## U.S. Elections 2024 \& Fiscal Repair: Taxes, tariffs or a third choice?



## David Bianco <br> Americas Chief Investment Officer <br> DWS

Presidential candidate debates: Many issues raised, few solid facts or proposals Many important issues and questions were raised during last week's presidential debate, but few comprehensible answers or policy plans were presented. The first question posed, and cited as being the most important to voters, was about inflation and the economic wellbeing of Americans under each's term. It's very rare for candidates and voters to be able to compare actual circumstances as both candidates have been President. Yet, both blamed each other for high inflation and deficits. One of the economic issues that the candidates addressed with relative clarity and actual proposals was their fiscal policy plans. Biden reiterated views that corporate and personal taxes should be raised for those earning over $\$ 400 \mathrm{~K}$. Trump reiterated his commitment to more tariffs to raise revenue and exert US economic power to influence the actions of other countries. Both candidates criticized each other for high deficits during their terms, but one implied the problem is inadequate revenue and the other blamed excessive spending. Biden backs continued specialized household tax credits and government support programs for individuals, industry and climate goals. Biden argues that high income and wealthy families don't pay their fair share of taxes. Trump argues his corporate and income tax rate cuts and deregulation spurred a great economy for all. We think the bond market wants a lower deficit one way or the other. Biden's closing statements: A fair tax system, capped health costs, child credits Biden's remarks during the debate and his closing statement suggest that he'll push for tax hikes. He seemed to imply that a wealth tax on those with $\$ 100 \mathrm{~mm}$ that raises the effective rate paid on realized (probably) plus unrealized capital gain of $8 \%$ could be raised to $25 \%$ to solve the heightened deficit. He also suggested that payroll tax of $6.2 \%$ paid each by employees and employers be applied to income over the current \$169K cap to assist social security. These things are possible, but we think it's more likely under Biden and Democratcontrolled or a balanced Congress that Trump tax cuts sunset and only the low income tax rates are preserved in new legislation (SALT deductions unclear), which also raises the corporate tax rate to $25-28 \%$ possibly effective in 2025 (like in 1993) or over a few years.
Trump's closing statements: A strong US and secure border, cut taxes and regs. Whenever possible, Trump's comments were about the southern border. He also remains fixated on using tariffs and US customs to raise revenue and influence other issues both at home and abroad. He suggests a $10 \%$ tariff on all imported goods, over $\$ 3$ trn a year, and says it won't cause higher prices because foreign producers will pay or cut prices. We are skeptical of this high risk approach to raising revenue and fear foreign relations risk. Whether more tariffs nor not, Trump is committed to extending his signature 2017 tax cuts.
A third choice (candidate)? Congressional compromise or discipline of markets
Markets are valued for liquidity, efficiency and signals, but feared and sometimes too harsh when forced to be the disciplinarian to stop excessive borrowing or poor use of savings. The US has a vast economy to tax if necessary, but tax hikes risk recessions and typically retard growth and prosperity. Taxes have become a very divisive issue in America, perhaps overly distorting our economy and politics and leaving very few with the sense they are fair. We think it would be unwise for the Fed to commence rate cuts before more clarity emerges on US fiscal policy after the election. We expect the 10yr Treasury yield to fall to $4.25 \%$ in June 2025 on inflation staying under 3\%, slow GDP growth and some fiscal tightening. Tariffs would bring too much inflation and fiscal uncertainty for the Fed to enact multiple rates cuts in our view after the election without clear signs of the US tipping into recession. S\&P 500 tax rates by sector/industry inside: We assume no changes at this time Our S\&P EPS estimates of $\$ 270$ for 2025 and roughly $\$ 300$ for 2026 assume no change to US corporate tax rates. A $28 \%$ corporate tax rate, would reduce S\&P EPS by $7 \%$, all else the same as the global blended tax rate provision would rise from about $20 \%$ to about $25 \%$, causing companies to keep $75 \%$ of pretax profits rather than $80 \%$. The hit is greater to domestic focused businesses like Financials and Retailers and small caps. REITs would be unaffected and most Utilities would pass it through in rates over time. Tech has more foreign profits than other sectors; while other Biden administration initiatives might weigh on Tech profits, we think taxes are less threatening than tariffs and retaliation to Tech. We think small caps, select Industrials, Energy and Materials would prefer tariffs over taxes.

Contributor: Ju Wang, Portfolio Manager Equity

| Global Equity Index Forecasts: 12-months |  |  |  |
| :--- | :---: | :---: | :---: |
| Index | Jun <br> 2025F | NTM EPS Growth | Target <br> PE |
| S\&P 500 | 5,600 | $10.8 \%$ | 21.5 |
| EuroStoxx 50 | 5,100 | $4.3 \%$ | 13.6 |
| Stoxx 600 | 530 | $5.3 \%$ | 14.1 |
| MSCI Japan | 1,760 | $9.7 \%$ | 15.7 |
| MSCI Asia xJ | 710 | $14.6 \%$ | 14.0 |
| MSCI EM | 1,100 | $12.8 \%$ | 13.1 |
| S\&P 500 Outlook at Yearend |  |  |  |
| S\&P 500 | 2022 | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 4 F}$ |
| Dividend Yield | 3840 | 4770 | 5300 |
| S\&P EPS | $1.75 \%$ | $1.50 \%$ | $1.50 \%$ |
| Trailing PE | $\$ 222$ | $\$ 223$ | $\$ 245$ |
| DPS | 17.3 | 21.5 | 21.6 |

Risk of $10 \%+$ correction within 12-months
( Low / Moderate / High )
Taxable U.S. Investor Asset Allocations

| Asset Class | Long-term | Current |
| :--- | :---: | :---: |
| Fixed Income/cash | $31.5 \%$ | $\mathbf{3 1 \%}$ |
| Equities | $58.5 \%$ | $\mathbf{5 8 . 5 \%}$ |
| US Equities | $41 \%$ | $38 \%$ |
| S\&P 500 | $37 \%$ | $35 \%$ |
| Small Caps | $4 \%$ | $3 \%$ |
| Foreign DM | $12.5 \%$ | $15.5 \%$ |
| Foreign EM | $5 \%$ | $5 \%$ |
| Alternatives | $\mathbf{1 0 \%}$ | $\mathbf{1 0 . 5} \%$ |


| Key CIO Views |  |  |
| :---: | :---: | :---: |
| Macro signal: | Jul 2023 | Jun 2025F |
| U.S. Fed Funds rate | $\begin{aligned} & \hline 5.25 \%- \\ & 5.50 \% \\ & \hline \end{aligned}$ | 4.5\%-4.75\% |
| 10yr Treasury yield | 4.35\% | 4.25\% |
| US IG Corp Spreads | 120bp | 80bp |
| US High Yield Spreads | 365bp | 400bp |
| Crude Oil (WTI) \$/bbl | 81.50 | 80 |
| EUR / USD FX rate | 1.07 | 1.08 |
| GDP Forecasts |  |  |
| Region 2023 | 2024F | 2025F |
| US 2.5\% | 2.0\% | 1.6\% |
| World $3.1 \%$ | 3.0\% | 3.2\% |
| Euro area 0.5\% | 0.7\% | 1.1\% |
| China 5.2\% | 5.0\% | 4.4\% |
| Japan 1.9\% | 0.3\% | 1.4\% |

* Q4/Q4 GDP growth.

EPS = Earnings Per Share; GDP = Gross Domestic Product
FX = Foreign Exchange; TIPs - Treasury Inflation Protected Securities Source: DWS Investment Management GmbH. All opinions and claims are based upon data on $7 / 1 / 2024$ and may not come to pass. This information is subject to change at any time, based upon economic, market and other considerations and should not be construed as a recommendation. All foreign asset exposures are not FX hedged unless otherwise noted. For illustrative purposes only. Past performance may not be indicative of future results. Diversification neither assures a profit nor guarantees against loss. Forecasts are not
a reliable indicator of future returns.

## //Dws

## S\&P 500 Sector and Industry views



| Sector OW | 8.89\% |
| :---: | :---: |
| Sector UW | -8.89\% |
| Industry OW | 18.05\% |
| Industry UW | -18.05\% |
| Macro tilts: |  |
| Cyclicals | -4.57\% |
| Defensive | 4.57\% |
| Value (Financial+Energy) | 2.59\% |
| Growth | -0.32\% |
| Growth ex Health Care | -4.15\% |
| Consumer | -3.45\% |
| Services/experience | 0.02\% |
| Disc. Goods | -3.53\% |
| Retailing | -2.27\% |
| Durables | -1.26\% |
| Staples Goods/Retail | 0.06\% |
| Commodity | 1.13\% |
| Energy | 1.02\% |
| Metals/Chemicals | 0.11\% |
| Capex | 6.71\% |
| Capacity additions | 3.58\% |
| Productivity | 3.13\% |
| Health Care | 3.83\% |
| Innovation | 3.45\% |
| Marketers | 1.86\% |
| Insurers | -0.10\% |
| Financials | 1.57\% |
| Up rates/low spreads | 0.66\% |
| Capital Markets | -0.53\% |
| Insurance | 1.44\% |
| Bond Substitutes | 0.73\% |
| Weak FX \$ plays | 0.15\% |
| High R\&D plays | 1.80\% |
| Transports | -0.78\% |
| Geopolitical risk | 1.89\% |
| Weak oil prices | -0.12\% |
| Inflation shock | -0.04\% |
| Stagflation Protection | 4.08\% |
| Domestic GDP | -3.04\% |
| Global GDP | -5.74\% |
| Consumer TMT | -0.28\% |
| Trade sensitive | -2.38\% |

[^0]S\&P 500 quarterly EPS $y / y$ growth


Source: Haver, DWS Investment GmbH as of 1Q2024. Past performance may not be indicative of future results.
NIPA corporate profits after tax with inventory valuation adjustment and capital consumption adjustment


Source: Haver, DWS Investment GmbH as of 1Q2024. Past performance may not be indicative of future results.

## NIPA tax on corporate profits



[^1]S\&P 500 statutory vs. effective corporate tax rate


Source: Clarifi, S\&P, DWS Investment GmbH as of $7 / 1 / 2024$. Past performance may not be indicative of future results.
S\&P 500 effective corporate tax rate by sector


[^2]S\&P 500 effective corporate tax rate by industry (table 1 of 2 )

|  | Effective <br> Tax Rate | Current Tax Rate | Cash Paid Tax Rate | US <br> Effective <br> Tax Rate | Foreign Effective Tax Rate | Pretax Domestic Income \% of Total | Pretax Foreign Income \% of Total | Domestic Pretax Margin | Foreign Pretax Margin |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\&P 500 | 17.5\% | 23.2\% | 21.9\% | 23.2\% | 15.4\% | 58.1\% | 41.9\% | 10.2\% | 20.4\% |
| Communication Services | 17.7\% | 21.9\% | 19.1\% | 28.1\% | 26.5\% | 88.0\% | 12.0\% | 26.3\% | 6.9\% |
| Diversified Telecommunication Services | 24.8\% | 14.3\% | 10.7\% | 24.2\% | 18.7\% | 98.2\% | 1.8\% | 14.4\% | 12.5\% |
| Wireless Telecommunication Services | 24.4\% | 0.7\% | 1.4\% | 24.0\% | 108.9\% | 99.5\% | 0.5\% | 14.0\% | 15.4\% |
| Media | 25.0\% | 32.1\% | 23.4\% | 26.4\% | 16.7\% | 88.7\% | 11.3\% | 13.2\% | 6.9\% |
| Entertainment | 23.3\% | 38.1\% | 23.5\% | 16.7\% | 44.1\% | 45.1\% | 54.9\% | 2.9\% | 5.7\% |
| Interactive Media \& Services | 14.7\% | 21.7\% | 20.5\% | 29.9\% | 25.5\% | 87.1\% | 12.9\% | 53.8\% | 7.1\% |
| Consumer Discretionary | 13.1\% | 25.3\% | 25.8\% | 13.8\% | 13.8\% | 66.5\% | 33.5\% | 8.5\% | 12.2\% |
| Automobile Components | -80.8\% | 28.8\% | 33.0\% | NA | 11.5\% | -38.3\% | 138.3\% | -5.0\% | 11.3\% |
| Automobiles | -19.7\% | 17.2\% | 15.9\% | -41.5\% | 5.4\% | 55.2\% | 44.8\% | 4.1\% | 8.5\% |
| Household Durables | 21.0\% | 23.4\% | 27.6\% | 32.5\% | 5.7\% | 57.9\% | 42.1\% | 9.3\% | 44.9\% |
| Leisure Products | NA | NA | NA | NA | NA | 20.9\% | 79.1\% | -21.6\% | -40.3\% |
| Textiles, Apparel \& Luxury Goods | 26.1\% | 21.5\% | 37.5\% | 13.8\% | 26.4\% | 46.1\% | 53.9\% | 11.2\% | 13.0\% |
| Hotels, Restaurants \& Leisure | 9.9\% | 25.2\% | 24.5\% | 6.5\% | 13.1\% | 49.4\% | 50.6\% | 14.8\% | 21.2\% |
| Distributors | 24.4\% | 21.6\% | 22.4\% | 23.2\% | 27.6\% | 71.7\% | 28.3\% | 8.9\% | 8.0\% |
| Broadline Retail | 19.3\% | 33.0\% | 28.8\% | 16.4\% | 30.9\% | 79.9\% | 20.1\% | 8.2\% | 4.6\% |
| Specialty Retail | 23.6\% | 24.6\% | 25.9\% | 26.6\% | 7.6\% | 84.0\% | 16.0\% | 9.9\% | 55.0\% |
| Consumer Staples | 22.8\% | 23.7\% | 23.1\% | 21.8\% | 28.6\% | 64.7\% | 35.3\% | 4.8\% | 11.3\% |
| Consumer Staples Distribution \& Retail | 25.2\% | 24.5\% | 23.4\% | 22.0\% | 37.1\% | 81.8\% | 18.2\% | 2.3\% | 4.3\% |
| Food Products | 21.2\% | 21.9\% | 22.3\% | 23.7\% | 20.5\% | 56.3\% | 43.7\% | 7.0\% | 8.3\% |
| Beverages | 20.3\% | 20.7\% | 21.0\% | 20.1\% | 18.6\% | 35.3\% | 64.7\% | 10.0\% | 28.4\% |
| Tobacco | 23.9\% | 26.5\% | 22.5\% | 25.5\% | NA | 100.2\% | -0.2\% | 53.5\% | NA |
| Household Products | 22.3\% | 24.2\% | 24.5\% | 17.7\% | 30.9\% | 63.7\% | 36.3\% | 22.6\% | 14.1\% |
| Personal Care Products | 23.4\% | 33.8\% | 38.0\% | 35.0\% | 20.3\% | 11.3\% | 88.7\% | 3.5\% | 16.1\% |
| Energy | 25.1\% | 21.3\% | 23.5\% | 22.8\% | 28.1\% | 50.0\% | 50.0\% | 11.2\% | 23.9\% |
| Energy Equipment \& Services | 21.2\% | 19.7\% | 20.1\% | 20.8\% | 24.9\% | 25.7\% | 74.3\% | 12.1\% | 14.6\% |
| Oil, Gas \& Consumable Fuels | 25.4\% | 21.4\% | 23.7\% | 22.9\% | 28.4\% | 51.5\% | 48.5\% | 11.2\% | 25.4\% |
| Financials | 17.8\% | 23.8\% | 15.9\% | 28.5\% | 8.0\% | 52.2\% | 47.8\% | 12.3\% | 44.5\% |
| Banks | 16.8\% | 46.0\% | 13.4\% | 35.0\% | 5.5\% | 39.0\% | 61.0\% | 8.5\% | 61.3\% |
| Financial Services | 19.3\% | 20.7\% | 11.2\% | 32.0\% | 4.7\% | 52.5\% | 47.5\% | 23.2\% | 68.7\% |
| Consumer Finance | 20.8\% | 34.3\% | 31.7\% | 19.9\% | 3.5\% | 94.2\% | 5.8\% | 15.3\% | 8.9\% |
| Capital Markets | 20.8\% | 25.8\% | 22.7\% | 21.3\% | 19.9\% | 66.1\% | 33.9\% | 15.5\% | 21.6\% |
| Insurance | 11.7\% | 21.6\% | 20.4\% | 20.3\% | 14.8\% | 51.8\% | 48.2\% | 5.6\% | 25.5\% |
| Health Care | 17.1\% | 33.1\% | 37.8\% | 26.0\% | 10.2\% | 29.9\% | 70.1\% | 2.1\% | 33.5\% |
| Health Care Providers \& Services | 20.5\% | 25.4\% | 23.5\% | 31.6\% | -1.6\% | 68.0\% | 32.0\% | 2.5\% | 44.0\% |
| Health Care Equipment \& Supplies | 18.1\% | 25.3\% | 25.6\% | 26.7\% | 14.7\% | 30.1\% | 69.9\% | 7.8\% | 22.6\% |
| Life Sciences Tools \& Services | 10.1\% | 27.7\% | 27.7\% | -2.5\% | 19.3\% | 24.1\% | 75.9\% | 7.1\% | 20.0\% |
| Biotechnology | 16.2\% | 38.1\% | 49.8\% | 12.3\% | 12.2\% | 21.6\% | 78.4\% | 5.6\% | 46.5\% |
| Pharmaceuticals | 12.7\% | 55.5\% | 75.4\% | 31.6\% | 11.1\% | -48.2\% | 148.2\% | -10.0\% | 38.2\% |

Source: Clarifi, S\&P, Factset, DWS Investment GmbH as of $7 / 1 / 2024$. Past performance may not be indicative of future results.

S\&P 500 effective corporate tax rate by industry (table 2 of 2)

|  | Effective <br> Tax Rate | Current <br> Tax Rate | Cash Paid Tax Rate | US <br> Effective <br> Tax Rate | Foreign Effective Tax Rate | Pretax Domestic Income \% of Total | Pretax Foreign Income \% of Total | Domestic Pretax Margin | Foreign Pretax Margin |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrials | 20.2\% | 22.0\% | 24.6\% | 22.2\% | 17.5\% | 57.7\% | 42.3\% | 8.8\% | 14.9\% |
| Aerospace \& Defense | 13.8\% | 18.9\% | 25.0\% | 9.8\% | 20.8\% | 58.8\% | 41.2\% | 6.7\% | 9.8\% |
| Building Products | 16.3\% | 27.1\% | 28.8\% | 30.1\% | 11.6\% | 54.2\% | 45.8\% | 8.6\% | 16.4\% |
| Trading Companies \& Distributors | 24.2\% | 24.1\% | 20.6\% | 27.6\% | -7.6\% | 90.3\% | 9.7\% | 18.6\% | 22.7\% |
| Electrical Equipment | 18.0\% | 25.6\% | 45.6\% | 20.5\% | 17.7\% | 37.8\% | 62.2\% | 10.8\% | 27.9\% |
| Construction \& Engineering | 22.6\% | 22.2\% | 25.0\% | 23.2\% | 19.3\% | 84.9\% | 15.1\% | 4.1\% | 15.8\% |
| Industrial Conglomerates | 20.8\% | 18.6\% | 22.1\% | 11.6\% | 22.9\% | 386.5\% | -286.5\% | -26.2\% | 22.4\% |
| Machinery | 22.0\% | 27.3\% | 26.3\% | 20.6\% | 21.7\% | 49.3\% | 50.7\% | 13.9\% | 18.2\% |
| Commercial Services \& Supplies | 23.1\% | 21.0\% | 17.8\% | 27.3\% | 3.3\% | 82.7\% | 17.3\% | 15.9\% | 49.2\% |
| Professional Services | 24.7\% | 28.7\% | 28.3\% | 26.1\% | 16.0\% | 84.4\% | 15.6\% | 14.5\% | 15.5\% |
| Air Freight \& Logistics | 24.1\% | 19.7\% | 23.0\% | 22.4\% | 27.1\% | 76.9\% | 23.1\% | 7.6\% | 6.9\% |
| Passenger Airlines | 20.8\% | 0.4\% | 0.6\% | 35.0\% | 0.3\% | 61.6\% | 38.4\% | 4.8\% | 7.8\% |
| Ground Transportation | 21.3\% | 19.8\% | 17.3\% | 28.1\% | 3.2\% | 73.2\% | 26.8\% | 17.1\% | 27.8\% |
| Information Technology | 14.0\% | 22.1\% | 21.7\% | 14.1\% | 15.1\% | 47.7\% | 52.3\% | 27.5\% | 22.2\% |
| IT Services | 19.4\% | 27.3\% | 25.0\% | 32.4\% | 21.4\% | 14.9\% | 85.1\% | 4.4\% | 25.4\% |
| Software | 16.1\% | 26.3\% | 26.0\% | 12.8\% | 21.9\% | 57.8\% | 42.2\% | 32.8\% | 30.9\% |
| Communications Equipment | 16.8\% | 31.1\% | 26.2\% | 15.4\% | 32.6\% | 88.8\% | 11.2\% | 39.9\% | 6.6\% |
| Technology Hardware, Storage \& Peripherals | 14.8\% | 17.5\% | 16.5\% | 17.0\% | 11.8\% | 35.2\% | 64.8\% | 22.4\% | 24.9\% |
| Electronic Equipment, Instruments \& Compon | 9.3\% | 23.8\% | 26.6\% | 27.3\% | 21.0\% | 21.6\% | 78.4\% | 5.2\% | 12.6\% |
| Semiconductors \& Semiconductor Equipment | 9.0\% | 19.1\% | 20.5\% | 11.1\% | 8.7\% | 52.5\% | 47.5\% | 48.7\% | 16.9\% |
| Materials | 18.0\% | 27.3\% | 25.7\% | 22.0\% | 17.8\% | 46.0\% | 54.0\% | 7.4\% | 11.8\% |
| Chemicals | 12.3\% | 28.1\% | 26.4\% | 22.1\% | 10.4\% | 33.5\% | 66.5\% | 5.4\% | 11.9\% |
| Construction Materials | 21.6\% | 23.8\% | 21.3\% | 21.3\% | 2.5\% | 99.9\% | 0.1\% | 18.9\% | 2.7\% |
| Metals \& Mining | 28.2\% | 26.6\% | 24.5\% | 22.6\% | 40.6\% | 71.3\% | 28.7\% | 16.6\% | 12.7\% |
| Containers \& Packaging | 18.9\% | 26.2\% | 28.7\% | 19.1\% | 21.0\% | -9.0\% | 109.0\% | -0.4\% | 10.4\% |
| Real Estate | 5.1\% | 6.4\% | 6.0\% | 10.2\% | -4.1\% | 88.0\% | 12.0\% | 20.1\% | 11.2\% |
| Industrial REITs | 6.1\% | 5.6\% | 4.3\% | 1.1\% | 31.4\% | 83.5\% | 16.5\% | 36.0\% | 94.8\% |
| Hotel \& Resort REITs | 4.6\% | 1.3\% | 1.5\% | 4.0\% | 25.0\% | 97.5\% | 2.5\% | 14.5\% | 90.9\% |
| Office REITs | 0.0\% | 0.0\% | 0.0\% | 0.0\% | NA | 100.0\% | 0.0\% | 8.9\% | NA |
| Health Care REITs | -0.3\% | 1.4\% | 1.0\% | 11.3\% | -328.8\% | 96.4\% | 3.6\% | 5.6\% | 5.2\% |
| Residential REITs | 0.5\% | 0.1\% | 0.3\% | 16.0\% | NA | 100.0\% | 0.0\% | 26.1\% | NA |
| Retail REITs | 3.9\% | 0.1\% | 2.2\% | 27.3\% | -320.0\% | 95.1\% | 4.9\% | 35.7\% | 29.3\% |
| Specialized REITs | 5.0\% | 6.1\% | 6.1\% | 1.9\% | 21.3\% | 83.8\% | 16.2\% | 24.0\% | 13.0\% |
| Real Estate Management \& Development | 21.2\% | 30.1\% | 35.4\% | 21.6\% | 19.8\% | 67.0\% | 33.0\% | 5.7\% | 4.4\% |
| Utilities | 8.6\% | 4.1\% | 5.3\% | 35.0\% | 55.8\% | 99.3\% | 0.7\% | 12.7\% | 4.2\% |
| Multi-Utilities | 15.2\% | 2.1\% | 5.8\% | 35.0\% | -185.8\% | 97.9\% | 2.1\% | 18.7\% | 24.6\% |
| Water Utilities | 21.1\% | 3.7\% | 0.0\% | 35.0\% | NA | 100.0\% | 0.0\% | 28.2\% | NA |
| Gas Utilities | 13.4\% | 1.2\% | 1.5\% | 35.0\% | NA | 100.0\% | 0.0\% | 23.4\% | NA |
| Electric Utilities | 4.4\% | 4.7\% | 3.7\% | 35.0\% | NA | 100.0\% | 0.0\% | 11.4\% | NA |
| Independent Power \& Renewable Electricity P | 362.5\% | 436.1\% | 418.1\% | NA | 55.8\% | -375.0\% | 475.0\% | -5.4\% | 4.2\% |

Source: Clarifi, S\&P, Factset, DWS Investment GmbH as of 7/1/2024. Past performance may not be indicative of future results.
U.S. government tax receipts on corporate income


Source: Haver, DWS Investment GmbH as of 1Q2024. Past performance may not be indicative of future results.


Source: Clarifi, S\&P, DWS Investment GmbH as of 1Q2024. Past performance may not be indicative of future results.


[^3]S\&P 500 geographic revenue exposure

|  | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US | 62.5\% | 64.8\% | 64.1\% | 63.9\% | 61.3\% | 60.2\% | 59.5\% | 59.2\% | 57.2\% | 58.6\% | 59.1\% | 60.8\% | 62.1\% | 62.8\% | 62.0\% | 62.5\% | 62.0\% | 59.9\% | 58.6\% | 61.3\% | 58.8\% |
| Foreign | 37.5\% | 35.2\% | 35.9\% | 36.1\% | 38.7\% | 39.8\% | 40.5\% | 40.8\% | 42.8\% | 41.4\% | 40.9\% | 39.2\% | 37.9\% | 37.2\% | 38.0\% | 37.5\% | 38.0\% | 40.1\% | 41.4\% | 38.7\% | 41.2\% |
| Europe | 16.7\% | 15.6\% | 15.6\% | 15.5\% | 17.0\% | 17.7\% | 16.7\% | 16.0\% | 15.9\% | 15.0\% | 15.2\% | 14.6\% | 13.9\% | 13.4\% | 13.6\% | 13.9\% | 13.8\% | 14.5\% | 14.5\% | 13.3\% | 13.8\% |
| UK | 2.9\% | 2.9\% | 2.7\% | 2.7\% | 3.0\% | 2.9\% | 2.7\% | 2.7\% | 2.8\% | 2.6\% | 2.7\% | 2.6\% | 2.8\% | 2.6\% | 2.3\% | 2.4\% | 2.4\% | 2.5\% | 2.4\% | 2.3\% | 2.3\% |
| Asia | 12.3\% | 11.6\% | 11.6\% | 11.1\% | 11.8\% | 11.4\% | 12.9\% | 13.5\% | 14.3\% | 14.1\% | 13.7\% | 13.4\% | 13.6\% | 14.0\% | 14.9\% | 14.8\% | 15.3\% | 17.0\% | 18.3\% | 16.2\% | 18.0\% |
| Chin | 2.1\% | 2.1\% | 2.2\% | 2.2\% | 2.6\% | 2.8\% | 3.4\% | 3.8\% | 4.5\% | 4.3\% | 4.6\% | 4.7\% | 5.3\% | 5.3\% | 5.8\% | 5.9\% | 5.9\% | 6.8\% | 7.9\% | 6.9\% | 7.5\% |
| Japan | 4.8\% | 4.4\% | 4.2\% | 3.6\% | 3.5\% | 3.4\% | 3.9\% | 4.1\% | 4.0\% | 3.7\% | 3.2\% | 2.9\% | 2.6\% | 2.9\% | 2.9\% | 2.8\% | 2.9\% | 3.1\% | 3.1\% | 2.6\% | 2.6\% |
| LatAm | 3.0\% | 3.2\% | 3.4\% | 3.5\% | 3.7\% | 3.9\% | 4.0\% | 4.3\% | 4.8\% | 4.6\% | 4.6\% | 4.2\% | 3.9\% | 3.5\% | 3.6\% | 3.4\% | 3.4\% | 3.1\% | 3.2\% | 3.4\% | 3.7\% |

Source: Factset, DWS Investment GmbH as of 7/1/2024. Past performance may not be indicative of future results.


Source: Factset, DWS Investment GmbH as of 7/1/2024. Past performance may not be indicative of future results.

## S\&P 500 geographic revenue exposure by sector (2023 revenue)

|  | US | Foreign | Europe | UK | Asia | China | Japan | LatAm |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| S\&P 500 | $\mathbf{5 8 . 6 \%}$ | $\mathbf{4 1 . 4 \%}$ | $\mathbf{1 3 . 6 \%}$ | $\mathbf{2 . 2 \%}$ | $\mathbf{1 7 . 9 \%}$ | $\mathbf{7 . 4 \%}$ | $\mathbf{2 . 6 \%}$ | $\mathbf{4 . 0 \%}$ |
| Communication | $51.9 \%$ | $48.1 \%$ | $16.5 \%$ | $\mathbf{2 . 1 \%}$ | $\mathbf{1 4 . 6 \%}$ | $\mathbf{4 . 5 \%}$ | $\mathbf{2 . 3 \%}$ | $8.3 \%$ |
| Cons. Disc. | $66.8 \%$ | $33.2 \%$ | $14.9 \%$ | $3.6 \%$ | $11.9 \%$ | $5.5 \%$ | $\mathbf{2 . 3 \%}$ | $\mathbf{2 . 1 \%}$ |
| Cons. Staples | $60.2 \%$ | $39.8 \%$ | $13.6 \%$ | $1.6 \%$ | $12.3 \%$ | $4.3 \%$ | $\mathbf{2 . 2 \%}$ | $5.2 \%$ |
| Energy | $61.0 \%$ | $39.0 \%$ | $12.6 \%$ | $3.9 \%$ | $14.1 \%$ | $5.6 \%$ | $0.8 \%$ | $4.1 \%$ |
| Financials | $71.9 \%$ | $28.1 \%$ | $11.1 \%$ | $2.4 \%$ | $9.8 \%$ | $3.0 \%$ | $1.8 \%$ | $\mathbf{2 . 1 \%}$ |
| Health Care | $65.7 \%$ | $34.3 \%$ | $15.7 \%$ | $1.7 \%$ | $12.4 \%$ | $4.5 \%$ | $2.6 \%$ | $2.2 \%$ |
| Industrials | $66.8 \%$ | $33.2 \%$ | $11.2 \%$ | $2.0 \%$ | $10.7 \%$ | $3.3 \%$ | $1.8 \%$ | $5.4 \%$ |
| Tech | $42.6 \%$ | $57.4 \%$ | $14.8 \%$ | $1.7 \%$ | $34.1 \%$ | $14.9 \%$ | $4.0 \%$ | $2.0 \%$ |
| Materials | $48.1 \%$ | $51.9 \%$ | $19.0 \%$ | $5.1 \%$ | $20.1 \%$ | $6.0 \%$ | $3.0 \%$ | $6.2 \%$ |
| Real Estate | $82.5 \%$ | $17.5 \%$ | $6.4 \%$ | $2.5 \%$ | $4.5 \%$ | $1.6 \%$ | $0.7 \%$ | $2.6 \%$ |
| Utilities | $98.7 \%$ | $1.3 \%$ | $0.1 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $\mathbf{1 . 2 \%}$ |

Source: Factset, DWS Investment GmbH as of 7/1/2024. Past performance may not be indicative of future results.

## DWS Investment GmbH S\&P 500 Annual EPS Outlook



[^4]
## //Dws

DWS Investment GmbH View: S\&P 500 fair value by sector: Assuming a $\sim 5.50 \%$ real cost of equity (CoE) for overall S\&P 500

|  | Market Value (\$bn) | Current 2024 PE | 2024E Earnings (\$bn) | Normal Ratio | $\begin{aligned} & \text { Normal } \\ & 2024 \mathrm{E} \\ & \text { Earnings } \end{aligned}$ | Accounting Quality Adjustment |  | Net Debt / Market Cap | $\begin{aligned} & \text { FCF / } \\ & \text { EPS } \end{aligned}$ | Real CoE | Steady State Value | Growth Premium | $\begin{aligned} & 2024 \text { Start } \\ & \text { Fair Value } \\ & (\$ \mathrm{bn}) \end{aligned}$ | 2024E <br> Dividend Yield | $\begin{aligned} & 2024 \text { End } \\ & \text { Fair Value } \\ & (\$ b n) \end{aligned}$ | PE on Normal 2024E EPS | $\begin{gathered} 2024 \text { End } \\ \text { Upside } \\ \% \end{gathered}$ | 2024 End <br> Upside vs. <br> S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Communication Services | 4,448 | 20.9 | 213.0 | 102\% | 216.8 | -7\% | 201.6 | 11\% | 0.83 | 5.50\% | 3,666 | 20\% | 4,399 | 0.8\% | 4,716 | 21.7 | 6\% | 11\% |
| Consumer Discretionary | 4,543 | 26.1 | 174.2 | 104\% | 181.3 | -6\% | 170.4 | 10\% | 0.76 | 5.50\% | 3,099 | 34\% | 4,167 | 1.0\% | 4,458 | 24.6 | -2\% | 3\% |
| Automobiles | 654 | 26.1 | 25.0 | 100\% | 25.0 | -8\% | 23.0 | 32\% | 0.99 | 6.50\% | 354 | 40\% | 495 | 0.4\% | 538 | 21.5 | -18\% | -13\% |
| Broadline (Internet) Retail | 1,743 | 41.0 | 42.5 | 120\% | 51.0 | -5\% | 48.5 | 0\% | 0.18 | 5.25\% | 923 | 75\% | 1,615 | 0.0\% | 1,740 | 34.1 | 0\% | 5\% |
| ex. Auto \& Broadline (Internet) Retail | 2,145 | 20.1 | 106.7 | 99\% | 105.3 | -6\% | 99.0 | 13\% | 0.78 | 5.43\% | 1,822 | 13\% | 2,057 | 1.5\% | 2,188 | 20.8 | 2\% | 7\% |
| Consumer Staples | 2,481 | 19.8 | 125.0 | 99\% | 123.4 | -6\% | 116.0 | 14\% | 0.84 | 5.25\% | 2,210 | 5\% | 2,320 | 2.8\% | 2,435 | 19.7 | -2\% | 3\% |
| Energy | 1,765 | 13.1 | 135.0 | 91\% | 123.0 | -10\% | 110.7 | 14\% | 0.90 | 6.20\% | 1,785 | -15\% | 1,518 | 2.1\% | 1,617 | 13.1 | -8\% | -3\% |
| Financials | 5,833 | 16.2 | 360.0 | 97\% | 349.4 | -7\% | 323.3 |  | 1.11 | 6.00\% | 5,388 | -3\% | 5,226 | 1.8\% | 5,577 | 16.0 | -4\% | 1\% |
| Banks | 1,539 | 12.2 | 126.5 | 95\% | 120.2 | -7\% | 111.8 |  | 1.11 | 7.00\% | 1,597 | -10\% | 1,437 | 2.7\% | 1,535 | 12.8 | 0\% | 5\% |
| Health Care | 5,459 | 19.6 | 278.5 | 100\% | 277.3 | -8\% | 255.1 | 10\% | 1.14 | 5.40\% | 4,725 | 15\% | 5,433 | 1.3\% | 5,790 | 20.9 | 6\% | 11\% |
| Industrials | 3,736 | 21.7 | 172.3 | 102\% | 175.6 | -5\% | 166.8 | 15\% | 0.88 | 5.50\% | 3,033 | 10\% | 3,336 | 1.6\% | 3,549 | 20.2 | -5\% | 0\% |
| Information Technology | 14,906 | 33.5 | 445.0 | 106\% | 473.0 | -3\% | 458.8 | 2\% | 0.95 | 5.25\% | 8,739 | 35\% | 11,798 | 0.7\% | 12,628 | 26.7 | -15\% | -10\% |
| Materials | 1,011 | 21.3 | 47.5 | 99\% | 47.0 | -7\% | 43.7 | 16\% | 0.90 | 5.75\% | 761 | 10\% | 837 | 1.4\% | 894 | 19.0 | -12\% | -6\% |
| Real Estate | 922 | 16.8 | 54.7 | 97\% | 53.1 | -9\% | 48.4 | 35\% | 1.79 | 5.60\% | 864 | 0\% | 864 | 3.7\% | 901 | 17.0 | -2\% | 3\% |
| Utilities | 996 | 16.7 | 59.5 | 105\% | 62.3 | -7\% | 57.9 | 79\% | -0.81 | 5.50\% | 1,054 | 5\% | 1,106 | 3.5\% | 1,156 | 18.5 | 16\% | 21\% |
| S\&P 500 (\$ bn) | 46,100 | 22.3 | 2064.7 | 101\% | 2082.3 | -6.2\% | 1952.8 |  |  | 5.49\% | 35,322 | 16.1\% | 41005 | 1.3\% | 43,720 | 21.0 | -5\% | 0\% |
| S\&P 500 Index (\$/sh) | 5460 | 22.3 | 245.0 | 102\% | 250.0 | -6.0\% | 235.0 | 10\% | 0.93 | 5.50\% | 4273 | 16.7\% | 4988 | 1.3\% | 5311 | 21.2 | -3\% | 0\% |


|  | $>5 \%$ |
| :--- | :--- |
|  | between $-5 \%$ and $5 \%$ |
|  | $<-5 \%$ |

[^5]Source: IBES, DWS Investment GmbH as of $6 / 28 / 2024$. Past performance may not be indicative of future results. Forecasts are not a reliable indicator of future returns
 data was compiled 3/31/2024.
The estimated 2024 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis,

DWS Investment GmbH View: S\&P 500 fair value by sector and industry: Assuming a $\sim 5.50 \%$ real cost of equity (CoE) for overall S\&P 500 (1 of 2)

|  | Market Value (\$bn) | Current <br> 2024 PE | 2024E <br> Earnings <br> (\$bn) | Normal Ratio | Normal 2024E Earnings | Accounting Quality Adjustment | Fully Adjusted Earnings | Net Debt / Market Cap | FCF / EPS | Real CoE | Steady State Value | Growth Premium | 2024 Start <br> Fair Value <br> (\$bn) | 2024E <br> Dividend Yield | 2024 End <br> Fair Value <br> (\$bn) | PE on Normal 2024 EPS | 2024 End Upside \% | 2024 End Upside vs. S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONSUMER DISCRETIONARY | 4,543 | 26.1 | 174.2 | 104\% | 181.3 | -6.0\% | 170 | 10\% | 0.76 | 5.50\% | 3,099 | 34.5\% | 4,167 | 1.0\% | 4,458 | 24.6 | -2\% | 3\% |
| Automobile Components | 26,455 | 10.2 | 2,600 | 100\% | 2,600 | -7\% | 2,418 | 26\% | 1.00 | 6.75\% | 35,822 | 0\% | 35,822 | 0.4\% | 38,998 | 15.0 | 47\% | 53\% |
| Automobiles | 653,688 | 26.1 | 25,000 | 100\% | 25,000 | -8\% | 23,000 | 32\% | 0.29 | 6.50\% | 353,846 | 40\% | 495,385 | 0.4\% | 537,775 | 21.5 | 18\% | -13\% |
| Distributors | 43,448 | 14.5 | 3,000 | 100\% | 3,000 | -7\% | 2,790 | 17\% | 0.93 | 5.50\% | 50,727 | 0\% | 50,727 | 2.5\% | 53,534 | 17.8 | 23\% | 28\% |
| Hotels Restaurants \& Leisure | 831,303 | 21.3 | 39,000 | 100\% | 39,000 | -5\% | 37,050 | 18\% | 0.79 | 5.25\% | 705,714 | 20\% | 846,857 | 1.4\% | 900,990 | 23.1 | 8\% | 14\% |
| Household Durables | 164,644 | 12.2 | 13,500 | 90\% | 12,150 | -15\% | 10,328 | 0\% | 0.99 | 6.75\% | 153,000 | 0\% | 153,000 | 0.9\% | 165,771 | 13.6 | 1\% | 6\% |
| Broadline Retail | 1,743,468 | 41.0 | 42,500 | 120\% | 51,000 | -5\% | 48,450 | 0\% | 0.89 | 5.25\% | 922,857 | 75\% | 1,615,000 | 0.0\% | 1,739,637 | 34.1 | 0\% | 5\% |
| Leisure Products | 7,620 | 16.9 | 450 | 90\% | 405 | -7\% | 377 | 35\% | 1.00 | 5.50\% | 6,848 | 0\% | 6,848 | 4.8\% | 7,066 | 17.4 | .7\% | -2\% |
| Specialty Retail | 893,316 | 22.6 | 39,500 | 100\% | 39,500 | -5\% | 37,525 | 13\% | 0.91 | 5.25\% | 714,762 | 10\% | 786,238 | 1.7\% | 833,741 | 21.1 | -7\% | -2\% |
| Textiles Apparel \& Luxury Goods | 178,710 | 20.7 | 8,650 | 100\% | 8,650 | -6\% | 8,131 | -2\% | 0.97 | 5.50\% | 147,836 | 20\% | 177,404 | 1.1\% | 189,594 | 21.9 | 6\% | 11\% |
| CONSUMER STAPLES | 2,481 | 19.8 | 125.0 | 99\% | 123.4 | -6\% | 116 | 14\% | 0.84 | 5.25\% | 2,210 | 5\% | 2,320 | 2.8\% | 2,435 | 19.7 | 2\% | 3\% |
| Beverages | 609,274 | 21.2 | 28,700 | 100\% | 28,700 | -5\% | 27,265 | 14\% | 0.85 | 5.25\% | 519,333 | 15\% | 597,233 | 2.8\% | 626,931 | 21.8 | 3\% | 8\% |
| Consumer Staples Distribution \& Retail | 675,684 | 22.2 | 30,500 | 100\% | 30,500 | -6\% | 28,670 | 8\% | 0.65 | 5.25\% | 546,095 | 10\% | 600,705 | 1.6\% | 637,746 | 20.9 | -6\% | 0\% |
| Food Products | 336,488 | 15.0 | 22,500 | 100\% | 22,500 | -7\% | 20,925 | 28\% | 0.87 | 5.25\% | 398,571 | -10\% | 358,714 | 3.2\% | 375,116 | 16.7 | 11\% | 17\% |
| Household Products | 564,490 | 25.5 | 22,100 | 100\% | 22,100 | -6\% | 20,774 | 8\% | 0.98 | 5.25\% | 395,695 | 15\% | 455,050 | 2.4\% | 479,426 | 21.7 | -15\% | -10\% |
| Personal Care Products | 56,129 | 20.8 | 2,700 | 110\% | 2,970 | -7\% | 2,762 | 16\% | 0.93 | 5.50\% | 50,220 | 25\% | 62,775 | 3.5\% | 65,615 | 22.1 | 17\% | 22\% |
| Tobacco | 239,059 | 12.9 | 18,500 | 90\% | 16,650 | -8\% | 15,318 | 29\% | 1.01 | 5.20\% | 294,577 | -25\% | 220,933 | 6.3\% | 224,100 | 13.5 | -6\% | -1\% |
| Energy | 1,765 | 13.1 | 135.0 | 91\% | 123.0 | -10\% | 111 | 14\% | 0.90 | 6.20\% | 1,785 | -15\% | 1,518 | 2.1\% | 1,617 | 13.1 | -8\% | -3\% |
| Energy Equipment \& Services | 131,953 | 13.2 | 10,000 | 105\% | 10,500 | -10\% | 9,450 | 13\% | 0.91 | 6.50\% | 145,385 | 5\% | 152,654 | 2.3\% | 162,872 | 15.5 | 23\% | 29\% |
| Oil Gas \& Consumable Fuels | 1,633,183 | 13.1 | 125,000 | 90\% | 112,500 | -10\% | 101,250 | 14\% | 0.90 | 6.25\% | 1,620,000 | -20\% | 1,296,000 | 2.9\% | 1,371,279 | 12.2 | -16\% | -11\% |
| FINANCIALS | 5,833 | 16.2 | 360.0 | 97\% | 349.4 | -7\% | 323 | 0\% | 1.11 | 6.00\% | 5,388 | -3\% | 5,226 | 1.8\% | 5,577 | 16.0 | -4\% | 1\% |
| Capital Markets | 1,254,887 | 18.6 | 67,500 | 95\% | 64,125 | -10\% | 57,713 | 2\% | 1.09 | 6.00\% | 961,875 | 0\% | 961,875 | 2.1\% | 1,023,681 | 16.0 | -18\% | -13\% |
| Banks | 1,538,691 | 12.2 | 126,500 | 95\% | 120,175 | -7\% | 111,763 | N/A | 1.14 | 7.00\% | 1,596,611 | -10\% | 1,436,950 | 2.8\% | 1,532,595 | 12.8 | 0\% | 5\% |
| Consumer Finance | 249,794 | 13.9 | 18,000 | 95\% | 17,100 | -15\% | 14,535 | N/A | 1.15 | 6.25\% | 232,560 | -10\% | 209,304 | 1.5\% | 224,484 | 13.1 | -10\% | -5\% |
| Financial Services | 1,828,144 | 22.9 | 80,000 | 100\% | 80,000 | -5\% | 76,000 | 0\% | 1.00 | 5.10\% | 1,490,196 | 10\% | 1,639,216 | 0.4\% | 1,757,792 | 22.0 | -4\% | 1\% |
| Insurance | 961,250 | 14.1 | 68,000 | 100\% | 68,000 | -7\% | 63,240 | N/A | 1.14 | 5.75\% | 1,099,826 | -10\% | 989,843 | 1.5\% | 1,056,806 | 15.5 | 10\% | 15\% |
| Health Care | 5,459 | 19.6 | 278.5 | 100\% | 277.3 | -8\% | 255 | 10\% | 1.14 | 5.40\% | 4,725 | 15\% | 5,433 | 1.3\% | 5,790 | 20.9 | 6\% | 11\% |
| Biotechnology | 874,029 | 19.4 | 45,000 | 105\% | 47,250 | -10\% | 42,525 | 13\% | 1.33 | 5.50\% | 773,182 | 20\% | 927,818 | 2.3\% | 981,098 | 20.8 | 12\% | 17\% |
| Health Care Equipment \& Supplies | 1,072,211 | 24.9 | 43,000 | 105\% | 45,150 | -7\% | 41,990 | 8\% | 1.14 | 5.00\% | 839,790 | 25\% | 1,049,738 | 1.0\% | 1,117,493 | 24.8 | 4\% | 9\% |
| Health Care Providers \& Services | 1,172,054 | 15.1 | 77,500 | 95\% | 73,625 | -7\% | 68,471 | 10\% | 1.06 | 5.50\% | 1,244,932 | 5\% | 1,307,178 | 1.5\% | 1,392,371 | 18.9 | 19\% | 24\% |
| Life Sciences Tools \& Services | 589,721 | 28.1 | 21,000 | 105\% | 22,050 | -5\% | 20,948 | 10\% | 1.18 | 5.50\% | 380,864 | 20\% | 457,036 | 0.3\% | 492,260 | 22.3 | -17\% | -11\% |
| Pharmaceuticals | 1,750,501 | 19.0 | 92,000 | 97\% | 89,240 | -10\% | 80,316 | 11\% | 1.27 | 5.50\% | 1,460,291 | 15\% | 1,679,335 | 2.2\% | 1,775,942 | 19.9 | 1\% | 7\% |
| INDUSTRIALS | 3,736 | 21.7 | 172.3 | 102\% | 175.6 | -5\% | 167 | 15\% | 0.88 | 5.50\% | 3,033 | 10\% | 3,336 | 1.6\% | 3,549 | 20.2 | 5\% | 0\% |
| Aerospace \& Defense | 831,093 | 26.8 | 31,000 | 115\% | 35,650 | -7\% | 33,155 | 17\% | 1.09 | 5.50\% | 602,809 | 15\% | 693,230 | 1.3\% | 739,615 | 20.7 | -11\% | -6\% |
| Air Freight \& Logistics | 204,249 | 17.8 | 11,500 | 95\% | 10,925 | -7\% | 10,160 | 15\% | 0.71 | 5.75\% | 176,700 | 0\% | 176,700 | 3.2\% | 185,624 | 17.0 | 9\% | -4\% |
| Passenger Airlines | 71,543 | 6.8 | 10,500 | 90\% | 9,450 | -20\% | 7,560 | 71\% | 0.07 | 10.0\% | 75,600 | 0\% | 75,600 | 1.1\% | 84,197 | 8.9 | 18\% | 23\% |
| Building Products | 234,306 | 22.3 | 10,500 | 90\% | 9,450 | -7\% | 8,789 | 15\% | 1.07 | 5.50\% | 159,791 | 10\% | 175,770 | 1.3\% | 187,603 | 19.9 | 20\% | -15\% |
| Commercial Services \& Supplies | 262,774 | 34.6 | 7,600 | 100\% | 7,600 | -5\% | 7,220 | 10\% | 0.86 | 5.25\% | 137,524 | 10\% | 151,276 | 0.9\% | 161,710 | 21.3 | -38\% | -33\% |
| Construction \& Engineering | 36,660 | 30.6 | 1,200 | 110\% | 1,320 | -7\% | 1,228 | 8\% | 1.18 | 5.25\% | 23,383 | 10\% | 25,721 | 0.1\% | 27,680 | 21.0 | -24\% | -19\% |

[^6]DWS Investment GmbH View: S\&P 500 fair value by sector and industry: Assuming a $\sim 5.50 \%$ real cost of equity (CoE) for overall S\&P 500 ( 2 of 2)

|  | Market Value (\$bn) | Current $2024 \text { PE }$ | 2024E Earnings (\$bn) | Normal Ratio | Normal 2024E Earnings | Accounting Quality Adjustment | Fully <br> Adjusted <br> Earnings | Net Debt / Market Cap | FCF / EPS | Real CoE | Steady State Value | Growth Premium | 2024 Start <br> Fair Value <br> (\$bn) | 2024E <br> Dividend Yield | 2024 End <br> Fair Value <br> (\$bn) | PE on Normal 2024 EPS | 2024 End Upside \% | 2024 End <br> Upside vs. S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electrical Equipment | 288,440 | 24.0 | 12,000 | 110\% | 13,200 | -7\% | 12,276 | 6\% | \#DIV/0! | 5.25\% | 233,829 | 25\% | 292,286 | 1.3\% | 311,059 | 23.6 | 8\% | 13\% |
| Industrial Conglomerates | 203,231 | 19.4 | 10,500 | 100\% | 10,500 | -7\% | 9,765 | 13\% | 1.05 | 5.25\% | 186,000 | 5\% | 195,300 | 2.2\% | 206,237 | 19.6 | 1\% | 7\% |
| Machinery | 756,117 | 17.4 | 43,500 | 100\% | 43,500 | -7\% | 40,455 | 19\% | 0.96 | 5.50\% | 735,545 | 10\% | 809,100 | 1.5\% | 861,762 | 19.8 | 14\% | 19\% |
| Professional Services | 292,209 | 25.4 | 11,500 | 100\% | 11,500 | -5\% | 10,925 | 6\% | 1.09 | 5.25\% | 208,095 | 15\% | 239,310 | 1.7\% | 253,747 | 22.1 | -13\% | -8\% |
| Ground Transportation | 433,248 | 26.3 | 16,500 | 100\% | 16,500 | -7\% | 15,345 | 16\% | 0.65 | 5.00\% | 306,900 | 10\% | 337,590 | 1.3\% | 358,429 | 21.7 | -17\% | -12\% |
| Trading Companies \& Distributors | 122,586 | 20.4 | 6,000 | 100\% | 6,000 | -7\% | 5,580 | 11\% | 0.78 | 5.50\% | 101,455 | 10\% | 111,600 | 1.4\% | 118,997 | 19.8 | -3\% | 2\% |
| INFORMATION TECHNOLOGY | 14,906 | 33.5 | 445.0 | 106\% | 473.0 | -3\% | 459 | 2\% | 0.95 | 5.25\% | 8,739 | 35\% | 11,798 | 0.7\% | 12,628 | 26.7 | -15\% | -10\% |
| Communications Equipment | 371,099 | 17.7 | 21,000 | 100\% | 21,000 | -5\% | 19,950 | -4\% | 1.07 | 5.50\% | 362,727 | 5\% | 380,864 | 2.0\% | 403,690 | 19.2 | 9\% | 14\% |
| Technology Hardware Storage \& Peripherals | 3,347,956 | 30.7 | 109,000 | 100\% | 109,000 | -2\% | 106,820 | 2\% | 1.03 | 5.00\% | 2,136,400 | 25\% | 2,670,500 | 0.5\% | 2,857,308 | 26.2 | -15\% | -9\% |
| Electronic Equipment Instruments \& Compo | 236,903 | 20.6 | 11,500 | 100\% | 11,500 | -7\% | 10,695 | 9\% | 1.07 | 5.50\% | 194,455 | 15\% | 223,623 | 1.0\% | 239,328 | 20.8 | 1\% | 6\% |
| IT Services | 459,212 | 19.5 | 23,500 | 100\% | 23,500 | -3\% | 22,795 | 8\% | 1.18 | 5.00\% | 455,900 | 15\% | 524,285 | 2.2\% | 552,161 | 23.5 | 20\% | 25\% |
| Semiconductors \& Semiconductor Equipmeı | 5,536,850 | 39.5 | 140,000 | 115\% | 161,000 | -5\% | 152,950 | 2\% | 0.92 | 5.75\% | 2,660,000 | 35\% | 3,591,000 | 0.5\% | 3,868,721 | 24.0 | 30\% | -25\% |
| Software | 4,953,838 | 35.4 | 140,000 | 105\% | 147,000 | 0\% | 147,000 | 1\% | 0.90 | 5.00\% | 2,940,000 | 50\% | 4,410,000 | 0.6\% | 4,716,031 | 32.1 | -5\% | 0\% |
| MATERIALS | 1,011 | 21.3 | 47.5 | 99\% | 47.0 | -7\% | 44 | 16\% | 0.90 | 5.75\% | 761 | 10\% | 837 | 1.4\% | 894 | 19.0 | -12\% | -6\% |
| Chemicals | 674,394 | 22.1 | 30,500 | 100\% | 30,500 | -5\% | 28,975 | 17\% | 0.81 | 5.50\% | 526,818 | 15\% | 605,841 | 1.9\% | 642,861 | 21.1 | -5\% | 0\% |
| Construction Materials | 66,811 | 26.7 | 2,500 | 100\% | 2,500 | -10\% | 2,250 | 7\% | 0.82 | 6.00\% | 37,500 | 0\% | 37,500 | 0.6\% | 40,446 | 16.2 | -39\% | -34\% |
| Containers \& Packaging | 97,145 | 19.4 | 5,000 | 100\% | 5,000 | -10\% | 4,500 | 31\% | 1.12 | 6.00\% | 75,000 | 0\% | 75,000 | 2.7\% | 79,335 | 15.9 | -18\% | -13\% |
| Metals \& Mining | 172,970 | 18.2 | 9,500 | 95\% | 9,025 | -10\% | 8,123 | 7\% | 0.62 | 6.50\% | 124,962 | 0\% | 124,962 | 1.6\% | 134,148 | 14.9 | -22\% | -17\% |
| REAL ESTATE | 922 | 16.8 | 54.7 | 97\% | 53.1 | -9\% | 48 | 35\% | 1.79 | 5.60\% | 864 | 0\% | 864 | 3.7\% | 901 | 17.0 | -2\% | 3\% |
|  | 922 | 16.8 | 54.7 | 97\% | 53.1 | -9\% | 48.6 | 35\% | \#DIV/0! | 5.59\% | 869 | 6\% | 919 | 3.9\% | 956 | 18.0 | 4\% | 9\% |
| Health Care REITs | 99,867 | 22.2 | 4,500 | 100\% | 4,500 | -6\% | 4,230 | 36\% | 7.80 | 5.25\% | 80,571 | 0\% | 80,571 | 3.8\% | 83,765 | 18.6 | -16\% | -11\% |
| Hotel \& Resort REITs | 12,854 | 9.2 | 1,400 | 90\% | 1,260 | -20\% | 1,008 | 25\% | 1.98 | 7.00\% | 14,400 | 0\% | 14,400 | 4.4\% | 15,137 | 12.0 | 18\% | 23\% |
| Industrial REITs | 89,550 | 17.9 | 5,000 | 95\% | 4,750 | -7\% | 4,418 | 28\% | 1.81 | 5.25\% | 84,143 | 5\% | 88,350 | 4.0\% | 91,666 | 19.3 | 2\% | 8\% |
| Office REITs | 8,879 | 3.9 | 2,300 | 85\% | 1,955 | -20\% | 1,564 | 63\% | 4.27 | 7.00\% | 22,343 | 0\% | 22,343 | 6.4\% | 23,032 | 11.8 | 159\% | 165\% |
| Residential REITs | 130,955 | 17.7 | 7,400 | 90\% | 6,660 | -8\% | 6,127 | 33\% | 1.81 | 5.25\% | 116,709 | 0\% | 116,709 | 3.7\% | 121,434 | 18.2 | -7\% | -2\% |
| Retail REITs | 116,469 | 12.3 | 9,500 | 100\% | 9,500 | -12\% | 8,360 | 48\% | 2.03 | 6.25\% | 133,760 | 0\% | 133,760 | 5.8\% | 137,767 | 14.5 | 18\% | 23\% |
| Specialized REITs | 405,259 | 17.6 | 23,000 | 100\% | 23,000 | -7\% | 21,390 | 36\% | 1.23 | 5.50\% | 388,909 | 10\% | 427,800 | 3.9\% | 445,491 | 19.4 | 10\% | 15\% |
| Real Estate Management \& Development | 57,701 | 36.1 | 1,600 | 95\% | 1,520 | -3\% | 1,474 | 0\% | 0.95 | 5.25\% | 28,084 | 25\% | 35,105 | - | 37,825 | 24.9 | 34\% | -29\% |
| COMMUNICATION SERVICES | 4,448 | 20.9 | 213.0 | 102\% | 216.8 | -7\% | 202 | 11\% | 0.83 | 5.50\% | 3,666 | 20\% | 4,399 | 0.8\% | 4,716 | 21.7 | 6\% | 11\% |
| Diversified Telecommunication Services | 315,352 | 9.0 | 35,000 | 75\% | 26,250 | -15\% | 22,313 | 94\% | -0.28 | 5.50\% | 405,682 | -25\% | 304,261 | 6.1\% | 309,897 | 11.8 | -2\% | 3\% |
| Entertainment | 560,921 | 29.1 | 19,300 | 110\% | 21,230 | -8\% | 19,532 | 15\% | 1.59 | 5.50\% | 355,120 | 40\% | 497,168 | 0.3\% | 535,593 | 25.2 | -5\% | 1\% |
| Interactive Media \& Services | 3,210,636 | 24.9 | 129,000 | 110\% | 141,900 | -3\% | 137,643 | -4\% | 0.69 | 5.25\% | 2,621,771 | 30\% | 3,408,303 | 0.4\% | 3,658,886 | 25.8 | 14\% | 19\% |
| Media | 265,781 | 10.6 | 25,000 | 90\% | 22,500 | -10\% | 20,250 | 69\% | 0.99 | 7.00\% | 289,286 | -15\% | 245,893 | 2.4\% | 263,257 | 11.7 | -1\% | 4\% |
| Wireless Telecommunication Services | 95,734 | 20.4 | 4,700 | 105\% | 4,935 | -8\% | 4,540 | 39\% | 1.41 | 5.50\% | 82,549 | 5\% | 86,677 | 1.4\% | 92,390 | 18.7 | -3\% | 2\% |
| UTILITIES | 996 | 16.7 | 59.5 | 105\% | 62.3 | -7\% | 58 | 79\% | -0.81 | 5.50\% | 1,054 | 5\% | 1,106 | 3.5\% | 1,156 | 18.5 | 16\% | 21\% |
| Electric Utilities | 673,507 | 16.8 | 40,100 | 107\% | 42,907 | -7\% | 39,904 | 80\% | 1.15 | 5.50\% | 725,518 | 7\% | 776,305 | 3.3\% | 813,033 | 18.9 | 21\% | 26\% |
| Gas Utilities | 16,463 | 16.5 | 1,000 | 100\% | 1,000 | -7\% | 930 | 43\% | -1.16 | 5.25\% | 17,714 | 0\% | 17,714 | 3.0\% | 18,564 | 18.6 | 13\% | 18\% |
| Independent Power and Renewable Electrici | 12,108 | 8.6 | 1,400 | 100\% | 1,400 | -15\% | 1,190 | 80\% | -4.16 | 8.00\% | 14,875 | 0\% | 14,875 | 3.5\% | 15,914 | 11.4 | 31\% | 37\% |
| Multi-Utilities | 270,265 | 16.9 | 16,000 | 100\% | 16,000 | -7\% | 14,880 | 79\% | -1.06 | 5.50\% | 270,545 | 0\% | 270,545 | 3.8\% | 281,914 | 17.6 | 4\% | 9\% |
| Water Utilities | 23,472 | 23.5 | 1,000 | 100\% | 1,000 | -5\% | 950 | 51\% | -0.97 | 5.00\% | 19,000 | 0\% | 19,000 | 2.5\% | 19,943 | 19.9 | -15\% | -10\% |

[^7] data was compiled $3 / 31 / 2024$.
The estimated 2024 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis.
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## S\&P 500 Intrinsic Valuation Model

| S\&P 500 Capitalized EPS Valuation |  | S\&P 500 Dividend Discount Model |  | S\&P 500 Long-term EPS \& DPS Growth |  | S\&P 500 Cost of Equity \& Fair Book Multiple |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DWS 2024E S\&P 500 EPS | \$245.00 | DWS 2024E S\&P 500 DPS | \$76.00 | DWS 2024E S\&P 500 aggregate ROE | 22.3 | Fair long-term nominal return on S\&P 500 index | 8.00\% |
|  |  | 2024 E dividend payout ratio |  | 2023E end S\&P 500 book value per share | \$1,4\% 1.4 | Components of estimated fair S\&P 500 return: |  |
| DWS "normal 2024E" S\&P 500 EPS "Normal 2024E" EPS / 2024 EPS | $\begin{array}{r} \$ 250.00 \\ 102 \% \end{array}$ | DWS "normal 2024E" S\&P 500 dPS | \$76.00 | DWS "normal 2024E" S\&P 500 aggregate ROE |  | + Long-term real risk free interest rate | $1.75 \%$$3.75 \%$$5.50 \%$ |
|  |  | Normal dividend payout ratio | 32\% |  |  | + Long-term fair S\&P 500 equity risk premium* <br> $=$ Long-term real S\&P 500 cost of equity |  |
|  |  |  |  | S\&P EPS retained for operating reinvestment | 34\% |  |  |
| Accounting quality adjustment to pro forma EPS | \$15.00 | EPS directed to net share repurchases Normal share repurchase payout ratio | \$78.00 | Estimated ROE on reinvested S\&P EPS $\quad 9.50 \%$ |  | + Long-term inflation forecast | 2.50\% |
|  |  |  | 33\% | Economic margin (EM) or ROE-CoE | 1.50\% | = S\&P 500 nominal cost of equity | 8.00\% |
| Normal 2024E S\&P 500 EPS fair to capitalize | \$235 | Total payout of S\&P 500 EPS $\$ 154.00$ |  | Sources of long-term earnings growth: |  | * S\&P 500 ERP history 300-400bps, w/ real CoE @ 5\% - 6.5\% |  |
| Key principle: steady-state value $=$ normal EPS / real CoE |  | Total payout ratio of normal and quality adj. EPS | 66\% | + Long-term inflation forecast | 2.50\% |  |  |
|  |  |  |  | + Fair return on operating reinvestment | 1.90\% | Fair S\&P 500 Market Value and Book Value Multiple |  |
| S\&P 500 EPS Capitalization Valuation |  | S\&P 500 DPS Discount Model |  | + Value added earnigs growth on op. reinvestment | 0.52\% | 2023E end S\&P 500 book value per share | \$1,100 |
| Normal EPS / (real CoE- (EM/payout) - EM) : |  | Normal DPS / (nominal CoE - DPS growth): |  | - Long-term earnings growth | 4.91\% | Fair PB = Fair PE * normal aggregate ROE | 4.53 |
| S\&P 500 intrinsic value at 2024 start | 4988 | S\&P 500 intrinsic value at 2024 start | 4988 | + Growth from net share repurchases | 1.56\% | Fair PE $=($ inc $\mathrm{ROE}-\mathrm{g}) /$ (inc real $\mathrm{ROE}^{*}($ real CoE-real g ) | 20.36 |
| S\&P 500 intrinsic value at 2024 end | 5311 |  | 5311 | $=$ Long-term S\&P 500 EPS/DPS growth | 6.48\% | Implied S\&P 500 fair value of book at 2024 start | 49 |
| Implied fair fwd PE in early 2024 on 2024E \$245 EPS | 20.4 | Implied fair forward yield on 2024E DPS of \$76.0 | 1.52\% | + Fair normal dividend yield | 1.52\% | Steady-state PB = normal agg. ROE/ real CoE | 3.88 |
| Implied fair trailing PE at 2024 end on 2024E \$245 EPS | 21.7 | Implied fair trailing yield on 2024E DPS of \$76.0 | 1.43\% | = Total long-term return at constant PE | 8.00\% | Confirmed by fair steady-state PE $=1 / \mathrm{real}$ CoE | 18.2 |

Normal EPS / (real CoE - value added EPS growth)
| DPS discount model using true DPS (all payout)
5311 Value added growth premium in fair value est.
17\%|
Normal 2024E economic profit per share $\quad \$ 174.50$

S\&P 500 EPS discount model 5 steps to value:

1) Estimate normalized S\&P 500 EPS
2) Adjust normalized EPS for pro forma accounting quality
3) Estimate a fair long-term real return on S\&P 500 ownership (CoE)
4) Capitalize normalized and accounting quality adj. EPS at real CoE
5) Consider long-term potential for value added growth opportunities

|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{\$ 2 4 0}$ | $\mathbf{\$ 2 4 5}$ | $\mathbf{\$ 2 5 0}$ | $\mathbf{\$ 2 5 5}$ | $\mathbf{\$ 2 6 0}$ |
| $\mathbf{5 . 0 0 \%}$ | 5855 | 6085 | 6323 | 6568 | 6822 |
| $\mathbf{5 . 2 5 \%}$ | 5380 | 5574 | 5772 | 5976 | 6186 |
| $\mathbf{5 . 5 0 \%}$ | 4978 | 5143 | $\mathbf{5 3 1 1}$ | 5483 | 5659 |
| $\mathbf{5 . 7 5 \%}$ | 4632 | 4774 | 4919 | 5067 | 5216 |
| $\mathbf{6 . 0 0 \%}$ | 4331 | 4456 | 4582 | 4709 | 4838 |

## DWS June 2025 equity index targets

| Index | 3 Mrelative View | Current Level | Previous <br> Target <br> CIO Day | Target Jun 25 | Chg in ExpectedTarget Total ReturnJun 25 |  |  | thereof ---------- Assumptions |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 14/06/2024 |  |  |  |  | EPS growth NTM* $^{*}$ | LTM multiple impact | Dividend Yield | EPS NTM* (e) | DWS vs. Cons. | Target LTM P/E in Jun 25 |
| S\&P 500 |  | 5,434 | 5,300 | 5,600 | 6\% | 4.5\% |  | USD | 10.8\% | -7\% | 1.5\% | 261 | 0.0\% | 21.4x |
| Stoxx 600 |  | 514 | 515 | 530 | 3\% | 6.4\% | EUR | 5.3\% | -2\% | 3.3\% | 37.6 | -2.8\% | 14.1 x |
| EuroStoxx 50 |  | 4,884 | 5,000 | 5,100 | 2\% | 7.8\% | EUR | 4.3\% | 0\% | 3.3\% | 376 | -2.2\% | 13.6 x |
| DAX40 |  | 18,146 | 18,700 | 19,600 | 5\% | 8.0\% | EUR | 7.6\% | -3\% | 3.3\% | 1515 | 0.0\% | 12.5 x |
| SMI |  | 12,063 | 11,450 | 11,900 | 4\% | 1.6\% | CHF | 9.6\% | -10\% | 3.0\% | 693 | -3.9\% | 17.2x |
| FTSE 100 |  | 8,155 | 7,600 | 8,200 | 8\% | 4.4\% | GBP | 0.9\% | 0\% | 3.8\% |  | -3.5\% | $11.9 x$ |
| MSCI EM |  | 1,077 | 1,050 | 1,100 | 5\% | 5.1\% | USD | 12.8\% | -9\% | 2.9\% | 84.1 | -5.1\% | 13.1 x |
| MSCI AC Asia xJ |  | 694 | 675 | 710 | 5\% | 5.0\% | USD | 14.6\% | -11\% | 2.6\% | 50.6 | -3.6\% | 14.0x |
| MSCI Japan |  | 1,696 | 1,740 | 1,760 | 1\% | 6.0\% | YEN | 9.7\% | -5\% | 2.3\% | 111.8 | 0.8\% | 15.7 x |
| MSCI Australia |  | 1,552 | 1,500 | 1,500 | 0\% | 0.6\% | AUD | -0.2\% | -4\% | 4.0\% | 93.0 | -0.1\% | 16.1 x |

 other financial information contained herein.
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## //Dws

S\&P 500 industry monitor (1 of 2)

| Sector | Industry | $\begin{array}{r} \text { PE on } 2023 \\ \text { EPS } \end{array}$ | PE on 2024 Consensus EPS | $\begin{array}{r} 2024 \\ \text { Consensus } \\ \text { EPS Growth } \end{array}$ | 2025 <br> Consensus EPS Growth | $\begin{array}{r} 2024 \text { EPS } \\ 3 \mathrm{~m} \\ \text { Revision } \end{array}$ | 3 m Total Return Momentum | 2024 End <br> Upside (Intrinsic Valuation) | Combined Signal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Discretionary |  | 26.1 | 22.7 | 21.4\% | 14.7\% | 2.2\% | 0.6\% | -1.9\% | 1 |
|  | Automobile Components | 10.3 | 8.4 | 9.7\% | 22.2\% | 5.1\% | -10.3\% | 47.4\% | 0 |
|  | Automobiles | 25.1 | 23.0 | -10.7\% | 8.9\% | 0.2\% | 10.2\% | -17.7\% | 0 |
|  | Household Durables | 11.6 | 10.7 | 6.2\% | 8.7\% | 2.4\% | -8.6\% | 0.7\% | 0 |
|  | Leisure Products | 16.1 | 13.8 | 5.2\% | 17.2\% | 11.3\% | 4.7\% | -7.3\% | 1 |
|  | Textiles Apparel \& Luxury Goods | 19.5 | 18.0 | 16.5\% | 8.0\% | -0.2\% | -16.6\% | 6.1\% | 0 |
|  | Hotels Restaurants \& Leisure | 22.9 | 19.8 | 30.3\% | 15.5\% | -0.8\% | -2.8\% | 8.4\% | 0 |
|  | Distributors | 14.7 | 13.4 | 2.1\% | 9.9\% | -2.9\% | -17.3\% | 23.2\% | -1 |
|  | Broadline Retail | 40.7 | 32.3 | 100.2\% | 26.0\% | 9.1\% | 7.0\% | -0.2\% | 1 |
|  | Specialty Retail | 21.6 | 20.0 | 1.6\% | 8.2\% | -0.3\% | -7.0\% | -6.7\% | -1 |
| Consumer Staples |  | 20.7 | 19.3 | 8.2\% | 7.6\% | 0.1\% | 1.4\% | -1.9\% | 0 |
|  | Consumer Staples Distribution \& Retail | 26.7 | 24.6 | 7.9\% | 8.4\% | 0.0\% | 5.7\% | -5.6\% | 0 |
|  | Food Products | 14.9 | 14.1 | -3.0\% | 5.7\% | -0.7\% | -6.2\% | 11.5\% | -1 |
|  | Beverages | 20.8 | 19.3 | 8.7\% | 7.9\% | 0.2\% | -1.8\% | 2.9\% | 0 |
|  | Tobacco | 12.7 | 11.9 | 3.8\% | 6.8\% | -0.4\% | 10.1\% | -6.3\% | 0 |
|  | Household Products | 24.4 | 22.7 | 12.4\% | 7.2\% | 1.2\% | 3.0\% | -15.1\% | 0 |
|  | Personal Care Products | 20.3 | 17.1 | 475.1\% | 19.1\% | -0.9\% | -22.3\% | 16.9\% | -1 |
| Energy |  | 12.6 | 11.4 | -10.7\% | 10.8\% | 2.9\% | -2.6\% | -8.4\% | 0 |
|  | Energy Equipment \& Services | 13.2 | 11.1 | 23.0\% | 18.6\% | -0.3\% | -9.2\% | 23.4\% | 0 |
|  | Oil Gas \& Consumable Fuels | 12.6 | 11.4 | -12.7\% | 10.1\% | 3.2\% | -2.0\% | -16.0\% | 0 |
| Financials |  | 15.7 | 14.3 | 11.5\% | 10.2\% | 2.1\% | -1.9\% | -4.4\% | 0 |
|  | Banks | 11.8 | 10.9 | -3.7\% | 8.4\% | 2.9\% | 1.4\% | -0.4\% | 0 |
|  | Financial Services | 22.1 | 20.3 | 14.0\% | 8.8\% | 0.6\% | -5.9\% | -3.8\% | 0 |
|  | Consumer Finance | 13.2 | 11.7 | 11.2\% | 13.1\% | 1.3\% | 0.3\% | -10.1\% | 0 |
|  | Capital Markets | 18.1 | 16.0 | 20.6\% | 13.0\% | 2.9\% | 0.1\% | -18.4\% | 1 |
|  | Insurance | 13.7 | 12.3 | 37.0\% | 11.5\% | 1.7\% | -2.4\% | 9.9\% | 0 |
| Health Care |  | 20.5 | 17.4 | 3.7\% | 18.3\% | -5.5\% | -0.8\% | 6.1\% | 0 |
|  | Health Care Providers \& Services | 15.1 | 13.4 | 5.0\% | 12.0\% | -2.1\% | -2.3\% | 18.8\% | 0 |
|  | Health Care Equipment \& Supplies | 25.1 | 22.7 | 17.8\% | 10.5\% | 2.9\% | -4.2\% | 4.2\% | 0 |
|  | Life Sciences Tools \& Services | 27.3 | 24.3 | -4.4\% | 12.4\% | -0.2\% | -5.6\% | -16.5\% | -1 |
|  | Biotechnology | 19.5 | 16.6 | -6.2\% | 17.7\% | -8.0\% | 2.9\% | 12.2\% | -1 |
|  | Pharmaceuticals | 22.0 | 16.9 | 4.5\% | 30.3\% | -12.1\% | 2.2\% | 1.5\% | 0 |
| Industrials |  | 22.0 | 19.1 | 8.6\% | 15.2\% | -2.5\% | -2.9\% | -5.0\% | 0 |
|  | Aerospace \& Defense | 27.1 | 21.5 | 27.2\% | 26.1\% | -8.8\% | 3.3\% | -11.0\% | 1 |
|  | Building Products | 20.6 | 18.7 | 7.2\% | 10.3\% | 0.2\% | -0.6\% | -19.9\% | 0 |
|  | Trading Companies \& Distributors | 20.3 | 18.7 | 9.7\% | 8.7\% | 0.3\% | -13.0\% | -2.9\% | 0 |
|  | Electrical Equipment | 26.9 | 23.4 | 25.4\% | 15.2\% | 7.5\% | -2.5\% | 7.8\% | 1 |
|  | Construction \& Engineering | 30.1 | 26.1 | 23.9\% | 15.2\% | 0.9\% | -2.2\% | -24.5\% | 0 |

[^8]
## //DWS

S\&P 500 industry monitor (2 of 2)

| Sector | Industry | $\begin{array}{r} \text { PE on } 2023 \\ \text { EPS } \end{array}$ | PE on 2024 Consensus EPS | 2024 <br> Consensus EPS Growth | 2025 <br> Consensus EPS Growth | $\begin{array}{r} 2024 \text { EPS } \\ 3 \mathrm{~m} \\ \text { Revision } \end{array}$ | 3 m Total Return Momentum | $\begin{array}{r} 2024 \text { End } \\ \text { Upside } \\ \text { (Intrinsic } \\ \text { Valuation) } \\ \hline \end{array}$ | Combined Signal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Industrial Conglomerates | 18.3 | 16.9 | -2.7\% | 8.8\% | -9.5\% | 8.0\% | 1.5\% | -1 |
|  | Machinery | 17.7 | 16.5 | 0.4\% | 7.0\% | 0.3\% | -8.2\% | 14.0\% | -1 |
|  | Commercial Services \& Supplies | 34.1 | 30.9 | 31.5\% | 10.6\% | 2.7\% | -0.1\% | -38.5\% | 1 |
|  | Professional Services | 25.1 | 22.7 | 13.7\% | 10.6\% | 1.1\% | -3.0\% | -13.2\% | 0 |
|  | Air Freight \& Logistics | 17.0 | 14.6 | -6.1\% | 16.5\% | -0.6\% | -1.3\% | -9.1\% | -1 |
|  | Passenger Airlines | 7.4 | 6.4 | -7.0\% | 16.2\% | -4.0\% | -3.8\% | 17.7\% | -1 |
|  | Ground Transportation | 26.8 | 20.9 | 8.9\% | 28.4\% | -6.7\% | -9.4\% | -17.3\% | -1 |
| Information Technology |  | 32.9 | 27.5 | 26.0\% | 19.9\% | 2.0\% | 13.8\% | -15.3\% | 1 |
|  | IT Services | 20.7 | 19.4 | 7.1\% | 6.6\% | -1.1\% | -9.8\% | 20.2\% | -1 |
|  | Software | 35.2 | 30.9 | 19.5\% | 14.1\% | 0.4\% | 5.2\% | -4.8\% | 1 |
|  | Communications Equipment | 18.1 | 17.5 | -6.4\% | 3.7\% | -1.9\% | 3.2\% | 8.8\% | -1 |
|  | Technology Hardware Storage \& Peripherals | 29.7 | 26.4 | 15.0\% | 12.5\% | 1.6\% | 21.9\% | -14.7\% | 0 |
|  | Electronic Equipment Instruments \& Components | 23.5 | 20.7 | 2.4\% | 13.8\% | -1.1\% | 1.4\% | 1.0\% | 0 |
|  | Semiconductors \& Semiconductor Equipment | 37.8 | 27.8 | 61.0\% | 35.8\% | 5.4\% | 22.5\% | -30.1\% | 1 |
| Materials |  | 20.9 | 17.9 | -6.0\% | 17.2\% | 0.5\% | -4.5\% | -11.6\% | -1 |
|  | Chemicals | 21.8 | 18.6 | -5.8\% | 16.7\% | -1.2\% | -5.2\% | -4.7\% | -1 |
|  | Construction Materials | 26.9 | 23.4 | 25.5\% | 14.6\% | 1.1\% | -10.2\% | -39.5\% | 0 |
|  | Metals \& Mining | 17.7 | 15.0 | -14.2\% | 17.9\% | 6.4\% | -1.5\% | -22.4\% | 0 |
|  | Containers \& Packaging | 19.4 | 16.1 | -0.6\% | 20.3\% | -0.4\% | -0.7\% | -18.3\% | 0 |
| Real Estate |  | 36.3 | 33.6 | 8.2\% | 8.1\% | 3.2\% | -1.9\% | 2.1\% | 0 |
|  | Industrial REITs | 45.9 | 39.0 | -25.7\% | 17.7\% | -1.4\% | -13.0\% | 4.6\% | -1 |
|  | Hotel \& Resort REITs | 16.2 | 15.5 | 5.5\% | 4.4\% | 13.1\% | -12.1\% | 32.5\% | 0 |
|  | Office REITs | 28.2 | 31.8 | -15.8\% | -11.2\% | -0.5\% | -4.2\% | 201.6\% | -1 |
|  | Health Care REITs | 72.3 | 55.9 | 102.6\% | 29.4\% | 33.4\% | 8.3\% | -15.2\% | 1 |
|  | Residential REITs | 41.8 | 44.4 | -11.3\% | -5.8\% | 14.0\% | 9.6\% | -4.2\% | 1 |
|  | Retail REITs | 29.7 | 28.1 | -4.2\% | 5.8\% | 1.4\% | -0.8\% | 27.7\% | 0 |
|  | Specialized REITs | 32.6 | 31.1 | 25.7\% | 4.9\% | -0.8\% | -2.1\% | 13.5\% | 0 |
|  | Real Estate Management \& Development | 35.7 | 25.7 | -4.0\% | 38.8\% | 3.2\% | -17.0\% | -34.4\% | -1 |
| Communication Services |  | 20.6 | 18.3 | 35.2\% | 12.5\% | 4.3\% | 9.3\% | 6.0\% | 1 |
|  | Diversified Telecommunication Services | 8.8 | 8.6 | -7.4\% | 2.9\% | 0.4\% | 4.2\% | -1.7\% | 0 |
|  | Wireless Telecommunication Services | 19.6 | 16.0 | 39.7\% | 22.8\% | -0.3\% | 8.3\% | -3.5\% | 1 |
|  | Media | 10.1 | 9.5 | 8.5\% | 6.3\% | -0.7\% | -6.0\% | -0.9\% | -1 |
|  | Entertainment | 30.9 | 24.2 | 95.8\% | 27.3\% | -0.7\% | -2.6\% | -4.5\% | 0 |
|  | Interactive Media \& Services | 24.4 | 21.4 | 55.2\% | 13.8\% | 7.4\% | 14.0\% | 14.0\% | 1 |
| Utilities |  | 17.0 | 15.7 | 18.6\% | 8.4\% | 0.1\% | 4.9\% | 16.1\% | 1 |
|  | Multi-Utilities | 17.1 | 15.6 | 5.4\% | 9.4\% | -0.8\% | 2.9\% | 4.3\% | 0 |
|  | Water Utilities | 24.7 | 22.8 | 7.9\% | 8.2\% | 0.1\% | 6.3\% | -15.0\% | 0 |
|  | Gas Utilities | 17.0 | 16.2 | 11.6\% | 5.2\% | 1.8\% | -1.2\% | 12.8\% | 0 |
|  | Electric Utilities | 17.1 | 15.8 | 24.2\% | 7.6\% | 0.1\% | 5.3\% | 20.7\% | 1 |
|  | Independent Power and Renewable Electricity Producers | 13.6 | 11.8 | 36.3\% | 15.3\% | 5.5\% | 15.3\% | 31.4\% | 1 |
| S\&P 500 |  | 22.7 | 19.8 | 13.5\% | 14.4\% | 0.7\% | 4.7\% | -2.7\% | 0 |

[^9]For institutional client and registered representative use only. Not for public viewing or distribution.

## Contact Information

| David Bianco $\quad 212$ 454-8527, david.bianco@dws.com |  |
| :--- | :--- |
| Ju Wang | 212 454-8572, ju wang@dws.com |



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[^0]:    Recent changes: Communication Equipment moved from OW to EW, Software from EW to OW, Food Products from EW to UW, Industrial REITS from UW to EW. More details on sector earnings forecast and sector intrinsic valuation can be found towards the back of this note
    Price as of 6/28/2024
    Source: DWS Investment Management GmbH. Past performance may not be indicative of future results.

[^1]:    Source: Haver, DWS Investment GmbH as of 1Q2024. Past performance may not be indicative of future results.

[^2]:    Source: Clarifi, S\&P, Factset, DWS Investment GmbH as of $7 / 1 / 2024$. Past performance may not be indicative of future results.

[^3]:    Source: Clarifi, S\&P, DWS Investment GmbH as of 1Q2024. Past performance may not be indicative of future results.

[^4]:     data was compiled $3 / 31 / 2024$
    Source: Factset, DWS Investment GmbH as of $6 / 28 / 2024$. Past performance may not be indicative of future results. Forecasts are not a reliable indicator of future returns

[^5]:    Bigger upside vs. S\&P 500
    Same upside as S\&P 500
    Smaller upside vs. S\&P 500

[^6]:    Source
     data was compiled $3 / 31 / 2024$.
    The estimated 2024 year end upside is on absolute valuation basis of each sector, not on relative sector valuation basis

[^7]:    Source: IBES, DWS Investment GmbH as of 6/28/2024. Past performance may not be indicative of future results. Forecasts are not a reliable indicator of future returns.

[^8]:    Combined signal rules: Green - at least 2 of the following 3 must be green: EPS growth, EPS revision, price momentum
    Red - at least 2 of the following 3 must be red: EPS growth, EPS revision, price momentum
    Source: Factset, DWS Investment GmbH as of $6 / 28 / 2024$. Past performance may not be indicative of future results. Forecasts are not a reliable indicator of future returns For institutional client and registered representative use only. Not for public viewing or distribution.

[^9]:    Source: Factset, DWS Investment GmbH as of 6/28/2024. Past performance may not be indicative of future results. Forecasts are not a reliable indicator of future returns

