Alternatives Research Real Estate



U.S. PROPERTY PERFORMANCE MONITOR

First Quarter 2022

| _ Sun Belt and Mountain West markets generally outperformed while New York, Chicago, Washington, DC, and San Francisco struggled. |
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Private Real Estate Property Returns

- Core real estate total returns continued to post strong performance, averaging 21.9% (trailing four quarters) in the first quarter of 2022, an increase from 17.7% in 2021.¹
- The industrial sector's total returns (51.9%) were the highest produced by any sector in the history of the index (since 1978). Apartments (24.1%) outpaced the overall NPI and were the highest since 1980. Retail picked up (7.1%) and returns registered the third positive quarter since 2019. Office returns (6.8%) were resilient despite concerns over the effects of remote working.
- _ Relative to other major asset classes, private real estate outperformed stocks (15.6%) and bonds (-4.2%) over the past year as investors favored its diversification and inflation-hedging qualities.
- Property fundamentals were strong in the first quarter, as overall vacancies fell back to pre-COVID levels (5.6%). Industrial vacancies dropped to a low of 1.8%, the lowest ever recorded. Net Operating Income (NOI) increased 10.5% (trailing four quarters), a deceleration from the previous quarter (12.4%), but still strong relative to historical norms. NOI growth was led by Apartment (23.5%), Retail (15.6%) and Industrial (11.7%). Office NOI growth was negative (-1.2%) as the sector continued to struggle with high vacancies and weak demand.
- _ Geographic trends were largely unchanged. Regional markets generally benefitting from lower costs and in-migration (e.g., Sun Belt and Mountain West) performed well. Gateway markets with comparatively higher costs (e.g., New York, Chicago, Washington, DC, and San Francisco) generally underperformed.

¹ NCREIF Property Index as of March 31, 2022. Past performance is no guarantee of future results.

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NPI MARKET CAPITALIZATION

Index market value U.S. \$ 896.5 billion - Property count 10,137



RECENT PERFORMANCE TRENDS

| | Quarter | 12 months trailing | | | |
|-------------------------------|---------|--------------------|---------|--|--|
| | 1Q 2022 | 1Q 2022 | 4Q 2021 | | |
| Private Real Estate (NPI) | 5.3% | 21.9% | 17.7% | | |
| Broad Equities (large cap) | -4.6% | 15.6% | 28.7% | | |
| Bonds | -5.9% | -4.2% | -1.5% | | |
| Listed Real Estate | -5.3% | 23.6% | 41.3% | | |
| 10-Year Treasury ² | 2.3% | 2.3% | 1.5% | | |
| 12-Month LIBOR ³ | 2.1% | 2.1% | 0.6% | | |
| CPI (SA) | 2.7% | 8.6% | 7.1% | | |

Sources: NCREIF, Standard and Poor's, Barclay's, NAREIT, and Federal Reserve as of March 31, 2022.

NCREIF Property Index (NPI) Performance by Sector and Region

- _ Industrial total returns of 51.9% (trailing four quarters) were the strongest ever recorded by any sector in the history of the NPI, fueled in part by a 11.7% year-over-year increase in NOI. E-commerce has been a pivotal driver of the sector's impressive performance. Elevated spending on goods, which are typically stored in logistics properties before reaching the end consumer, has also helped. Rebuilding inventory and fortifying supply chains may add further support.
- _ Apartments were the second-best performing sector, producing total returns of 24.1% (trailing four quarters). A housing shortage, of both single-family and rental apartment units, has benefited apartments with rents and NOI growth reaching historical highs. An ongoing migration of ageing Millennials to the suburbs, a trend that first surfaced in 2015 and accelerated with the pandemic, helped Garden (33.4%) to outperform High-Rise (19.5%) assets.
- _ Total returns for retail property almost doubled in the first quarter of 2022 relative to the prior quarter, at 7.1% (trailing four quarters). Neighborhood (10.6%) and community (11.2%) centers outperformed while malls (about half the index) generated the weakest returns.
- _ Office performance continued to be modest in the first quarter, delivering total returns of 6.8% (trailing four quarters). Suburban outperformed CBDs by a wide margin (10.9% vs. 3.7 %, respectively). Workplace occupancy remained depressed, and NOI losses are starting to materialize as tenants reassess their space needs at lease expiration.
- _ Regional dynamics were generally unchanged. The West led the pack (26.2%), followed closely by the South (25.2%). Returns in the East and Midwest lagged the index over the past year.

² These figures represent annual yields.

³ These figures represent annual yields.

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| | | Market value | Trailin | | |
|----------------|---------------|--------------|--------------|--------|---------|
| | No. of props. | U.S.\$ (Mil) | Total return | Income | Apprec. |
| Apartment | | | | | |
| Garden | 788 | 75,870 | 33.4% | 4.4% | 28.2% |
| High Rise | 1,106 | 141,874 | 19.5% | 3.5% | 15.6% |
| Low Rise | 271 | 26,365 | 25.3% | 3.9% | 20.8% |
| Industrial | | | | | |
| R&D | 33 | 1,764 | 32.7% | 4.8% | 27.0% |
| Flex | 208 | 5,877 | 50.1% | 4.9% | 43.7% |
| Warehouse | 4,413 | 252,713 | 52.1% | 3.8% | 47.0% |
| Office | | | | | |
| CBD | 492 | 142,467 | 3.7% | 4.1% | -0.4% |
| Suburban | 1,233 | 110,618 | 10.9% | 4.8% | 5.8% |
| Retail | | | | | |
| Community | 217 | 15,068 | 11.2% | 5.4% | 5.6% |
| Neighborhood | 539 | 21,401 | 10.6% | 5.2% | 5.2% |
| Power | 187 | 14,205 | 9.5% | 5.9% | 3.5% |
| Regional | 59 | 13,648 | 2.6% | 4.4% | -1.8% |
| Super Regional | 76 | 50,173 | 5.9% | 4.6% | 1.3% |

Source: NCREIF Property Index as of March 31, 2022. Past performance is no guarantee of future results.

RETURNS BY PROPERTY TYPE AND REGION

| Annual returns | | | | | | | | | Standard deviation | |
|----------------|--------------|------------------|---------------|---------|---------|----------|----------|---------------------------------|--------------------|---------------------|
| | Total | 1 year Income | Apprec. | 3 years | 5 years | 10 years | 20 years | Since inception ⁴ | 20 years | Since inception⁵ |
| Property type | | | | | | | | | | |
| Apartment | 24.1% | 3.8% | 19.8% | 10.2% | 8.6% | 9.2% | 8.7% | 10.3% | 8.8% | 7.6% |
| Industrial | 51.9% | 3.9% | 46.7% | 25.1% | 20.4% | 16.5% | 11.9% | 10.9% | 10.5% | 8.5% |
| Office | 6.8% | 4.4% | 2.3% | 4.7% | 5.5% | 7.5% | 7.4% | 8.1% | 9.0% | 9.2% |
| Retail | 7.1% | 4.9% | 2.1% | -0.4% | 1.3% | 6.6% | 8.7% | 8.8% | 8.8% | 7.0% |
| Total Index | 21.9% | 4.2% | 1 7.2% | 9.6% | 8.5% | 9.6% | 8.9% | 9.2% | 8.4% | 7.4% |
| Region | | | | | | | | | | |
| East | 15.9% | 4.1% | 11.4% | 7.2% | 6.4% | 7.6% | 8.2% | 9.7% | 8.9% | 8.9% |
| Midwest | 14.8% | 4.4% | 10.1% | 5.4% | 5.1% | 7.5% | 7.0% | 7.8% | 6.9% | 5.9% |
| South | 25.2% | 4.6% | 19.9% | 10.5% | 9.0% | 10.2% | 8.9% | 8.5% | 7.8% | 6.7% |
| West | 26.2% | 4.0% | 21.5% | 11.9% | 10.7% | 11.5% | 10.0% | 9.9% | 9.3% | 8.3% |
| Total Index | 21.9% | 4.2% | 17.2% | 9.6% | 8.5% | 9.6% | 8.9% | 9.2% | 8.4% | 7.4% |

Source: NCREIF Property Index as of March 31, 2022. Past performance is not indicative of future returns.

⁴ Index returns start in 1978, equivalent to a 44.25-year calculation.
⁵ Index returns start in 1978, equivalent to a 44.25-year calculation.

Market Analysis – Benchmark Insights and Portfolio Implications

The NCREIF Property Index is a value-weighted index of property returns and as such, a large portion of the index is located in just 20 markets. Local economic growth will affect properties located in the same market similarly, so we can estimate the effect of property geographical location on the overall index. Large metros, by value, will likely have the largest impact on the index, although small metros with particularly strong or weak performance may boost or weigh on returns from time to time. The tables on the following page list out which markets had the strongest positive and negative effect on returns during the past four quarters.

Apartments – The pandemic reinforced demographic trends underpinning apartment markets. Over the past year, the Sun Belt (e.g., Phoenix, Atlanta, Raleigh, Dallas, and Fort Lauderdale) and Denver, benefitting from in-migration, were the largest positive contributors. Gateway locations with comparatively higher costs (e.g., New York, Chicago, and San Francisco) struggled, although Boston, Seattle and Washington D.C. fared better.

Industrial – Performance remained impressive, with every market delivering double-digit total returns over the trailing four quarters. Major port markets, including Riverside (91.3%), Los Angeles (72.2%), Orange County (73.1%), and New York (53.2%) were particularly noteworthy. On a relative basis, major inland distribution hubs (i.e., Atlanta, Chicago, and Dallas) underperformed, although returns were still elevated. Markets in Florida generally underperformed over the trailing four quarters. The worst-ranked major industrial market, Chicago (30.2%), nevertheless outperformed the overall NPI.

Office – Markets with outsized exposure to technology and life sciences (i.e., Boston, San Diego, Seattle, Austin, San Jose, and Oakland) continued to make the largest contribution to sector returns. Further, demographic tailwinds and corporate expansions continued to benefit Sun Belt office markets such as Atlanta, Charlotte and Dallas. Conversely, values slipped in several gateway markets, including Chicago, Washington D.C., and New York, collectively subtracting 147 basis points from sector returns.

Retail – Over the past year, tenant mix generally governed retail property performance as service-oriented, daily-needs shopping centers proved relatively resilient to e-commerce. Conversely, Malls and lifestyle shopping centers were challenged by store closures and bankruptcies. Case in point, metros with the largest negative contribution to sector returns (e.g., Los Angeles, Boston, Washington, DC, and New York) had notable mall exposure. Markets which performed well on a relative basis (e.g., Houston, Phoenix and Atlanta) benefitted from demographic tailwinds.

| A | partment | | Ir | ndustrial | | | Office | | | Retail | |
|--------------------|-------------------------------|-----------------------------------|--------------------|-------------------------------|-----------------------------------|--------------------|-------------------------------|-----------------------------------|--------------------|-------------------------------|-----------------------------------|
| Metro | Metro returns ⁶ | Impact on sector returns | Metro | Metro returns ⁷ | Impact on sector returns | Metro | Metro returns ⁸ | Impact on sector returns | Metro | Metro returns ⁹ | Impact on sector returns |
| Phoenix | 50.3% | 58 | Riverside | 91.3% | 502 | Boston | 11.3% | 49 | Houston | 10.2% | 20 |
| Denver | 32.9% | 46 | Los Angeles | 72.2% | 190 | San Diego | 28.4% | 37 | Phoenix | 12.7% | 19 |
| Atlanta | 32.2% | 39 | Orange County | 73.1% | 75 | Seattle | 10.7% | 21 | Atlanta | 14.0% | 17 |
| Austin | 32.7% | 31 | New York | 53.2% | 11 | Austin | 13.5% | 15 | Seattle | 14.9% | 17 |
| Fort Lauderdale | 38.4% | 29 | San Diego | 55.9% | 6 | San Jose | 9.6% | 11 | Las Vegas | 9.1% | 13 |
| Raleigh | 39.9% | 27 | Philadelphia | 53.9% | 2 | Oakland | 11.5% | 9 | Dallas | 8.7% | 7 |
| Orange County | 31.3% | 19 | Phoenix | 50.3% | -2 | Atlanta | 9.4% | 5 | San Diego | 8.3% | 5 |
| Dallas | 26.8% | 15 | Baltimore | 50.0% | -3 | Charlotte | 9.2% | 2 | Riverside | 6.9% | 0 |
| Miami | 31.6% | 14 | Boston | 43.7% | -12 | Dallas | 7.2% | 1 | Baltimore | 6.9% | 0 |
| San Diego | 28.3% | 12 | Washington , DC | 42.2% | -12 | Miami | 6.0% | -1 | Orange County | 6.9% | 0 |
| Boston | 23.4% | -4 | Fort Lauderdale | 37.5% | -17 | Fort Lauderdale | 4.8% | -1 | Chicago | 6.6% | -3 |
| Seattle | 22.8% | -6 | Atlanta | 45.5% | -23 | Denver | 5.2% | -4 | Oakland | 5.9% | -4 |
| Houston | 19.3% | -15 | Miami | 44.8% | -24 | Los Angeles | 6.1% | -5 | Orlando | 4.6% | -6 |
| Oakland | 14.1% | -23 | Dallas | 47.5% | -29 | Orange County | 2.7% | -6 | Miami | 4.2% | -7 |
| San Jose | 12.9% | -28 | Portland | 31.4% | -35 | Portland | 1.4% | -6 | San Jose | 3.7% | -9 |
| Los Angeles | 17.4% | -45 | Denver | 28.8% | -35 | San Francisco | 6.0% | -8 | San Francisco | 0.8% | -14 |
| Washington, DC | 17.8% | -55 | Houston | 28.6% | -53 | Houston | 3.2% | -11 | Los Angeles | 4.7% | -14 |
| San Francisco | 8.3% | -56 | Oakland | 38.8% | -53 | Chicago | 2.3% | -23 | Boston | 0.5% | -16 |
| Chicago | 11.1% | -82 | Seattle | 37.3% | -100 | Washington , DC | 2.5% | -53 | Washington , DC | 4.5% | -20 |
| New York | 11.9% | -123 | Chicago | 30.2% | -174 | New York | 2.7% | -71 | New York | 0.6% | -29 |

Source: NCREIF Property Index as of March 31, 2022.

⁶ Four-quarter cumulative returns ending first quarter 2022.

⁷ Four-quarter cumulative returns ending first quarter 2022.

⁸ Four-quarter cumulative returns ending first quarter 2022.

⁹ Four-quarter cumulative returns ending first quarter 2022.

Appendix – Historical Performance

| | 12 months trailing | | | | | | | | | |
|--------------------------------|--------------------|-----------|-----------|-----------|-----------|--|--|--|--|--|
| | 3/31/2022 | 3/31/2021 | 3/31/2020 | 3/31/2019 | 3/31/2018 | | | | | |
| Private Real Estate (NPI) | 21.9% | 2.6% | 5.3% | 6.8% | 7.1% | | | | | |
| Broad Equities (large cap) | 15.6% | 56.4% | -7.0% | 9.5% | 21.8% | | | | | |
| Bonds | -4.2% | 0.7% | 8.9% | 4.5% | 3.5% | | | | | |
| Listed Real Estate | 23.6% | 34.2% | -15.9% | 20.5% | 8.7% | | | | | |
| 10-Year Treasury ¹⁰ | 2.3% | 1.7% | 0.7% | 2.4% | 2.4% | | | | | |
| 12-Month LIBOR ¹¹ | 2.1% | 0.3% | 1.0% | 2.7% | 2.1% | | | | | |
| CPI (SA) | 8.6% | 2.7% | 1.5% | 1.9% | 2.1% | | | | | |
| | | | | | | | | | | |

Sources: NCREIF, Standard and Poor's, Barclay's, NAREIT, and Federal Reserve as of March 31, 2022.

¹⁰ These figures represent annual yields.¹¹ These figures represent annual yields.

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