

# This is scary: Slowing rate hikes risks a higher terminal rate or worse



#### **David Bianco** Americas Chief Investment Officer **DWS**

Dear Fed, why slowdown when you're already late? Get to your destination asap

We think recent Fed messaging about the pace of hikes after November's FOMC meeting was unhelpful and raises risk. Some recent FOMC member speeches, news articles and economists suggest the Fed likely shrinks rate hikes from 75bp to 50bp or 25bp starting in December. But if the FOMC believes the terminal rate should exceed 4.5%, then we see no good reason for hiking less than 75bp or issuing dovish guidance in December upon reaching 3.75-4.0% on November 2nd .We would prefer that the Fed be grinch this Christmas with no gifts in actions or guidance and we'd cheer further 75bp hikes until they stop. As this would most help a stop or pause to actually happen in 1Q23. If not, instead the Fed hikes 50bp in December and signals more 50bp or 25bp hikes in 2023, we think the equity and possibly bond bear market resume into yearend. Even with a 75bp hike, we doubt the Fed signals a pause in December unless capital markets suffer adverse dislocation and dysfunction.

Now is no time to go wobbly: The fate of inflation risk premiums hangs in the balance The Fed must win this war with inflation in both a decisive and timely fashion. It's important that investors stay confident that the Fed will fight broad-based inflation when it attacks as brazenly as it has in the US and that such an attack will be crushed swiftly. Investors want to know that the Fed will and can crush inflation with speed, not just merely eventually. Right now, history is being made that will affect inflation expectations and inflation risk premiums for years to come. This hiking cycle will determine whether future bond investors treat high inflation as a risk that lasts for roughly only one year or a risk that could last multiple years. A higher inflation risk premium will cause higher real rates.

A slower climb now risks an even higher terminal Fed Funds rate later or worse

Slowing rate hikes now risks a higher terminal rate in 2023 and thus possibly a more painful recession necessary to bring inflation down. But in the absence of a large recession that the Fed and everyone wants to avoid, it's unlikely that deflation will occur, so it's important that this high inflation (anything over 3%) come down soon. The window will soon close for history and more importantly for creditors to judge this episode of high inflation as just a brief period of high inflation. It's becoming a long period, 2 years at mid-2023. This is why we find the Fed's recent back channel messaging and stock rally unwelcome at this time as it raises longer-term risks. There is more than a slightly higher terminal Fed Funds rate to consider or greater recession risk or sustained 4%+ long-term bond yields. There is the belly of the curve to consider; where most of the real economy is financed, especially consumer durable goods and much of housing and capex. If it takes 2 or more years to get inflation back to Fed target/ market expectation, it also risks a material inflation risk premium settling into 2-7yr fixed or semi fixed interest rate loans. If multiyear car, home or equipment leases seem expensive now, just wait.

Dear ECB, think carefully about trying to follow the Fed with just a lag in this cycle Europe has different dominant causes of inflation than US. US suffers from fiscal stimulus overdoses and its labor market is exceptionally tight and aggravated by new work routines across its more varied service occupations. Whereas Europe is suffering a classic wartime supply-side shock to the cost of energy, food and essentials. A wage-price spiral appears to be starting in the US, such is less clear in Europe at least currently. For these reasons, in this author's opinion and not necessarily the view of DWS, we think the ECB's terminal rate should be roughly 2-3% lower than the Fed's likely 4.75% to 5.50% 1Q23 rate. This is why we expect the dollar to only gradually lose its super-strength over the

next 2 years. If the dollar loses strength early next year, we think it threatens expected US disinflation.

3Q EPS Tracker - Weak Tech, strong Energy: Still \$222 & \$215-225 for 2022 & 2023 We still model 2023 quarterly S&P EPS as: 52+55+56+57=\$220. Our 4Q22E S&P EPS remains \$54. We put trough quarterly non-GAAP S&P EPS at \$52 in 1Q23, down 5-10% from the 1Q22 peak ex. Energy and down 10% from the \$58 2Q22 peak with Energy for 4 main reasons: 1) small recession expected for US & Europe mostly during 1H23 followed by slow growth, not a V shaped recovery, causing a 5% dip or near \$3 hit from \$56 in 3Q22 during 1Q23, 2) dollar strength that hits S&P EPS from 3Q22 levels by near \$1 quarterly through 2023, 3) minimum book profit and buyback taxes of near \$1 quarterly through 2023, 4) energy profits near \$1 above 3Q22 levels quarterly through 1H23. S&P EPS falls near 20% on average in past recessions, but more than half of past recession's average hit to S&P EPS is from Financials & Energy. Unless the recession becomes large and deflationary, we expect the hit to be similar to the 10% or less S&P EPS (GAAP) hits that occurred in the recessions of 1960, 1970 & 1980. While small disinflationary recessions hit S&P EPS less than the big deflationary recessions, we caution that significant hits to Industrials, Materials and Energy profits did eventually come, but toward the very end or even after the proper recession ended in both 1974 and 1982.

S&P > 3900 requires high conviction in 10yr Treasury yields under 4% next year Our S&P intrinsic valuation model inside, using our S&P EPS estimates above, suggests that at 3900 today the S&P implies a 3.75% 10yr Treasury yield or lower by 2023 yearend. We could reasonably envision a 3.75% 10yr yield comprised of 1.0-1.50% (~1.25%) 10yr TIPS yield with ~2.5% 10yr inflation expectation with a small inflation risk premium fully offset by risk asset hedge value of Treasury bonds. Yet, this favorable view on yields while only expecting a small recession ahead with a very small hit to S&P EPS is a big leap of faith at this very moment, especially if the Fed takes its foot off the brakes prematurely and inflation stays well over 3%. Thus, we change our Next 5%+ S&P price move from Balanced Risk to Down, as we don't think now is the time to drop our 450bp fair ERP estimate to the long-term 400bp norm. We put S&P fair value at 4000 at 2023 end with an 18.2 trailing PE on 2023E EPS of \$220, which we view as normal, not cyclically depressed, as we put 2024E EPS at about \$230. S&P 2024 start fair value = (\$230 - \$18 for non-GAAP adj.) / (1.25% 10yr TIPS+4.0% ERP) = 4038

Contributor: Ju Wang, Portfolio Manager Equity

Global Equity	y Index Fo	recasts: 12-m	onths
Index	Sep 2023F	NTM EPS Growth	Target PE
S&P 500	4,200	0.0%	18.9
EuroStoxx 50	3,750	3.6%	12.0
Stoxx 600	445	3.4%	12.7
MSCI Japan	1,250	5.5%	13.0
MSCI Asia xJ	660	3.2%	12.3
MSCI EM	1,030	1.7%	11.7
S&P 5	00 Outloo	k at Yearend	
	202	1 2022F	2023F
S&P 500	476	6 3800	4000
Dividend Yield	1.39	6 1.75%	1.75%

\$61 Next 5%+ Price Move

S&P EPS

Trailing PE

DPS

(Up / Balanced Risk / Down)

\$210

22 7

\$222

17.1

\$68

\$220

18 2

\$70

Risk of near-term further 10%+ correction

(Low / Moderate / High)

Taxable U.S. In	vestor Asset Al	locations
Asset Class	Long-term	Current
Fixed Income/Cash	30-35%	38.5%
Equities	55-60%	52.5%
US Equities	40%	37.0%
S&P 500	35%	33.0%
Small Caps	0-10%	4.0%
Foreign DM	10-15%	9.5%
Foreign EM	0-10%	6.0%
Alternatives	10%	9%

Key CIO Views									
Current	Sep 2023F								
3.0-3.25%	4.75%**								
3.85%	3.75%**								
100bp	150bp								
340bp	550bp								
93	100								
0.97	1.05								
	Current 3.0-3.25% 3.85% 100bp 340bp 93								

	GDP	Forecasts	
Region	2021	2022F	2023F
US	5.7%	1.9%	0.7%
World	6.0%	3.1%	2.8%
Euro area	5.2%	3.1%	0.7%
China	8.1%	3.3%	5.3%
Japan	1.7%	1.5%	0.9%

<sup>\*</sup> Q4/Q4 GDP growth. \*\* This estimate under review until next CIO day.

EPS = Earnings Per Share
GDP = Gross Domestic Product
FX = Foreign Exchange
TIPs — Treasury Inflation Protected Securities
Source: DWS Investment Management GmbH. All opinions and claims
are based upon data on 10/10/2022 and may not come to pass. This
information is subject to change at any time, based upon economic,
market and other considerations and should not be construed as a
recommendation. All foreign asset exposures are not FX hedged
unless otherwise noted. For illustrative purposes only.

EPS = Earnings Per Share



# S&P 500 Sector and Industry views

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2.6%   3.6%   Real Estate   15.5   17.6   16.5   Real Estate   15.5   17.6   17.7   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.8   17.1   17.1   17.8   17.1   17.1   17.8   17.1   17.1   17.8   17.1   17.1   17.1   16.5   18.0   17.2   17.2   17.2   17.2   17.2   17.2   18.0   17.2		Market	Allocated	Sector	2021	2022	2023	Overweight	2021	2022	2023	Equal weight	2021	2022	2023	Underweight	2021	2022	2023
Life Sciences Tools & Services   22.0   24.8   22.8	Over-	15.2%	19.7%	Health Care	17.1	16.2	15.9					Health Care Providers & Services	19.0	17.8	17.2				1 1
Les Secricios From Services   2,1   24,5   2,5	weight																		
7.5% 9.7% Communication 513 14.7   14.3 Discretified Telecommunication Services   6.1   7.8   7.6   7.																			1 1
Enteriamment   Interactive Model & Services   4.5		7.50/	0.70/	0	40.0	447	440					Wireless Talessammunication Cond	60.7	60.6	4E 4				$\vdash$
Material		7.5%	9.7%		13.3	14.7	14.3					Wireless releconfindrication Service	62.7	60.6	45.4				1 1
Media   10.3   3.9   5.7				Services															l l
11.4%   12.7%   Financials   11.6   13.3   12.8 Banks   12.7   12.8   14.8																			1 1
Deverating Financial Services   25.7   21.4   21.0   Consumer Financial Consumer Financ		11.4%	12.7%	Financials	11.6	13.3	12.9									Capital Markets	13.2	16.7	16.2
2.6%   3.6%   Real Estate   18.5   17.6   16.8   Real Estate Mymt. & Development   13.3   17.7   11.1   11.1   11.5   15.3%   6.3%   Energy   21.9   10.0   12.6   Energy Gupment & Services   38.2   22.8   17.9   Oil Gas & Consumable Fuels   21.2   9.6   12.3   21.1   8.7   Water Utilities   3.0   3.5%   Utilities   20.0   18.9   18.1   Electric Utilities   18.8   18.5   18.1   Independent Power & Renewable   E.		111.170	12.70	i ilianolalo				Diversified Financial Services	25.7	21.4	21.0					Consumer Finance	7.0	8.6	9.4
Section   Sect																			
5.3%   6.3%   Energy		2.6%	3.6%	Real Estate	18.5	17.6	16.9	ů .											1 1
3.0%   3.5%   Utilities   20.0   18.9   18.1   Electric Utilities   21.4   19.6   18.6   Gas Utilities   20.0   20.1   18.7   Water Utilities   36.7   33.2				_															$\vdash$
Multi-Utilizes   18.8   18.5   18.1   Independent Power & Renewable   9.0   9.6								**											$\Box$
Under-weight		3.0%	3.5%	Utilities	20.0	18.9	18.1										36.7	33.2	31.2
Veright   Reprice   Technology   IT Services   25.8   22.4   21.3   Software   28.3   25.5   24.0   Technology Hardware Storage & Per   25.0   23.9		00.404			20.0	20.0	04.0										45.0	47.0	47.0
8.2%   7.7%   Industrials   257   20.0   19.5 Aerospace & Defense   32.6   25.7   23.7   Afrines   4.52   22.1   11.8   Building Products   12.0   12.3   Afrines   4.52   22.1   11.8   Building Products   19.1   17.8   Commercial Services & Supplies   34.1   29.7   18.9   Commercial Services & Supplies   34.1   29.7   29.9   19.4   Machinery   19.9   18.3   Professional Services   20.0   Trading Companies & Distributors   22.5   17.8   Construction & Engineering   22.9   19.4   Machinery   19.9   18.3   Professional Services   20.0   Trading Companies & Distributors   16.7   4.3   13.1   15.2   Construction Materials   20.0   2.5   17.8   Construction Materials   20.0   27.0		26.4%	26.0%		22.9	22.0	21.2		I .										17.0
Airlines	weight			0,				IT Services	25.8	22.4	21.3	Software	28.3	25.5	24.0	Technology Hardware Storage & Per	25.0	23.9	23.0
Electrical Equipment   22   19.7   18.9		8.2%	7.7%	Industrials	25.7	20.0	19.5	Aerospace & Defense	32.6	25.7	23.7					Air Freight & Logistics	12.0	12.3	13.5
Industrial Conglomerates   22,7   21,4   20,1								Airlines	-5.2	22.1	11.8					Building Products	19.1	17.8	18.9
Industrial Conglomerates   22,7   21,4   20,1								Electrical Equipment	22.2	19.7	18.9					Commercial Services & Supplies	34.1	29.7	29.2
Road & Rail   20.2   17.1   17.6     Machinery   19.9   18.3   18.3   Professional Services   28.9   29.0   Trading Companies & Distributors   22.5   17.8								Industrial Conglomerates	22.7	21.4	20.1					Construction & Engineering	22 9	19.4	16.6
Professional Services   28.9   29.0								· ·	I .										18.7
Trading Companies & Distributors   22.5   17.8								Nodu & Naii	20.2	17.1	17.0					•			
2.5%   0.0%   Materials   14.7   13.1   15.2																			28.2
Construction Materials   30.0   27.0   Containers & Packaging   13.3   11.3   11.3   11.3   11.4																· ·			17.8
Containers & Packaging   13.3   11.3		2.5%	0.0%	Materials	14.7	13.1	15.2												15.8
Metals & Mining   8.7   8.9																			25.4
Consumer Staples   21.9   21.9   21.8   21.9   21.9   21.8   21.9   21.9   21.8   21.9   21.9   21.8   21.9   21.9   21.8   21.9   21.9   21.8   21.9   21																0 0			11.0
Staples   Stap		0.00/			04.0	04.0	04.0					D 1 D 1	00.0	00.0	20.0	Ţ.			14.6
Food & Staples Retailing   24.6   23.8   Household Products   23.3   24.1   Tobacco   12.8   13.2		6.9%	3.8%		21.9	21.9	21.8					Personal Products	30.2	28.6	26.3	-			26.9
Household Products   23.3   24.1   Tobacco   12.8   13.2				Staples															19.2
10.9%   6.9%   Consumer   27.1   26.0   25.1   Auto Components   19.8   17.7   16.0   Household Durables   7.0   6.1   7.3   Automobiles   31.3   28.7   17.9																			23.3 23.5
10.9% 6.9% Consumer Discretionary																			13.4
Hotels Restaurants & Leisure   1423   53.7   35.2     Distributors   19.7   17.9		10.00/	6.00/	Concumor	27.1	26.0	25.1	Auto Components	10.8	17.7	16.0	Household Durables	7.0	6.1	73				27.6
Textiles Apparel & Luxury Goods   21.0   22.1   21.4   Internet & Direct Marketing Retail   30.9   44.0		10.9%	0.9%		27.1	20.0	23.1	•				Tiouserioid Durables	7.0	0.1	1.3				
Automobiles 31.3 28.7 27.6   Leisure Products 12.6 12.1   Internet Retail 30.9 44.0 39.8   CD ex Auto & 24.2 20.6 20.2   Aggregate PE: DWS View   Overweight 17.1 16.6 15.9   Equalweight 22.1 16.0 17.2 Underweight 19.3 20.1   S&P 500   SP				Discretionary															17.9
Internet Retail   30.9   44.0   39.8								Textiles Apparel & Luxury Goods	21.0	22.1	21.4								39.8
CD ex Auto & 24.2   20.6   20.2				Automobiles													12.6	12.1	12.1
Aggregate PE: DWS View Overweight 17.1 16.6 15.9 Equalweight 22.1 16.0 17.2 Underweight 19.3 20.1   S&P 500 9 900 2020, 2021 & 2022 EPS 207.74 222.00 220.00 2020, 2021 & 2022 PE 18.8 17.6   Bottom-up Consensus EPS 207.70 223.51 235.18 Bottom-up Cons. PE 18.8 17.5   2020, 2021 & 2022 Ex Energy PE 18.4 18.4																			21.2
S&P 500         3901         2020, 2021 & 2022 EPS         207.74         222.00         2020, 2021 & 2022 PE         18.8         17.6           Bottom-up Consensus EPS         207.70         223.51         235.18         Bottom-up Cons. PE         18.8         17.5           2020, 2021 & 2022 Ex Energy PE         18.4         18.4         18.4         18.4		DE DIVIS	10	CD ex Auto &	24.2	20.6	20.2	0	47-1	40.0	45-0	F. J. C.D.	00-4	40-0	170			_	19.1
Bottom-up Consensus EPS 207.70 223.51 235.18 Bottom-up Cons. PE 18.8 17.5 2020, 2021 & 2022 Ex Energy PE 18.4 18.4	Aggregate		view	ı				Overweight		16.6	15.9					Ü			20.2 17.7
2020, 2021 & 2022 Ex Energy PE 18.4 18.4		3&P 300			-				3901										16.6
			1	ļ	!					!		Dottom up Odriadriada El O	201.70	220.01	200.10				18.0
Btm-up Cons. Ex Energy PE 18.5 18.4									I								18.5		17.2

	2012270
Sector UW	-10.21%
Industry OW	18.70%
Industry UW	-18.70%
Macro tilts:	
Cyclicals	-2.97%
Defensive	2.95%
Value	-5.93%
Growth	5.93%
Consumer	-6.61%
Services/experience	0.47%
Disc. Goods	-0.25%
Retailing	-0.65%
Durables	0.43%
Staples Goods/Retail	-1.51%
Commodity	-1.30%
Energy	0.84%
Metals/Chemicals	-2.14%
Capex	3.24%
Capacity additions	1.119
Productivity	2.13%
Health Care	4.45%
Innovation	3.06%
Marketers	1.64%
Insurers	-0.32%
Financials	1.22%
Up rates/low spreads	2.03%
Capital Markets	-1.88%
Insurance	1.079
Bond Substitutes	1.78%
Weak FX \$ plays	0.53%
High R&D plays	4.78%
Transports	-0.30%
Geopolitical risk	1.33%
Weak oil prices	-0.53%
Inflation shock	4.819
Domestic GDP	-2.10%
Global GDP	-4.62%
Consumer TMT	0.40%
Trade sensitive	-1.83%

10.21%

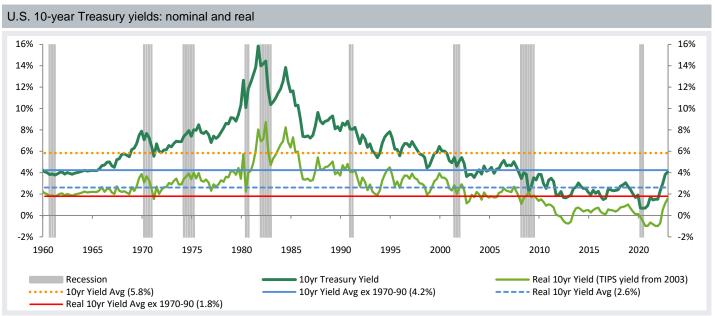
Sector OW

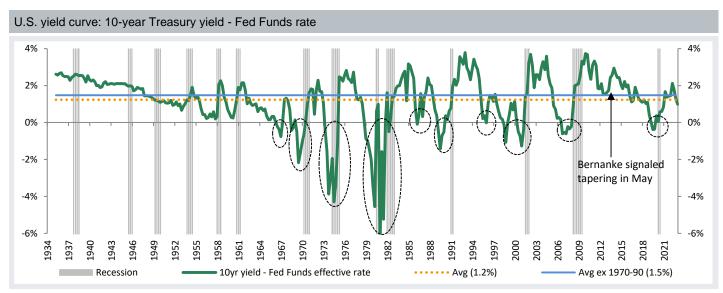
Note: More details on sector earnings forecast and sector intrinsic valuation can be found towards the back of this note.

Price as of 10/28/2022

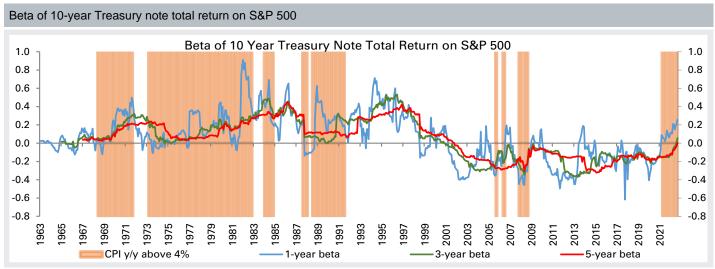
Source: DWS Investment Management GmbH







Source: Haver, DWS Investment GmbH as of 10/28/2022. Past performance may not be indicative of future results.





Sector EPS
% of S&P
5%
5%
6%
7%
5%
5%
16%
14%
14%
20%

## S&P 500 cyclical sectors earnings decline during recessions

S&P 500									
	Earnin	gs y/y Grov	vth						
	Before	During	After						
1970	3%	-7%	14%						
1974	29%	11%	-8%						
1980	23%	0%	8%						
1982	8%	-15%	10%						
1990	-6%	-4%	13%						
1991	-6%	-15%	13%						
2001	14%	-19%	7%						
2008	-5%	-29%	48%						
2009	-5%	-1%	48%						
2020	1%	-9%	46%						
Average	7%	-10%	46%						

Consumer Discretionary										
	Earnir	ngs y/y Gro	wth	Sector EPS						
	Before	During	After	% of S&P						
1970	-5%	-28%	58%	17%						
1974	15%	-38%	16%	18%						
1980	-8%	-75%	125%	13%						
1982	125%	23%	102%	7%						
1990	-1%	-45%	224%	18%						
1991	-1%	-72%	224%	18%						
2001	-5%	-35%	37%	10%						
2008	-13%	-59%	46%	8%						
2009	-13%	118%	46%	8%						
2020	-2%	-21%	68%	8%						
Average	13%	-41%	104%	14%						

		Financials					Inform	ation Tech	nology
	Earnin	gs y/y Gro	wth	Sector EPS			Earnir	ngs y/y Gro	wth
	Before	During	After	% of S&P			Before	During	After
1970	11%	-1%	12%	2%	Ì	1970	14%	2%	7%
1974	39%	-16%	-6%	2%		1974	34%	14%	7%
1980	20%	0%	-6%	8%		1980	8%	13%	11%
1982	-6%	-2%	16%	6%		1982	11%	16%	5%
1990	-39%	30%	35%	7%		1990	-30%	27%	1%
1991	-39%	12%	35%	7%		1991	-30%	-42%	1%
2001	11%	-12%	19%	23%		2001	32%	-59%	16%
2008	-37%	-159%	597%	17%	ſ	2008	15%	0%	46%
2009	-37%	122%	597%	17%	ı	2009	15%	3%	46%
2020	3%	-21%	66%	19%		2020	-1%	12%	28%
Average	-5%	-19%	88%	9%		Average	7%	-4%	12%

Materials										
	Earnin	gs y/y Gro	Sector EPS							
	Before	During	After	% of S&P						
1970	6%	-13%	-12%	11%						
1974	48%	42%	-29%	10%						
1980	41%	-4%	-10%	9%						
1982	-10%	-97%	1213%	7%						
1990	4%	-28%	-15%	10%						
1991	4%	-41%	-15%	10%						
2001	9%	-48%	6%	3%						
2008	-4%	-9%	74%	3%						
2009	-4%	-44%	74%	3%						
2020	-4%	-5%	82%	3%						
Average	12%	-25%	152%	8%						

		Energy				Industrials					
	Earnin	gs y/y Gro	wth	Sector EPS		Earnings y/y Growth Sector					
	Before	During	After	% of S&P			Before	During	After	% of S&P	
1970	6%	-1%	9%	18%	Ī	1970	-5%	-20%	26%	11%	
1974	60%	40%	-21%	20%		1974	22%	5%	-14%	11%	
1980	68%	19%	7%	23%		1980	20%	2%	6%	12%	
1982	7%	-20%	-4%	27%		1982	6%	-41%	29%	12%	
1990	3%	11%	-26%	12%	ſ	1990	-12%	-6%	2%	13%	
1991	3%	-17%	-26%	12%	١	1991	-12%	-13%	2%	13%	
2001	117%	-9%	-45%	10%	Ī	2001	6%	-12%	11%	9%	
2008	6%	17%	54%	16%	ſ	2008	11%	-4%	28%	12%	
2009	6%	-58%	54%	16%	١	2009	11%	-32%	28%	12%	
2020	-29%	-110%	1722%	4%	Ī	2020	-4%	-48%	68%	9%	
verage	34%	5%	-6%	17%	Ì	Average	4%	-11%	11%	12%	

Note: Average is on the recession years between 1970-2008



#### 3Q S&P EPS Reporting Tracker and Estimate Revisions:

261 S&P 500 companies or 68% of index earnings have reported. 62% beat on EPS and 33% missed (the rest is in-line), with an aggregate surprise of +0.3%, +1.4% ex Financials. Historic average beat is +3.3% (2011-2019 average). 46% beat on sales and 30% missed, with an aggregate surprise of +0.5%, +0.4% ex Financials.

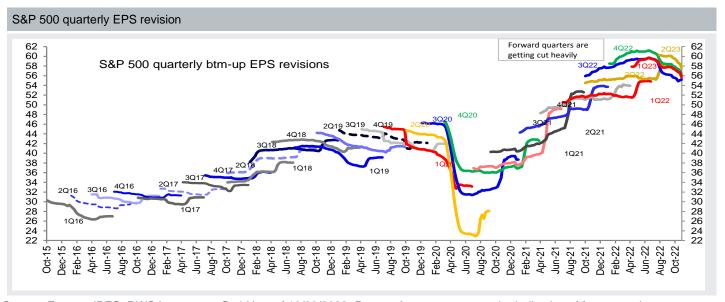
Bottom-up blended 3Q EPS is \$55.21, +3.3% y/y. Blended sales growth is +10.0% y/y. Blended pro-forma net margin is 12.8%, vs. 13.1% in 2Q22 and 13.6% a year ago. Bottom-up consensus 2022 EPS is \$223.50. Our estimate is \$222 (55+58+55+54=\$222). Bottom-up consensus 2023 S&P EPS has been cut to \$235, our estimate is \$220 (52+55+56+57=\$220).

We model trough quarterly S&P EPS of \$52 in 1Q23, down 5-10% from the 1Q22 peak ex. Energy and down 10% from the 2Q22 peak of \$58 with Energy for 4 main reasons: 1) small recession expected for US and Europe over the next couple of quarters followed by slow growth, causing a 5% dip or near \$3 hit to 1Q23 EPS from \$55 in 1Q22, 2) dollar strength that hits S&P EPS from 1Q22 levels by \$1-\$1.50 quarterly through 2023, 3) minimum book profit and buyback taxes of near \$3 annually in 2023, 4) energy profits \$2-3 above 1Q22 levels quarterly in 1H23.

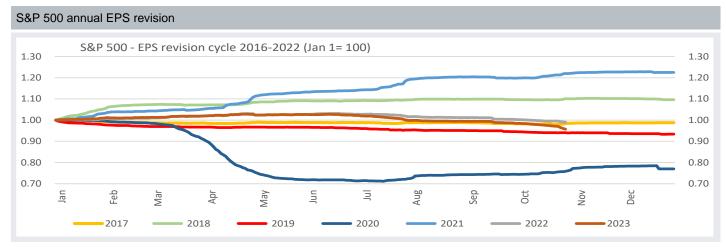
By sector, 3Q blended EPS y/y growth is strongest at Energy (+137% y/y), Industrials (19%), Consumer Discretionary (15%) and Real Estate (6.0%). EPS y/y growth is weakest at Communication Services (-20%), Financials (-17%), Materials (-7.9%) and Utilities (-6.7%).

3Q blended sales y/y growth is strongest at Energy (+47% y/y), Utilities (14%), Real Estate (13%), Consumer Discretionary (13%), Industrials (12%) and Consumer Staples (7.0%). Sales y/y growth is weakest at Communication Services (-1.6%), Financials (1.8%, but banks are a spread or net interest margin business), Health Care (4.3%) and Tech (5.1%).

S&P net margins surged to record high of 13.8% last year, led by digital firms, banks and consumer goods producers/retailers. We see some usual recessionary set-backs in net margins. S&P 500 net margins are cyclical, but not mean reverting, they have been rising since mid-1990s for structural reasons.

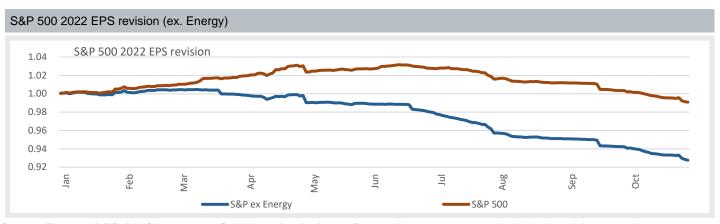


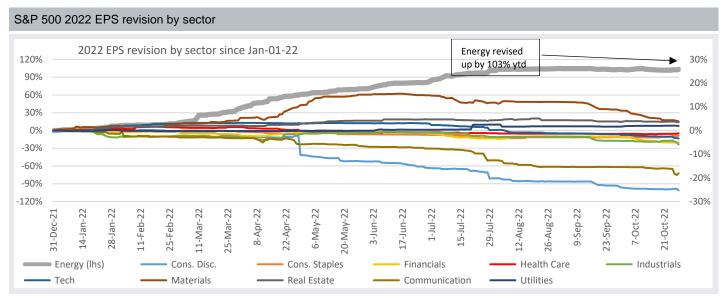
Source: Factset, IBES, DWS Investment GmbH as of 10/28/2022. Past performance may not be indicative of future results.



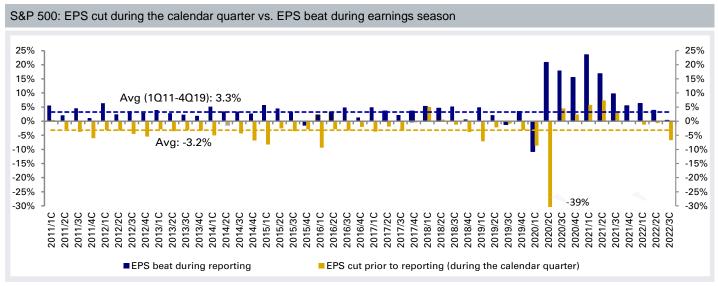
Source: Factset, IBES, DWS Investment GmbH as of 10/28/2022. Past performance may not be indicative of future results. For institutional client and registered representative use only. Not for public viewing or distribution.







Source: Factset, IBES, DWS Investment GmbH as of 10/28/2022. Past performance may not be indicative of future results.

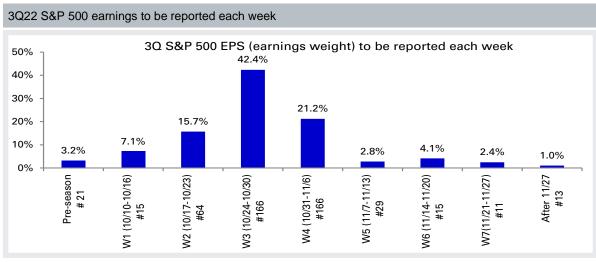


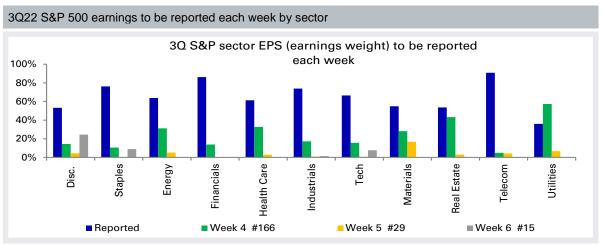


S&P 500: 3Q22 earnings season summary statistics

	3Q22	Summary	(Based or	reported	companies)					
	% of EPS	# Cos	EPS (%	of co's)	EPS	EPS	Sales (%		Sales	Sales
	reported	reported	% beat	% miss	surprise (%)	y/y (%)	% beat	% miss	surprise (%)	y/y (%)
S&P 500	68.3%	261	62%	33%	0.3%	1.3%	46%	30%	0.5%	11.4%
S&P 500 ex. Financials & Real Est	65.8%	192	66%	29%	1.4%	5.4%	49%	31%	0.4%	12.4%
S&P 500 ex. Energy	68.9%	252	62%	33%	-1.1%	-5.6%	45%	31%	0.7%	7.6%
S&P ex. Tech	68.7%	233	59%	35%	-0.5%	3.0%	45%	32%	0.4%	12.5%
S&P ex. Energy, Financials & Real Est	66.2%	183	67%	28%	-0.3%	-3.4%	48%	32%	0.6%	8.0%
Communication Services	90.9%	11	55%	45%	-5.4%	-21.0%	55%	27%	-0.5%	-5.9%
Consumer Discretionary	53.2%	29	55%	34%	-1.6%	13.5%	24%	59%	-1.2%	17.5%
Consumer Staples	76.3%	18	61%	28%	3.9%	2.6%	67%	17%	2.6%	8.0%
Energy	64.1%	9	56%	44%	13.4%	143%	67%	22%	-1.0%	51.2%
Financials	86.2%	53	51%	43%	-4.2%	-14.5%	43%	34%	1.4%	5.2%
Health Care	61.1%	30	70%	23%	5.8%	-0.2%	57%	20%	1.8%	7.0%
Industrials	73.2%	49	78%	18%	-8.2%	18.6%	43%	39%	-0.9%	12.1%
Information Technology	66.5%	28	86%	18%	3.8%	-4.9%	50%	18%	1.1%	3.8%
Materials	52.6%	11	18%	73%	-17.8%	-28.8%	36%	45%	-1.8%	0.2%
Real Estate	53.7%	16	50%	44%	-3.6%	3.9%	13%	6%	-0.9%	13.0%
Utilities	36.0%	7	57%	43%	1.0%	7.4%	100%	0%	20.1%	29.9%

<sup>\* #</sup> Beat, # miss and weighted surprise % is based on EPS and sales estimate as of 9/30/2022 (as of 9/1/2022 for pre-season reporters)
EPS is considered beat or miss when the difference between actual and estimate as of 9/30/2022 is more than \$0.01 (9/1/2022 for pre-season reporters)
Sales is considered beat or miss when the difference between actual and estimate as of 9/30/2022 is more than \$20 million (9/1/2022 for pre-season reporters)
Source: Factset, DWS Investment GmbH as of 10/28/2022. Past performance may not be indicative of future results.



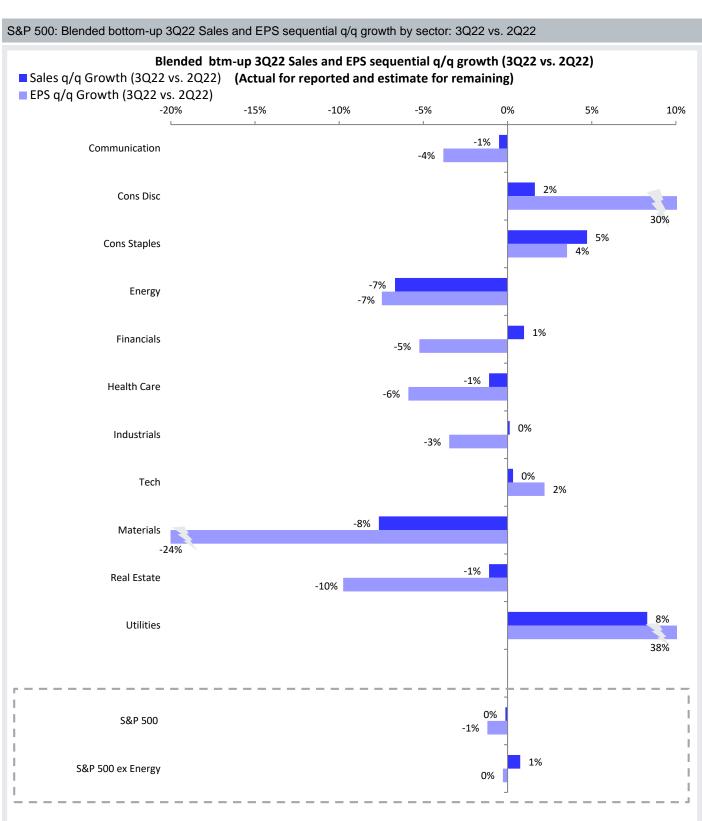




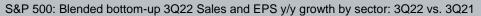
S&P 500 EPS & Sales growth and Net Margins by sector (3Q22 is blended with actual for reported and consensus for the rest)

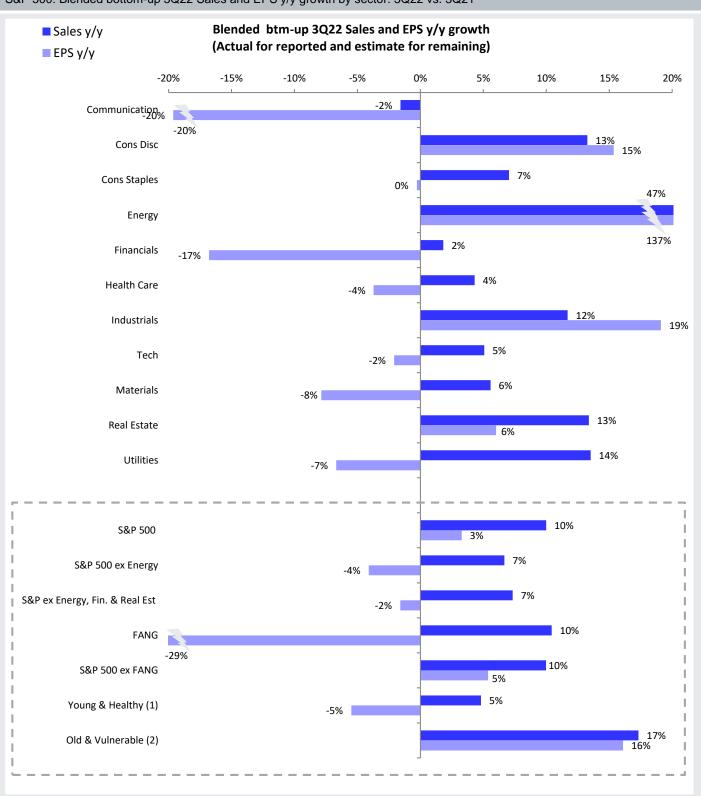
	1	20	018			ı	20	19			T .	20	20			I	20	21			l	2022	
EPS growth (y/y)	1Q18	2Q18	3Q18	4Q18	2018	1Q19	2Q19	3Q19	4Q19	2019	1Q20	2Q20	3Q20	4Q20	2020	1Q21	2Q21	3Q21	4Q21	2021	1Q22	2Q22	3Q22
S&P 500	27.2%	28.4%	27.2%	14.7%	21.6%	2.9%	1.9%	1.3%	3.5%	2.1%	-12.6%	-31.3%	-6.9%	4.4%	-8.9%	48.9%	90.2%	39.9%	29.9%	46.8%	9.9%	8.1%	3.3%
S&P 500 ex. Financials & Real Est S&P 500 ex. Energy	27.2% 25.6%	29.4% 26.1%	25.1% 24.4%	14.5% 12.2%	20.6% 19.3%	1.8% 4.1%	0.0% 2.6%	1.0% 3.6%	2.4% 6.2%	0.8%	-6.1% -12.1%	-27.8% -25.4%	-7.7% -3.0%	1.2% 8.0%	-6.8% -5.1%	36.1% 49.8%	79.9% 76.7%	41.5% 32.6%	35.5% 22.3%	43.8% 40.1%	17.4% 4.3%	15.0% -2.2%	7.4% -4.1%
S&P 500 ex. Energy S&P 500 ex. Tech	25.1%	27.0%	26.5%	17.1%	22.1%	4.1%	3.5%	2.2%	1.2%	1.8%	-17.9%	-25.4%	-9.6%	1.2%	-14.6%	52.5%	105.0%	40.4%	31.8%	52.3%	8.9%	10.2%	4.7%
S&P ex. Energy, Fin & Real Est	25.2%	26.5%	21.6%	11.4%	17.7%	3.3%	0.8%	3.8%	5.7%	2.9%	-5.1%	-20.0%	-2.8%	5.5%	-1.8%	36.7%	64.2%	32.3%	25.8%	35.6%	10.2%	2.0%	-1.6%
S&P ex. Energy, Fin, Real Est, Healthcare	27.6%	28.8%	22.8%	10.8%	19.1%	1.6%	-1.9%	2.7%	4.8%	1.3%	-7.8%	-26.5%	-5.6%	5.1%	-4.3%	39.4%	79.6%	33.7%	25.7%	37.9%	8.3%	0.2%	-1.0%
FANG (FB, AMZN, NFLX, Google)	36.4%	113.5%	50.0%	31.3%	55.9%	28.6%	14.7%	-6.0%	16.2%	4.4%	-14.5%	-1.5%	60.3%	56.7%	41.5%	149.8%	110.3%	26.3%	36.1%	66.0%	-40.2%	-39.8%	-28.5%
FANG & AAPL	32.9%	72.9%	45.3%	17.0%	35.5%	8.6%	5.4%	-1.3%	17.9%	3.4%	-7.0%	5.8%	29.9%	45.1%	34.4%	136.2%	106.8%	41.2%	30.8%	57.3%	-20.4%	-27.5%	-15.3%
S&P ex FANG	26.8%	26.3%	26.3%	14.0%	20.5%	1.9%	1.4%	1.6%	2.9%	2.0%	-12.5%	-32.8%	-9.7%	1.4%	-11.2%	44.1%	88.7%	40.9%	29.3%	45.4%	14.1%	11.8%	5.4%
S&P ex FANG & AAPL	26.7%	25.9%	25.8%	14.4%	20.5%	2.4%	1.7%	1.5%	1.9%	2.0%	-13.1%	-34.3%	-10.0%	-0.8%	-12.8%	41.0%	88.1%	39.8%	29.7%	45.3%	14.4%	12.8%	5.4%
S&P ex. Energy & Fin & Real Est & FANG	24.7%	23.6%	20.2%	10.2%	16.0%	2.0%	-0.1%	4.4%	5.0%	2.9%	-4.5%	-21.2%	-6.3%	1.6%	-4.4%	29.9%	60.4%	32.9%	24.6%	32.8%	16.0%	6.5%	0.8%
Communication Services	22.7%	38.2%	27.2%	17.1%	25.6%	9.7%	9.9%	0.7%	8.4%	3.4%	-9.1%	-21.3%	2.8%	10.4%	3.1%	54.2%	73.2%	35.6%	16.7%	39.5%	-3.0%	-14.7%	-19.6%
Consumer Discretionary	17.7%	21.7%	27.2%	18.2%	21.1%	11.2%	4.3%	2.8%	1.6%	1.1%	-46.6%	-62.8%	1.6%	3.6%	-19.3%	174.1%	262.6%	14.8%	47.5%	71.2%	-27.3%	-12.4%	15.4%
Multiline & Specialty Retail	22.9%	30.4%	24.4%	18.8%	23.1%	9.7%	6.5%	10.9%	6.3%	9.2%	-40.7%	22.5%	39.6%	17.4%	11.5%	204.5%	36.8%	16.3%	17.1%	40.5%	-0.8%	-8.7%	-3.0%
Consumer Staples	13.0% 75.4%	14.0% 107.8%	9.3%	4.3% 86.8%	9.1% 87.0%	-0.8% -24.3%	-0.6% -12.3%	3.4%	2.8% -41.5%	1.3% -29.9%	6.9%	-5.0% -169.1%	5.5%	6.0%	4.8% -109.5%	10.2% 17.9%	19.5% 247.1%	7.0% 1899%	7.3% 12874%	10.7% -1626%	7.7% 261.3%	2.2%	-0.3% 137.4%
Energy Financials	29.9%	27.4%		16.6%	28.3%	7.2%	10.5%	2.4%	9.6%	7.7%	-39.5%	-48.8%	-3.6%	-102.0% 20.4%	-18.6%	138.4%	167.5%	36.3%	10.0%	67.6%	-17.4%	-20.2%	-16.8%
Financials ex. BAC. C & JPM	26.0%	25.2%	45.3%	13.0%	26.9%	5.2%	6.6%	0.8%	4.6%	4.8%	-32.6%	-45.8%	-2.4%	23.6%	-15.1%	106.0%	152.5%	34.0%	16.0%	61.5%	-9.9%	-17.6%	-17.6%
Health Care	16.9%	17.9%	17.1%	13.9%	12.1%	10.0%	12.1%	8.6%	10.0%	9.9%	4.6%	3.5%	8.3%	7.3%	7.9%	28.3%	25.5%	27.7%	26.2%	28.0%	16.5%	8.2%	-3.7%
Industrials	29.5%	25.8%	28.2%	33.9%	24.6%	8.2%	-9.0%	2.5%	-9.9%	-3.6%	-27.0%	-80.1%	-47.0%	-29.0%	-47.1%	-1.7%	387.0%	76.6%	39.0%	71.0%	36.5%	29.6%	19.1%
Industrials ex. BA	26.7%	25.5%	28.0%	30.6%	22.8%	9.8%	5.7%	6.2%	3.2%	5.0%	-19.4%	-74.5%	-43.6%	-24.6%	-42.8%	-2.0%	244.1%	71.2%	43.4%	62.6%	38.2%	31.3%	28.8%
Industrials ex. Defense	30.4%	26.2%	26.4%	25.8%	23.7%	6.6%	-11.0%	2.6%	-12.2%	-4.9%	-29.9%	-88.6%	-51.9%	-34.0%	-52.7%	-3.8%	706.7%	99.4%	46.2%	87.8%	43.7%	38.2%	17.0%
Information Technology	35.6%	34.2%	29.8%	7.3%	19.6%	-4.5%	-4.1%	-2.0%	11.8%	3.4%	9.9%	1.3%	3.8%	14.8%	14.0%	37.5%	49.8%	38.2%	24.1%	29.6%	13.4%	0.0%	-2.1%
Materials	67.1%	63.3%	-28.3%	-22.8%	11.1%	-12.7%	-19.5%	80.2%	-11.5%	-9.2%	-7.5%	-34.6%	-13.0%	12.8%	-6.1%	47.6%	133.0%	86.6%	63.8%	83.9%	47.0%	18.6%	-7.9%
Real Estate	8.3%	8.9%	6.8%	7.7%	8.0%	4.7%	0.9%	4.3%	0.0%	2.0%	-3.0%	-12.2%	-5.6%	0.4%	-4.2%	9.0%	28.9%	17.2%	10.0%	14.7%	16.8%	10.5%	6.0%
Utilities	18.9%	7.5%	11.9%	-10.4%	7.6%	-0.7%	1.4%	7.3%	18.0%	6.3%	4.3%	6.9%	0.8%	-2.8%	1.3%	-1.2%	12.7%	10.2%	-1.3%	5.1%	26.3%	-4.8%	-6.7%
			2018					2019					2020					2021				2022	
Sales growth (y/y) S&P 500	1Q18 9.4%	2Q18	3Q18	4Q18	2018	1Q19	2Q19	3Q19	4Q19	2019	1Q20	2Q20	3Q20	4Q20	2020	1Q21	2Q21	3Q21	4Q21	2021	1Q22	2Q22	3Q22
	9.4%	11.2% 10.2%	<b>10.7%</b> 9.6%	4.0% 1.7%	8.7% 7.6%	5.8% 3.3%	<b>5.2%</b> 2.9%	<b>4.0%</b> 2.1%	7.8% 6.5%	<b>5.7%</b> 3.7%	<b>-1.8%</b> -2.8%	<b>-10.3%</b> -11.7%	<b>-2.3%</b> -2.5%	-0.5% 1.5%	<b>-3.7%</b> -3.9%	9.5% 12.2%	<b>21.8%</b> 26.7%	17.5%	15.2% 16.5%	15.0%	15.3%	<b>12.2%</b> 13.1%	10.0% 11.1%
S&P 500 ex. Financials & Real Est S&P 500 ex. Energy	7.9%	8.5%	7.7%	1.7% 1.6%	7.6% 6.3%	3.3%	3.4%	3.4%	6.5% 7.6%	3.7% 4.5%	-2.8%	-6.8%	0.2%	1.5% 4.0%	-3.9%	12.2%	20.7%	17.5% 13.5%	16.5% 11.8%	18.8% 15.1%	15.3% 10.4%	6.9%	6.7%
S&P 500 ex. Tech	8.0%	9.7%	8.7%	2.2%	7.1%	3.8%	3.4%	2.4%	6.4%	4.0%	-3.2%	-12.5%	-3.4%	-0.1%	-5.2%	10.5%	24.8%	16.3%	15.9%	17.3%	13.7%	12.5%	10.7%
S&P ex. Energy, Fin & Real Est	8.4%	8.6%	8.0%	1.0%	6.4%	3.5%	3.3%	3.3%	7.9%	4.5%	-2.0%	-7.2%	0.7%	4.7%	-1.0%	13.0%	22.3%	13.9%	12.0%	16.6%	11.8%	7.5%	7.3%
S&P ex. Energy, Fin, Real Est, Healthcare	8.7%	8.8%	8.2%	-0.6%	6.4%	0.8%	0.5%	0.2%	6.5%	1.9%	-5.3%	-10.1%	-2.1%	2.5%	-4.2%	13.8%	23.0%	13.6%	11.6%	17.9%	10.9%	6.7%	8.4%
FANG (FB, AMZN, NFLX, Google)	37.6%	35.0%	27.4%	21.7%	29.4%	18.2%	20.9%	23.5%	20.6%	20.8%	21.3%	22.6%	27.7%	35.7%	27.5%	40.6%	38.8%	24.6%	16.9%	28.6%	11.7%	7.8%	10.4%
FANG & AAPL	27.8%	28.1%	24.3%	9.5%	21.5%	8.8%	13.8%	15.2%	15.9%	12.6%	14.0%	18.9%	18.6%	30.2%	22.5%	44.6%	38.1%	25.9%	14.9%	27.5%	10.7%	6.0%	9.6%
S&P ex FANG	7.9%	9.3%	8.5%	1.5%	6.7%	3.0%	2.4%	1.7%	5.9%	3.2%	-3.2%	-11.9%	-3.7%	-0.4%	-4.8%	10.4%	23.8%	16.2%	15.6%	16.4%	13.6%	12.1%	10.0%
S&P ex FANG & AAPL	7.7%	9.2%	8.3%	1.7%	6.6%	3.2%	2.5%	1.7%	5.8%	3.3%	-3.3%	-12.4%	-3.8%	-1.1%	-5.2%	9.5%	23.5%	15.9%	15.8%	16.2%	13.8%	12.4%	10.0%
S&P ex. Energy & Fin & Real Est & FANG	7.5%	7.7%	7.3%	0.1%	5.6%	2.9%	2.6%	2.4%	7.2%	3.8%	-3.1%	-8.7%	-0.7%	2.9%	-2.5%	11.4%	21.2%	13.2%	11.6%	15.8%	11.8%	7.4%	7.2%
Communication Services	12.1%	10.8%	13.2%	12.9%	11.7%	12.3%	14.9%	11.2%	3.9%	9.2%	4.0%	-7.1%	0.8%	5.7%	2.7%	12.5%	26.1%	16.8%	11.7%	15.3%	7.5%	3.9%	-1.6%
Consumer Discretionary	10.0%	9.9%	10.3%	7.7%	9.0%	4.4%	5.3%	5.6%	2.9%	4.2%	0.5%	-11.8%	6.5%	11.9%	6.9%	19.7%	35.3%	10.6%	11.2%	13.2%	9.1%	11.0%	13.3%
Multiline & Specialty Retail	5.3%	7.6%	5.9%	3.1%	0.0%	4.6%	3.2%	4.2%	2.7%	0.0%	0.8%	11.4%	16.5%	15.5%	0.0%	28.5%	17.2%	9.2%	10.0%	0.0%	3.1%	2.4%	2.7%
Consumer Staples Energy	5.3% 18.1%	5.5% 28.1%	3.0% 25.7%	1.9% 8.6%	4.0% 20.2%	2.7% 0.6%	2.5% -0.7%	3.6% -8.6%	3.4% -6.1%	2.7% -4.0%	5.8% -10.8%	-0.3% -54.0%	3.4% -34.4%	4.7% -32.1%	5.1% -32.9%	3.8%	12.5% 110.8%	10.1% 73.0%	9.5% 88.6%	6.5% 51.5%	9.5% 58.7%	8.5% 75.7%	7.0% 46.9%
Financials	4.3%	8.2%	5.3%	4.7%	5.4%	4.7%	3.4%	4.1%	6.2%	4.6%	0.1%	-4.0%	-2.7%	-0.6%	-1.6%	9.3%	11.3%	10.7%	9.5%	5.5%	0.5%	2.4%	1.8%
Financials ex. BAC, C & JPM	3.7%	9.3%	5.6%	4.6%	5.6%	5.6%	3.6%	4.3%	6.4%	5.0%	-0.3%	-6.5%	-2.1%	0.2%	-1.8%	10.6%	16.2%	12.1%	10.4%	6.6%	1.0%	1.9%	0.1%
Health Care	7.4%	7.5%	7.2%	7.7%	6.5%	14.4%	14.6%	15.4%	13.0%	15.1%	9.2%	2.7%	10.3%	12.6%	9.9%	10.6%	20.0%	15.0%	13.4%	12.7%	14.6%	9.8%	4.3%
Industrials	10.4%	9.7%	7.9%	4.8%	4.9%	5.0%	-0.3%	0.7%	2.0%	2.3%	-7.4%	-23.7%	-15.4%	-8.7%	-11.0%	-0.8%	28.5%	16.5%	13.3%	14.2%	12.6%	13.0%	11.7%
Industrials ex. BA	6.4%	5.2%	3.8%	14.5%	7.6%	-2.1%	-12.1%	-20.8%		-16.4%	-26.5%	-45.1%	-29.5%	-23.4%	-31.2%	-10.2%	44.3%	7.9%	-6.8%	24.2%	-8.5%	-2.2%	12.0%
Industrials ex. Defense	11.0%	9.6%	7.0%	3.9%	4.2%	3.6%	-1.1%	0.2%	1.4%	1.5%	-8.4%	-26.5%	-17.3%	-10.4%	-12.6%	-1.5%	31.9%	18.8%	15.2%	15.6%	14.6%	15.0%	12.7%
Information Technology	14.3%	12.8%	12.2%	2.0%	9.5%	0.5%	-0.1%	2.1%	6.8%	2.7%	5.0%	6.0%	5.4%	11.5%	10.6%	22.4%	22.7%	19.2%	13.9%	15.4%	11.9%	6.9%	5.1%
Materials Real Estate	24.0% 12.5%	27.7% 11.3%	11.3% 10.6%	15.2% 9.7%	13.1% 10.2%	0.0% 5.1%	-16.4% 5.0%	-13.6% 5.8%	-14.9% 4.4%	-7.5% 4.9%	-16.5% 5.2%	-14.7% -5.9%	-5.3% -3.2%	3.0% -2.2%	-5.0% -1.2%	11.9% 1.9%	37.1% 18.1%	31.4% 15.7%	27.0% 18.8%	23.5% 9.6%	23.7%	16.4% 17.2%	5.6% 13.4%
Utilities	6.3%	3.2%	5.3%	4.0%	3.5%	1.1%	1.1%	0.5%	-0.7%	7.6%	-6.3%	-6.2%	-3.2%	-2.2%	-4.4%	16.2%	10.1%	9.4%	27.3%	7.7%	8.5%	23.1%	13.4%
Cuntes	0.570	3.270	3.570	4.070	0.070	1.170	1.170	0.070	-0.1 /0	7.070	-0.570	-0.270	-3.170	-3.170	4.470	10.270	10.070	3.470	27.570	7.770	0.070	20.170	13.370
Net margins	1018	2018	2018 3Q18	4Q18	2018	1Q19	2019	2019 3Q19	4Q19	2019	1Q20	2Q20	2020 3Q20	4Q20	2020	1Q21	2Q21	2021 3Q21	4Q21	2021	1Q22	2022 2022	3Q22
S&P 500	11.7%	12.0%	12.2%	11.9%	11.7%	11.5%	11.8%	11.9%		11.3%	10.2%	9.0%	11.3%	11.7%	10.6%	13.5%	13.8%	13.6%	13.0%	13.3%	13.0%	13.1%	12.8%
S&P 500 ex. Financials & Real Est	10.5%	11.0%	11.2%	11.0%	10.6%	10.2%	10.6%	11.0%	10.5%	10.2%	9.9%	8.7%	10.4%	10.4%	9.9%	11.9%	12.4%	12.5%	12.1%	12.0%	12.0%	12.3%	12.1%
S&P 500 ex. Energy	12.2%	12.6%	12.6%	12.3%	12.1%	12.0%	12.3%	12.5%	11.9%	11.8%	10.7%	9.8%	12.0%	12.3%	11.3%	14.2%	14.4%	13.9%	13.3%	13.7%	13.2%	12.9%	12.5%
S&P 500 ex. Tech	10.3%	10.7%	10.8%	10.4%	10.4%	10.3%	10.6%	10.7%	9.8%	10.1%	8.7%	7.5%	9.9%	9.9%	9.1%	12.0%	12.3%	12.0%	11.2%	11.8%	11.4%	11.8%	11.4%
S&P ex. Energy, Fin & Real Est	10.9%	11.5%		11.4%	11.0%	10.8%	11.1%	11.6%	11.1%	10.7%	10.4%	9.6%	11.1%	11.1%	10.6%	12.5%	12.9%	12.9%	12.3%	12.3%	12.2%	12.0%	11.8%
S&P ex. Energy, Fin, Real Est, Healthcare	10.9%	11.7%	11.7%	11.7%	11.1%	10.9%	11.3%	11.9%	11.4%	10.9%	10.5%	9.1%	11.3%	11.6%	10.8%	12.7%	13.3%	13.3%	12.8%	12.5%	12.2%	12.2%	12.1%
FANG (FB, AMZN, NFLX, Google) FANG & AAPL	14.0% 17.5%	15.7% 17.8%	16.1% 18.5%	14.1% 18.0%	14.3% 17.4%	15.1% 16.8%	14.8% 16.0%	12.2% 15.3%	13.5% 17.6%	12.3% 15.4%	10.6% 13.3%	11.8% 13.9%	15.3% 16.5%	15.6% 19.2%	13.6% 16.4%	18.8% 21.3%	17.9% 20.5%	15.3% 18.1%	17.9% 21.4%	17.4% 19.9%	9.7% 14.8%	9.6% 13.5%	5.7% 12.2%
S&P ex FANG	11.6%	11.9%	12.1%	11.8%	11.6%	11.3%	11.7%	11.9%	11.3%	11.3%	10.2%	8.9%	11.1%	11.5%	10.4%	13.2%	13.6%	13.5%	12.7%	13.0%	13.1%	13.3%	13.0%
S&P ex FANG & AAPL	11.4%	11.8%		11.4%	11.4%	11.1%	11.5%	11.7%	10.9%	11.1%	10.0%	8.6%	10.9%	10.9%	10.1%	12.8%	13.2%	13.2%	12.1%	12.7%	12.8%	13.1%	12.8%
S&P ex. Energy & Fin & Real Est & FANG	10.8%	11.3%	11.4%	11.2%	10.8%	10.6%	11.0%	11.5%	10.9%	10.6%	10.4%	9.4%	10.8%	10.7%	10.4%	12.0%	12.5%	12.7%	11.8%	11.9%	12.3%	12.1%	12.1%
	1		16 70/			ı						12 00/									l		40.70/
Communication Services Consumer Discretionary	15.6% 6.8%	16.5% 7.9%	16.7% 8.5%	15.3% 7.1%	15.6% 7.6%	15.9% 7.0%	16.4% 7.6%	15.3% 8.0%	16.1% 6.8%	15.1% 7.1%	13.9% 3.6%	13.8% 3.0%	15.6% 7.3%	16.8% 6.3%	15.1% 5.2%	19.1% 8.1%	18.9% 8.1%	18.0% 7.6%	17.3% 8.0%	18.2% 7.8%	17.0% 5.1%	14.7% 6.1%	12.7% 7.7%
Multiline & Specialty Retail	6.6%	8.0%	6.8%	7.1%	7.9%	6.7%	7.9%	6.9%	7.0%	8.3%	3.8%	8.4%	8.1%	7.1%	9.0%	8.8%	9.6%	8.4%	7.2%	12.3%	8.0%	8.1%	7.8%
Consumer Staples	7.4%	8.1%	8.0%	7.6%	7.6%	7.1%	7.8%	8.0%	7.5%	7.5%	7.1%	7.4%	8.1%	7.6%	7.4%	7.5%	7.9%	7.8%	7.4%	7.7%	7.3%	7.3%	7.2%
Energy	6.4%	6.5%	7.9%	7.8%	7.3%	4.8%	5.9%	5.6%	4.8%	5.4%	3.8%	-8.9%	-0.8%	-0.1%	-0.8%	4.6%	6.6%	9.1%	9.8%	8.4%	10.7%	14.8%	14.6%
Financials	18.5%	17.7%	17.7%	16.2%	17.4%	18.1%	18.0%	16.6%	15.9%	17.1%	10.6%	9.4%	16.0%	19.2%	13.8%	23.1%	22.5%	19.5%	18.7%	21.7%	18.4%	17.0%	15.8%
Financials ex. BAC, C & JPM	16.4%	15.6%		14.0%	15.2%	15.7%		14.4%	13.3%	14.7%	10.5%	8.9%	14.1%	16.4%	12.6%	19.6%	19.4%	16.8%	16.8%	18.9%	16.9%	15.3%	13.8%
Health Care	10.8%	10.9%		10.0%	10.6%	10.4%		10.4%	9.8%	10.1%	10.0%	11.0%	10.4%	9.5%	10.0%	11.8%	11.6%	11.7%	10.6%	11.5%	11.9%	11.3%	10.7%
Industrials	9.3%	10.6%		10.2%	10.4%	9.3%	9.4%	10.5%	8.8%	9.7%	7.3%	2.5%	6.2%	6.7%	5.7%	6.9%	9.3%	9.4%	8.0%	8.4%	8.2%	10.4%	9.9%
Industrials ex. BA Industrials ex. Defense	9.3% 9.2%	10.8% 10.7%	10.7% 10.4%		10.2% 10.4%	9.4% 9.2%	11.1% 9.4%	10.9% 10.5%	9.8% 8.7%	10.6% 9.7%	8.0% 7.0%	3.7% 1.5%	6.8% 5.7%	7.9% 6.3%	6.9% 5.2%	7.6% 6.5%	9.7% 9.2%	10.0% 9.6%	9.7% 7.8%	9.5% 8.3%	9.0% 7.9%	11.0% 10.8%	11.3% 9.8%
Information Technology	24.0%	24.2%		23.7%	22.6%		22.2%	23.0%	24.1%	21.9%	22.4%	20.9%	22.4%	24.3%	22.2%	24.8%	25.4%	25.7%	26.2%	24.6%	25.0%	23.5%	23.5%
Materials	9.1%	10.2%		8.3%	8.9%		11.4%		9.5%	9.2%	9.0%	8.7%	9.6%	10.3%	9.2%	11.8%	14.7%	13.5%	13.0%	13.6%	13.6%	14.4%	11.5%
Real Estate	34.2%		33.8%		34.4%		34.3%			34.3%	32.9%	33.5%	34.7%	35.6%	34.6%	36.4%	37.5%	36.2%	34.2%	37.4%		37.1%	34.4%
Utilities	12.9%		15.3%							12.9%	15.1%	14.6%	17.7%	11.4%	13.9%	13.0%	15.0%	18.1%	9.0%		15.3%		14.9%





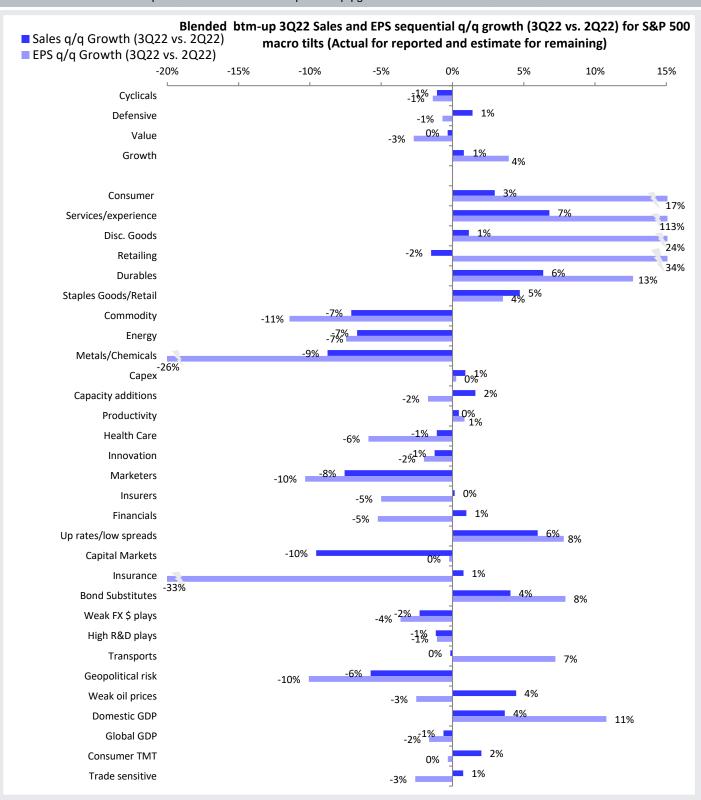






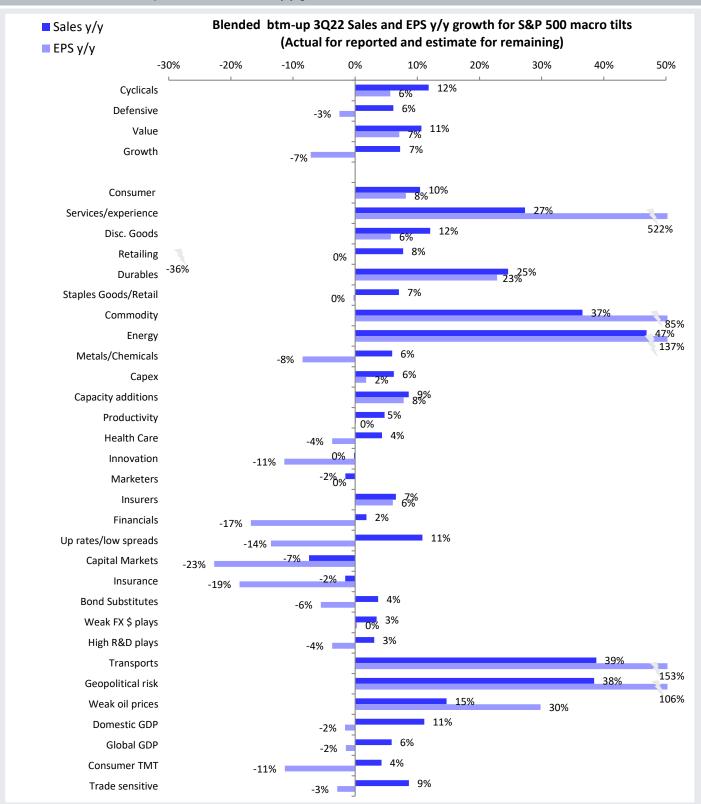


S&P 500: Blended bottom-up 3Q22 Sales and EPS sequential q/q growth for macro tilts: 3Q22 vs. 2Q22





S&P 500: Blended bottom-up 3Q22 Sales and EPS y/y growth for macro tilts: 3Q22 vs. 3Q21





2018 and 2002 are relevant examples of the S&P 500 performing weakly after midterms owing to hawkish Fed in 2018 and second Iraq war looming in 2002. And while the S&P tends to perform well after elections, this is not the case in election years with recessions as occurred in multiple general election years.

### S&P 500 performance statistics in election years

	Years w	vith 10%+	Jan-Apr l	Returns		All Y	ears		1	lon-reces	sion Yea	rs	Mic	l-term Ele	ection Ye	ars	Non-red		Mid-term I	Election		Election	Years			cession		
Time Period	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Mín
Jan	5.9%	4.1%	13.2%	0.2%	0.9%	5.0%	13.2%	-8.6%	1.0%	4.6%	13.2%	-7.1%	-2.0%	3.4%	3.3%	-7.6%	-1.1%	3.1%	3.3%	-6.2%	-0.7%	4.6%	11.8%	-7.6%	0.3%	4.2%	11.8%	-6.2%
Feb	2.6%	3.5%	7.1%	-2.9%	0.2%	3.7%	7.1%	-11.0%	0.3%	3.2%	7.1%	-9.2%	1.0%	4.0%	7.1%	-6.1%	1.4%	3.9%	7.1%	-3.0%	0.5%	3.3%	7.1%	-6.1%	0.9%	3.3%	7.1%	-3.9%
Mar	3.2%	1.0%	5.3%	2.1%	1.2%	3.4%	9.7%	-10.2%	1.5%	2.9%	9.7%	-4.6%	1.1%	3.1%	5.9%	-4.6%	1.7%	3.4%	5.9%	-4.6%	0.6%	3.7%	9.7%	-10.2%	1.5%	3.4%	9.7%	-4.6%
Apr	2.1%	2.9%	7.5%	-1.4%	1.3%	3.8%	9.4%	-9.0%	1.3%	3.3%	8.5%	-6.2%	-0.7%	4.6%	8.5%	-9.0%	0.2%	4.2%	8.5%	-6.2%	0.2%	3.9%	8.5%	-9.0%	0.5%	3.5%	8.5%	-6.2%
May	0.3%	3.7%	5.0%	-6.3%	0.2%	3.7%	9.2%	-8.6%	0.2%	3.6%	9.2%	-8.6%	-1.7%	5.0%	9.2%	-8.6%	-1.9%	4.5%	5.0%	-8.6%	-0.8%	4.2%	9.2%	-8.6%	-1.3%	3.7%	5.0%	-8.6%
Jun	1.4%	3.1%	4.8%	-4.8%	-0.2%	3.3%	5.4%	-8.6%	0.1%	3.2%	5.4%	-8.2%	-2.1%	3.4%	3.9%	-8.2%	-2.0%	4.0%	3.9%	-8.2%	-0.6%	3.7%	4.3%	-8.6%	-0.1%	3.6%	4.3%	-8.2%
Jul	0.6%	4.6%	8.8%	-6.8%	0.6%	4.1%	8.8%	-7.9%	0.7%	4.0%	8.8%	-7.9%	0.1%	5.2%	7.3%	-7.9%	0.4%	5.0%	6.9%	-7.9%	-0.1%	4.1%	7.3%	-7.9%	-0.1%	3.8%	6.9%	-7.9%
Aug	0.7%	5.0%	7.1%	-14.6%	0.1%	4.7%	11.6%	-14.6%	0.4%	4.2%	10.6%	-14.6%	-0.6%	7.4%	11.6%	-14.6%	-0.6%	6.5%	7.1%	-14.6%	0.5%	5.8%	11.6%	-14.6%	0.5%	5.4%	10.6%	-14.6%
Sept	-0.1%	3.7%	6.2%	-8.5%	-0.6%	4.3%	8.8%	-11.9%	0.1%	3.8%	8.8%	-11.0%	-1.8%	6.1%	8.8%	-11.9%	-1.3%	6.1%	8.8%	-11.0%	-0.8%	5.3%	8.8%	-11.9%	0.2%	4.8%	8.8%	-11.0%
Oct	-0.8%	7.1%	8.0%	-21.8%	1.1%	5.9%	16.3%	-21.8%	0.9%	5.1%	10.8%	-21.8%	3.9%	6.1%	16.3%	-9.2%	2.9%	5.0%	8.6%	-9.2%	1.6%	5.9%	16.3%	-16.9%	1.6%	3.7%	8.6%	-9.2%
Nov	0.5%	3.7%	5.9%	-8.5%	1.4%	4.4%	10.2%	-11.4%	1.5%	3.9%	10.2%	-8.5%	2.5%	4.1%	10.2%	-5.3%	2.6%	3.9%	10.2%	-4.0%	1.9%	4.6%	10.2%	-8.0%	1.8%	4.1%	10.2%	-8.0%
Dec	3.1%	4.0%	11.2%	-2.8%	1.5%	3.1%	11.2%	-6.0%	1.7%	3.1%	11.2%	-6.0%	1.1%	3.4%	6.5%	-6.0%	0.8%	3.6%	6.5%	-6.0%	1.0%	3.0%	6.5%	-6.0%	0.8%	3.0%	6.5%	-6.0%
Q1	12.2%	4.6%	21.6%	5.5%	2.3%	7.7%	21.6%	-12.1%	2.9%	6.4%	20.5%	-8.4%	0.1%	6.7%	13.5%	-8.6%	2.0%	6.9%	13.5%	-6.2%	0.5%	6.9%	13.9%	-9.9%	2.6%	6.5%	13.9%	-6.5%
Q2	3.8%	5.0%	14.2%	-3.3%	1.4%	7.4%	16.9%	-21.3%	1.6%	6.7%	16.9%	-21.3%	-4.2%	9.3%	7.1%	-21.3%	-3.4%	9.4%	7.1%	-21.3%	-1.1%	8.0%	11.9%	-21.3%	-0.8%	7.4%	10.4%	-21.3%
Q3	1.1%	6.8%	9.8%	-11.9%	0.2%	8.3%	15.8%	-26.1%	1.1%	6.6%	15.0%	-17.6%	-2.1%	12.3%	15.8%	-26.1%	-1.5%	9.3%	10.7%	-17.6%	-0.3%	9.4%	15.8%	-26.1%	0.5%	6.9%	10.7%	-17.6%
Q4	2.8%	9.3%	20.9%	-23.2%	4.0%	7.7%	20.9%	-23.2%	4.3%	6.8%	20.9%	-23.2%	7.6%	6.7%	20.9%	-6.3%	6.4%	7.3%	20.9%	-6.3%	4.5%	8.1%	20.9%	-22.6%	4.3%	6.3%	20.9%	-8.1%
Jan - Apr	14.5%	4.5%	27.3%	10.6%	3.6%	7.9%	27.3%	-11.4%	3.8%	7.0%	19.1%	-9.4%	-0.6%	7.8%	14.6%	-11.4%	2.1%	7.5%	14.6%	-8.8%	0.6%	7.0%	14.6%	-11.4%	3.1%	6.2%	14.6%	-8.8%
May - Sep	2.6%	6.6%	13.5%	-8.5%	0.6%	9.7%	21.1%	-29.6%	1.0%	8.2%	18.2%	-24.3%	-6.0%	11.3%	5.9%	-29.6%	-5.3%	10.1%	5.9%	-24.3%	-1.8%	10.2%	18.0%	-29.6%	-0.9%	8.1%	5.9%	-24.3%
Oct - Dec	2.8%	9.3%	20.9%	-23.2%	4.0%	7.2%	20.9%	-23.2%	4.5%	6.3%	20.9%	-23.2%	7.6%	6.7%	20.9%	-6.3%	6.4%	7.3%	20.9%	-6.3%	4.5%	8.1%	20.9%	-22.6%	4.3%	6.3%	20.9%	-8.1%
Whole Year	20.4%	8.6%	34.1%	2.0%	8.1%	16.0%	34.1%	-38.5%	10.7%	8.6%	34.1%	-23.4%	0.6%	16.2%	26.7%	-29.7%	3.0%	15.5%	26.7%	-23.4%	3.6%	16.1%	26.7%	-38.5%	6.5%	12.6%	26.7%	-23.4%

		All Y	ears		N	lon-reces	sion Year	·s	Non P	residentia	l Electior	n Years	Pres	idential E	Election Y	ears		ential Elecsions (196			Presid	lential Ele 200		ars ex.		dential Ele sions (19		
Time Period	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min	Avg	Std Dev	Max	Min
Jan	0.9%	5.0%	13.2%	-8.6%	1.0%	4.6%	13.2%	-7.1%	1.1%	5.0%	13.2%	-8.6%	0.3%	5.3%	13.2%	-7.1%	1.0%	3.9%	11.8%	-5.1%	0.8%	5.2%	11.8%	-7.1%	-2.5%	7.2%	5.8%	-7.1%
Feb	0.2%	3.7%	7.1%	-11.0%	0.3%	3.2%	7.1%	-9.2%	0.3%	4.1%	7.1%	-11.0%	0.1%	2.5%	7.1%	-3.9%	0.3%	2.0%	4.2%	-3.9%	0.3%	2.4%	4.2%	-3.9%	-1.0%	2.2%	0.9%	-3.5%
Mar	1.2%	3.4%	9.7%	-10.2%	1.5%	2.9%	9.7%	-4.6%	1.4%	3.0%	8.5%	-6.4%	0.6%	4.5%	9.7%	-10.2%	1.7%	3.0%	9.7%	-3.3%	0.6%	4.6%	9.7%	-10.2%	-4.1%	5.3%	-0.6%	-10.2%
Apr	1.3%	3.8%	9.4%	-9.0%	1.3%	3.3%	8.5%	-6.2%	1.5%	4.1%	9.4%	-9.0%	1.0%	2.9%	9.4%	-3.1%	0.7%	2.2%	8.2%	-3.1%	0.8%	2.8%	8.2%	-3.1%	2.4%	3.6%	4.8%	-1.8%
May	0.2%	3.7%	9.2%	-8.6%	0.2%	3.6%	9.2%	-8.6%	0.2%	3.9%	9.2%	-8.6%	0.1%	3.0%	9.2%	-6.3%	-0.5%	2.3%	2.3%	-6.3%	0.1%	3.1%	4.7%	-6.3%	2.8%	1.8%	4.7%	1.1%
Jun	-0.2%	3.3%	5.4%	-8.6%	0.1%	3.2%	5.4%	-8.2%	-0.5%	3.3%	5.4%	-8.2%	0.9%	3.2%	5.4%	-8.6%	1.4%	1.8%	4.3%	-2.2%	1.6%	2.0%	4.3%	-2.2%	-1.3%	6.3%	2.7%	-8.6%
Jul	0.6%	4.1%	8.8%	-7.9%	0.7%	4.0%	8.8%	-7.9%	0.8%	4.4%	8.8%	-7.9%	0.0%	3.0%	8.8%	-4.6%	-0.3%	2.0%	3.9%	-4.6%	0.0%	3.1%	6.5%	-4.6%	1.0%	4.8%	6.5%	-2.5%
Aug	0.1%	4.7%	11.6%	-14.6%	0.4%	4.2%	10.6%	-14.6%	-0.3%	5.0%	11.6%	-14.6%	1.4%	3.5%	11.6%	-3.9%	1.4%	3.2%	10.6%	-3.9%	1.4%	3.6%	10.6%	-3.9%	1.5%	1.0%	2.6%	0.6%
Sept	-0.6%	4.3%	8.8%	-11.9%	0.1%	3.8%	8.8%	-11.0%	-0.9%	4.4%	8.8%	-11.9%	0.2%	4.1%	8.8%	-9.1%	1.4%	2.3%	5.4%	-5.3%	0.9%	3.3%	5.4%	-6.0%	-4.2%	6.0%	2.5%	-9.1%
Oct	1.1%	5.9%	16.3%	-21.8%	0.9%	5.1%	10.8%	-21.8%	1.8%	6.1%	16.3%	-21.8%	-0.9%	4.7%	16.3%	-16.9%	0.2%	1.3%	2.6%	-2.2%	0.3%	1.6%	2.6%	-2.2%	-5.2%	10.2%	1.6%	-16.9%
Nov	1.4%	4.4%	10.2%	-11.4%	1.5%	3.9%	10.2%	-8.5%	1.4%	4.2%	10.2%	-11.4%	1.4%	5.0%	10.2%	-8.0%	1.2%	3.3%	7.3%	-8.0%	2.1%	4.5%	10.2%	-8.0%	2.3%	9.0%	10.2%	-7.5%
Dec	1.5%	3.1%	11.2%	-6.0%	1.7%	3.1%	11.2%	-6.0%	1.7%	3.2%	11.2%	-6.0%	0.9%	2.6%	11.2%	-4.2%	1.0%	1.9%	5.2%	-4.2%	0.9%	2.7%	5.2%	-4.2%	0.7%	4.0%	4.6%	-3.4%
Q1	2.3%	7.7%	21.6%	-12.1%	2.9%	6.4%	20.5%	-8.4%	2.8%	7.9%	21.6%	-12.1%	0.9%	7.0%	16.9%	-9.9%	3.1%	4.9%	13.9%	-6.5%	1.7%	6.5%	13.9%	-7.6%	-7.6%	2.3%	-5.4%	-9.9%
Q2	1.4%	7.4%	16.9%	-21.3%	1.6%	6.7%	16.9%	-21.3%	1.2%	8.1%	16.9%	-21.3%	2.0%	4.7%	15.8%	-3.8%	1.6%	3.2%	10.4%	-3.8%	2.4%	4.6%	11.9%	-3.8%	3.8%	7.6%	11.9%	-3.2%
Q3	0.2%	8.3%	15.8%	-26.1%	1.1%	6.6%	15.0%	-17.6%	-0.3%	9.2%	15.8%	-26.1%	1.6%	4.9%	20.9%	-8.9%	2.4%	2.6%	8.4%	-2.3%	2.3%	4.1%	9.8%	-6.0%	-1.7%	10.1%	9.8%	-8.9%
Q4	4.0%	7.7%	20.9%	-23.2%	4.3%	6.8%	20.9%	-23.2%	4.8%	7.5%	20.9%	-23.2%	1.5%	8.0%	36.2%	-22.6%	2.4%	3.7%	8.7%	-8.1%	3.2%	4.7%	8.7%	-8.1%	-1.9%	17.9%	8.6%	-22.6%
Feb - Aug *	6.0%	13.5%	43.8%	-39.3%	7.4%	12.2%	37.3%	-30.2%	5.7%	15.3%	43.8%	-39.3%	6.7%	6.2%	21.2%	-11.6%	8.0%	5.1%	21.2%	-4.0%	8.1%	5.0%	21.2%	-4.0%	1.5%	9.4%	12.7%	-11.6%
Sep - Oct *	2.6%		128.5%	-81.5%	6.5%	14.2%	128.5%	-80.2%	4.6%	15.5%	128.5%	-80.2%	-2.9%	19.0%	60.2%	-81.5%	10.0%	7.6%	60.2%	-30.2%	7.6%	10.2%	60.2%	-32.2%	-42.7%	35.5%	27.7%	-81.5%
Nov - Jan *	16.3%	14.2%	88.2%	-47.2%	18.3%	10.9%	88.2%	-24.2%	16.8%	14.4%	88.2%	-41.6%	14.9%	14.2%	79.3%	-47.2%	17.9%	8.0%	54.4%	-16.6%	20.8%	10.3%	79.3%	-16.6%	3.5%	30.5%	79.3%	-47.2%
Whole Year	8.1%	16.0%	34.1%	-38.5%	10.7%	8.6%	34.1%	-23.4%	8.5%	16.4%	34.1%	-29.7%	6.7%	15.5%	25.8%	-38.5%	9.6%	8.1%	20.3%	-10.1%	9.9%	9.5%	25.8%	-10.1%	-5.2%	32.2%	25.8%	-38.5%



### DWS Investment GmbH S&P 500 Annual EPS Outlook

										Bottor	n-up Cons	sensus (IBE	ES)		DWS	View		Normalized	1 2022
	2014A	2015A	2016A	2017A	2018A	2019A	2020A	2021A	y/y	2022E	у/у	2023E	y/y	2022E	y/y	2023E	y/y	(\$)	% of 2022
S&P 500 EPS (historical index)	\$118.82	\$117.46	\$118.10	\$132.00	\$161.93	\$162.93	\$139.72	\$208.12	49.0%										
S&P 500 EPS (current constituents)	\$116.42	\$117.21	\$117.46	\$129.27	\$155.86	\$161.35	\$144.07	\$207.74	46.4%	\$223.51	7.6%	\$235.18	5.2%	\$222	6.4%	\$220	-0.9%	\$220	99%
Sector (\$ bn)																			
Communication Services	68.6	79.2	91.9	97.5	124.6	132.2	135.7	188.3	38.8%	169.9	-9.8%	183.2	7.9%	170.0	-9.7%	175.0	2.9%	162.0	95%
Consumer Discretionary	64.1	74.9	83.6	87.7	103.5	101.4	79.7	134.2	68.4%	141.2	5.2%	163.3	15.7%	140.0	4.3%	145.0	3.6%	149.1	106%
Consumer Staples	78.4	76.8	79.2	83.8	90.4	91.1	95.1	104.6	10.0%	106.9	2.3%	112.9	5.6%	104.5	-0.1%	105.0	0.4%	104.5	100%
Energy	93.1	39.0	10.6	36.8	68.6	48.8	-4.8	77.4	1722%	194.3	150.9%	169.6	-12.7%	170.0	119.5%	135.0	-20.6%	129.3	76%
Financials	171.2	186.0	187.6	194.8	241.3	248.1	197.1	326.9	65.9%	279.5	-14.5%	315.0	12.7%	283.5	-13.3%	292.5	3.2%	287.5	101%
Health Care	137.6	152.6	157.5	171.8	188.8	206.8	226.8	293.5	29.4%	308.6	5.1%	303.9	-1.5%	310.0	5.6%	315.0	1.6%	301.4	97%
Industrials	99.4	102.9	97.0	105.7	129.2	123.5	64.7	108.9	68.2%	142.1	30.5%	162.0	14.0%	140.5	29.0%	144.2	2.6%	142.5	101%
Information Technology	176.7	184.1	193.6	228.4	266.5	264.6	296.6	379.8	28.1%	393.3	3.6%	425.3	8.1%	395.0	4.0%	410.0	3.8%	400.0	101%
Materials	24.3	23.4	22.2	28.0	34.9	33.4	31.7	57.9	82.3%	63.9	10.4%	57.7	-9.6%	65.0	12.3%	56.0	-13.8%	55.4	85%
Real Estate	23.5	26.8	29.6	32.6	36.2	37.9	37.7	44.7	18.5%	49.0	9.8%	51.3	4.5%	47.0	5.2%	49.0	4.3%	46.1	98%
Utilities	31.4	31.7	33.9	35.3	38.9	43.0	44.3	47.3	6.8%	48.7	3.0%	52.2	7.3%	50.0	5.8%	52.0	4.0%	50.6	101%
S&P 500	968.1	977.1	986.6	1102.4	1323.0	1330.7	1204.5	1763.4	46.4%	1897.3	7.6%	1996.4	5.2%	1875.5	6.4%	1878.7	0.2%	1828.4	97%
S&P ex. Energy (\$bn)	875.1	938.1	976.0	1065.6	1254.4	1281.9	1209.3	1686.0	39.4%	1703.0	1.0%	1826.8	7.3%	1705.5	1.2%	1743.7	2.2%	1699.1	100%
S&P ex. Tech (\$bn)	791.5	793.0	793.0	874.0	1056.5	1066.1	908.0	1383.7	52.4%	1504.1	8.7%	1571.1	4.5%	1480.5	7.0%	1468.7	-0.8%	1428.3	96%
S&P 500 Sales/Share (historical index)	\$1,163	\$1,127	\$1,151	\$1,232	\$1,339	\$1,415	\$1,362	\$1,567	15.0%										
S&P 500 Non-GAAP Net Margin	10.2%	10.4%	10.3%	10.7%	12.1%	11.5%	10.3%	13.3%	j										

S&P 500 EPS	Year	1Q	2Q	3Q	4Q
2019A	163	39	41	41	42
2020A	140	33	28	38	42
2021A	210	49	53	54	54
2022E	222	55	58	55	54
2023E	220	52	55	56	57

S&P 500 EPS historical constituents represents the earnings per share (EPS) of S&P 500 index constituents at the time, while S&P 500 EPS current constituents represents the earnings per share of index constituents as of the date the data was compiled 9/30/2022.



### DWS Investment GmbH View: S&P 500 fair value by sector: Assuming a ~5.75% real cost of equity (CoE) for overall S&P 500

	Market Value (\$bn)	Current 2022 PE	2022E Earnings (\$bn)	Normal Ratio	Normal 2022E Earnings	Accounting Quality Adjustment	Fully Adjusted Earnings	Net Debt / Market Cap	Real CoE	Steady State Value	Growth Premium	2022 Start Fair Value (\$bn)	2021E Dividend Yield	2022 End Fair Value (\$bn)	PE on Normal 2022E EPS	2022 end Upside %
					J		J									
Communication Services	2,495	14.7	170.0	95%	162.0	-8%	149.0	15%	5.75%	2,592	0%	2,592	1.7%	2,774	17.1	11%
Consumer Discretionary	3,639	26.0	140.0	106%	149.1	-8%	137.2	12%	5.75%	2,385	32%	3,142	1.0%	3,385	22.7	-7%
Automobiles	703	28.7	24.5	110%	27.0	-10%	24.3	19%	6.50%	373	50%	560	0.4%	611	22.7	-13%
Internet & Direct Marketing Retail	1,055	44.0	24.0	110%	26.4	-8%	24.3	1%	5.75%	422	130%	972	0.0%	1,056	40.0	0%
CD ex Auto & Internet Retail	1,881	20.6	91.5	100%	91.5	-8%	84.2	17%	5.75%	1,464	10%	1,610	1.7%	1,723	18.8	-8%
Consumer Staples	2,288	21.9	104.5	100%	104.5	-8%	96.1	13%	5.00%	1,923	0%	1,923	2.5%	2,028	19.4	-11%
Energy	1,697	10.0	170.0	76%	129.3	-10%	116.3	16%	6.25%	1,861	-20%	1,489	3.2%	1,579	12.2	-7%
Financials	3,781	13.3	283.5	101%	287.5	-10%	258.7		6.50%	3,981	-5%	3,782	2.0%	4,066	14.1	8%
Banks	1,296	10.4	125.0	105%	131.3	-10%	118.1		7.00%	1,688	-10%	1,519	3.3%	1,621	12.4	25%
Health Care	5,012	16.2	310.0	97%	301.4	-10%	271.2	9%	5.50%	4,931	0%	4,931	1.5%	5,275	17.5	5%
Industrials	2,805	20.0	140.5	101%	142.5	-8%	131.1	18%	5.75%	2,281	0%	2,281	1.4%	2,449	17.2	-13%
Information Technology	8,695	22.0	395.0	101%	400.0	-5%	380.0	2%	5.75%	6,609	10%	7,270	1.0%	7,830	19.6	-10%
Materials	852	13.1	65.0	85%	55.4	-10%	49.9	17%	6.25%	798	0%	798	2.0%	855	15.4	0%
Real Estate	826	17.6	47.0	98%	46.1	-8%	42.4	29%	5.00%	848	0%	848	3.4%	887	19.2	7%
Utilities	943	18.9	50.0	101%	50.6	-8%	46.6	60%	5.00%	931	0%	931	3.2%	976	19.3	3%
S&P 500 (\$ bn)	33,033		1875.5	97%	1828.4	-8.2%	1678.6		5.74%	29141	2.9%	29987	1.7%	32105.4	17.6	-3%
S&P 500 Index (\$/sh)	3901	17.6	222.0	99%	220.0	-8.2%	202.0	11%	5.75%	3513	0.0%	3513	1.7%	3752	17.1	-4%

>5% between -5% and 5% <-5%

Source: IBES, DWS Investment GmbH as of 10/28/2022. Past performance may not be indicative of future results.

S&P 500 EPS historical constituents represents the earnings per share (EPS) of S&P 500 index constituents at the time, while S&P 500 EPS current constituents represents the earnings per share of index constituents as of the date the data was compiled 9/30/2022.

The estimated 2022 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis.



### S&P 500 Intrinsic Valuation Model

S&P 500 Capitalized EPS Valuation		S&P 500 Dividend Discount Model		S&P 500 Long-term EPS & DPS Growth		S&P 500 Cost of Equity & Fair Book Multiple	
DWS 2022E S&P 500 EPS	\$222.00	DWS 2022E S&P 500 DPS	\$68.00	DWS 2022E S&P 500 aggregate ROE	21.1%	Fair long-term nominal return on S&P 500 index	8.75%
		2022E dividend payout ratio	31%	2021E end S&P 500 book value per share	\$1,050	Components of estimated fair S&P 500 return:	
DWS "normal 2022E" S&P 500 EPS	\$220.00	DWS "normal 2022E" S&P 500 DPS	\$68.00	DWS "normal 2022E" S&P 500 aggregate ROE	19.2%	+ Long-term real risk free interest rate	1.25%
"Normal 2022E" EPS / 2022E EPS	99%	Normal dividend payout ratio	34%			+ Long-term fair S&P 500 equity risk premium*	4.50%
		, ,		S&P EPS retained for true reinvestment	47%	= Long-term real S&P 500 cost of equity	5.75%
Accounting quality adjustment to pro forma EPS	-\$18.00	EPS directed to net share repurchases	\$39.00	Estimated ROE on reinvested S&P EPS	8.75%	+ Long-term inflation forecast	3.00%
		Normal share repurchase payout ratio	19%	Economic margin (EM) or ROE-CoE	0.00%	= S&P 500 nominal cost of equity	8.75%
Normal 2022E S&P 500 EPS fair to capitalize	\$202	Total payout of S&P 500 EPS	\$107.00	Sources of long-term earnings growth:		* S&P 500 ERP history 300-400bps, w/ real CoE @ 5% -	6.5%
Key principle: steady-state value = normal EPS / real CoE		Total payout ratio of normal and quality adj. EPS	53%	+ Long-term inflation forecast	3.00%		
				+ Fair return on true reinvestment	2.70%	Fair S&P 500 Market Value and Book Value Multiple	
S&P 500 EPS Capitalization Valuation		S&P 500 DPS Discount Model		+ Value added return on true reinvestment	0.00%	2021E end S&P 500 book value per share	\$1,050
Normal EPS / (real CoE - (EM/payout) - EM):		Normal DPS / (nominal CoE - DPS growth):		= Long-term earnings growth	5.70%	Fair PB = Fair PE * normal aggregate ROE	3.35
S&P 500 intrinsic value at 2022 start	3513	S&P 500 intrinsic value at 2022 start	3513	+ Growth from net share repurchases	1.11%	Fair PE =(inc ROE-g)/(inc real ROE*(real CoE-real g))	17.4
S&P 500 intrinsic value at 2022 end	3752	S&P 500 intrinsic value at 2022 end	3752	= Long-term S&P 500 EPS/DPS growth	6.81%	Implied S&P 500 fair value of book at 2022 start	3513
Implied fair fwd PE in early 2022 on 2022E \$222 EPS	15.8	Implied fair forward yield on 2022E DPS of \$68.0	1.94%	+ Fair normal dividend yield	1.94%	Steady-state PB = normal agg. ROE / real CoE	3.35
Implied fair trailing PE at 2022 end on 2022E \$222 EPS	16.9	Implied fair trailing yield on 2022E DPS of \$68.0	1.81%	= Total long-term return at constant PE	8.75%	Confirmed by fair steady-state PE = 1 / real CoE	17.4
-				-			
Normal EPS / (real CoE-value added EPS growth)	3513	DPS discount model using true DPS (all payout)	3513	Value added growth premium in fair value est	0%	Normal 2022F economic profit per share	\$141.63

#### <u>S&P 500 EPS discount model 5 steps to value:</u>

- 1) Estimate normalized S&P 500 EPS
- 2) Adjust normalized EPS for pro forma accounting quality
- 3) Estimate a fair long-term real return on S&P 500 ownership (CoE)
- 4) Capitalize normalized and accounting quality adj. EPS at real CoE
- 5) Consider long-term potential for value added growth opportunities

			Normal 2022	E S&P 500 EF	S	
		\$210	\$215	\$220	\$225	\$230
	5.25%	4215	4348	4482	4617	4754
Real	5.50%	3862	3973	4084	4197	4309
cost of	5.75%	3563	3658	3752	3847	3942
equity	6.00%	3308	3390	3471	3552	3632
	6.25%	3088	3158	3229	3299	3368

Source: DWS Investment Management GmbH

Optimistic 2023 end 10yr yield outlook: 2.5% inflation expectation + 1% overnight real rate + 0.75% inflation risk premium - 0.5% risk asset hedge = 3.75% Pessimistic 2023 end 10yr yield outlook: 2.5% inflation expectation + 1% overnight real rate + 1.5% inflation risk premium - 0% risk asset hedge = 5.00%



# Fed rate hike cycles

<b>.</b>					Durati												10yr -	-			. 6.							
Start				Funds													1yr	-	Chg	Before								
Date of	Date of	Late									Unit		PE at				(%) at			Reachin								
Fed	Reaching	•	Date of	ve	Hike	Peak	Total	1yr	10yr		Labor		Start	End		Avg PE	Start	End	10yr-	g Late	g Late	3m	Initial					
Rate	Late	Signals	Fed Rate	Rate	(Mont	Fed	Rate	Yield	Yield		Cost	UE	of	of	PE	during	of	of	1yr	Cycle	Cycle		Reactio					Date of First
Hike *	Cycle **	**	Hike	(%)	hs)	Rate	Hike	(%)	(%)	CPI y/y	y/y	(%)	Hike	Hike	Chg	Hike	Hike	Hike	(%)	(ar)	(ar)	Hike	n ***	1m	3m	6m	12m	Hike
Dec-65	Dec-65	1	Nov-66	0.04	12	0.06	0.017	0.04	0.04	1.7%	-0.2%	0.0	18.4	14.6	-3.8	15.9	0.1	-0.4	-0.5		-14.1%	0.6%		0%	-3%	-8%	-13%	
Aug-67	Dec-67	1,3	Aug-69	0.04	25	0.09	0.054	0.05	0.05	2.9%	3.1%	0.0	17.8	16.4	-1.4	17.6	0.2	-0.8	-1.0	9.3%	-0.6%	0.9%		3%	0%	-5%	6%	
Apr-71	Apr-71	2	Aug-71	0.04	5	0.06	0.019	0.04	0.06	4.4%	1.0%	0.1	19.2	18.6	-0.6	18.9	2.0	0.8	-1.2		-13.5%	0.5%		-4%	-8%	-9%	4%	
Mar-72	Mar-73	1,2	Sep-73	0.03	19	0.11	0.075	0.04	0.06	3.8%	2.2%	0.1	18.7	14.1	-4.6	17.1	1.8	-1.2	-3.0	4.0%	-5.5%	1.0%		0%	0%	3%	4%	
Mar-74	Mar-74	1,2	Aug-74	0.09	6	0.12	0.030	0.07	0.07	10.0%	7.1%	0.1	11.8	8.3	-3.5	9.9	0.1	-1.3	-1.4		-47.0%	3.1%		-4%	-8%	-32%	-11%	
Feb-77	Feb-77	2	Apr-80	0.05	39	0.18	0.130	0.05	0.07	5.2%	5.5%	0.1	10.3	6.9	-3.4	8.2	1.9	-1.8	-3.8		2.0%	1.4%		-1%	-4%	-3%	-13%	
Aug-80	Aug-80	1,2	Jun-81	0.09	11	0.19	0.101	0.09	0.10	13.2%	11.4%	0.1	8.1	8.8	0.7	8.9	1.6	-1.4	-3.0		8.7%	2.1%		3%	15%	7%	0%	
Jan-82	Jan-82	1,2	Feb-82	0.12	2	0.15	0.024	0.13	0.14	8.9%	7.2%	0.1	8.1	7.4	-0.6	7.7	0.9	-0.3	-1.2		-52.7%	1.1%		-6%	-3%	-11%	21%	
Apr-83			Aug-84	0.09	17	0.11	0.029	0.09	0.11	3.6%	2.8%	0.1	12.1	10.0	-2.2	11.3	1.5	0.9	-0.6	1.0%		10.8%	-1.7%	10%	10%	10%	3%	3/31/1983
Jan-87	Aug-87	3	Oct-87	0.06	10	0.07	0.014	0.06	0.07	1.2%	3.0%	0.1	14.8	13.6	-1.3	17.2	1.2	1.9	0.7	37.3%	-80.2%	1.4%	0.4%	11%	19%	21%	3%	1/5/1987
Apr-88	Dec-88	1,2,3	Mar-89	0.07	12	0.10	0.032	0.07	0.08	3.8%	2.9%	0.1	12.5	11.8	-0.7	12.0	1.7	-0.2	-1.9	9.6%	27.1%	8.9%	-5.6%	2%	6%	6%	15%	3/30/1988
Feb-94			Apr-97	0.03	39	0.06	0.025	0.04	0.06	2.5%	1.6%	0.1	17.7	19.0	1.3	16.5	2.2	0.9	-1.3	18.6%		5.4%	-3.9%	-4%	-1%	3%	5%	2/4/1994
Mar-97	Apr-97	3	Apr-97	0.05	2	0.06	0.003	0.06	0.06	3.0%	1.2%	0.1	19.3	19.0	-0.3	18.5	0.9	0.9	0.0	97.6%		8.8%	-9.3%	12%	24%	32%	51%	3/25/1997
Jul-99	Mar-00	1,3	Jun-00	0.05	12	0.07	0.017	0.05	0.06	2.0%	0.6%	0.0	29.7	26.1	-3.6	27.6	0.8	-0.1	-0.9	19.8%	-11.2%	5.1%	-0.8%	1%	-3%	5%	6%	6/30/1999
Jul-04	Jan-06	1,2	Jul-06	0.01	25	0.05	0.042	0.02	0.05	3.2%	1.0%	0.1	18.4	15.6	-2.8	17.0	2.6	-0.1	-2.7	10.5%	-0.5%	3.1%	-5.2%	2%	1%	8%	14%	6/30/2004
Dec-15	Dec-15	3	Apr-19	0.00	41	0.03	0.023	0.00	0.02	0.4%	2.5%	0.1	17.5	17.3	-0.2	18.6	1.8	0.1	-1.7		10.3%	7.9%	-10.1%	-1%	9%	13%	20%	12/16/2015

<sup>\* 1971, 1977, 1983, 1994,</sup> and 2004 are the first hike after recessions

Note: For the 7 Fed hike cycles since 1983, the S&P performance are for 1m, 3m, 6m, and 12m after the initial reaction. For the other cycles, the S&P performance are based on monthly prices.

Source: Haver, DWS Investment Management GmbH

<sup>\*</sup> The hikes that started in 1965, 1971, 1974, 1977, 1980, 1982, 1997 and 2015 started under late cycle conditions, despite 1971, 1977 and 2015 being the first hikes after a recession.

<sup>\*</sup> The hikes that started in 1983 and 1994 stopped before reaching late cycle conditions. All other hikes started in early-cycle conditions and continued into late-cycle conditions.

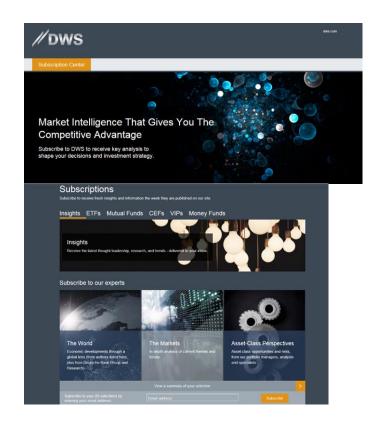
<sup>\*\*</sup> Three signs of late cycle conditions: (1) inverted yield curve; (2) high inflation; (3) more than 5 years since recession.

<sup>\*\*\*</sup> Initial reaction is the S&P price change from 1 month high before the date of first rate hike to the 1 month low after.



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