## Manufacturing \& Digital recession = S\&P 500 profit recession, but not for jobs



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Manufacturing starts year with further weakness; on demand, not supply strains The US manufacturing ISM weakened to 47.4 for January and the forward-looking new orders index deteriorated to 42.5 in January vs. 48.4 in December. This week's Industrial Production report for January was flat overall, but December was revised to a larger decline and capacity utilization slipped to $78.3 \%$. The Empire State and Philly Fed regional manufacturing surveys reported early February indications that were both still in contraction with Philly sharply diving this month after the Empire took a dive last month.
Weakness in goods production appears to be much more about demand than supply, as inventories are rising. While some supply chain challenges remain, overall availability of inputs is good; albeit more costly as January's PPI report shows. Goods demand weakness is centered at consumer durable goods on a combination of lesser affordability from higher prices and financing costs and consumers diverting their spending power to services and higher priced staple items like food. Some industries did show January production improvement, such as auto, electronics, metals and machinery. But such production problem fix bounce backs are into soft end demand suggesting more price pressure risk.

## Past profit recessions from weak manufacturing, but now digital is weak too

GDP and jobs recessions are usually accompanied with sharp S\&P 500 profit declines and the manufacturing ISM always falls into contraction territory during recessions. But there were several times when S\&P 500 earnings declined out of economic recessions, such as 1967, 1985-86, 1998 and 2015-2016. All of these "profit recessions" were accompanied by the mfg. ISM dipping below 50 for an extended period. The mfg. ISM has now been below 50 since November 2022. Whether the economy slips into recession or not, there are now clear signs of a profit recession in progress led by manufacturing. But in addition to manufacturing and goods demand weakness, there is weakness or at least a pause in growth at the digital economy too. Manufacturing \& Digital are two-thirds of S\&P 500 EPS. Only Financials and Healthcare are sectors without macro headwinds right now, but even at these sectors we expect very little earnings growth in 2023. Thus, while S\&P EPS can still be flat in 2023 with 2 H growth, it's likely a very broad-based stall in earnings growth.
Still tracking 4Q22 results: S\&P 4Q22 EPS likely \$53.50 and \$222.50 for 2022 S\&P 4Q22 earnings are near 90\% reported, 4Q EPS will likely finish at $\$ 53.50$ or $-3 \% ~ y / y$, which puts 2022 full year S\&P EPS at about \$222.50. Analyst consensus bottom-up 2023 S\&P EPS has been cut significantly from $\$ 234$ on Nov $1^{\text {st }}$ last year to $\$ 224$ now, mostly at 1Q and 2Q. Our long standing forecasts are $\$ 225$ for full 2023 and $\$ 53$ and $\$ 56$ for 1Q and 2Q, both down $3-4 \%$ on $y / y$ basis. We still expect S\&P EPS y/y growth to be positive in the 2 H of 2023. But we see downside risks to our forecasts given the weak macro signals at goods and very cautious company commentaries at digital during 4Q earnings season. Our 2 H estimates require better industrial activity or a weaker dollar and higher oil prices.

## The fight with inflation isn't over: Taming service inflation is the big challenge

We've argued that the fight with inflation isn't over and the most difficult part lies ahead to get it consistently under $4 \%$ and back toward $2 \%$. Time is running out for this to be achieved before lasting damage is done to long-term inflation expectations and what the bond market demands as an adequate long-term inflation risk premium. Goods disinflation was the easy part, albeit commodity inflation risk remains. Such as the recent further jump in food prices show. This should subside, yet energy cost risks remain. Nevertheless, the key issue is taming services inflation amidst an extremely tight labor market that isn't happy about pay. Price increases are outpacing wage growth and wage growth is outpacing productivity. This is misery for both workers and employers. This won't be fixed without improved productivity. But better productivity will be difficult to achieve if the Fed doesn't soon stop the economic uncertainty and dysfunction that comes from high and volatile inflation. Upon the January jobs, inflation and retail spend reports, the bond market reversed expectations for rate cuts in late 2023 and drove up the expected terminal Fed Funds rate and Treasury yields across the curve. Rising real yields usually pressure stocks, particularly when PEs are high and EPS isn't depressed from a recent recession. The YTD rally pushed the median forward PE of S\&P 500 stocks to 20.2 vs. 17.8 average of medians since 1995.
We now consider the risk of a near-term S\&P $50010 \%+$ correction to be high Our next 5\%+ S\&P 500 price move signal remains Down and we adjust risk of a 10\%+ correction from Moderate to High. Our favored S\&P sectors remain: Health Care, Communications, Banks. Least favored: Consumer Discretionary, Materials and now Tech.
Contributor: Ju Wang, Portfolio Manager Equity

| Global Equity Index Forecasts: 12-months |  |  |  |
| :---: | :---: | :---: | :---: |
| Index | $\begin{aligned} & \text { Dec } \\ & 2023 F \end{aligned}$ | NTM EPS Growth | Target PE |
| S\&P 500 | 4,100 | -1.4\% | 18.2 |
| EuroStoxx 50 | 4,000 | -2.0\% | 12.2 |
| Stoxx 600 | 445 | -1.0\% | 13.0 |
| MSCI Japan | 1,250 | 2.0\% | 13.3 |
| MSCI Asia xJ | 625 | 2.0\% | 13.6 |
| MSCI EM | 990 | 0.0\% | 12.5 |
| S\&P 500 Outlook at Yearend |  |  |  |
|  |  | 2021 2022F | 2023F |
| S\&P 500 |  | 47663800 | 4100 |
| Dividend Yield |  | 1.3\% 1.75\% | 1.75\% |
| S\&P EPS |  | \$210 \$222 | \$225 |
| Trailing PE |  | $22.7 \quad 17.1$ | 18.2 |
| DPS |  | \$61 \$68 | \$70 |
|  | ext 5\%+ <br> Balanced | + Price Move <br> ed Risk / Down ) |  |
| Risk of near-term 10\%+ correction ( Low / Moderate / High ) |  |  |  |
| Taxable U.S. Investor Asset Allocations |  |  |  |
| Asset Class |  | Long-term | Current |
| Fixed Income |  | 30-35\% | 36.5\% |
| Equities |  | 55-60\% | 54.0\% |
| US Equities |  | 40\% | 35.0\% |
| S\&P 500 |  | 35\% | 32.0\% |
| Small Cap |  | 0-10\% | 3.0\% |
| Foreign DM |  | 10-15\% | 11.5\% |
| Foreign EM |  | 0-10\% | 7.5\% |
| Alternatives |  | 10\% | 9.5\% |
| Key CIO Views |  |  |  |
| Macro signal: |  | Feb 2023 | Dec 2023F |
| U.S. Fed Funds |  | $\begin{gathered} \hline 4.50 \%- \\ 4.75 \% \\ \hline \end{gathered}$ | 5\%-5.25\% |
| 10yr Treasury y |  | 3.80\% | 4.20\% |
| US IG Corp Sp |  | 160bp | 130bp |
| US High Yield | eads | 465bp | 500bp |
| Crude Oil (WTI) |  | 79 | 100 |
| EUR / USD FX |  | 1.07 | 1.05 |
| GDP Forecasts |  |  |  |
| Region | 021 | 2022F | 2023F |
| US | 7\% | 1.8\% | 0.4\% |
| World | 0\% | 3.2\% | 2.8\% |
| Euro area | 2\% | 3.2\% | 0.3\% |
| China | 1\% | 3.3\% | 5.0\% |
| Japan | 7\% | 1.6\% | 1.2\% |

* Q4/Q4 GDP growth.

EPS = Earnings Per Share
GDP = Gross Domestic Product
FX = Foreign Exchange
TIPs - Treasury Inflation Protected Securities
Source: DWS Investment Management GmbH. All opinions and claims are based upon data on $2 / 21 / 2023$ and may not come to pass. This information is subject to change at any time, based upon economic, market and other considerations and should not be construed as a recommendation. All foreign asset exposures are not FX hedged unless otherwise noted. For illustrative purposes only.

S\&P 500 Sector and Industry views


Note: More details on sector earnings forecast and sector intrinsic valuation can be found towards the back of this note
Price as of 2/17/2023
Source: DWS Investment Management GmbH


Source: ISM, Haver, DWS Investment GmbH as of $1 / 31 / 2022$. Past performance may not be indicative of future results.
Manufacturing ISM vs. manufacturing industrial production $\mathrm{y} / \mathrm{y}$


Source: ISM, FRB, Haver, DWS Investment GmbH as of $1 / 31 / 2023$. Past performance may not be indicative of future results.
Industrial production: When will the US manufacturing renaissance begin?


Source: FRB, Haver, DWS Investment GmbH as of $1 / 31 / 2023$. Past performance may not be indicative of future results.

Empire state manufacturing survey and Philly Fed manufacturing business outlook


Source: Federal Reserve Bank of New York, Federal Reserve Bank of Philadelphia, Haver, DWS Investment GmbH as of $2 / 17 / 2023$. Past performance may not be indicative of future results.

Capacity utilization


Source: FRB, Haver, DWS Investment GmbH as of $2 / 17 / 2023$. Past performance may not be indicative of future results.


[^0]CPI (Consumer Price Indexes) y/y


Source: Haver, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.


Source: Haver, DWS Investment GmbH as of $2 / 17 / 2023$. Past performance may not be indicative of future results.


Source: Haver, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.
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Consumer Prices CPI m/m

|  | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Aug-22 | Jul-22 | Jun-22 | May-22 | Apr-22 | Mar-22 | Feb-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditure Category |  |  |  |  |  |  |  |  |  |  |  |  |
| All items | 0.5 | 0.1 | 0.2 | 0.5 | 0.4 | 0.2 | 0.0 | 1.2 | 0.9 | 0.4 | 1.0 | 0.7 |
| Food | 0.5 | 0.4 | 0.6 | 0.7 | 0.8 | 0.8 | 1.1 | 1.0 | 1.1 | 0.8 | 0.9 | 1.0 |
| Food at home | 0.4 | 0.5 | 0.6 | 0.5 | 0.7 | 0.8 | 1.3 | 1.0 | 1.3 | 0.9 | 1.3 | 1.3 |
| Food away from home | 0.6 | 0.4 | 0.5 | 0.9 | 0.9 | 0.9 | 0.7 | 0.9 | 0.7 | 0.6 | 0.3 | 0.4 |
| Energy | 2.0 | -3.1 | -1.4 | 1.7 | -1.7 | -3.9 | -4.7 | 6.9 | 3.4 | -1.0 | 8.2 | 2.7 |
| Energy commodities | 1.9 | -7.2 | -2.1 | 3.7 | -4.1 | -8.0 | -7.9 | 9.6 | 3.8 | -2.6 | 13.4 | 4.7 |
| Energy services | 2.1 | 1.9 | -0.6 | -0.7 | 1.2 | 1.8 | 0.0 | 3.1 | 2.8 | 1.3 | 1.4 | 0.3 |
| All items less food and energy | 0.4 | 0.4 | 0.3 | 0.3 | 0.6 | 0.6 | 0.3 | 0.6 | 0.6 | 0.5 | 0.3 | 0.5 |
| Commodities less food and energy commodities | 0.1 | -0.1 | -0.2 | -0.1 | 0.0 | 0.4 | 0.1 | 0.6 | 0.6 | 0.1 | -0.4 | 0.3 |
| Services less energy services | 0.5 | 0.6 | 0.5 | 0.5 | 0.8 | 0.6 | 0.4 | 0.6 | 0.6 | 0.6 | 0.6 | 0.5 |
| Shelter | 0.7 | 0.8 | 0.6 | 0.7 | 0.7 | 0.7 | 0.6 | 0.6 | 0.6 | 0.5 | 0.5 | 0.6 |
| Special aggregate indexes |  |  |  |  |  |  |  |  |  |  |  |  |
| All items less food | 0.5 | 0.1 | 0.1 | 0.5 | 0.4 | 0.1 | -0.2 | 1.2 | 0.9 | 0.3 | 1.0 | 0.7 |
| All items less shelter | 0.4 | -0.2 | 0.0 | 0.4 | 0.3 | 0.0 | -0.3 | 1.5 | 1.1 | 0.3 | 1.2 | 0.8 |
| All items less food and shelter | 0.4 | -0.4 | -0.2 | 0.3 | 0.1 | -0.2 | -0.7 | 1.6 | 1.1 | 0.2 | 1.3 | 0.7 |
| All items less food, shelter, and energy | 0.2 | 0.1 | 0.1 | 0.1 | 0.5 | 0.5 | 0.1 | 0.6 | 0.6 | 0.5 | 0.2 | 0.4 |
| All items less food, shelter, energy, and used cars and trucks | 0.3 | 0.3 | 0.3 | 0.2 | 0.6 | 0.6 | 0.2 | 0.6 | 0.5 | 0.6 | 0.6 | 0.5 |
| All items less medical care | 0.6 | 0.1 | 0.3 | 0.6 | 0.4 | 0.2 | -0.1 | 1.2 | 1.0 | 0.4 | 1.0 | 0.8 |
| All items less energy | 0.4 | 0.4 | 0.3 | 0.4 | 0.6 | 0.6 | 0.4 | 0.7 | 0.7 | 0.5 | 0.4 | 0.5 |
| Commodities | 0.4 | -0.7 | -0.2 | 0.6 | -0.2 | -0.5 | -0.6 | 1.8 | 1.2 | 0.0 | 1.6 | 1.0 |
| Commodities less food, energy, and used cars and trucks | 0.5 | 0.3 | 0.1 | 0.2 | 0.3 | 0.6 | 0.4 | 0.6 | 0.3 | 0.3 | 0.3 | 0.5 |
| Commodities less food | 0.3 | -1.3 | -0.6 | 0.5 | -0.7 | -1.1 | -1.5 | 2.2 | 1.2 | -0.4 | 1.9 | 1.0 |
| Commodities less food and beverages | 0.3 | -1.4 | -0.6 | 0.5 | -0.7 | -1.2 | -1.5 | 2.3 | 1.2 | -0.4 | 1.9 | 1.0 |
| Services | 0.6 | 0.7 | 0.4 | 0.4 | 0.8 | 0.7 | 0.4 | 0.8 | 0.8 | 0.7 | 0.6 | 0.5 |
| Services less rent of shelter (11) | 0.6 | 0.6 | 0.1 | 0.0 | 1.0 | 0.7 | 0.1 | 1.1 | 0.7 | 0.9 | 0.8 | 0.4 |
| Services less medical care services | 0.8 | 0.7 | 0.5 | 0.6 | 0.8 | 0.7 | 0.4 | 0.8 | 0.7 | 0.8 | 0.7 | 0.5 |
| Durables | -0.1 | -0.8 | -0.8 | -0.6 | -0.1 | 0.3 | 0.3 | 0.5 | 0.2 | 0.0 | -0.4 | 0.5 |
| Nondurables | 0.8 | -0.7 | 0.0 | 0.8 | -0.1 | -0.9 | -0.8 | 2.3 | 1.5 | 0.2 | 2.8 | 1.4 |
| Nondurables less food | 0.9 | -2.2 | -0.3 | 1.3 | -1.2 | -2.7 | -3.0 | 4.2 | 2.0 | -0.2 | 3.8 | 2.1 |
| Nondurables less food and beverages | 1.0 | -2.3 | -0.4 | 1.3 | -1.3 | -2.8 | -3.3 | 4.5 | 2.2 | -0.2 | 4.1 | 2.2 |
| Nondurables less food, beverages, and apparel | 1.2 | -3.0 | -0.6 | 1.7 | -1.5 | -3.5 | -4.0 | 5.3 | 2.5 | -0.3 | 5.3 | 2.5 |
| Nondurables less food and apparel | 1.1 | -2.8 | -0.5 | 1.7 | -1.4 | -3.3 | -3.7 | 4.9 | 2.3 | -0.3 | 4.9 | 2.3 |
| Housing | 0.8 | 0.7 | 0.5 | 0.6 | 0.7 | 0.8 | 0.5 | 0.8 | 0.8 | 0.6 | 0.7 | 0.6 |
| Education and communication (1) | 0.4 | 0.1 | 0.7 | 0.0 | 0.1 | 0.1 | -0.1 | 0.1 | -0.1 | -0.1 | -0.2 | 0.0 |
| Education (1) | 0.3 | 0.3 | 0.3 | 0.2 | 0.3 | 0.5 | 0.2 | 0.3 | 0.3 | 0.2 | 0.3 | 0.2 |
| Communication (1) | 0.4 | 0.0 | 0.9 | -0.2 | -0.1 | -0.1 | -0.3 | 0.0 | -0.3 | -0.4 | -0.5 | -0.1 |
| Recreation (1) | 0.5 | 0.2 | 0.5 | 0.8 | 0.1 | 0.3 | 0.4 | 0.3 | 0.4 | 0.4 | 0.2 | 0.7 |
| Video and audio (1) | 0.6 | -0.4 | 0.5 | 0.7 | -0.1 | -0.4 | -0.4 | 0.2 | 0.8 | 0.4 | -0.2 | 0.2 |
| Pets, pet products and services (1) | 0.6 | -0.1 | 0.6 | 0.8 | 1.1 | 1.1 | 0.9 | 0.7 | 0.3 | 0.9 | 2.0 | 1.2 |
| Photography (1) | 1.6 | 1.1 | -0.3 | -0.3 | 0.4 | 0.9 | 1.0 | -0.4 | 1.1 | 0.8 | 0.7 | 0.1 |
| Food and beverages | 0.5 | 0.5 | 0.6 | 0.7 | 0.7 | 0.8 | 1.0 | 1.0 | 1.1 | 0.8 | 0.9 | 1.0 |
| Domestically produced farm food | 0.7 | 0.3 | 0.0 | 0.6 | 0.6 | 0.7 | 1.4 | 1.1 | 1.3 | 1.3 | 1.6 | 1.4 |
| Other services | 0.6 | 0.2 | 0.9 | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.3 | 0.3 | 0.1 | 0.4 |
| Apparel less footwear | 1.0 | 0.4 | 0.2 | 0.0 | 0.1 | 0.5 | -0.1 | 0.5 | 0.4 | -0.2 | 0.4 | 0.5 |
| Fuels and utilities | 1.6 | 0.9 | -0.3 | 0.0 | 0.9 | 1.3 | -0.2 | 2.3 | 2.7 | 1.3 | 1.7 | 0.5 |
| Household energy | 1.8 | 1.0 | -0.5 | 0.0 | 0.9 | 1.5 | -0.4 | 2.8 | 3.4 | 1.6 | 2.2 | 0.5 |
| Medical care | -0.4 | 0.3 | -0.4 | -0.3 | 0.7 | 0.6 | 0.4 | 0.6 | 0.4 | 0.4 | 0.5 | 0.2 |
| Transportation | 0.4 | -1.6 | -0.7 | 0.7 | -0.4 | -1.6 | -2.3 | 3.3 | 1.8 | -0.1 | 2.8 | 1.3 |
| Private transportation | 0.5 | -1.7 | -0.7 | 0.8 | -0.5 | -1.6 | -2.0 | 3.6 | 1.4 | -0.4 | 2.6 | 1.3 |
| Utilities and public transportation | 1.3 | 0.6 | 0.3 | -0.1 | 0.6 | 0.7 | -0.3 | 1.2 | 2.0 | 1.6 | 1.1 | 0.4 |
| Household furnishings and operations | 0.3 | 0.3 | 0.1 | 0.2 | 0.4 | 0.8 | 0.6 | 0.5 | 0.5 | 0.5 | 0.9 | 0.7 |
| Other goods and services | 0.6 | -0.1 | 0.7 | 0.5 | 0.3 | 0.7 | 0.4 | 0.5 | 0.5 | 0.4 | 0.5 | 1.1 |
| Personal care | 0.6 | -0.1 | 0.7 | 0.5 | 0.4 | 0.6 | 0.4 | 0.4 | 0.4 | 0.4 | 0.5 | 1.2 |

Source: Factset, IBES, DWS Investment GmbH as of $2 / 17 / 2023$. Past performance may not be indicative of future results.

## U.S. exports and imports



Source: Haver, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.


Note: The GSCPI integrates a number of commonly used metrics with the aim of providing a comprehensive summary of potential supply chain disruptions. Global transportation costs are measured by employing data from the Baltic Dry Index (BDI) and the Harpex index, as well as airfreight cost indices from the U.S. Bureau of Labor Statistics. The GSCPI also uses several supply chain-related components from Purchasing Managers Index (PMI) surveys, focusing on manufacturing firms across seven interconnected economies: China, the euro area, Japan, South Korea, Taiwan, the United Kingdom, and the United States.
Source: Haver, DWS Investment GmbH as of $2 / 17 / 2023$. Past performance may not be indicative of future results.


Source: Census Bureau, Haver, DWS Investment GmbH as of 4Q2022. Past performance may not be indicative of future results.


Source: Census Bureau, Haver, DWS Investment GmbH as of $2 / 17 / 2023$. Past performance may not be indicative of future results.


Source: Census Bureau, Haver, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.
U.S. Treasury yields


Source: FRB, Haver, DWS Investment GmbH as of 2/15/2023. Past performance may not be indicative of future results.


Source: FRB, Haver, DWS Investment GmbH as of $2 / 15 / 2023$. Past performance may not be indicative of future results.
Yield curve: 10yr Treasury yield - Fed Funds effective rate


Source: FRB, Haver, DWS Investment GmbH as of $2 / 15 / 2023$. Past performance may not be indicative of future results.

National financial conditions index


Source: Compustat, Clarifi, DWS Investment GmbH as of $1 / 31 / 2023$. Past performance may not be indicative of future results.
Median forward PE of S\&P 500 stocks since 1985


Source: Compustat, Clarifi, DWS Investment GmbH as of $1 / 31 / 2023$. Past performance may not be indicative of future results.

## Median forward PE of S\&P 500 ex Energy \& Financials stocks since 1995



Source: Compustat, Clarifi, DWS Investment GmbH as of $1 / 31 / 2023$. Past performance may not be indicative of future results.
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S\&P 500 quarterly EPS revision


Source: Factset, IBES, DWS Investment GmbH as of $2 / 16 / 2023$. Past performance may not be indicative of future results.
S\&P 500: EPS cut during the calendar quarter vs. EPS beat during earnings season



■EPS beat during reporting $\square$ EPS cut prior to reporting (during the calendar quarter)

Source: Factset, DWS Investment GmbH as of $2 / 16 / 2023$. Past performance may not be indicative of future results.

S\&P 500 annual EPS revision


Source: Factset, IBES, DWS Investment GmbH as of 2/16/2023. Past performance may not be indicative of future results.
S\&P 5002023 EPS revision (ex. Energy)


Source: Factset, IBES, DWS Investment GmbH as of 2/16/2023. Past performance may not be indicative of future results.

S\&P 5002022 EPS revision by sector


Source: Factset, IBES, DWS Investment GmbH as of 2/16/2023. Past performance may not be indicative of future results.

## S\&P 500: 4Q22 earnings season summary statistics

|  | 4Q22 Summary (Based on reported companies) |  |  |  |  |  | Sales (\% of co's) |  | Sales surprise (\%) | Sales y/y (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% of EPS | \# Cos | EPS (\% of co's) |  | EPS | EPS |  |  |  |  |
|  | reported | reported | \% beat | \% miss | surprise (\%) | y/y (\%) | \% beat | \% miss |  |  |
| S\&P 500 | 86.0\% | 381 | 63\% | 29\% | -0.1\% | -3.3\% | 52\% | 26\% | 1.1\% | 5.2\% |
| S\&P 500 ex. Financials \& Real Est | 86.0\% | 295 | 65\% | 28\% | 0.0\% | -1.4\% | 56\% | 25\% | 1.3\% | 6.0\% |
| S\&P 500 ex. Energy | 86.3\% | 368 | 64\% | 29\% | 0.0\% | -7.9\% | 52\% | 25\% | 1.0\% | 3.7\% |
| S\&P ex. Tech | 85.5\% | 322 | 60\% | 32\% | -0.2\% | -1.0\% | 53\% | 27\% | 1.4\% | 6.3\% |
| S\&P ex. Energy, Financials \& Real Est | 86.4\% | 282 | 66\% | 27\% | 0.2\% | -7.0\% | 56\% | 25\% | 1.2\% | 4.5\% |
| Communication Services | 100.0\% | 21 | 38\% | 62\% | -5.2\% | -24.0\% | 38\% | 38\% | 0.1\% | -2.9\% |
| Consumer Discretionary | 61.4\% | 32 | 66\% | 34\% | -3.4\% | -26.4\% | 72\% | 28\% | 2.3\% | 12.6\% |
| Consumer Staples | 83.3\% | 24 | 63\% | 25\% | 0.5\% | -3.8\% | 79\% | 17\% | 1.8\% | 6.3\% |
| Energy | 90.8\% | 13 | 46\% | 54\% | -1.4\% | 73\% | 54\% | 38\% | 2.0\% | 18.9\% |
| Financials | 90.1\% | 64 | 55\% | 39\% | -1.2\% | -13.0\% | 45\% | 33\% | -0.2\% | -1.3\% |
| Health Care | 90.9\% | 48 | 77\% | 17\% | 4.9\% | 0.9\% | 58\% | 21\% | 1.8\% | 4.9\% |
| Industrials | 91.4\% | 62 | 65\% | 23\% | -1.4\% | 38.7\% | 55\% | 23\% | 0.6\% | 10.1\% |
| Information Technology | 87.5\% | 59 | 80\% | 15\% | -0.1\% | -9.9\% | 46\% | 17\% | -1.3\% | -2.2\% |
| Materials | 87.5\% | 24 | 58\% | 42\% | 5.7\% | -17.9\% | 29\% | 58\% | -1.4\% | -5.4\% |
| Real Estate | 63.4\% | 22 | 64\% | 14\% | 3.1\% | 3.6\% | 18\% | 9\% | 1.4\% | 7.3\% |
| Utilities | 56.5\% | 12 | 33\% | 50\% | 0.0\% | 3.2\% | 92\% | 8\% | 24.9\% | 5.8\% |

* \# Beat, \# miss and weighted surprise \% is based on EPS and sales estimate as of 12/31/2022 (as of 12/1/2022 for pre-season reporters)

EPS is considered beat or miss when the difference between actual and estimate as of $12 / 31 / 2022$ is more than $\$ 0.01$ (12/1/2022 for pre-season reporters)
Sales is considered beat or miss when the difference between actual and estimate as of $12 / 31 / 2022$ is more than $\$ 20$ million (12/1/2022 for pre-season reporters) Source: Factset, DWS Investment GmbH as of $2 / 16 / 2022$. Past performance may not be indicative of future results.

S\&P 500 EPS \& Sales growth and Net Margins by sector (4Q22 is blended with actual for reported and consensus for the rest)

|  | 2018 |  |  |  |  | 2019 |  |  |  |  | 2020 |  |  |  |  | 2021 |  |  |  |  | 2022 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS growth (y/y) | 1 Q18 | 18 | 3Q18 | 4Q18 | 2018 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 2019 | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 2020 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 2021 | 1Q22 | 2 Q 22 | 3Q2 | 4Q22 |
| S\&P 500 | 27.2\% | 28.4\% | 27.2\% | 14.7\% | 21.6\% | 2.9\% | 1.9\% | 1.3\% | 3.5\% | 2.1\% | -12.6\% | -31.4\% | -7.0\% | 4.3\% | -9.0\% | 48.9\% | 90.4\% | 40.1\% | 30.0\% | 46.7\% | 10.1\% | 8.4\% | 4.1\% | -3.0\% |
| S\&P 500 ex. Financials \& Real Est | 27.2\% | 29.4\% | 25.2\% | 14.5\% | 20.6\% | 1.7\% | -0.1\% | 0.9\% | 2.4\% | 0.7\% | -6.1\% | -27.9\% | -7.8\% | 1.1\% | -6.9\% | 36.0\% | 80.1\% | 41.7\% | 35.7\% | 43.7\% | 17.7\% | 15.5\% | 8.4\% | -1.6\% |
| S\&P 500 ex. Energy | 25.6\% | 26.1\% | 24.4\% | 12.1\% | 19.3\% | 4.1\% | 2.6\% | 3.6\% | 6.3\% | 3.8\% | -12.1\% | -25.4\% | -3.0\% | 7.9\% | -5.1\% | 49.7\% | 76.7\% | 32.6\% | 22.3\% | 40.0\% | 4.4\% | -2.2\% | -3.8\% | -7.3\% |
| S\&P 500 ex. Tech | 25.1\% | 27.0\% | 26.5\% | 17.1\% | 22.1\% | 4.9\% | 3.4\% | 2.2\% | 1.2\% | 1.7\% | -17.9\% | -38.8\% | -9.7\% | 1.0\% | -14.7\% | 52.4\% | 105.4\% | 40.6\% | 32.0\% | 52.3\% | 9.2\% | 10.6\% | 5.5\% | -1.0\% |
| S\&P ex. Energy, Fin \& Real Est | 25.2\% | 27.4\% | 21.6\% | 11.3\% | 17.7\% | 3.3\% | 0.7\% | 3.8\% | 5.8\% | 2.9\% | -5.1\% | -20.0\% | -2.9\% | 5.4\% | -1.7\% | 36.6\% | 64.1\% | 32.3\% | 25.8\% | 35.4\% | 10.3\% | 2.1\% | -1.2\% | -6.9\% |
| S\&P ex. Energy, Fin, Real Est, Healthcare | 27.6\% | 28.8\% | 22.7\% | 10.7\% | 19.1\% | 1.6\% | -2.0\% | 2.7\% | 4.8\% | 1.2\% | -7.7\% | -26.4\% | -5.6\% | 5.0\% | -4.3\% | 39.2\% | 79.5\% | 33.7\% | 25.7\% | 37.6\% | 8.5\% | 0.4\% | -1.5\% | -7.8\% |
| FANG (FB, AMZN, NFLX, Google) | 36.5\% | 112.2\% | 50.0\% | 31.0\% | 56.2\% | 28.6\% | 14.6\% | -5.5\% | 16.0\% | 4.1\% | -14.4\% | -0.9\% | 60.1\% | 56.9\% | 42.1\% | 149.1\% | 109.4\% | 25.5\% | 35.7\% | 65.4\% | -40.7\% | -40.2\% | -28.7\% | -58.4\% |
| FANG \& AAPL | 32.9\% | 71.7\% | 45.2\% | 16.7\% | 35.3\% | 8.3\% | 5.1\% | -0.9\% | 17.9\% | 3.2\% | -6.7\% | 6.4\% | 29.3\% | 45.0\% | 34.6\% | 135.6\% | 106.2\% | 41.0\% | 30.5\% | 58.2\% | -20.2\% | -27.5\% | -15.1\% | -36.4\% |
| S\&P ex FANG | 26.9\% | 26.4\% | 26.4\% | 14.0\% | 20.5\% | 1.9\% | 1.3\% | 1.6\% | 2.9\% | 2.0\% | -12.5\% | -32.9\% | -9.7\% | 1.4\% | -11.2\% | 44.2\% | 89.1\% | 41.1\% | 29.5\% | 45.4\% | 14.2\% | 12.1\% | 6.2\% | 2.0\% |
| S\&P ex FANG \& AAPL | 26.7\% | 26.0\% | 25.8\% | 14.4\% | 20.5\% | 2.4\% | 1.6\% | 1.5\% | 1.9\% | 2.0\% | -13.1\% | -34.4\% | -10.0\% | -0.8\% | -12.8\% | 41.1\% | 88.5\% | 40.0\% | 29.9\% | 45.2\% | 14.6\% | 13.1\% | 6.3\% | 3.0\% |
| S\&P ex. Energy \& Fin \& Real Est \& FANG | 24.7\% | 23.7\% | 20.3\% | 10.2\% | 16.0\% | 1.9\% | -0.1\% | 4.4\% | 5.1\% | 2.9\% | -4.5\% | -21.2\% | -6.2\% | 1.7\% | -4.3\% | 30.0\% | 60.5\% | 33.0\% | 24.7\% | 32.7\% | 16.1\% | 6.6\% | 1.2\% | -0.5\% |
| Communication Services | 22.6\% | 37.6\% | 27.2\% | 16.7\% | 25.5\% | 9.6\% | 9.8\% | 0.9\% | 8.4\% | 3.3\% | -9.0\% | -21.3\% | 2.4\% | 10.1\% | 2.9\% | 53.2\% | 72.3\% | 35.3\% | 16.4\% | 39.0\% | -3.0\% | -14.5\% | -21.5\% | -24.4\% |
| Consumer Discretionary | 17.6\% | 21.5\% | 27.0\% | 18.1\% | 21.0\% | 11.0\% | 4.3\% | 2.8\% | 2.0\% | 1.1\% | -46.3\% | -62.4\% | 2.0\% | 3.3\% | -19.0\% | 173.2\% | 259.4\% | 15.1\% | 47.0\% | 69.2\% | -26.6\% | -11.9\% | 11.0\% | -16.9\% |
| Multiline \& Specialty Retail | 22.9\% | 30.4\% | 24.3\% | 18.8\% | 23.0\% | 9.7\% | 6.5\% | 10.9\% | 6.3\% | 9.3\% | -40.4\% | 22.7\% | 39.5\% | 17.4\% | 11.6\% | 203.3\% | 36.7\% | 16.3\% | 17.1\% | 39.7\% | -0.8\% | -8.6\% | -0.9\% | -4.3\% |
| Consumer Staples | 13.0\% | 14.1\% | 9.3\% | 4.3\% | 9.1\% | -0.8\% | -0.6\% | 3.4\% | 2.8\% | 1.3\% | 6.9\% | -5.0\% | 5.5\% | 6.0\% | 4.8\% | 10.3\% | 19.5\% | 7.0\% | 7.3\% | 11.0\% | 7.6\% | 2.2\% | 1.3\% | -3.0\% |
| Energy | 75.6\% | 108.2\% | 103.0\% | 87.1\% | 87.1\% | -24.3\% | -12.4\% | -36.6\% | -41.4\% | -29.9\% | -28.5\% | -169.5\% | -110.2\% | -102.7\% | -110.0\% | 18.0\% | 245.8\% | 1785\% | 9720\% | -1542\% | 264.0\% | 302.4\% | 145.4\% | 61.5\% |
| Financials | 29.9\% | 27.4\% | 41.1\% | 16.5\% | 28.3\% | 7.2\% | 10.5\% | 2.4\% | 9.8\% | 7.8\% | -39.5\% | -48.8\% | -3.5\% | 20.5\% | -18.6\% | 138.4\% | 167.7\% | 36.3\% | 10.0\% | 67.6\% | -17.4\% | -20.2\% | -17.0\% | -11.4\% |
| Financials ex. BAC, C \& JPM | 25.9\% | 25.2\% | 45.5\% | 12.9\% | 26.9\% | 5.3\% | 6.6\% | 0.9\% | 4.9\% | 4.9\% | -32.7\% | -45.8\% | -2.3\% | 23.6\% | -15.1\% | 106.3\% | 152.8\% | 34.0\% | 16.0\% | 61.6\% | -9.9\% | -17.7\% | -18.0\% | -15.7\% |
| Health Care | 16.9\% | 17.9\% | 17.2\% | 13.9\% | 12.1\% | 10.0\% | 12.2\% | 8.6\% | 10.1\% | 9.9\% | 4.6\% | 3.6\% | 8.2\% | 7.3\% | 7.9\% | 28.3\% | 25.5\% | 27.7\% | 26.3\% | 28.0\% | 16.5\% | 8.2\% | -0.1\% | -3.5\% |
| Industrials | 29.5\% | 25.8\% | 28.3\% | 33.9\% | 24.5\% | 8.2\% | -9.0\% | 2.4\% | -9.9\% | -3.6\% | -26.9\% | -80.1\% | -46.9\% | -28.9\% | -47.0\% | -1.8\% | 384.3\% | 76.2\% | 38.8\% | 70.1\% | 36.4\% | 29.6\% | 18.8\% | 36.9\% |
| Industrials ex. BA | 26.7\% | 25.6\% | 28.1\% | 30.6\% | 22.7\% | 9.8\% | 5.6\% | 6.1\% | 3.1\% | 5.0\% | -19.3\% | -74.5\% | -43.5\% | -24.5\% | -42.7\% | -2.1\% | 243.1\% | 70.8\% | 43.2\% | 61.9\% | 38.1\% | 31.2\% | 28.5\% | 21.6\% |
| Industrials ex. Defense | 30.5\% | 26.3\% | 26.5\% | 25.9\% | 23.6\% | 6.5\% | -11.0\% | 2.6\% | -12.2\% | -5.0\% | -29.8\% | -88.5\% | -51.8\% | -33.9\% | -52.7\% | -3.9\% | 699.2\% | 98.9\% | 45.9\% | 86.7\% | 43.6\% | 38.1\% | 16.7\% | 41.2\% |
| Information Technology | 35.6\% | 34.3\% | 29.8\% | 7.3\% | 19.6\% | -4.6\% | -4.2\% | -2.1\% | 11.7\% | 3.3\% | 9.8\% | 1.3\% | 3.8\% | 14.8\% | 14.0\% | 37.6\% | 49.9\% | 38.2\% | 24.2\% | 29.6\% | 13.5\% | 0.1\% | -1.2\% | -9.1\% |
| Materials | 67.3\% | 63.6\% | -28.3\% | -22.8\% | 11.3\% | -12.7\% | -19.5\% | 80.2\% | -11.8\% | -9.4\% | -7.7\% | -34.7\% | -13.0\% | 12.9\% | -6.2\% | 48.0\% | 133.8\% | 87.4\% | 64.5\% | 84.5\% | 47.5\% | 19.0\% | -8.7\% | -18.6\% |
| Real Estate | 8.2\% | 8.8\% | 6.7\% | 7.6\% | 7.9\% | 4.7\% | 0.9\% | 4.3\% | 0.0\% | 2.1\% | -2.9\% | -12.3\% | -5.6\% | 0.4\% | -4.2\% | 8.8\% | 29.2\% | 17.3\% | 10.1\% | 14.9\% | 16.9\% | 10.5\% | 8.4\% | 5.0\% |
| Utilities | 18.9\% | 7.5\% | 11.9\% | -10.4\% | 7.6\% | -0.7\% | 1.5\% | 7.3\% | 18.1\% | 6.3\% | 4.3\% | 7.0\% | 0.8\% | -2.8\% | 1.3\% | -1.2\% | 12.8\% | 10.3\% | -1.3\% | 5.2\% | 26.5\% | -4.9\% | -9.5\% | 4.3\% |


|  | 2018 |  |  |  |  | 2019 |  |  |  |  | 2020 |  |  |  |  | 2021 |  |  |  |  | 2022 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales growth (y/y) | 1 Q18 | 2Q18 | 3Q18 | 4Q18 | 2018 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 2019 | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 2020 | 1 Q 21 | 2Q21 | 3 Q21 | 4Q21 | 2021 | 1Q22 | 2 Q22 | 3 Q 22 | 4Q22 |
| S\&P 500 | 9.4\% | 11.2\% | 10.7\% | 4.0\% | 8.7\% | 5.8\% | 5.2\% | 4.0\% | 7.8\% | 5.7\% | -1.8\% | -10.3\% | -2.3\% | -0.5\% | -3.7\% | 9.5\% | 21.8\% | 13.9\% | 15.2\% | 15.0\% | 13.6\% | 12.2\% | 13.0\% | 4.4\% |
| S\&P 500 ex. Financials \& Real Est | 9.2\% | 10.2\% | 9.6\% | 1.7\% | 7.6\% | 3.3\% | 2.9\% | 2.1\% | 6.5\% | 3.7\% | -2.8\% | -11.7\% | -2.5\% | 1.5\% | -3.9\% | 12.2\% | 26.7\% | 17.5\% | 16.5\% | 18.8\% | 15.3\% | 13.1\% | 12.3\% | 5.0\% |
| S\&P 500 ex. Energy | 7.9\% | 8.5\% | 7.6\% | 1.6\% | 6.3\% | 3.7\% | 3.3\% | 3.4\% | 7.7\% | 4.5\% | -1.6\% | -6.7\% | 0.3\% | 4.0\% | -1.1\% | 12.4\% | 20.6\% | 13.4\% | 11.7\% | 15.0\% | 10.3\% | 6.8\% | 8.8\% | 3.2\% |
| S\&P 500 ex. Tech | 8.0\% | 9.7\% | 8.7\% | 2.2\% | 7.1\% | 3.8\% | 3.4\% | 2.4\% | 6.4\% | 4.0\% | -3.2\% | -12.5\% | -3.4\% | -0.1\% | -5.2\% | 10.4\% | 24.8\% | 16.3\% | 15.9\% | 17.3\% | 13.7\% | 12.5\% | 12.7\% | 5.3\% |
| S\&P ex. Energy, Fin \& Real Est | 8.4\% | 8.5\% | 8.0\% | 1.0\% | 6.4\% | 3.5\% | 3.3\% | 3.3\% | 7.9\% | 4.5\% | -2.0\% | -7.1\% | 0.8\% | 4.8\% | -1.0\% | 13.0\% | 22.2\% | 13.8\% | 11.9\% | 16.6\% | 11.7\% | 7.3\% | 8.8\% | 3.7\% |
| S\&P ex. Energy, Fin, Real Est, Healthcare | 8.7\% | 8.8\% | 8.2\% | -0.7\% | 6.3\% | 0.7\% | 0.4\% | 0.1\% | 6.5\% | 1.8\% | -5.3\% | -10.0\% | -2.0\% | 2.6\% | -4.1\% | 13.9\% | 22.9\% | 13.5\% | 11.4\% | 17.9\% | 10.8\% | 6.5\% | 9.8\% | 3.5\% |
| FANG (FB, AMZN, NFLX, Google) | 37.8\% | 35.2\% | 27.5\% | 21.8\% | 29.5\% | 18.2\% | 21.0\% | 23.5\% | 20.7\% | 20.9\% | 21.3\% | 22.9\% | 27.8\% | 35.8\% | 27.7\% | 40.7\% | 38.6\% | 24.5\% | 16.8\% | 28.5\% | 11.5\% | 7.7\% | 9.2\% | 5.8\% |
| FANG \& AAPL | 27.8\% | 28.1\% | 24.3\% | 9.4\% | 21.4\% | 8.7\% | 13.7\% | 15.0\% | 15.8\% | 12.5\% | 13.9\% | 19.0\% | 18.5\% | 30.2\% | 22.5\% | 44.8\% | 37.9\% | 25.8\% | 14.8\% | 27.4\% | 10.5\% | 5.9\% | 8.9\% | 0.9\% |
| S\&P ex FANG | 7.9\% | 9.3\% | 8.5\% | 1.5\% | 6.7\% | 3.0\% | 2.5\% | 1.7\% | 5.9\% | 3.2\% | -3.2\% | -11.9\% | -3.7\% | -0.4\% | -4.8\% | 10.4\% | 23.8\% | 16.2\% | 15.6\% | 16.4\% | 13.6\% | 12.1\% | 12.0\% | 4.3\% |
| S\&P ex FANG \& AAPL | 7.8\% | 9.2\% | 8.3\% | 1.7\% | 6.6\% | 3.2\% | 2.5\% | 1.7\% | 5.8\% | 3.3\% | -3.3\% | -12.3\% | -3.8\% | -1.0\% | -5.2\% | 9.5\% | 23.5\% | 15.9\% | 15.8\% | 16.2\% | 13.8\% | 12.4\% | 12.1\% | 4.7\% |
| S\&P ex. Energy \& Fin \& Real Est \& FANG | 7.5\% | 7.7\% | 7.3\% | 0.1\% | 5.5\% | 2.9\% | 2.6\% | 2.4\% | 7.3\% | 3.8\% | -3.1\% | -8.6\% | -0.6\% | 3.0\% | -2.4\% | 11.4\% | 21.1\% | 13.1\% | 11.5\% | 15.8\% | 11.7\% | 7.3\% | 8.7\% | 3.6\% |
| Communication Services | 12.1\% | 10.7\% | 13.0\% | 12.8\% | 11.6\% | 12.2\% | 14.8\% | 11.1\% | 3.8\% | 9.2\% | 3.9\% | -7.2\% | 0.7\% | 5.5\% | 2.6\% | 12.3\% | 25.9\% | 16.6\% | 11.5\% | 15.1\% | 7.3\% | 3.6\% | \% | 1.5\% |
| Consumer Discretionary | 9.9\% | 9.8\% | 10.3\% | 7.7\% | 8.9\% | 4.4\% | 5.3\% | 5.6\% | 2.9\% | 4.2\% | 0.4\% | -11.9\% | 6.4\% | 11.8\% | 6.8\% | 19.6\% | 35.3\% | 10.6\% | 11.2\% | 13.1\% | 9.0\% | 11.0\% | 14.5\% | 9.4\% |
| Multiline \& Specialty Retail | 5.3\% | 7.6\% | 5.9\% | 3.1\% | 0.0\% | 4.6\% | 3.2\% | 4.2\% | 2.7\% | 0.0\% | 0.9\% | 11.4\% | 16.5\% | 15.5\% | 0.0\% | 28.5\% | 17.1\% | 9.2\% | 10.0\% | 0.0\% | 3.1\% | 2.4\% | 4.2\% | 1.9\% |
| Consumer Staples | 5.3\% | 5.5\% | 3.0\% | 1.9\% | 4.0\% | 2.7\% | 2.5\% | 3.6\% | 3.4\% | 2.7\% | 5.8\% | -0.2\% | 3.4\% | 4.7\% | 5.1\% | 3.8\% | 12.5\% | 10.1\% | 9.5\% | 6.5\% | 9.5\% | 8.5\% | 8.3\% | 5.8\% |
| Energy | 18.2\% | 28.2\% | 25.8\% | 9.0\% | 20.2\% | 0.9\% | -0.4\% | -8.4\% | -6.1\% | -3.8\% | -10.8\% | -54.0\% | -34.5\% | -32.2\% | -32.9\% | 3.2\% | 111.0\% | 73.2\% | 88.9\% | 51.5\% | 58.9\% | 75.9\% | 47.7\% | 16.7\% |
| Financials | 4.3\% | 8.2\% | 5.2\% | 4.7\% | 5.4\% | 4.7\% | 3.4\% | 4.2\% | 6.2\% | 4.6\% | 0.1\% | -4.1\% | -2.7\% | -0.7\% | -1.6\% | 9.3\% | 11.4\% | 10.7\% | 9.5\% | 5.5\% | 0.5\% | 2.5\% | 8.6\% | -0.4\% |
| Financials ex. BAC, C \& JPM | 3.7\% | 9.3\% | 5.5\% | 4.5\% | 5.6\% | 5.6\% | 3.6\% | 4.3\% | 6.4\% | 5.0\% | -0.2\% | -6.5\% | -2.1\% | 0.2\% | -1.9\% | 10.6\% | 16.2\% | 12.1\% | 10.4\% | 6.6\% | 1.0\% | 1.9\% | 8.5\% | -3.0\% |
| Health Care | 7.4\% | 7.5\% | 7.2\% | 7.8\% | 6.6\% | 14.6\% | 14.8\% | 15.6\% | 13.1\% | 15.3\% | 9.2\% | 2.7\% | 10.3\% | 12.6\% | 9.9\% | 10.5\% | 20.0\% | 15.0\% | 13.4\% | 12.7\% | 14.5\% | 9.7\% | 5.5\% | 4.2\% |
| Industrials | 10.4\% | 9.7\% | 7.9\% | 4.8\% | 4.9\% | 5.0\% | -0.3\% | 0.7\% | 2.0\% | 2.3\% | -7.3\% | -23.6\% | -15.3\% | -8.7\% | -10.9\% | -0.8\% | 28.4\% | 16.4\% | 13.2\% | 14.2\% | 12.5\% | 13.0\% | 12.9\% | 9.5\% |
| Industrials ex. BA | 6.4\% | 5.2\% | 3.8\% | 14.5\% | 7.6\% | -2.1\% | -12.1\% | -20.8\% | -27.8\% | -16.4\% | -26.5\% | -45.1\% | -29.5\% | -23.4\% | -31.2\% | -10.2\% | 44.3\% | 7.9\% | -6.8\% | 24.2\% | -8.5\% | -2.2\% | 4.2\% | 8.4\% |
| Industrials ex. Defense | 11.0\% | 9.6\% | 7.0\% | 3.9\% | 4.2\% | 3.6\% | -1.1\% | 0.2\% | 1.4\% | 1.5\% | -8.4\% | -26.4\% | -17.3\% | -10.3\% | -12.6\% | -1.5\% | 31.9\% | 18.7\% | 15.2\% | 15.6\% | 14.5\% | 14.9\% | 13.9\% | 9.7\% |
| Information Technology | 14.3\% | 12.8\% | 12.2\% | 2.0\% | 9.5\% | 0.5\% | -0.2\% | 2.0\% | 6.8\% | 2.7\% | 4.9\% | 6.0\% | 5.4\% | 11.5\% | 10.5\% | 22.4\% | 22.7\% | 19.2\% | 13.9\% | 15.4\% | 11.9\% | 6.9\% | 5.4\% | -2.2\% |
| Materials | 23.9\% | 27.7\% | 11.3\% | 15.3\% | 13.1\% | 0.0\% | -16.4\% | -13.6\% | -15.0\% | -7.5\% | -16.5\% | -14.8\% | -5.3\% | 3.0\% | -5.1\% | 11.9\% | 37.2\% | 31.4\% | 27.0\% | 23.5\% | 23.8\% | 16.5\% | 5.7\% | -4.5\% |
| Real Estate | 12.4\% | 11.2\% | 10.5\% | 9.6\% | 10.1\% | 5.1\% | 5.0\% | 5.8\% | 4.4\% | 5.0\% | 5.3\% | -6.0\% | -3.3\% | -2.3\% | -1.3\% | 1.9\% | 18.2\% | 15.7\% | 18.9\% | 9.6\% | 20.5\% | 17.1\% | 13.2\% | 5.9\% |
| Utilities | 6.3\% | 3.3\% | 5.3\% | 4.0\% | 3.5\% | 1.1\% | 1.1\% | 0.5\% | -0.7\% | 7.6\% | -6.3\% | -6.2\% | -3.1\% | -3.1\% | -4.4\% | 16.3\% | 10.7\% | 9.5\% | 27.4\% | 7.8\% | 8.6\% | 23.2\% | 22.9\% | -9.1\% |
|  | 2018 |  |  |  |  | 2019 |  |  |  |  | 2020 |  |  |  |  | 2021 |  |  |  |  | 2022 |  |  |  |
| Net margins | 1 Q18 | 2Q18 | 3 Q18 | 4Q18 | 2018 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 2019 | 1Q20 | 2Q20 | 3 Q 20 | 4Q20 | 2020 | 1 Q21 | 2Q21 | 3Q21 |  | 2021 | 1 Q22 | $2 \mathrm{Q22}$ | 3Q22 | 4Q22 |
| S\&P 500 | 11.8\% | 12.1\% | 12.3\% | 11.9\% | 11.7\% | 1.5\% | 11.8\% | 12.0\% | 11.4\% | 11.4\% | 10.2\% | 9.0\% | 11.3\% | 11.7\% | 10.7\% | 13.6\% | 13.8\% |  | 13.0\% | 13.3\% | 13.0\% | 13.2\% | 12.4\% | 12.0 |
| S\&P 500 ex. Financials \& Real Est | 10.6\% | 11.1\% | 11.3\% | 11.1\% | 10.7\% | 10.3\% | 10.7\% | 11.1\% | 10.6\% | 10.3\% | 9.9\% | 8.7\% | 10.4\% | 10.5\% | 9.9\% | 11.9\% | 12.4\% | 12.6\% | 12.1\% | 12.0\% | 12.1\% | 12.4 | 11.9 | 11.2\% |
| S\&P 500 ex. Energy | 12.2\% | 12.6\% | 12.7\% | 12.3\% | 12.1\% | 12.1\% | 12.4\% | 12.5\% | 12.0\% | 11.9\% | 10.7\% | 9.8\% | 12.0\% | 12.4\% | 11.3\% | 14.2\% | 14.4\% | 14.0\% | 13.4\% | 13.7\% | 13.3\% | 13.0\% | 12.2\% | 11.9\% |
| S\&P 500 ex. Tech | 10.3\% | 10.7\% | 10.8\% | 10.4\% | 10.5\% | 10.3\% | 10.7\% | 10.7\% | 9.8\% | 10.1\% | 8.7\% | 7.5\% | 9.9\% | 10.0\% | 9.1\% | 12.1\% | 12.3\% | 12.1\% | 11.2\% | 11.8\% | 11.4\% | 11.9\% | 11.1\% | 10.4\% |
| S\&P ex. Energy, Fin \& Real Est | 11.0\% | 11.6\% | 11.7\% | 11.4\% | 11.1\% | 10.8\% | 11.2\% | 11.6\% | 11.1\% | 10.8\% | 10.4\% | 9.6\% | 11.2\% | 11.1\% | 10.7\% | 12.6\% | 12.9\% | 12.9\% | 12.4\% | 12.3\% | 12.2\% | 12.1\% | 11.5\% | 11.0\% |
| S\&P ex. Energy, Fin, Real Est, Healthcare | 11.0\% | 11.8\% | 11.8\% | 11.8\% | 11.2\% | 10.9\% | 11.4\% | 12.0\% | 11.5\% | 11.0\% | 10.6\% | 9.2\% | 11.4\% | 11.7\% | 10.9\% | 12.8\% | 13.4\% | 13.4\% | 12.9\% | 12.6\% | 12.4\% | 12.3\% | 11.7\% | 11.5\% |
| FANG (FB, AMZN, NFLX, Google) | 14.0\% | 15.6\% | 16.0\% | 14.1\% | 14.3\% | 15.1\% | 14.7\% | 12.2\% | 13.5\% | 12.2\% | 10.6\% | 11.8\% | 15.2\% | 15.5\% | 13.6\% | 18.7\% | 17.8\% | 15.2\% | 17.8\% | 17.4\% | 9.6\% | 9.5\% | 10.0\% | 2.9\% |
| FANG \& AAPL | 17.5\% | 17.8\% | 18.5\% | 18.0\% | 17.4\% | 16.8\% | 16.0\% | 15.4\% | 17.6\% | 15.4\% | 13.3\% | 13.9\% | 16.5\% | 19.2\% | 16.5\% | 21.3\% | 20.5\% | 18.1\% | 21.4\% | 20.1\% | 14.9\% | 13.5\% | 13.9\% | 12.0\% |
| S\&P ex FANG | 11.7\% | 12.0\% | 12.1\% | 11.8\% | 11.6\% | 11.4\% | 11.7\% | 12.0\% | 11.3\% | 11.3\% | 10.2\% | 8.9\% | 11.1\% | 11.5\% | 10.5\% | 13.3\% | 13.6\% | 13.5\% | 12.7\% | 13.1\% | 13.2\% | 13.4\% | 12.6\% | 12.5\% |
| S\&P ex FANG \& AAPL | 11.4\% | 11.8\% | 11.9\% | 11.5\% | 11.4\% | 11.2\% | 11.6\% | 11.8\% | 10.9\% | 11.1\% | 10.0\% | 8.7\% | 10.9\% | 11.0\% | 10.2\% | 12.9\% | 13.3\% | 13.2\% | 12.2\% | 12.7\% | 12.8\% | 13.1\% | 12.3\% | 12.1\% |
| S\&P ex. Energy \& Fin \& Real Est \& FANG | 10.9\% | 11.4\% | 11.5\% | 11.3\% | 10.9\% | 10.6\% | 11.0\% | 11.6\% | 11.0\% | 10.7\% | 10.4\% | 9.5\% | 10.9\% | 10.8\% | 10.5\% | 12.1\% | 12.6\% | 12.8\% | 11.9\% | 11.9\% | 12.4\% | 12.3\% | 11.6\% | 11.5\% |
| Communication Services | 15.6\% | 16.4\% | 16.6\% | 15.2\% | 15.5\% | 15.8\% | 16.3\% | 15.2\% | 16.1\% | 15.1\% | 13.8\% | 13.7\% | 15.5\% | 16.7\% | 15.1\% | 18.9\% | 18.8\% | 17.9\% | 17.2\% | 18.1\% | 16.9\% | 14.7\% | 13.3\% | 11.5\% |
| Consumer Discretionary | 6.8\% | 7.9\% | 8.5\% | 7.1\% | 7.6\% | 7.0\% | 7.6\% | 8.0\% | 6.8\% | 7.1\% | 3.6\% | 3.1\% | 7.4\% | 6.3\% | 5.3\% | 8.1\% | 8.1\% | 7.6\% | 8.0\% | 7.7\% | 5.2\% | 6.2\% | 7.2\% | 6.0\% |
| Muttiline \& Specialty Retail | 6.6\% | 8.0\% | 6.8\% | 7.1\% | 7.9\% | 6.7\% | 7.9\% | 6.9\% | 7.0\% | 8.3\% | 3.8\% | 8.4\% | 8.1\% | 7.1\% | 9.0\% | 8.8\% | 9.6\% | 8.4\% | 7.2\% | 12.2\% | 8.0\% | 8.1\% | 7.5\% | 6.7\% |
| Consumer Staples | 7.4\% | 8.1\% | 8.0\% | 7.6\% | 7.6\% | 7.1\% | 7.8\% | 8.0\% | 7.5\% | 7.5\% | 7.1\% | 7.4\% | 8.1\% | 7.6\% | 7.4\% | 7.5\% | 7.8\% | 7.8\% | 7.4\% | 7.7\% | 7.3\% | 7.3\% | 7.2\% | 6.7\% |
| Energy | 6.4\% | 6.5\% | 7.9\% | 7.8\% | 7.2\% | 4.8\% | 5.8\% | 5.6\% | 4.8\% | 5.3\% | 3.8\% | -8.9\% | -0.9\% | -0.2\% | -0.8\% | 4.5\% | 6.5\% | 9.0\% | 9.7\% | 8.3\% | 10.6\% | 14.8\% | 14.7\% | 12.9\% |
| Financials | 18.5\% | 17.6\% | 17.7\% | 16.2\% | 17.4\% | 18.0\% | 18.0\% | 16.5\% | 15.9\% | 17.1\% | 10.6\% | 9.4\% | 16.0\% | 19.2\% | 13.8\% | 23.1\% | 22.5\% | 19.5\% | 18.7\% | 21.7\% | 18.3\% | 17.0\% | 14.6\% | 16.5\% |
| Financials ex. BAC, C \& JPM | 16.3\% | 15.6\% | 15.4\% | 13.9\% | 15.2\% | 15.7\% | 15.4\% | 14.4\% | 13.3\% | 14.7\% | 10.5\% | 8.9\% | 14.1\% | 16.4\% | 12.5\% | 19.5\% | 19.4\% | 16.8\% | 16.8\% | 18.9\% | 16.9\% | 15.3\% | 12.5\% | 14.6\% |
| Health Care | 10.8\% | 10.9\% | 11.0\% | 10.0\% | 10.5\% | 10.4\% | 10.7\% | 10.3\% | 9.7\% | 10.0\% | 10.0\% | 10.9\% | 10.4\% | 9.5\% | 10.0\% | 11.8\% | 11.6\% | 11.6\% | 10.6\% | 11.5\% | 11.9\% | 11.3\% | 10.8\% | 9.7\% |
| Industrials | 9.3\% | 10.6\% | 10.5\% | 10.2\% | 10.4\% | 9.3\% | 9.4\% | 10.5\% | 8.8\% | 9.7\% | 7.3\% | 2.5\% | 6.2\% | 6.7\% | 5.7\% | 6.9\% | 9.2\% | 9.4\% | 8.0\% | 8.4\% | 8.1\% | 10.4\% | 9.6\% | 9.9\% |
| Industrials ex. BA | 9.3\% | 10.8\% | 10.7\% | 10.1\% | 10.2\% | 9.4\% | 11.0\% | 10.9\% | 9.8\% | 10.6\% | 8.0\% | 3.7\% | 6.8\% | 7.9\% | 6.9\% | 7.5\% | 9.7\% | 10.0\% | 9.7\% | 9.4\% | 9.0\% | 11.0\% | 11.0\% | 10.7\% |
| Industrials ex. Defense | 9.2\% | 10.7\% | 10.4\% | 10.2\% | 10.4\% | 9.2\% | 9.4\% | 10.5\% | 8.7\% | 9.7\% | 7.0\% | 1.5\% | 5.7\% | 6.3\% | 5.2\% | 6.5\% | 9.1\% | 9.6\% | 7.7\% | 8.2\% | 7.9\% | 10.8\% | 9.6\% | 9.9\% |
| Information Technology | 24.0\% | 24.2\% | 24.8\% | 23.7\% | 22.6\% | 21.7\% | 22.1\% | 23.0\% | 24.1\% | 21.8\% | 22.4\% | 20.8\% | 22.4\% | 24.3\% | 22.1\% | 24.7\% | 25.4\% | 25.7\% | 26.2\% | 24.6\% | 25.0\% | 23.5\% | 23.8\% | 24.0\% |
| Materials | 9.1\% | 10.2\% | 4.2\% | 8.3\% | 8.9\% | 7.6\% | 11.3\% | 10.5\% | 9.5\% | .2\% | 8.9\% | 8.7\% | 9.6\% | 10.3\% | 9.2\% | 11.8\% | 14.7\% | 13.5\% | 13.0\% | 13.6\% | 13.7\% | 14.4\% | 11.2\% | 10.7\% |
| Real Estate | 34.1\% | 34.6\% | 33.7\% | 33.9\% | 34.3\% | 34.7\% | 34.2\% | 34.1\% | 33.1\% | 34.2\% | 32.8\% | 33.3\% | 34.5\% | 35.5\% | 34.4\% | 36.2\% | 37.4\% | 36.1\% | 34.1\% | 37.2\% | 36.7\% | 37.0\% | 36.2\% | 34.5\% |
| Utilities | 12.9\% | 12.1\% | 15.3\% | 9.1\% | 12.5\% | 13.2\% | 12.6\% | 16.8\% | 11.2\% | 12.8\% | 15.1\% | 14.6\% | 17.7\% | 11.4\% | 13.9\% | 13.0\% | 15.0\% | 18.1\% | 9.0\% | 13.7\% | 15.3\% | 11.7\% | 13.5\% | 10.5\% |

Source: Factset, DWS Investment GmbH as of 2/16/2023. Past performance may not be indicative of future results.

S\&P 500: Blended bottom-up 4Q22 Sales and EPS sequential q/q growth by sector: 4Q22 vs. 3Q22
Blended btm-up 4Q22 Sales and EPS sequential q/q growth (4Q22 vs. 3Q22)
Sales q/q Growth (4Q22 vs. 3Q22) (Actual for reported and estimate for remaining)
$\square$ EPS q/q Growth (4Q22 vs. 3Q22)


[^1]S\&P 500: Blended bottom-up 4Q22 Sales and EPS y/y growth by sector: 4Q22 vs. 4Q21


[^2]S\&P 500: Blended bottom-up 4Q22 Sales and EPS sequential q/q growth for macro tilts: 4Q22 vs. 3Q22
Blended btm-up 4Q22 Sales and EPS sequential q/q growth (4Q22 vs. 3Q22) for S\&P 500 - Sales q/q Growth (4Q22 vs. 3Q22)

EPS q/q Growth (4Q22 vs. 3Q22)


[^3]S\&P 500: Blended bottom-up 4Q22 Sales and EPS y/y growth for macro tilts: 4Q22 vs. 4Q21


[^4]
## DWS Investment GmbH S\&P 500 Annual EPS Outlook

|  |  |  |  |  |  |  |  |  |  | Botto | -up Cons | ensus (IB |  |  | DWS |  |  | Normalize | 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014A | 2015A | 2016A | 2017A | 2018A | 2019A | 2020A | 2021A | y/y | 2022E | y/y | 2023E | y/y | 2022E | y/y | 2023E | y/y | (\$) | $\begin{array}{r} \hline \% \text { of } \\ 2023 \\ \hline \end{array}$ |
| S\&P 500 EPS (historical index) | \$118.82 | \$117.46 | \$118.10 | \$132.00 | \$161.93 | \$162.93 | \$139.72 | \$208.12 | 49.0\% |  |  |  |  |  |  |  |  |  |  |
| S\&P 500 EPS (current constituents) | \$116.53 | \$117.26 | \$117.49 | \$129.37 | \$156.07 | \$161.57 | \$144.24 | \$207.99 | 46.4\% | \$222.22 | 6.8\% | \$225.00 | 1.3\% | \$222.5 | 6.8\% | \$223 | 0.2\% | \$220 | 99\% |
| Sector (\$ bn) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Communication Services | 67.9 | 78.3 | 90.9 | 96.7 | 123.4 | 130.8 | 134.1 | 185.4 | 38.3\% | 161.8 | -12.7\% | 174.1 | 7.6\% | 162.5 | -12.4\% | 167.5 | 3.1\% | 158.3 | 95\% |
| Consumer Discretionary | 64.5 | 75.3 | 84.1 | 88.2 | 104.0 | 101.9 | 80.4 | 133.9 | 66.6\% | 138.6 | 3.5\% | 149.8 | 8.1\% | 138.0 | 3.0\% | 146.0 | 5.8\% | 150.0 | 103\% |
| Consumer Staples | 78.7 | 77.0 | 79.4 | 84.1 | 90.8 | 91.5 | 95.4 | 105.2 | 10.2\% | 107.6 | 2.3\% | 112.8 | 4.9\% | 107.5 | 2.2\% | 109.5 | 1.9\% | 109.5 | 100\% |
| Energy | 94.3 | 39.6 | 10.8 | 37.3 | 69.6 | 49.6 | -5.1 | 78.4 | 1632\% | 203.3 | 159.2\% | 170.2 | -16.3\% | 200.5 | 155.6\% | 1725 | -14.0\% | 145.0 | 84\% |
| Financials | 172.4 | 187.1 | 188.7 | 195.8 | 242.5 | 249.5 | 198.2 | 328.9 | 65.9\% | 274.6 | -16.5\% | 306.6 | 11.6\% | 275.5 | -16.2\% | 293.0 | 6.4\% | 293.0 | 100\% |
| Health Care | 137.9 | 153.0 | 157.8 | 172.2 | 189.2 | 207.3 | 227.4 | 294.1 | 29.4\% | 311.2 | 5.8\% | 287.2 | -7.7\% | 311.3 | 5.8\% | 300.0 | -3.6\% | 295.2 | 98\% |
| Industrials | 99.9 | 103.4 | 97.4 | 106.2 | 129.8 | 124.1 | 65.1 | 109.0 | 67.4\% | 139.9 | 28.3\% | 154.4 | 10.3\% | 140.0 | 28.4\% | 145.0 | 3.6\% | 145.6 | 100\% |
| Information Technology | 177.8 | 185.2 | 194.7 | 229.7 | 268.1 | 266.1 | 298.2 | 382.0 | 28.1\% | 390.7 | 2.3\% | 401.7 | 2.8\% | 390.6 | 2.2\% | 395.0 | 1.1\% | 395.0 | 100\% |
| Materials | 24.5 | 23.6 | 22.4 | 28.2 | 35.2 | 33.6 | 32.0 | 58.5 | 82.9\% | 63.0 | 7.7\% | 54.0 | -14.3\% | 63.0 | 7.7\% | 54.0 | -14.3\% | 53.4 | 99\% |
| Real Estate | 23.4 | 26.6 | 29.5 | 32.4 | 36.0 | 37.7 | 37.4 | 44.4 | 18.6\% | 48.8 | 9.9\% | 49.4 | 1.3\% | 48.0 | 8.1\% | 49.0 | 2.1\% | 47.6 | 97\% |
| Utilities | 31.2 | 31.5 | 33.7 | 35.1 | 38.7 | 42.7 | 44.1 | 47.1 | 6.8\% | 48.4 | 2.9\% | 51.4 | 6.1\% | 50.0 | 6.2\% | 520 | 4.0\% | 52.0 | 100\% |
| S\&P 500 | 972.5 | 980.6 | 989.4 | 1106.1 | 1327.4 | 1334.7 | 1207.1 | 1767.0 | 46.4\% | 1887.9 | 6.8\% | 1911.5 | 1.3\% | 1886.9 | 6.8\% | 1883.5 | -0.2\% | 1844.6 | 98\% |
| S\&P ex. Energy (\$bn) | 878.2 | 941.0 | 978.6 | 1068.8 | 1257.8 | 1285.1 | 1212.3 | 1688.6 | 39.3\% | 1684.6 | -0.2\% | 1741.3 | 3.4\% | 1686.4 | -0.1\% | 1711.0 | 1.5\% | 1699.6 | 99\% |
| S\&P ex. Tech (\$bn) | 794.8 | 795.4 | 794.7 | 876.3 | 1059.3 | 1068.6 | 908.9 | 1385.0 | 52.4\% | 1497.2 | 8.1\% | 1509.8 | 0.8\% | 1496.3 | 8.0\% | 1488.5 | -0.5\% | 1449.6 | 97\% |
| S\&P $500 \mathrm{Sales/Share} \mathrm{(historical} \mathrm{index)}$ | \$1,163 | \$1,127 | \$1,151 | \$1,232 | \$1,339 | \$1,415 | \$1,362 | \$1,567 | 15.0\% |  |  |  |  |  |  |  |  |  |  |
| S\&P 500 Non-GAAP Net Margin | 10.2\% | 10.4\% | 10.3\% | 10.7\% | 12.1\% | 11.5\% | 10.3\% | 13.3\% |  |  |  |  |  |  |  |  |  |  |  |


| S\&P 500 EPS | Year | $1 Q$ | $2 Q$ | $3 Q$ | $4 Q$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2019A | $\mathbf{1 6 3}$ | 39 | 41 | 41 | 42 |
| 2020A | $\mathbf{1 4 0}$ | 33 | 28 | 38 | 42 |
| 2021A | $\mathbf{2 1 0}$ | 49 | 53 | 54 | 54 |
| 2022E | $\mathbf{2 2 3}$ | 55 | 58 | 56 | 54 |
| 2023E | $\mathbf{2 2 5}$ | 53 | 56 | 57 | 59 |

[^5]DWS Investment GmbH View: S\&P 500 fair value by sector: Assuming a $\sim 5.50 \%$ real cost of equity (CoE) for overall S\&P 500

|  | Market Value (\$bn) | $\begin{gathered} \text { Current } \\ 2023 \\ \text { PE } \end{gathered}$ | 2023E Earnings (\$bn) | Normal Ratio | $\begin{aligned} & \text { Normal } \\ & \text { 2023E } \\ & \text { Earnings } \end{aligned}$ | Accounting Quality Adjustment | Fully Adjusted Earnings | Net Debt / Market Cap | Real CoE | Steady State Value | Growth Premium | 2023 Start Fair Value (\$bn) | 2021E <br> Dividend Yield | 2023 End Fair Value (\$bn) | PE on Normal 2023E EPS | $\begin{gathered} 2023 \text { End } \\ \text { Upside } \\ \% \end{gathered}$ | 2023 End Upside vs. S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Communication Services | 2,680 | 16.0 | 167.5 | 95\% | 158.3 | -8\% | 145.7 | 15\% | 5.50\% | 2,648 | 0\% | 2,648 | 1.1\% | 2,845 | 18.0 | 6\% | 11\% |
| Consumer Discretionary | 3,773 | 25.8 | 146.0 | 103\% | 150.0 | -8\% | 138.0 | 12\% | 5.50\% | 2,509 | 13\% | 2,838 | 1.0\% | 3,050 | 20.3 | -19\% | -14\% |
| ex. Auto \& Internet Retail | 2,091 | 21.4 | 97.5 | 100\% | 97.5 | -8\% | 89.7 | 17\% | 5.50\% | 1,631 | 5\% | 1,712 | 1.6\% | 1,831 | 18.8 | -12\% | -8\% |
| Consumer Staples | 2,320 | 21.2 | 109.5 | 100\% | 109.5 | -8\% | 100.7 | 13\% | 4.75\% | 2,121 | 0\% | 2,121 | 2.6\% | 2,229 | 20.4 | -4\% | 1\% |
| Energy | 1,619 | 9.4 | 172.5 | 84\% | 145.0 | -12\% | 127.6 | 16\% | 6.00\% | 2,127 | -20\% | 1,702 | 3.0\% | 1,804 | 12.4 | 11\% | 16\% |
| Financials | 4,043 | 13.8 | 293.0 | 100\% | 293.0 | -10\% | 263.7 |  | 6.25\% | 4,219 | -10\% | 3,797 | 2.1\% | 4,068 | 13.9 | 1\% | 6\% |
| Banks | 1,372 | 10.6 | 130.0 | 103\% | 133.9 | -10\% | 120.5 |  | 6.75\% | 1,785 | -15\% | 1,518 | 3.1\% | 1,619 | 12.1 | 18\% | 23\% |
| Health Care | 4,975 | 16.6 | 300.0 | 98\% | 295.2 | -10\% | 265.7 | 9\% | 5.25\% | 5,060 | 0\% | 5,060 | 1.6\% | 5,398 | 18.3 | 9\% | 13\% |
| Industrials | 3,008 | 20.7 | 145.0 | 100\% | 145.6 | -8\% | 134.0 | 18\% | 5.50\% | 2,436 | 0\% | 2,436 | 1.7\% | 2,602 | 17.9 | -14\% | -9\% |
| Information Technology | 9,374 | 23.7 | 395.0 | 100\% | 395.0 | -5\% | 375.3 | 2\% | 5.50\% | 6,823 | 10\% | 7,505 | 1.0\% | 8,067 | 20.4 | -14\% | -9\% |
| Materials | 933 | 17.3 | 54.0 | 99\% | 53.4 | -10\% | 48.1 | 17\% | 5.75\% | 836 | 0\% | 836 | 1.7\% | 895 | 16.7 | -4\% | 1\% |
| Real Estate | 883 | 18.0 | 49.0 | 97\% | 47.6 | -8\% | 43.8 | 29\% | 5.00\% | 876 | 0\% | 876 | 3.5\% | 915 | 19.2 | 4\% | 8\% |
| Utilities | 951 | 18.3 | 52.0 | 100\% | 52.0 | -8\% | 47.8 | 60\% | 5.00\% | 957 | 0\% | 957 | 3.2\% | 1,002 | 19.3 | 5\% | 10\% |
| S\&P 500 (\$ bn) | 34,560 | 18.3 | 1883.5 | 98\% | 1844.6 | -8.4\% | 1690.3 |  | 5.51\% | 30,611 | 0.5\% | 30776 | 1.6\% | 32,876 | 17.8 | -5\% | 0\% |
| S\&P 500 Index (\$/sh) | 4079 | 18.3 | 223.0 | 99\% | 220.0 | -8.2\% | 202.0 | 11\% | 5.50\% | 3673 | 0.0\% | 3673 | 1.6\% | 3915 | 17.8 | -4\% | 0\% |

$>5 \%$
between - $5 \%$ and $5 \%$ <-5\%
Source: IBES, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.
 data was compiled 9/30/2022.
The estimated 2023 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis.

DWS Investment GmbH View: S\&P 500 fair value by industry (1 of 2)

|  | Market Value (\$bn) | $\begin{aligned} & \text { Current } \\ & 2023 \\ & \text { PE } \end{aligned}$ | 2023E Earnings $(\$ b n)$ | Normal Ratio | $\begin{aligned} & \text { Normal } \\ & 2023 E \\ & \text { Earnings } \end{aligned}$ | Accounting Quality Adjustment | Fully Adjusted Earnings | Net Debt / <br> Market Cap | Real CoE | Steady State Value | Growth Premium | 2023 Start <br> Fair Value (\$bn) | 2021E <br> Dividend Yield | 2023 End <br> Fair Value (\$bn) | PE on Normal 2023E EPS | $\begin{gathered} 2023 \text { End } \\ \text { Upside } \\ \% \end{gathered}$ | 2023 End Upside vs. S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONSUMER DISCRETIONARY | 3,773 | 25.8 | 146.0 | 103\% | 150.0 | -8\% | 138 | 12\% | 5.50\% | 2,509 | 13\% | 2,838 | 1.0\% | 3,050 | 20.3 | -19\% | -14\% |
| Auto Components | 44,564 | 19.4 | 2,300 | 105\% | 2,415 | -8\% | 2,222 | 11\% | 5.75\% | 38,640 | 5\% | 40,572 | 0.4\% | 43,973 | 18.2 | -1\% | 4\% |
| Automobiles | 655,622 | 25.7 | 25,500 | 100\% | 25,500 | -12\% | 22,440 | 19\% | 6.50\% | 345,231 | 30\% | 448,800 | 0.4\% | 489,458 | 19.2 | -25\% | -20\% |
| Distributors | 57,811 | 19.9 | 2,900 | 100\% | 2,900 | -8\% | 2,668 | 13\% | 5.75\% | 46,400 | -5\% | 44,080 | 1.7\% | 47,198 | 16.3 | -18\% | -13\% |
| Hotels Restaurants \& Leisure | 625,592 | 29.1 | 21,500 | 110\% | 23,650 | -7\% | 21,995 | 27\% | 5.00\% | 439,890 | 20\% | 527,868 | 1.4\% | 562,536 | 23.8 | -10\% | -5\% |
| Household Durables | 125,815 | 11.4 | 11,000 | 95\% | 10,450 | -15\% | 8,883 | 14\% | 6.75\% | 131,593 | -15\% | 111,854 | 1.6\% | 121,008 | 11.6 | -4\% | 1\% |
| Internet \& Direct Marketing Retail | 1,026,284 | 44.6 | 23,000 | 110\% | 25,300 | -8\% | 23,276 | 1\% | 5.50\% | 423,200 | 60\% | 677,120 | 0.0\% | 734,360 | 29.0 | -28\% | -24\% |
| Leisure Products | 7,687 | 12.8 | 600 | 95\% | 570 | -8\% | 524 | 27\% | 5.75\% | 9,120 | -20\% | 7,296 | 4.8\% | 7,582 | 13.3 | -1\% | 4\% |
| Multiline Retail | 173,871 | 23.2 | 7,500 | 100\% | 7,500 | -8\% | 6,900 | 12\% | 5.25\% | 131,429 | 0\% | 131,429 | 1.4\% | 140,367 | 18.7 | -19\% | -14\% |
| Specialty Retail | 865,513 | 19.2 | 45,000 | 100\% | 45,000 | -7\% | 41,850 | 13\% | 5.25\% | 797,143 | 0\% | 797,143 | 1.6\% | 850,052 | 18.9 | -2\% | 3\% |
| Textiles Apparel \& Luxury Goods | 189,771 | 28.3 | 6,700 | 100\% | 6,700 | -7\% | 6,231 | 1\% | 5.25\% | 118,686 | 10\% | 130,554 | 1.3\% | 139,597 | 20.8 | -26\% | -22\% |
| CONSUMER STAPLES | 2,320 | 21.2 | 109.5 | 100\% | 109.5 | -8\% | 101 | 13\% | 4.75\% | 2,121 | 0\% | 2,121 | 2.6\% | 2,229 | 20.4 | -4\% | 1\% |
| Beverages | 605,157 | 24.2 | 25,000 | 100\% | 25,000 | -7\% | 23,250 | 13\% | 4.75\% | 489,474 | 15\% | 562,895 | 2.5\% | 592,646 | 23.7 | -2\% | 3\% |
| Food \& Staples Retailing | 538,404 | 22.9 | 23,500 | 100\% | 23,500 | -6\% | 22,090 | 8\% | 4.75\% | 465,053 | 0\% | 465,053 | 1.5\% | 494,277 | 21.0 | -8\% | -3\% |
| Food Products | 380,604 | 17.7 | 21,500 | 100\% | 21,500 | -9\% | 19,565 | 24\% | 4.75\% | 411,895 | -5\% | 391,300 | 2.6\% | 411,548 | 19.1 | 8\% | 13\% |
| Household Products | 488,506 | 24.4 | 20,000 | 100\% | 20,000 | -8\% | 18,400 | 9\% | 4.75\% | 387,368 | 10\% | 426,105 | 2.6\% | 447,962 | 22.4 | -8\% | -3\% |
| Personal Products | 59,665 | 39.8 | 1,500 | 100\% | 1,500 | -8\% | 1,380 | 2\% | 4.75\% | 29,053 | 20\% | 34,863 | 1.0\% | 37,211 | 24.8 | -38\% | -33\% |
| Tobacco | 247,354 | 13.7 | 18,000 | 100\% | 18,000 | -9\% | 16,380 | 20\% | 4.75\% | 344,842 | -25\% | 258,632 | 6.0\% | 263,254 | 14.6 | 6\% | 11\% |
| Energy | 1,619 | 9.4 | 172.5 | 84\% | 145.0 | -12\% | 128 | 16\% | 6.00\% | 2,127 | -20\% | 1,702 | 3.0\% | 1,804 | 12.4 | 11\% | 16\% |
| Energy Equipment \& Services | 132,488 | 15.6 | 8,500 | 100\% | 8,500 | -8\% | 7,820 | 20\% | 5.75\% | 136,000 | 5\% | 142,800 | 2.0\% | 152,497 | 17.9 | 15\% | 20\% |
| Oil Gas \& Consumable Fuels | 1,486,473 | 9.1 | 164,000 | 83\% | 136,530 | -12\% | 120,146 | 16\% | 6.00\% | 2,002,440 | -20\% | 1,601,952 | 3.5\% | 1,690,654 | 12.4 | 14\% | 19\% |
| FINANCIALS | 4,043 | 13.8 | 293.0 | 100\% | 293.0 | -10\% | 264 | 0\% | 6.25\% | 4,219 | -10\% | 3,797 | 2.1\% | 4,068 | 13.9 | 1\% | 6\% |
| Capital Markets | 1,060,409 | 18.3 | 58,000 | 95\% | 55,100 | -10\% | 49,590 | 2\% | 6.25\% | 793,440 | -5\% | 753,768 | 2.1\% | 807,443 | 14.7 | -24\% | -19\% |
| Banks | 1,371,505 | 10.6 | 130,000 | 103\% | 133,900 | -10\% | 120,510 | N/A | 6.75\% | 1,785,333 | -10\% | 1,606,800 | 2.9\% | 1,716,844 | 12.8 | 25\% | 30\% |
| Consumer Finance | 215,915 | 10.5 | 20,500 | 95\% | 19,475 | -15\% | 16,554 | N/A | 7.00\% | 236,482 | -20\% | 189,186 | 1.5\% | 205,320 | 10.5 | -5\% | 0\% |
| Diversified Financial Services | 572,772 | 21.6 | 26,500 | 100\% | 26,500 | -7\% | 24,645 | 3\% | 5.50\% | 448,091 | 0\% | 448,091 | 0.0\% | 486,179 | 18.3 | -15\% | -10\% |
| Insurance | 821,929 | 14.2 | 58,000 | 100\% | 58,000 | -8\% | 53,360 | N/A | 5.75\% | 928,000 | -5\% | 881,600 | 1.7\% | 944,120 | 16.3 | 15\% | 20\% |
| Health Care | 4,975 | 16.6 | 300.0 | 98\% | 295.2 | -10\% | 266 | 9\% | 5.25\% | 5,060 | 0\% | 5,060 | 1.6\% | 5,398 | 18.3 | 9\% | 13\% |
| Biotechnology | 781,005 | 13.6 | 57,500 | 100\% | 57,500 | -10\% | 51,750 | 14\% | 5.25\% | 985,714 | -15\% | 837,857 | 2.4\% | 886,976 | 15.4 | 14\% | 18\% |
| Health Care Equipment \& Supplies | 1,104,174 | 24.0 | 46,000 | 98\% | 45,080 | -9\% | 41,023 | 9\% | 5.25\% | 781,387 | 20\% | 937,664 | 1.0\% | 1,005,331 | 22.3 | -9\% | -4\% |
| Health Care Providers \& Services | 1,177,765 | 16.0 | 73,800 | 98\% | 72,324 | -9\% | 65,815 | 8\% | 5.25\% | 1,253,616 | 0\% | 1,253,616 | 1.3\% | 1,340,936 | 18.5 | 14\% | 19\% |
| Life Sciences Tools \& Services | 435,344 | 26.4 | 16,500 | 98\% | 16,170 | -9\% | 14,715 | 10\% | 5.25\% | 280,280 | 20\% | 336,336 | 0.2\% | 363,491 | 22.5 | -17\% | -12\% |
| Pharmaceuticals | 1,476,964 | 14.1 | 105,000 | 98\% | 102,900 | -10\% | 92,610 | 8\% | 5.25\% | 1,764,000 | -10\% | 1,587,600 | 2.6\% | 1,677,727 | 16.3 | 14\% | 18\% |

Source: IBES, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results
The estimated 2023 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis

DWS Investment GmbH View: S\&P 500 fair value by industry (2 of 2)

|  | Market Value <br> (\$bn) | $\begin{aligned} & \text { Current } \\ & 2023 \\ & \text { PE } \end{aligned}$ | $\begin{aligned} & 2023 E \\ & \text { Earnings } \\ & (\$ b n) \end{aligned}$ | Normal Ratio | Normal <br> 2023E <br> Earnings | Accounting Quality Adjustment | Fully Adjusted Earnings | Net Debt / <br> Market Cap | Real CoE | Steady State Value | Growth Premium | 2023 Start Fair Value (\$bn) | 2021E Dividend Yield | 2023 End <br> Fair Value <br> (\$bn) | PE on Normal 2023E EPS | $\begin{gathered} 2023 \text { End } \\ \text { Upside } \\ \% \end{gathered}$ | 2023 End Upside vs. S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRIALS | 3,008 | 20.7 | 145.0 | 100\% | 145.6 | -8\% | 134 | 18\% | 5.50\% | 2,436 | 0\% | 2,436 | 1.7\% | 2,602 | 17.9 | 14\% | 9\% |
| Aerospace \& Defense | 656,304 | 23.9 | 27,500 | 102\% | 28,050 | -8\% | 25,806 | 22\% | 5.25\% | 491,543 | 10\% | 540,697 | 1.4\% | 577,597 | 20.6 | -12\% | 7\% |
| Air Freight \& Logistics | 220,357 | 16.3 | 13,500 | 100\% | 13,500 | -10\% | 12,150 | 8\% | 6.00\% | 202,500 | -10\% | 182,250 | 2.8\% | 193,486 | 14.3 | -12\% | -7\% |
| Airlines | 76,394 | 9.5 | 8,000 | 115\% | 9,200 | -15\% | 7,820 | 69\% | 8.00\% | 97,750 | 0\% | 97,750 | 0.6\% | 107,958 | 11.7 | 41\% | 46\% |
| Building Products | 172,239 | 21.5 | 8,000 | 100\% | 8,000 | -8\% | 7,360 | 15\% | 5.75\% | 128,000 | 0\% | 128,000 | 1.7\% | 137,005 | 17.1 | 20\% | 16\% |
| Commercial Services \& Supplies | 141,964 | 29.6 | 4,800 | 100\% | 4,800 | -8\% | 4,416 | 12\% | 5.00\% | 88,320 | 0\% | 88,320 | 1.4\% | 94,125 | 19.6 | -34\% | 29\% |
| Construction \& Engineering | 37,624 | 19.8 | 1,900 | 100\% | 1,900 | -8\% | 1,748 | 18\% | 5.50\% | 31,782 | 0\% | 31,782 | 0.5\% | 34,333 | 18.1 | -9\% | -4\% |
| Electrical Equipment | 197,874 | 22.0 | 9,000 | 102\% | 9,180 | -8\% | 8,446 | 11\% | 5.25\% | 160,869 | 5\% | 168,912 | 1.7\% | 180,017 | 19.6 | 9\% | 4\% |
| Industrial Conglomerates | 340,559 | 22.3 | 15,300 | 102\% | 15,606 | -8\% | 14,358 | 11\% | 5.25\% | 273,477 | 0\% | 273,477 | 2.0\% | 290,653 | 18.6 | -15\% | -10\% |
| Machinery | 654,710 | 20.5 | 32,000 | 97\% | 31,040 | -8\% | 28,557 | 21\% | 5.50\% | 519,215 | 0\% | 519,215 | 1.5\% | 555,506 | 17.9 | -15\% | -10\% |
| Professional Services | 104,580 | 29.9 | 3,500 | 100\% | 3,500 | -8\% | 3,220 | 19\% | 5.25\% | 61,333 | 0\% | 61,333 | 0.6\% | 66,047 | 18.9 | -37\% | -32\% |
| Road \& Rail | 310,072 | 18.2 | 17,000 | 97\% | 16,490 | -8\% | 15,171 | 18\% | 5.25\% | 288,968 | 0\% | 288,968 | 1.8\% | 307,688 | 18.7 | -1\% | 4\% |
| Trading Companies \& Distributors | 95,706 | 21.3 | 4,500 | 97\% | 4,365 | -10\% | 3,929 | 14\% | 5.50\% | 71,427 | 0\% | 71,427 | 1.6\% | 76,342 | 17.5 | 20\% | 15\% |
| INFORMATION TECHNOLOGY | 9,374 | 23.7 | 395.0 | 100\% | 395.0 | -5\% | 375 | 2\% | 5.50\% | 6,823 | 10\% | 7,505 | 1.0\% | 8,067 | 20.4 | -14\% | 9\% |
| Communications Equipment | 309,323 | 15.9 | 19,500 | 100\% | 19,500 | -7\% | 18,135 | -3\% | 5.75\% | 315,391 | -10\% | 283,852 | 2.4\% | 301,742 | 15.5 | -2\% | 2\% |
| Technology Hardware Storage \& Periphe | 2,488,704 | 23.8 | 104,500 | 100\% | 104,500 | -5\% | 99,275 | 3\% | 5.50\% | 1,805,000 | 5\% | 1,895,250 | 0.7\% | 2,043,879 | 19.6 | 18\% | 13\% |
| Electronic Equipment Instruments \& Com | 215,336 | 21.5 | 10,000 | 100\% | 10,000 | -7\% | 9,300 | 11\% | 5.75\% | 161,739 | 5\% | 169,826 | 1.1\% | 182,795 | 18.3 | -15\% | -10\% |
| IT Services | 1,552,466 | 21.6 | 72,000 | 100\% | 72,000 | -5\% | 68,400 | 7\% | 5.50\% | 1,243,636 | 15\% | 1,430,182 | 1.3\% | 1,533,843 | 21.3 | -1\% | 4\% |
| Semiconductors \& Semiconductor Equipr | 1,923,895 | 24.0 | 80,000 | 100\% | 80,000 | -8\% | 73,600 | 2\% | 6.00\% | 1,226,667 | 0\% | 1,226,667 | 1.5\% | 1,318,995 | 16.5 | -31\% | 27\% |
| Software | 2,884,557 | 26.5 | 109,000 | 100\% | 109,000 | -5\% | 103,550 | 0\% | 5.00\% | 2,071,000 | 20\% | 2,485,200 | 0.8\% | 2,664,824 | 24.4 | .8\% | 3\% |
| MATERIALS | 933 | 17.3 | 54.0 | 99\% | 53.4 | -10\% | 48 | 17\% | 5.75\% | 836 | 0\% | 836 | 1.7\% | 895 | 16.7 | -4\% | 1\% |
| Chemicals | 641,128 | 17.1 | 37,500 | 100\% | 37,500 | -10\% | 33,750 | 15\% | 5.75\% | 586,957 | 0\% | 586,957 | 1.9\% | 627,081 | 16.7 | -2\% | 3\% |
| Construction Materials | 47,869 | 31.9 | 1,500 | 95\% | 1,425 | -10\% | 1,283 | 19\% | 5.75\% | 22,304 | 0\% | 22,304 | 0.8\% | 24,069 | 16.9 | -50\% | 45\% |
| Containers \& Packaging | 96,583 | 14.9 | 6,500 | 100\% | 6,500 | -10\% | 5,850 | 36\% | 5.75\% | 101,739 | -15\% | 86,478 | 2.8\% | 91,590 | 14.1 | -5\% | 0\% |
| Metals \& Mining | 147,410 | 17.3 | 8,500 | 94\% | 7,990 | -10\% | 7,191 | 5\% | 6.00\% | 119,850 | -10\% | 107,865 | 2.1\% | 115,345 | 14.4 | -22\% | -17\% |
| REAL ESTATE | 883 | 18.0 | 49.0 | 97\% | 47.6 | -8\% | 44 | 29\% | 5.00\% | 876 | 0\% | 876 | 3.5\% | 915 | 19.2 | 4\% | 8\% |
| Equity Real Estate Investment Trusts (RE | 853,431 | 18.1 | 47,200 | 97\% | 45,784 | -8\% | 42,121 | 30\% | 5.00\% | 842,426 | 0\% | 842,426 | 3.5\% | 880,078 | 19.2 | 3\% | 8\% |
| Real Estate Management \& Developmen | 29,822 | 16.6 | 1,800 | 100\% | 1,800 | -8\% | 1,656 | 4\% | 5.50\% | 30,109 | 0\% | 30,109 | 0.0\% | 32,668 | 18.1 | 10\% | 14\% |
| COMMUNICATION SERVICES | 2,680 | 16.0 | 167.5 | 95\% | 158.3 | -8\% | 146 | 15\% | 5.50\% | 2,648 | 0\% | 2,648 | 1.1\% | 2,845 | 18.0 | 6\% | 11\% |
| Diversified Telecommunication Services | 301,056 | 8.4 | 36,000 | 93\% | 33,480 | -15\% | 28,458 | 105\% | 5.50\% | 517,418 | -30\% | 362,193 | 6.3\% | 370,168 | 11.1 | 23\% | 28\% |
| Entertainment | 482,382 | 24.7 | 19,500 | 100\% | 19,500 | -5\% | 18,525 | 9\% | 5.50\% | 336,818 | 25\% | 421,023 | 0.2\% | 456,138 | 23.4 | -5\% | -1\% |
| Interactive Media \& Services | 1,511,480 | 17.8 | 85,000 | 95\% | 80,750 | -5\% | 76,713 | -8\% | 5.50\% | 1,394,773 | 5\% | 1,464,511 | 0.0\% | 1,588,995 | 19.7 | 5\% | 10\% |
| Media | 296,063 | 12.3 | 24,000 | 90\% | 21,600 | -12\% | 19,008 | 60\% | 6.25\% | 304,128 | -25\% | 228,096 | 2.3\% | 243,965 | 11.3 | -18\% | .13\% |
| Wireless Telecommunication Services | 89,500 | 29.8 | 3,000 | 100\% | 3,000 | -5\% | 2,850 | 42\% | 5.25\% | 54,286 | 10\% | 59,714 | 0.0\% | 64,641 | 21.5 | -28\% | .23\% |
| UTILITIES | 951 | 18.3 | 52.0 | 100\% | 52.0 | -8\% | 48 | 60\% | 5.00\% | 957 | 0\% | 957 | 3.2\% | 1,002 | 19.3 | 5\% | 10\% |
| Electric Utilities | 602,753 | 18.8 | 32,000 | 100\% | 32,000 | -8\% | 29,440 | 60\% | 5.00\% | 588,800 | 5\% | 618,240 | 3.3\% | 647,563 | 20.2 | 7\% | 12\% |
| Gas Utilities | 15,255 | 20.3 | 750 | 100\% | 750 | -8\% | 690 | 46\% | 5.00\% | 13,800 | 0\% | 13,800 | 2.7\% | 14,525 | 19.4 | -5\% | 0\% |
| Independent Power and Renewable Elect | 25,091 | 10.0 | 2,500 | 100\% | 2,500 | -15\% | 2,125 | 113\% | 7.00\% | 30,357 | 0\% | 30,357 | 3.1\% | 32,439 | 13.0 | 29\% | 34\% |
| Multi-Utilities | 281,029 | 17.7 | 15,900 | 100\% | 15,900 | -8\% | 14,628 | 59\% | 5.00\% | 292,560 | 0\% | 292,560 | 3.5\% | 305,651 | 19.2 | 9\% | 14\% |
| Water Utilities | 27,197 | 32.0 | 850 | 100\% | 850 | -5\% | 808 | 38\% | 3.75\% | 21,533 | 0\% | 21,533 | 1.8\% | 22,609 | 26.6 | -17\% | -12\% |


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## S\&P 500 Intrinsic Valuation Model

| S\&P 500 Capitalized EPS Valuation |  | S\&P 500 Dividend Discount Model |  | S\&P 500 Long-term EPS \& DPS Growth |  | S\&P 500 Cost of Equity \& Fair Book Multiple |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DWS 2023E S\&P 500 EPS | \$223.00 | DWS 2023E S\&P 500 DPS | \$70.00 | DWS 2023E S\&P 500 aggregate ROE | 22.3\% | Fair long-term nominal return on S\&P 500 index | 8.50\% |
|  |  | 2023E dividend payout ratio | $31 \%$ | 2022E end S\&P 500 book value per share | \$1,000 | Components of estimated fair S\&P 500 return: |  |
| DWS "normal 2023E" S\&P 500 EPS | \$220.00 | DWS "normal 2023E" S\&P 500 DPS | \$70.00 | DWS "normal 2023E" S\&P 500 aggregate ROE | 20.2\% | + Long-term real risk free interest rate | 1.50\% |
| "Normal 2023E" EPS / 2023E EPS | 99\% | Normal dividend payout ratio | 35\% |  |  | + Long-term fair S\&P 500 equity risk premium* <br> = Long-term real S\&P 500 cost of equity | 4.00\% |
|  |  |  |  | S\&P EPS retained for true reinvestment | 47\% |  | 5.50\% |
| Accounting quality adjustment to pro forma EPS | -\$18.00 | EPS directed to net share repurchases | \$38.00 | Estimated ROE on reinvested S\&P EPS | 8.50\% | + Long-term inflation forecast | 3.00\% |
|  |  | Normal share repurchase payout ratio | 19\% | Economic margin (EM) or ROE-CoE | 0.00\% | = S\&P 500 nominal cost of equity | 8.50\% |
| Normal 2023E S\&P 500 EPS fair to capitalize <br> Key principle: steady-state value $=$ normal EPS $/$ real CoE | \$202 | Total payout of S\&P 500 EPS | $\begin{array}{r} \$ 108.00 \\ 53 \% \end{array}$ | Sources of long-term earnings growth: |  | *S\&P 500 ERP history 300-400bps, w/ real CoE @ 5\% - 6.5\% |  |
|  |  | Total payout ratio of normal and quality adj. EPS |  | + Long-term inflation forecast <br> + Fair return on true reinvestment |  | Fair S\&P 500 Market Value and Book Value Multiple |  |
| S\&P 500 EPS Capitalization Valuation |  | S\&P 500 DPS Discount Model |  | + Value added return on true reinvestment | 0.00\% | 2022E end S\&P 500 book value per share | \$1,000 |
| Normal EPS / (real CoE - (EM/payout) - EM): |  | Normal DPS / (nominal CoE - DPS growth): |  | = Long-term earnings growth | 5.56\% | Fair PB = Fair PE * normal aggregate ROE | 3.67 |
| S\&P 500 intrinsic value at 2023 start | 3673 | S\&P 500 intrinsic value at 2023 start | 3673 | + Growth from net share repurchases | 1.03\% | Fair PE =(inc ROE-g)/(inc real ROE*(real CoE-real g)) | 18.2 |
| S\&P 500 intrinsic value at 2023 end | 3915 | S\&P 500 intrinsic value at 2023 end | 3915 | = Long-term S\&P 500 EPS/DPS growth | 6.59\% | Implied S\&P 500 fair value of book at 2023 start | 3673 |
| Implied fair fwd PE in early 2023 on 2023E \$223 EPS | 16.5 | Implied fair forward yield on 2023E DPS of \$70.0 | 1.91\% | + Fair normal dividend yield | 1.91\% | Steady-state PB = normal agg. ROE / real CoE | 3.67 |
| Implied fair trailing PE at 2023 end on 2023E \$223 EPS | 17.6 | Implied fair trailing yield on 2023E DPS of $\$ 70.0$ | 1.79\% | = Total long-term return at constant PE | 8.50\% | Confirmed by fair steady-state PE $=1 /$ real CoE | 18.2 |


| Normal EPS / (real CoE-value added EPS growth) | 3673) | DPS discount model using true DPS (all payout) | 3673 | Value added growth premium in fair value est. | 0\% | Normal 2023E economic profit per share | \$147.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



|  | Normal 2023E S\&P 500 EPS |  |  |  |  |  |
| :--- | :--- | :--- | :--- | ---: | :--- | ---: |
|  |  | $\mathbf{\$ 2 1 0}$ | $\$ 215$ | $\$ 220$ | $\mathbf{\$ 2 2 5}$ | $\mathbf{\$ 2 3 0}$ |
|  | $\mathbf{5 . 0 0 \%}$ | 4427 | 4567 | 4709 | 4852 | 4997 |
| Real | $\mathbf{5 . 2 5 \%}$ | 4041 | 4158 | 4275 | 4393 | 4511 |
| cost of | $\mathbf{5 . 5 0 \%}$ | 3718 | 3816 | $\mathbf{3 9 1 5}$ | 4014 | 4112 |
| equity | $\mathbf{5 . 7 5 \%}$ | 3443 | 3527 | 3611 | 3695 | 3778 |
|  | $\mathbf{6 . 0 0 \%}$ | 3206 | 3279 | 3352 | 3424 | 3495 |

Source: DWS Investment Management GmbH
Optimistic 2023 end $10 y r$ yield outlook: $2.5 \%$ inflation expectation $+1 \%$ overnight real rate $+0.75 \%$ inflation risk premium $-0.5 \%$ risk asset hedge $=3.75 \%$ Pessimistic 2023 end $10 y r$ yield outlook: $2.5 \%$ inflation expectation $+1 \%$ overnight real rate $+1.5 \%$ inflation risk premium $-0 \%$ risk asset hedge $=5.00 \%$

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[^0]:    Source: Census Bureau, Haver, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.

[^1]:    Source: Factset, DWS Investment GmbH as of $2 / 16 / 2023$. Past performance may not be indicative of future results.

[^2]:    Source: Factset, DWS Investment GmbH as of 2/16/2022. Past performance may not be indicative of future results.

[^3]:    Source: Factset, DWS Investment GmbH as of $2 / 16 / 2023$. Past performance may not be indicative of future results.

[^4]:    Source: Factset, DWS Investment GmbH as of 2/16/2023. Past performance may not be indicative of future results.

[^5]:     data was compiled 9/30/2022.
    Source: Factset, DWS Investment GmbH as of 2/17/2023. Past performance may not be indicative of future results.

