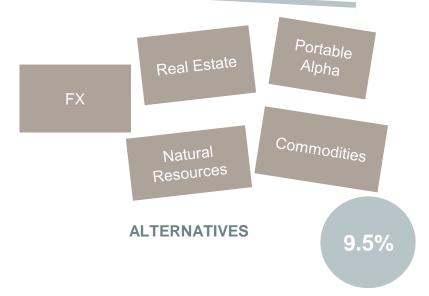


**OVERWEIGHT ALLOCATION** 

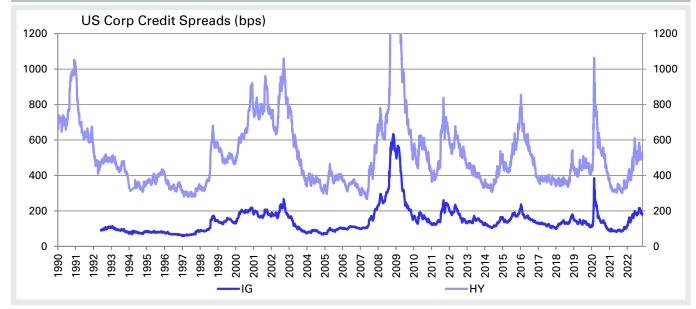




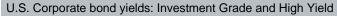
Taxable U.S. Investor Asset Allocations												
Asset Class	Long-term	Current										
Fixed Income/Cash	30-35%	38.0%										
Equities	55-60%	52.5%										
US Equities	40%	36.0%										
S&P 500	35%	32.0%										
Small Caps	0-10%	4.0%										
Foreign DM	10-15%	10.5%										
Foreign EM	0-10%	6.0%										
Alternatives	10%	9.5%										

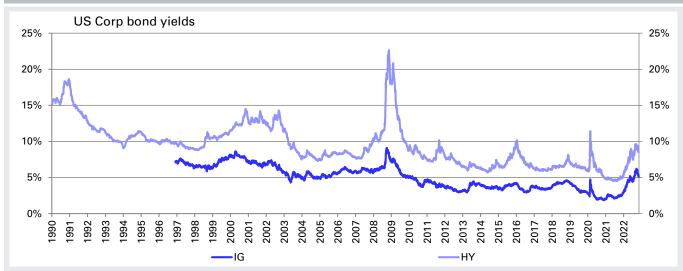


## Corporate Investment Grade and High Yield spreads

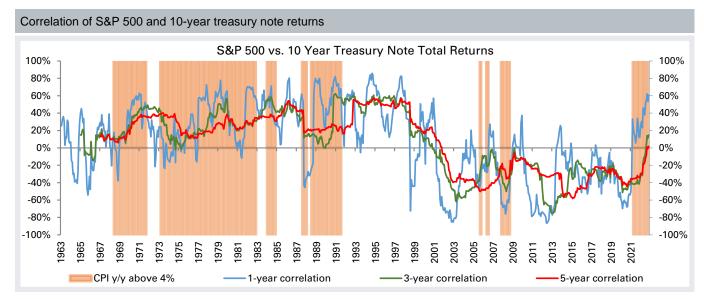


Source: BAML, FRB, Bloomberg, DWS Investment GmbH as of 12/9/2022. Past performance may not be indicative of future results.

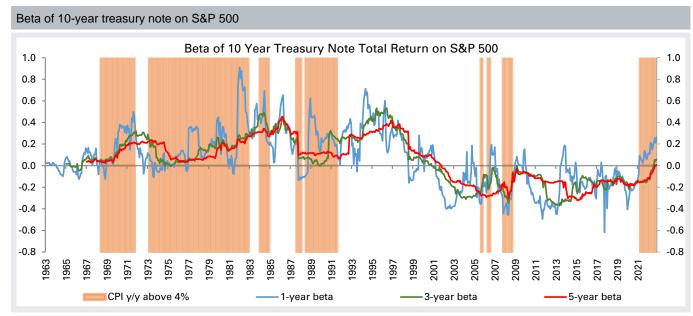




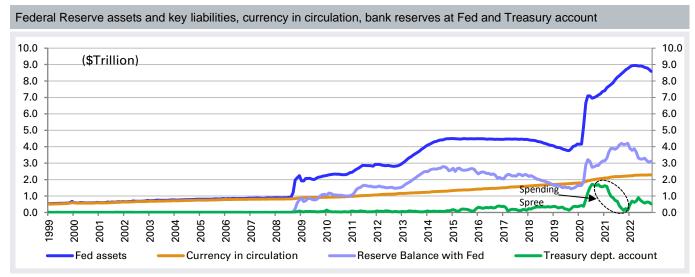
Source: BAML, FRB, Bloomberg, DWS Investment GmbH as of 12/9/2022. Past performance may not be indicative of future results.



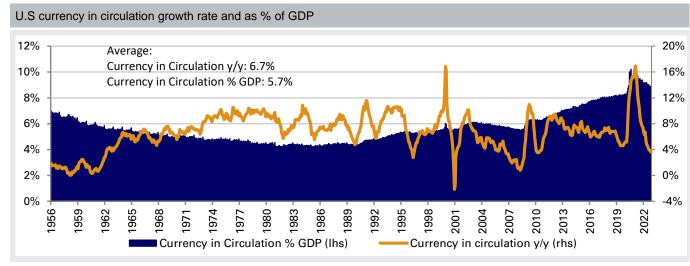
Source: Haver, DWS Investment GmbH as of 11/30/2022



Source: Haver, DWS Investment GmbH as of 11/30/2022



Source: FDIC, Haver, DWS Investment GmbH as of November 2022. Past performance may not be indicative of future results.



Source: Haver, DWS Investment GmbH as of November 2022. Past performance may not be indicative of future results.

## 8. 2023E S&P EPS \$225:

Flat S&P EPS, assumes \$80-100/bbl avg. oil, stable dollar, beneign credit costs at banks. Tech, Health Care and Financials are the 3 largest S&P 500 earnings contributors at 21%, 16%, and 15%, respectively. We expect EPS at these 3 to be flat to slightly up. But down at Energy, Materials, Consumer Discretionary ex. Restaurants/Hotels and Industrials ex. A&D.

#### DWS Investment GmbH S&P 500 Annual EPS Outlook

										Bottom-up Consensus (IBES)				DWS \	/iew		Normalized	2023	
	2014A	2015A	2016A	2017A	2018A	2019A	2020A	2021A	у/у	2022E	y/y	2023E	y/y	2022E	у/у	2023E	y/y	(\$)	% of 2023
S&P 500 EPS (historical index)	\$118.82	\$117.46	\$118.10	\$132.00	\$161.93	\$162.93	\$139.72	\$208.12	49.0%										- 1
S&P 500 EPS (current constituents)	\$116.42	\$117.21	\$117.46	\$129.27	\$155.86	\$161.35	\$144.07	\$207.74	46.4%	\$222.98	7.3%	\$232.25	4.2%	\$223	7.4%	\$225	0.9%	\$220	98%
Sector (\$ bn)																			
Communication Services	68.6	79.2	91.9	97.5	124.6	132.2	135.7	188.3	38.8%	167.4	-11.1%	177.9	6.2%	168.0	-10.8%	170.0	1.2%	157.0	92%
Consumer Discretionary	64.1	74.9	83.6	87.7	103.5	101.4	79.7	134.2	68.4%	137.7	2.6%	157.9	14.7%	140.0	4.3%	146.0	4.3%	149.0	102%
Consumer Staples	78.4	76.8	79.2	83.8	90.4	91.1	95.1	104.6	10.0%	107.2	2.6%	112.4	4.8%	106.0	1.4%	107.0	0.9%	107.0	100%
Energy	93.1	39.0	10.6	36.8	68.6	48.8	-4.8	77.4	1722%	201.8	160.6%	174.7	-13.5%	190.5	146.0%	172.5	-9.4%	147.4	85%
Financials	171.2	186.0	187.6	194.8	241.3	248.1	197.1	326.9	65.9%	278.8	-14.7%	314.5	12.8%	282.0	-13.7%	292.5	3.7%	295.0	101%
Health Care	137.6	152.6	157.5	171.8	188.8	206.8	226.8	293.5	29.4%	307.5	4.8%	298.9	-2.8%	310.0	5.6%	315.0	1.6%	300.6	95%
Industrials	99.4	102.9	97.0	105.7	129.2	123.5	64.7	108.9	68.2%	140.8	29.2%	159.5	13.3%	142.0	30.4%	145.0	2.1%	145.0	100%
Information Technology	176.7	184.1	193.6	228.4	266.5	264.6	296.6	379.8	28.1%	391.6	3.1%	417.6	6.7%	395.0	4.0%	410.0	3.8%	410.0	100%
Materials	24.3	23.4	22.2	28.0	34.9	33.4	31.7	57.9	82.3%	61.9	7.0%	55.9	-9.7%	63.0	8.9%	55.2	-12.4%	54.5	99%
Real Estate	23.5	26.8	29.6	32.6	36.2	37.9	37.7	44.7	18.5%	48.9	9.6%	50.4	3.1%	47.0	5.2%	49.0	4.3%	47.6	97%
Utilities	31.4	31.7	33.9	35.3	38.9	43.0	44.3	47.3	6.8%	49.1	4.0%	51.9	5.5%	50.0	5.8%	52.0	4.0%	52.6	101%
S&P 500	968.1	977.1	986.6	1102.4	1323.0	1330.7	1204.5	1763.4	46.4%	1892.8	7.3%	1971.5	4.2%	1893.5	7.4%	1914.2	1.1%	1865.6	97%
S&P ex. Energy (\$bn)	875.1	938.1	976.0	1065.6	1254.4	1281.9	1209.3	1686.0	39.4%	1691.0	0.3%	1796.9	6.3%	1703.0	1.0%	1741.7	2.3%	1718.3	99%
S&P ex. Tech (\$bn)	791.5	793.0	793.0	874.0	1056.5	1066.1	908.0	1383.7	52.4%	1501.3	8.5%	1553.9	3.5%	1498.5	8.3%	1504.2	0.4%	1455.6	97%
S&P 500 Sales/Share (historical index)	\$1,163	\$1,127	\$1,151	\$1,232	\$1,339	\$1,415	\$1,362	\$1,567	15.0%						•		_		
S&P 500 Non-GAAP Net Margin	10.2%	10.4%	10.3%	10.7%	12.1%	11.5%	10.3%	13.3%	i										

S&P 500 EPS	Year	1Q	2Q	3Q	4Q
2019A	163	39	41	41	42
2020A	140	33	28	38	42
2021A	210	49	53	54	54
2022E	223	55	58	56	54
2023E	225	53	56	57	59

S&P 500 EPS historical constituents represents the earnings per share (EPS) of S&P 500 index constituents at the time, while S&P 500 EPS current constituents represents the earnings per share of index constituents as of the date the data was compiled 9/30/2022.

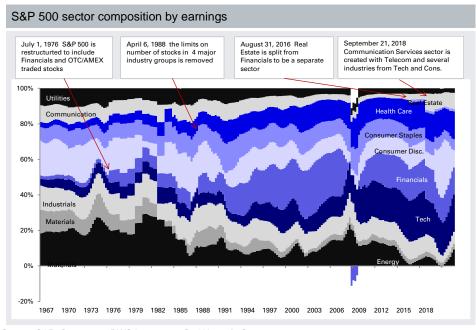
S&P 500 EPS peak to trough cycles

		Tuessale 4	DE an	DE an travel					
	Peak 4-gtr	Trough 4- atr	PE on peak 4-gtr	PE on trough 4-qtr		ok to trough ED	C avala	S&P low	PE on S&P low &
	reak 4-qu	- qu	EPS, qtr-	EPS, qtr-end	EPS	ak to trough EP	S&P Price	SAF IUW	re on sar low a
	EPS (\$/sh)	EPS (\$/sh)	end price	price	decline	Change in PE	Return	Price	trough EPS
1902-04	\$4.94	\$3.81	13.4x	14.5x	-23%	8%	-16%		<u>_</u>
1906-08	6.11	4.68	12.7	13.5	-23%	6%	-18%		
1909-11	6.20	4.76	12.7	15.6	-23%	23%	-6%		
1912-14	5.65	4.16	13.6	15.6	-26%	15%	-15%		
1916-21	12.43	2.33	6.2	25.2	-81%	308%	-24%		
1926-27	1.24	1.11	10.9	15.9	-10%	46%	31%		
1929-32	1.61	0.41	13.3	16.8	-75%	26%	-68%	4.4	10.7x
1937-38	1.22	0.62	11.3	19.7	-49%	75%	-11%	8.5	13.7
1941-46	1.19	0.84	8.6	21.9	-29%	156%	81%	13.55	16.1
1950-52	2.84	2.34	7.2	10.7	-18%	48%	22%	16.68	7.1
1956-58	3.69	2.88	13.1	17.4	-22%	32%	3%	38.98	13.5
1959-61	3.43	3.03	16.6	21.3	-12%	29%	14%	52.34	17.3
1969-70	5.89	5.13	15.8	18.0	-13%	14%	-1%	69.29	13.5
1974-75	9.11	7.76	7.0	10.8	-15%	55%	32%	62.28	8.0
1981-83	15.36	12.42	8.0	12.3	-19%	54%	25%	102.42	8.2
1989-91	25.53	18.48	12.5	22.6	-28%	81%	31%	295.46	16.0
2000-02	57.37	44.19	25.0	26.0	-23%	4%	-21%	1527.46	34.6
2007-09	92.15	50.84	16.3	20.8	-45%	27%	-30%	676.53	13.3
2019-20	164.38	141.00	18.0	23.9	-14%	33%	14%	2237.40	14.2
Avg (1900-2009)	-		12.7x	18.0x	-29%	55%	2%		14.3x
Avg (1950 - 2009)	,			18.4x	-21%	38%	9%		14.6x
Avg ex. 1916-21 (W	WI profits)								
& Great Depression			13.9x	17.7x	-23%	42%	8%		14.6x

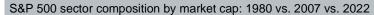
Source: S&P, IBES, Cowles Commission, DWS Investment GmbH as of December 2022

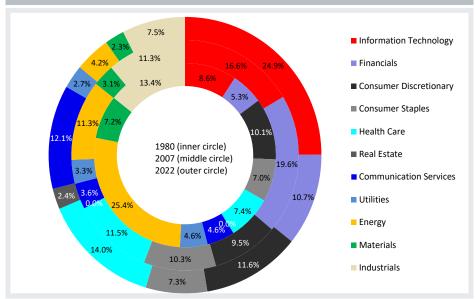
#### S&P 500 sector composition by market cap July 1, 1976 S&P 500 is April 6, 1988 the limits on August 31, 2016 Real September 21, 2018 Communication Services sector is restructurted to include number of stocks in 4 Estate is split from Financials and Financials to be a separate created with Telecom and several major industry groups is OTC/AMEX industries from Tech and Cons. removed sector 100% 90% 80% Consumer Staples 70% Consumer Disc. 60% 50% 40% Tech 30% 20% 10% 1967 1970 1973 1976 1979 1982 1985 1988 1991 1994 1997 2000 2003 2006 2009 2012 2015 2018 2021

Source: S&P, Compustat, DWS Investment GmbH as of 3Q2022

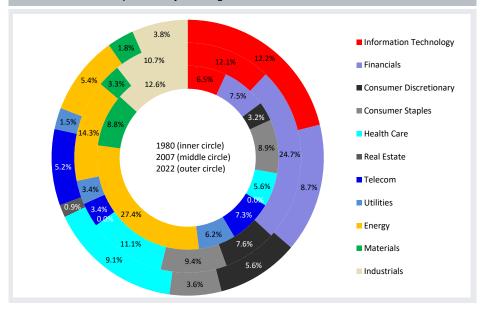


Source: S&P, Compustat, DWS Investment GmbH as of 3Q2022



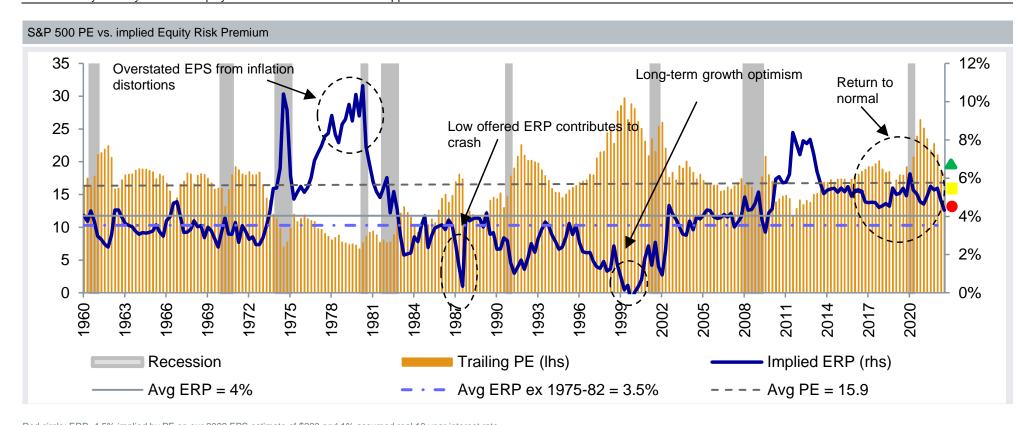


#### S&P 500 sector composition by earnings: 1980 vs. 2007 vs. 2022

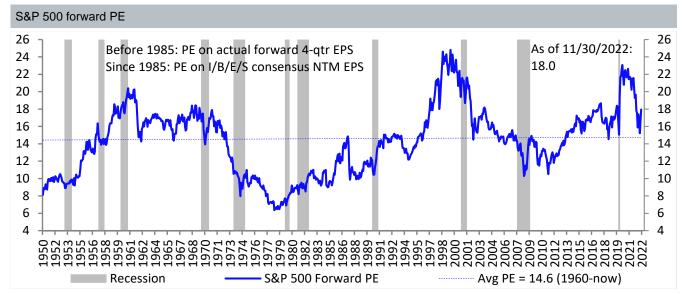


#### 9. A more reasonable PE:

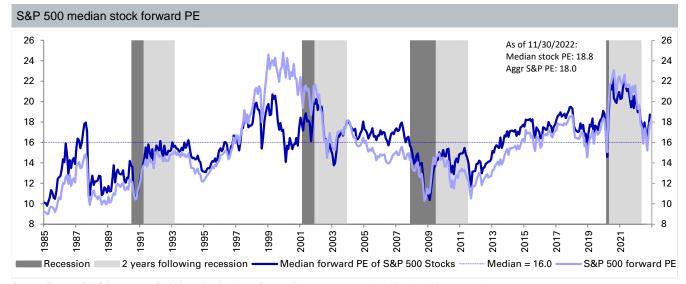
18x supported by still low (albeit positive) real yields, high quality growth tilted S&P composition and low investment fees. Our S&P real cost of equity estmate is 5.5%: 1.5% 10yr TIPS yield + 4% Equity Risk Premium = 5.5%. This supports a fair PE of 1/5.5%=18.2.



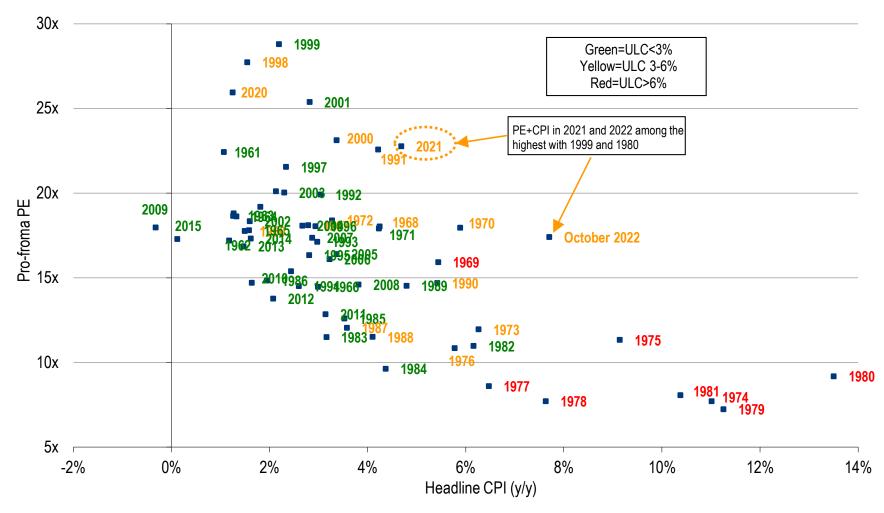
Red circle: ERP=4.5% implied by PE on our 2022 EPS estimate of \$223 and 1% assumed real 10 year interest rate Yellow square: ERP=5.5% implied by PE on our 2022 EPS estimate of \$223 and 0% assumed real 10 year interest rate Green triangle: ERP=6.5% implied by PE on our 2022 EPS estimate of \$223 and -1% assumed real 10 year interest rate Source: S&P, Federal Reserve, DWS Investment GmbH as of 12/6/2022. Past performance may not be indicative of future results.



Source: Factset, DWS Investment GmbH as of 11/30/2022. Past performance may not be indicative of future results.

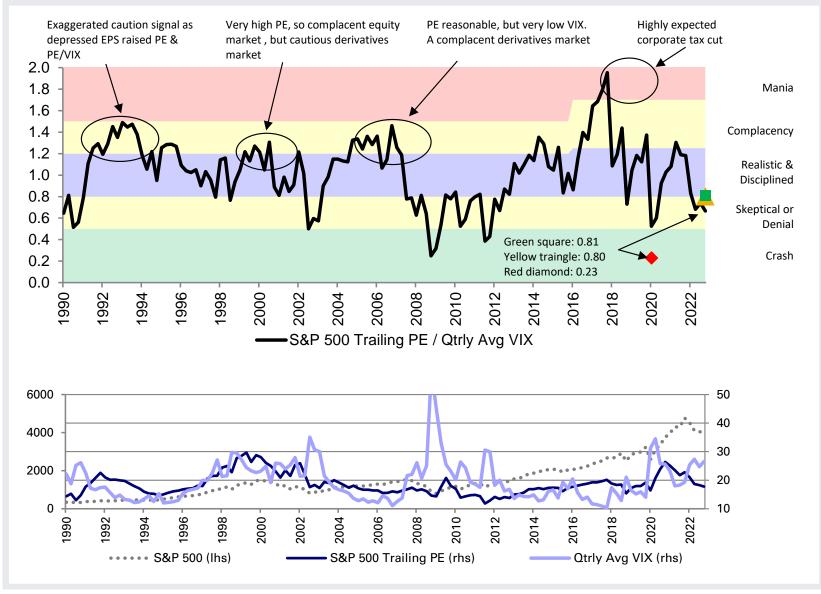


## S&P 500 PE vs. Inflation



Source: Haver, DWS Investment GmbH as of 12/6/2022

#### PE / VIX: Where valuation meets market emotion



Green square: PE on our 2021E normalized EPS dividend by VIX on Dec 6.

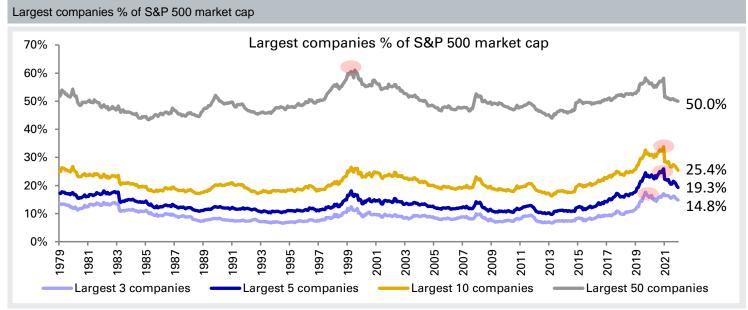
Yellow triangle: Trailing PE as of Dec 6 divided by VIX on Dec 6.

Red diamond: Trailing PE as of Mar 23 2020 S&P 500 trough dividend by VIX on Mar 23 2020.

The PE is based on forward actual EPS, which was not known at the time from which the forward returns are measured. EPS could disappoint or perhaps positively surprise, getting the forward EPS outlook right matters most. This analysis shows typical returns against various valuation ranges when forward EPS estimates are relatively correct.

S&P PE (monthly) and s	S&P PE (monthly) and subsequent total returns since 1960														
S&P 500 PE on		Average Subsequent Annualized Return													
Fwd 4-Qtr EPS	Count	1 Year	4-Year	5-Year											
>22	58	-6.4%	-4.2%	-2.8%	-1.1%	1.2%									
20 to 22	15	0.6%	8.7%	6.4%	3.4%	3.3%									
18 to 20	56	5.4%	6.7%	8.9%	10.1%	9.7%									
16 to 18	158	10.1%	7.7%	7.9%	8.1%	7.3%									
14 to 16	135	15.4%	12.5%	10.5%	9.0%	8.7%									
12 to 14	88	15.9%	15.4%	16.0%	15.6%	15.2%									
10 to 12	60	14.5%	14.7%	13.4%	13.5%	12.8%									
<10	112	16.1%	15.8%	15.6%	15.5%	16.0%									
All	682	11.3%	10.6%	10.4%	10.3%	10.1%									

Source: S&P, Haver, DWS Investment GmbH as of December 2022

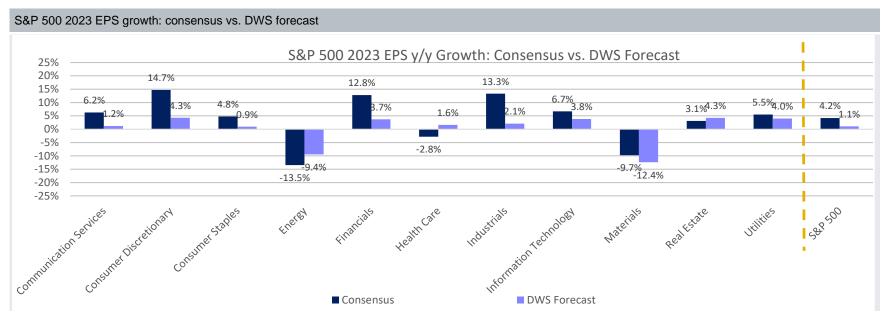


Note: The shade is the time of peak.

Sources: Compustat, DWS Investment GmbH as of 11/30/2022

## 10. Signs to watch in 2023:

Positives: Real S&P EPS Growth despite a small recession or below 4% 10yr yield without a recession. Negative: Still high ULCs and loan growth feed wage-price spiral.



Source: Factset, DWS Investment GmbH as of 12/6/2022. Past performance may not be indicative of future results.

S inflation forecas	sts			
- Inflation (CPI	) ———			
% year-on-year a	verage			
	2021	2022F	2023F	Consensus 2023 (BBG)
World				4.8 (4.4)
U.S.**	3.3	8.2 (8.0)	4.1 (3.7)	4 (3.7)
EUZ	2.5	8.4 (8.2)	6.0 (5.0)	5.5 (4.1)
GER	3.1	8.9 (8.0)	7.0 (6.2)	6.2 (4.5)
UK	2.6	9.0 (8.9)	7.8 (6.5)	6.2 (6.5)
Japan	-0.2	2.3 (2.1)	1.6 (1.7)	1.5 (1.3)
China	0.9	2.0 (2.3)	2.3 (2.5)	2.3

Source: DWS Investment GmbH as of November 2022. Past performance may not be indicative of future results.

# Appendix:

# S&P 500 Bear Markets & Recoveries

Bear Markets	Date of S&P	Peak to trough R	ecovery (trough	to high price in	the month of n	nkt anniversary	)	Date of peak	
	trough	(% decline)	1 year	2 year	3 year	4 year	5 year	recovered	Years
1 1929-32	Jun/1932	-86%	155%	126%	142%	254%	277%	Sep/1954	22.3
2 1937-38	Apr/1938	-54%	46%	44%	17%	-4%	40%	Apr/1946	8.0
3 1939-42	May/1942	-43%	62%	70%	102%	150%	99%	Jan/1945	2.7
4 1946-49	Jun/1949	-30%	38%	62%	85%	83%	122%	Oct/1950	1.3
5 1956-57	October 22, 1957	-22%	37%	48%	44%	84%	56%	September 24, 1958	0.9
6 1961-62	June 26, 1962	-28%	34%	61%	64%	67%	80%	September 4, 1963	1.2
7 1966	October 7, 1966	-22%	32%	48%	29%	23%	35%	May 4, 1967	0.6
8 1969-70	May 26, 1970	-36%	46%	60%	56%	34%	34%	March 6, 1972	1.8
9 1973-74	October 3, 1974	-48%	46%	67%	54%	69%	79%	July 17, 1980	5.8
10 1980-82	August 12, 1982	-27%	64%	64%	85%	148%	229%	November 3, 1982	0.2
11 1987 Crash	October 19, 1987	-33%	26%	54%	43%	75%	88%	July 26, 1989	1.8
12 1990-91	October 11, 1990	-20%	33%	43%	59%	60%	100%	February 13, 1991	0.3
13 1998	August 31, 1998	-19%	42%	59%	18%	-5%	9%	November 23, 1998	0.2
14 2000-2002	October 9, 2002	-49%	36%	50%	57%	79%	101%	May 30, 2007	4.6
15 2007-09	March 9, 2009	-57%	77%	97%	110%	132%	179%	March 28, 2013	4.1
Average		-38%	52%	64%	64%	83%	96%		3.72
Average ex. great of	depression	-35%	44%	59%	59%	71%	82%		2.27

Source: S&P, Haver, DWS Investment GmbH as of December 2022

# Historic S&P 500 5%+ pullbacks

From high of:	All time	3yr high	1yr high	6mos high
5% Dips	68	84	94	89
10% Corrections	29	34	35	34
15% Swoons	21	22	22	24
20% Bears	14	11	15	13
25%+ Crash	13	8	8	8

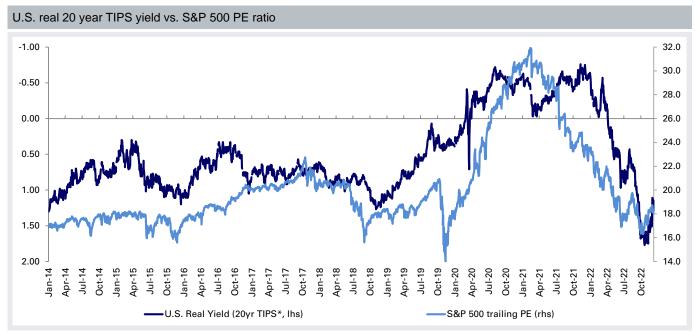
		Avg	Avg 3m	Avg 6m	Avg 12m
	Count	Sell-off	Return	Return	Return
5%+ Sell-offs	89	-12.2%	11.4%	14.7%	20.5%
5%+ Sell-offs Leading to a 10%+ Correction	32	-20.9%	15.6%	21.0%	28.1%
5%+ Sell-offs not Leading to a 10%+ Correction	57	-7.4%	9.0%	11.1%	16.0%
5% sell-offs without recession in 12m	68	-10.5%	10.9%	14.4%	21.2%
5% sell-offs leading to 10%+ & no recession in 12m	21	-18.0%	15.0%	20.1%	26.5%
5% sell-offs not leading to 10%+ & no recession in 12m	47	-7.2%	9.0%	11.8%	18.7%
10%+ Corrections with a Recession within 12m	11	-26.4%	16.6%	22.9%	31.0%
10%+ Corrections out of Recession	21	-18.0%	15.0%	20.1%	26.5%
10%+ Corrections out of Recession (ex 1987 Crash)	20	-17.2%	14.8%	20.1%	26.8%
10% Corrections Leading to a 20%+ Bear Market	10	-33.9%	19.2%	24.3%	34.4%
10% Corrections not Leading to a 20%+ Bear Market	21	-14.1%	12.7%	18.2%	22.8%

Source: Haver, DWS Investment GmbH as of 12/6/2022

# Historic S&P 500 sector PE

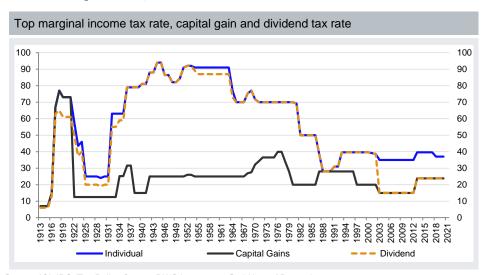
																							Communic		
																				Cons.	Health		ation		
														Financials	Energy	Materials	Industrials	Tech	Cons. Disc.	Staples	Care	Utilities	Services	Real Estate	S&P 500
										Communic			1991	14.8	18.0	22.3	30.1	42.8	23.0	20.7	25.3	17.9	31.9	N/A	25.6
							Cons.	Health		ation			1992	14.7	18.6		106.9	164.2		20.9	19.6	15.1			23.1
	Financials	Energy	Materials	Industrials	Tech	Cons. Disc.	Staples	Care	Utilities	Sarvicas	Real Estate	S&P 500	1993	10.9	20.2		27.7	112.5		21.6		20.6			21.3
1960	13.1	12.2			56.7	23.7	19.9	25.3	19.5	N/A	N/A	17.8	1994	9.4	18.4		15.6	19.2	11.0	17.2	16.7	13.1	14.9		15.0
												22.4	1995	12.3	17.6		16.5	16.4		19.6	21.8	13.3			16.3 18.2
1961	19.9	14.0			70.5		24.6	30.9	23.5		N/A		1996 1997	13.8 18.2	17.8 19.2		18.8 20.9	23.7 24.3	17.3 20.9	22.0 26.2	22.5 28.7	12.7 15.3			21.5
1962	17.2	14.0			40.9	24.5	18.7	23.0	20.0		N/A	17.2	1998	18.9	28.9		20.5	42.1		28.7	35.9	17.4			27.5
1963	18.3	14.5			39.5		19.6	24.6	20.8		N/A	18.7	1999	16.0	30.4		25.3	62.6		22.8	28.1	14.3			29.0
1964	16.6	17.1			33.4	30.7	21.4	25.7	21.1	N/A	N/A		2000	18.2	16.6		24.1	30.3		23.9	35.2	19.6			23.4
1965	14.2	15.5	18.7	14.5	38.9	27.7	20.5	28.1	19.5	N/A	N/A	17.8	2001	18.0	14.1		25.3	57.1		20.9	27.6	12.1			24.7
1966	12.3	12.5	14.0	8.4	38.0	19.6	18.8	24.1	16.6	N/A	N/A	14.5	2002	13.2	19.2	25.5	18.5	37.7	20.0	17.6	20.6	10.0	15.7		18.3
1967	11.3	13.2	19.3	12.9	53.3	26.5	23.5	29.0	15.1	13.3	N/A	18.1	2003	14.5	14.8	31.6	22.9	37.0	23.9	20.5	21.3	14.4	16.5	N/A	20.4
1968	14.4	14.4	18.5	15.4	41.1	25.7	23.3	28.7	15.2	14.1	N/A	18.0	2004	13.7	12.6		21.9	25.5		19.8	19.3	16.7	18.1		18.2
1969	12.0	10.7			43.6	24.6	23.8	31.4	12.3		N/A	15.9	2005	13.6	10.9		18.3	21.9		18.5	18.8	16.2			16.4
1970	11.2	12.4		12.3	37.2	37.1	23.6	28.8	13.4		N/A	18.0	2006	13.2	10.7		17.6	22.6		19.5		17.1			16.2
1971	11.5	11.5			40.9		25.3	32.0	12.5			17.9	2007 2008	12.8	13.5		17.2	22.6		19.5	16.7	17.9			16.5
											N/A		2008	46.6 30.7	7.1 18.7		10.1 17.9	11.9 20.4		13.8 15.0	11.7 12.8	11.8 13.2			12.3 18.4
1972	13.7	13.9		16.6	39.8	31.1	29.0	35.8	12.0		N/A	18.4	2009	14.5	14.7		17.5	14.8		15.4	11.8	12.4	18.1		14.9
1973	11.0	8.8			23.4	19.4	19.1	29.1	8.9		N/A	12.0	2011	11.8	10.4		13.9	12.6		15.7	11.9	14.3			12.9
1974	7.9	4.6	6.0	8.6	13.7	20.1	13.7	20.5	6.4	8.5	N/A	7.7	2012	13.1	11.6		14.2	12.7	17.0	16.4	13.4	14.4			13.9
1975	8.9	7.4	11.4	12.5	23.9	23.1	60.1	19.2	8.0	9.9	N/A	11.3	2013	14.8	14.7	19.1	18.3	16.0	20.7	18.8	18.0	15.4	16.2	N/A	16.9
1976	9.8	8.4	11.6	12.5	19.2	17.4	13.2	16.7	9.0	10.5	N/A	10.9	2014	16.7	13.2	18.3	17.8	17.5	21.5	20.3	19.0	17.8	14.1	N/A	17.7
1977	6.6	7.4	12.3	9.1	13.1	12.0	11.1	13.4	8.4	8.7	N/A	8.7	2015	14.4	25.5		16.1	17.3		21.1	17.4	16.0			17.5
1978	5.5	7.3	9.2	6.6	11.9	9.5	10.3	12.4	7.2	7.8	N/A	7.8	2016	15.6	146.0		18.6	18.3		20.6		17.2			19.1
1979	5.5	5.7	7.0	7.3	11.7	10.3	8.6	12.2	7.2	6.5			2017	17.4	35.6		21.3	21.1		21.4	17.7	18.2	13.5		20.6
1980	6.2	7.6			12.6	14.5	8.1	12.9	7.2		N/A		2018 2019	11.4 14.0	14.6		15.0	16.1 23.8		17.6		17.0			15.7 20.1
1981	6.5	5.9			12.9		9.0	13.0	6.5		N/A		2019	18.1	21.3 -174.6		19.2 42.7	23.8 31.6		21.5 22.4	17.5 18.2	20.9 19.7	26.5		27.4
1982	7.5	6.5			19.7	22.3	10.6	13.0	7.2		N/A		2020	15.2	20.2		30.1	29.7	42.7	21.8	18.5	20.6		-	24.3
													9/30/2022	11.5	8.2		17.9	19.6		19.5	15.1	18.9	14.1		16.3
1983	8.6	7.6			28.4	13.8	10.4	12.2	7.1		N/A		Avg	13.9	13.4		19.9	30.5	22.1	19.2	20.6	14.1	15.6		16.3
1984	13.9	7.5		10.7	12.4	12.1	10.9	12.3	7.5		N/A		, 8	20.0	2011	27.0	25.5	50.5		25.2	20.0		25.0	20	20.0
1985	15.5	9.9		15.5	16.2		14.2	17.6	9.8		N/A		Avg (ex. 74-82	2) 15.0	14.6	19.0	21.5	33.1	23.1	19.8	21.6	15.3	17.1	20.4	17.7
1986	10.3	19.4	15.7	75.9	19.8	18.8	17.5	17.6	11.1	11.1	N/A	16.7	Avg (ex. 74-82		2110	25.0	22.0	55.1	20.2	25.0	22.0	25.5	27.12	2011	2,,,
1987	NA	21.5	12.4	18.7	13.6	13.8	14.4	17.4	9.8	13.5	N/A	14.1	97-00)	-, 14.8	13.8	18.9	21.4	32.6	22.9	19.3	20.7	15.2	16.1	20.4	16.9
1988	8.0	11.5	5.9	11.9	12.5	16.4	13.9	15.2	11.2	10.8	N/A	11.7	37-001	14.0	13.0	10.5	21.4	32.0	22.3	13.3	20.7	13.2	10.1	20.4	10.5
1989	16.8	15.7	7.5	15.3	15.4	18.4	17.6	20.1	15.0	17.9	N/A		Avg (ex. 74-82	)											
1990	10.7	14.0		18.7	13.3	14.7	16.3	18.9	14.9		N/A		97-00, 08-09)		13.9	18.9	21.7	33.3	22.9	19.5	21.1	15.3	16.3	20.4	17.0
	10.7	1-1.0	0.2	10.7	15.5	1-1.7	10.5	10.5	11.5	13.0	14//	1 -5.2	57 00,00-05)	13.0	13.3	10.5	21.7	33.3	22.3	13.3	21.1	13.3	10.5	20.4	17.0

Source: I/B/E/S, Compustat, DWS Investment GmbH as of December 2022

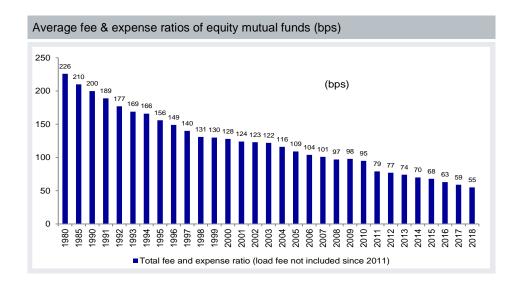


<sup>\*</sup>Treasury inflation-protected securities

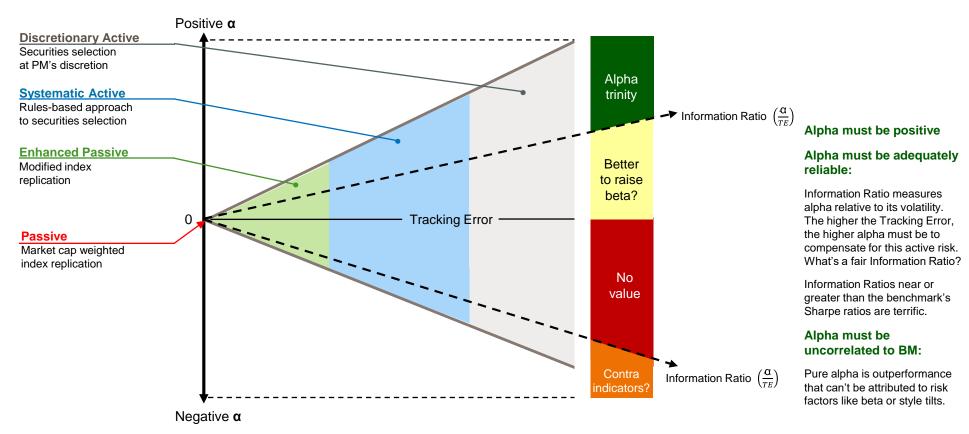
Sources: Bloomberg Finance L.P., DWS Investment GmbH as of 12/9/2022







# **Alpha Trinity**



Source: DWS Investment GmbH

## 20 Investment Strategy Principles

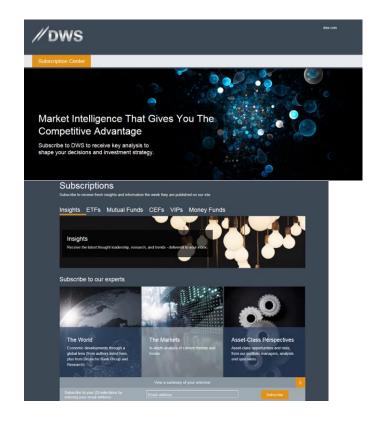
- The value of a stock is the present value of all its future free cash flows. Do not rely on any valuation methodology that does not reconcile with this concept.
- S&P is not U.S. GDP. Long-term S&P EPS growth ≠ U.S. GDP growth. The S&P 500
  is global. EPS growth is a function of retained EPS and incremental returns.
- Perception of normalized EPS can drive short-term S&P 500 performance, but actual EPS through the cycle will drive most S&P 500 long-term performance. S&P 500 margins exhibit cyclicality, but not secular mean reversion. Assess normal EPS with rigorous fundamental analysis, be leery of simple shortcuts.
- 4. True EPS is usually between GAAP and non-GAAP measures. True earnings will equal FCF when no investment is made for growth. At steady-state, EPS = FCF/sh. = DPS. Prefer EPS yield over FCF yield, unless a difference other than investment recurs.
- 5. Equities are real assets. Long-term growth will equal inflation when EPS=DPS. The fair PE on normalized steady-state EPS = 1/ a fair long-term real stock return. If expected long-term real EPS growth + dividend yield = fair real CoE then a steady-state exists. EPS & DPS yields are real; compare them to real interest rates.
- A secular decline in yields is good for stocks, but a cyclical decline is bad. It can take hindsight to differentiate. Fed influence is secular like, if ahead-of-the-curve.
- Uncertainty is a very uncertain variable. Mean reversion is a fair assumption.
- Only economic profit growth justifies a PE greater than 1/real CoE. Consider longterm growth potential along with the investments required to support it.

Source: DWS Investment GmbH

- GDP growth affects the fair PE only to the extent that it affects the ability of a company to earn returns above its cost of capital. Slow GDP growth often best.
- 10. Value investors seek stocks with normalized earnings greater than market expectations. Growth investors seek stocks with economic profit growth potential greater than market expectations. No rule against seeking both.
- The market has predicted 9 of the last 5 recessions. Avoid panic selling.
   It usually takes a recession to stop a bull market (exceptions: 1966, 1987, 1998).
- 12. Natural disasters are less market damaging than manmade disasters. U.S. military strike preparations can pressure stocks, but typically rally on military action.
- 13. Investor panic subsides when policy setter panic begins. Respect the Fed's firepower, but its arsenal will be exhausted if inflation (ULCs) is a problem.
- Flows follow returns, not vice versa, so stay return focused and don't follow.
- 15. Lack of patience is the market's most reliable inefficiency.
- 16. Seek truth with scientific method: Theory first, then observation and experience.
- 17. Trends will continue until they don't. Valuation doesn't matter until it does.
- Confront market/sector PE extremes vs. historical averages, but respect industry/stock PE extremes.
- 19. The market is an imperfect price mechanism, but superior to all others. Those who improve its function earn gains slowly, those who don't can lose suddenly.
- Diversification comes from the correlation of stocks, not the number of stocks. Don't substitute diversification for diligence.

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